



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF  
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY  
41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531

WEBSITE: [www.kenton.kyschools.us](http://www.kenton.kyschools.us)

Dr. Henry Webb, Superintendent of Schools

**KCSD ISSUE PAPER**

**DATE:**

09/19/2018

**AGENDA ITEM (ACTION ITEM):**

Consider/Approve awarding the Discount Bid to EAI Education, Better Avenue, INC., Kentucky Uniforms, Mills Fence Company, INC., Owings Construction L.L.C., and Staples Business Advantage.

**APPLICABLE BOARD POLICY:**

Fiscal Management 04.32 AP.1

**HISTORY/BACKGROUND:**

An advertisement was posted to the district website to accept sealed bids for the Discount Bid. Sealed bids were publicly opened and read at 2:00 PM on September 18, 2018. This is a two (2) year bid which functions in conjunction with The Kenton County School District's existing Discount Bid.

**FISCAL/BUDGETARY IMPACT:**

Fiscal/Budgetary impact was unable to be calculated due to the purchasing of items/services on an as needed basis.

**RECOMMENDATION:**

Approval to accept the bids from EAI Education, Better Avenue, INC., Kentucky Uniforms, Mills Fence Company, INC., Owings Construction L.L.C., and Staples Business Advantage and award as indicated on the Discount Bid Tabulation.

**CONTACT PERSON:**

Cinda Roberts, Purchasing Agent

Principal

District Administrator

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

**Kenton County Board of Education**

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Joshua Crabtree, Esq. Carla Egan Jessica Jehn  
"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

THE KENTON COUNTY BOARD OF EDUCATION  
DISCOUNT BID  
2018-2020

VENDOR	CATALOG DISCOUNT	EXCEPTIONS TO CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES	STORE DISCOUNT	EXCEPTIONS TO STORE DISCOUNT
EAI EDUCATION/DBA ERIC ARMIN	15%	SOME EXCEPTIONS APPLY. CONTACT PURCHASING AGENT WITH QUESTIONS. SHIPPING ON ORDERS OVER \$100 IS FREE; UNDER \$100 ADD \$7 FOR SHIPPING. NOTE: BID# 18-20 MUST BE REFERENCED ON ALL PURCHASE ORDERS TO OBTAIN DISCOUNT.				
BETTER AVENUE/DBA BUDGET BLINDS/DBA TAILORED LIVING	25%		REPAIRS: \$75.00 SERVICE CALL: \$35.00 PER HOUR			
KENTUCKY UNIFORMS	10-30%	INCLUDES COAT WITH EMBROIDERY & PATCHES ADDED				
MILLS FENCE COMPANY, INC.	0%		SERVICE CALL: \$325.00 PER TRIP. FENCE INSTALATION: PER JOB.	PLUS ADDITIONAL CHARGE DEPENDING ON AMOUNT OF WORK CHARGED.PRICE DEPENDS ON SIZE AND TERRAIN OF JOB.		

THE KENTON COUNTY BOARD OF EDUCATION  
DISCOUNT BID  
2018-2020

VENDOR	CATALOG DISCOUNT	EXCEPTIONS TO CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES	STORE DISCOUNT	EXCEPTIONS TO STORE DISCOUNT
OWINGS CONSTRUCTION, LLC			BACKHOE/LOADER: \$75.00 PER HOUR. BOBCAT: \$70.00 PER HOUR. MINI EXCAVATOR: \$75.00 PER HOUR. DUMP TRUCK: \$65.00 PER HOUR. JOB SERVICE-TOOL-MAT TRUCK: \$50.00 PER HOUR. TRACTOR/LOADER: \$60.00 PER HOUR. GROUND MEN, LABORERS, PIPE LAYERS: \$38.00 PER HOUR. CONCRETE FINISHERS: \$45.00 PER HOUR.	SCHOOL BOARD RESPONSIBLE FOR ANY MATERIALS, PERMITS, ETC.		
STAPLES BUSINESS ADVANTAGE	5-60% CALL PURCHASING AGENT WITH ANY QUESTIONS	DISCOUNTS APPLY TO CURRENT LIST PRICE IN THE CURRENT YEAR SCHOOL CATALOG. DISCOUNTS ARE FIRM FOR THE DURATION OF THE AWARD. PRICES FOR ITEMS NOT SHOWN IN THE CATALOG WILL BE SHOWN ON THE E-COMMERCE SITE AT THE TIME OF PURCHASE.				

RECOMMENDATION: THE KENTON COUNTY BOARD OF EDUCATION AWARD THE BID TO ALL FULLY COMPLIANT VENDORS AS INDICATED.