



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

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Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

10/25/18

AGENDA ITEM (ACTION ITEM):

Consider/Approve awarding of the Snow Removal, Rock Salt, and Ice Melt Bid to Doug Clemons, Malco, All Pro, and Tru Green Chemlawn as indicated on the Snow Removal, Rock Salt, and Ice Melt Bid Tabulation for the period of November 6, 2018 through April 30, 2019.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

HISTORY/BACKGROUND:

An advertisement to accept sealed bids for Snow Removal, Rock Salt, and Ice Melt was posted on the district website on September 25, 2018. Bids were publicly opened on October 11, 2018 at 2:00 pm est. This bid has three optional renewals. The Bulk Rock Salt and Rock Salt / Sand Mix bids are requested to be rejected. The Rock Salt / Sand Mix is no longer needed. A revised Bulk Rock Salt Bid shall be issued to include storage and available equipment to load district vehicles.

FISCAL/BUDGETARY IMPACT:

Prices are estimated to change compared to last fiscal year as follows under the new bid: Snow Removal + 8.52%, Salt Applications + 18.81%, Ice Melt 0.00%, and Rock Salt is unable to be calculated due to fluctuating prices from last year.

RECOMMENDATION:

Approval to award the Snow Removal, Rock Salt, and Ice Melt Bid to Doug Clemons, Malco, All Pro, and Tru Green Chemlawn as indicated on the Snow Removal, Rock Salt, and Ice Melt Bid Tabulation for the period of November 6, 2018 through April 30, 2019 with three optional renewals; and to reject all bids for the Bulk Rock Salt and Rock Salt / Sand Mix.

CONTACT PERSON:

David Lloyd

Principal

District Administrator

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Joshua Crabtree, Esq. Carla Egan Jessica Jehn
"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

**THE KENTON COUNTY SCHOOL DISTRICT
SNOW REMOVAL, ROCK SALT, AND ICE MELT BID TABULATION**

School	Doug Clemons				Malco				Marathon				All Pro	Tru Green Chemlawn
	Less than or equal to 3"	Greater than 3"	Salt Application	Total	Less than or equal to 3"	Greater than 3"	Salt Application	Total	Less than or equal to 3"	Greater than 3"	Salt Application	Total		
River Ridge Elementary					440.00	565.00	580.00	1,585.00	940.00	1,370.00	650.00	2,960.00		
Price Score (50 Points Possible)								50.00				6.62		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				8.62		
Ryland Heights Elementary	100.00	125.00	500.00	725.00	285.00	385.00	385.00	1,055.00	430.00	620.00	300.00	1,350.00		
Price Score (50 Points Possible)				50.00				27.24				36.02		
Perceived Quality of Service Score (30 Points Possible)				0.00				25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)				50.00				72.24				38.02		
Scott/Woodland Campus					1,700.00	2,300.00	1,600.00	5,600.00	1,400.00	2,030.00	960.00	4,390.00		
Price Score (50 Points Possible)								36.22				50.00		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								81.22				52.00		
Summit View Campus					1,030.00	1,545.00	980.00	3,555.00	5,240.00	7,600.00	3,600.00	16,440.00		
Price Score (50 Points Possible)								50.00				-131.22		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				-129.22		
Taylor Mill Elementary	100.00	125.00	500.00	725.00	285.00	385.00	385.00	1,055.00	1,100.00	1,600.00	760.00	3,460.00		
Price Score (50 Points Possible)				50.00				27.24				-138.62		
Perceived Quality of Service Score (30 Points Possible)				0.00				25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)				50.00				72.24				-136.62		
Twenhofel Middle and the Twenhofel Transportation Dept.					1,030.00	1,545.00	980.00	3,555.00	5,575.00	8,080.00	3,840.00	17,495.00		
Price Score (50 Points Possible)								50.00				-146.06		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				-144.06		
Transportation-Erlanger									1,820.00	2,600.00	1,275.00	5,695.00		
Price Score (50 Points Possible)														
Perceived Quality of Service Score (30 Points Possible)														
Reference Score (20 Points Possible)														
Total Score (100 Points Possible)														

