



FLOYD COUNTY BOARD OF EDUCATION
Danny Adkins, Superintendent
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Eastern, KY 41622
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April 8, 2021

ISSUE PAPER

CONSENT AGENDA ITEM: Request approval of agreement for Apex Learning, a digital learning curriculum, to be utilized by students at various schools in Floyd County.

APPLICABLE STATUE(S), REGULATIONS OR BOARD POLICY: 160.345

FISCAL/BUDGETARY IMPACT: The discounted cost to the district will be \$167,490.75 beginning July 2021 to July 2024. The fund source will be ESSER (The Elementary and Secondary Emergency Relief Fund). This cost includes High School Courses with unlimited enrollments for all students districtwide and also an unlimited subscription to Apex Tutorials that can be utilized beginning with grade six. The district will receive three days per year of onsite Professional Services. The contract is subject to renewal as long as the schools continue to utilize the software programs.

HISTORY/BACKGROUND: Floyd County schools are committed to providing individualized instruction to meet the needs of all students. Apex Learning has paid close attention to how students learn and how digital curriculum can personalize learning to better meet the needs of all students and to increase academic performance. Recent examples of their unwavering commitment to innovation include their new generation of courses, expanded offerings for middle school, and targeted focus on pathways of study to support CTE programming.

RECOMMENDATION ACTION: Approve contract agreement between Floyd County Public Schools and Apex Learning.

CONTACT PERSON:

Brent Rose, Rachel Crider, and Davida Marson
District Chiefs of Instruction

District Chiefs of Instruction Superintendent



1215 Fourth Ave, Suite 1500
Seattle, WA 98161

Quote Number 00012999

4/2/2021

Floyd County Schools
106 N Front Ave
Prestonsburg, KY 41653-7832
United States

Digital Curriculum Solution

Product Description	One-time Discount (%)	Applicable To Year	Total Price
Courses: Unlimited enrollments for all students district wide	35.00	1	\$30,312.75
Tutorials: Unlimited enrollments for all students district wide	50.00	1	\$23,317.50
Courses: Unlimited enrollments for all students district wide	35.00	2	\$30,312.75
Tutorials: Unlimited enrollments for all students district wide	50.00	2	\$23,317.50
Courses: Unlimited enrollments for all students district wide	35.00	3	\$30,312.75
Tutorials: Unlimited enrollments for all students district wide	50.00	3	\$23,317.50
Professional Services; Full day; Onsite		1 day per year	\$6,600.00
Professional Services; Full day; Onsite		2 days per year	\$0.00
Grand Total			\$167,490.75

Order Period

Order Start Date 7/26/2021 Order End Date 7/25/2024

Prices above do not include any applicable sales or other taxes. Additional purchases after the order end date may be subject to an annual price increase.

The purchase of the digital curriculum solution in this quote is subject to the Apex Learning Terms & Conditions available at: <https://www.apexlearning.com/ClientAT>.

Please email the signed quote and a purchase order to salesdocs@apexlearning.com or fax to (206) 381-5601. Thank you for your consideration of an Apex Learning digital learning solution.

Regards,

Hadley Woodhouse

Quote Acceptance

Signature: _____ Date: _____

Printed Name: _____ Title: _____