**THE KENTON COUNTY SCHOOL DISTRICT
SNOW REMOVAL, ROCK SALT, AND ICE MELT BID TABULATION**

School	Doug Clemons				Malco				Marathon				All Pro	Tru Green Chemlawn
	Less than or equal to 3"	Greater than 3"	Salt Application	Total	Less than or equal to 3"	Greater than 3"	Salt Application	Total	Less than or equal to 3"	Greater than 3"	Salt Application	Total		
Beechgrove Elementary					335.00	440.00	445.00	1,220.00	730.00	1,060.00	500.00	2,290.00		
Price Score (50 Points Possible)								50.00				6.15		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				8.15		
J.A Caywood, The Academies, & Turkey Foot Middle					1,545.00	2,165.00	1,442.00	5,152.00	2,030.00	2,940.00	1,400.00	6,370.00		
Price Score (50 Points Possible)								50.00				38.18		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				40.18		
Dixie Heights High					1,030.00	1,545.00	980.00	3,555.00	1,100.00	1,600.00	760.00	3,460.00		
Price Score (50 Points Possible)								48.63				50.00		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								93.63				52.00		
Ft. Wright Elementary					285.00	385.00	385.00	1,055.00	790.00	1,140.00	540.00	2,470.00		
Price Score (50 Points Possible)								50.00				-17.06		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				-15.06		
R.C. Hinsdale Elementary					310.00	410.00	445.00	1,165.00	415.00	600.00	285.00	1,300.00		
Price Score (50 Points Possible)								50.00				44.21		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				46.21		
Kenton Elementary, Simon Kenton High, and the Central Office South					1,315.00	1,960.00	980.00	4,255.00	4,000.00	5,760.00	2,760.00	12,520.00		
Price Score (50 Points Possible)								50.00				-47.12		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				-45.12		
Piner Elementary	100.00	125.00	500.00	725.00	285.00	385.00	385.00	1,055.00	300.00	425.00	200.00	925.00		
Price Score (50 Points Possible)				50.00				27.24				36.21		
Perceived Quality of Service Score (30 Points Possible)				0.00				25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)				50.00				72.24				38.21		

**THE KENTON COUNTY SCHOOL DISTRICT
SNOW REMOVAL, ROCK SALT, AND ICE MELT BID TABULATION**

School	Doug Clemons				Malco				Marathon				All Pro	Tru Green Chemlawn
	Less than or equal to 3"	Greater than 3"	Application	Salt Total	Less than or equal to 3"	Greater than 3"	Application	Salt Total	Less than or equal to 3"	Greater than 3"	Application	Salt Total		
White's Tower Elementary					285.00	385.00	385.00	1,055.00	460.00	770.00	320.00	1,550.00		
Price Score (50 Points Possible)								50.00				26.54		
Perceived Quality of Service Score (30 Points Possible)								25.00				2.00		
Reference Score (20 Points Possible)								20.00						
Total Score (100 Points Possible)								95.00				28.54		
Number of Snow Plow Trucks			3				21		To be given after award					
Number above of 4-Wheel Drive Vehicles			3				21		To be given after award					
Number of Trucks above with Salt Spreaders			3				16		To be given after award					
Ice Melt per Specification							12.00				25.00			10.00
Rock Salt (Bags)							6.00				25.00		5.97	
Rock Salt (Bulk)							165.00				150.00			
Rock Salt / Sand Mix											150.00			
Lead Time (in days)							3				3		3-4	

Recommended as the lowest and/or best evaluated bid -

Note: Marathon Resource chose not to provide an equipment list making their proposal impossible to evaluate based upon the requested parameters.
 Malco has agreed to purchase additional salt spreaders, and to match spreader trucks with non-spreader trucks until the new units are delivered and installed.
 The Rock Salt/Sand mix will no longer be used by our Transportation Department and therefore was not recommended for award.
 The Bulk Rock Salt bids are recommended for rejection. The specification failed to include the storage and equipment moving requirements.
 The Bulk Rock Salt shall be rebid with the corrected specification, and brought before the Board at the next regularly scheduled meeting.