



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF  
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY  
41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531

WEBSITE: [www.kenton.kyschools.us](http://www.kenton.kyschools.us)

Dr. Henry Webb, Superintendent of Schools

**KCSD ISSUE PAPER**

**DATE:**

7/27/18

**AGENDA ITEM (ACTION ITEM):**

Consider/Approve: Armed Security Coverage for the 2018-2019 School Year.

**APPLICABLE BOARD POLICY:**

09.4361 Students

**HISTORY/BACKGROUND:**

District Staff have been collaborating with local police jurisdictions and municipal administrations to provide School Resource Officer coverage for all school locations. At this time, there are four (4) schools not covered through the School Resource Officer program managed by local law enforcement. Each of these schools will be covered with armed security guards from Security Solutions of America. The proposal from Security Solutions of America is \$28.35 per hour for each officer.

District staff are still pursuing possible arrangements through local law enforcement departments to provide School Resource coverage. The coverage offered through Security Solutions of America will be discontinued if other arrangements can be established with local government.

**FISCAL/BUDGETARY IMPACT:**

It is estimated that the annual cost per school to be \$37,000.00 to \$44,000.00 depending upon actual days and hours worked.

**RECOMMENDATION:**


It is recommended that the Board approve the proposal received from Security Solutions of America for armed security coverage for the 2018 – 2019 School Year.

**CONTACT PERSON:**

Teal Nally and Rob Haney

  
Principal

  
District Administrator

  
Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

**Kenton County Board of Education**

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Joshua Crabtree, Esq. Carla Egan Jesica Jehn  
"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

July 23, 2018

**Kenton County School District**  
Teal Nally  
1055 Eaton Dr.  
Fort Wright, Kentucky 41017

Thank you for allowing me to present **Security Solutions of America** to **Kenton County School District**. Through this presentation, we hope to demonstrate to you how our **SOLUTIONS** service can make a difference in your perception of contract security and investigative service providers. Let us show you how we **REINFORCE THE SHIELD**.



***Invested Professionalism***

At **Security Solutions of America**, we strive to provide the highest standards of professionalism and deliver consistent operational performance to our clients. The investment we make in your personal security demands our accountability and requires the highest level of responsibility.

***Applied Vigilance***

Our emphasis on vigilance, whether through proactive, responsive security management or through diligent investigations, ensures **Security Solutions of America** provides the highest level of care and attention.

***Trusted Loyalty***

**Security Solutions of America** will demonstrate with integrity that we value loyalty by vowing our utmost commitment to our people and customers.

Our team would appreciate the opportunity to prove what **SOLUTIONS** effort and service can mean to **Kenton County School District**. If I can provide any additional details or be of help in any way, please do not hesitate to let me know. I look forward to speaking to you again soon.

Sincerely,

Paul L. Smith Jr.  
Sr. Vice President, Mid-West Division  
Guard-One Protective Services



# Qualifications and Capabilities

**Guard-One**, is the Security and Patrol Division of Security Solutions of America. *Our business is protecting your business.* Our team consists of experienced and highly trained male and female investigative professionals, including team members with Federal, State and Municipal law enforcement experience, retired agents and graduates from the Federal Bureau of Investigation's National Academy. Our professional investigators and all clients are supported by a full-time, knowledgeable customer service staff.

At Guard-One, we strive to provide:

- A reliable and experienced security service, utilizing the very latest in security management technology and updated training methods.
- Superior training and supervision, which are the keys to success when it comes to guard force management. We conduct internal training with our own state certified instructors and conduct 24/7 random site supervision.
- Total coverage you can count on. For many security companies, their job stops when the officer leaves for an assignment. At Guard-One, it is only the beginning of a sophisticated operation that utilizes the Guard One Management™ system – which operates 24 hours per day to ensure that all aspects of the client's security requirements are met.

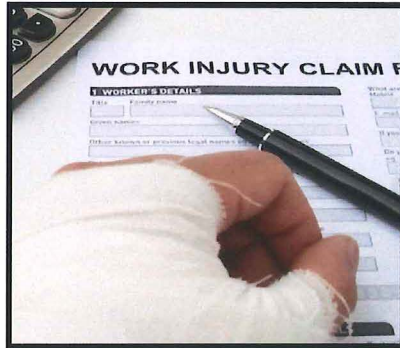
**Case-Closed**, the Investigative division of Security Solutions of America, specializes in providing client specific investigative services based upon our individual client's needs using the latest, most efficient databases available for investigative research and our state-of-the-art surveillance and electronic countermeasures equipment.

Our team of diverse backgrounds include Federal, State, Local, and Military Law Enforcement careers which are complemented by our full time, professional administrative staff. We provide our clients with over 150 years of combined investigative experience and training.

# Qualifications and Capabilities

## What We Do

Our company focuses on provision of Security and Investigative services to city, state, county, and Federal Government agencies and to private and public businesses and organizations. Security Solutions of America is largely successful as a result of adoption and application of business practices and principles that focus on the provision of effective and fully qualified services at reasonable and competitive pricing.



## Doing it Right

Our company's proven policy is consistently and continuously affirmed: "Do it right and fully in accord with each client's specific need and purpose." Our approach to each assignment is to form a close professional team relationship with all of our clients and to maintain such a relationship throughout the term of each contract so that we remain fully apprised of our effectiveness, and therefore we are able to make all required course corrections, if/when needed in a most timely and effective manner.



# Active Video Monitoring

## Command Center

### Maintained 24/7

- Dispatch
- Tablets equipped with Field Force allowing instant feedback for any incidents
- Call Center
- Remote CCTV Monitoring with instant response

### Manages

- Cold Start Jobs
- Officer Safety Call In
- Vehicle Patrols equipped with Field Force Tablets that can communicate with our clients in real time while utilizing photographs or video.

### Monitoring (AVM)

- Remotely surveilling our security personnel randomly and periodically
- Remotely confirming the safety and security of our personnel
- Remotely recording for any legal or disciplinary actions
- Monitor Client sites 24/7 via CCTV and we will dispatch armed or unarmed Patrol Vehicles to incident.

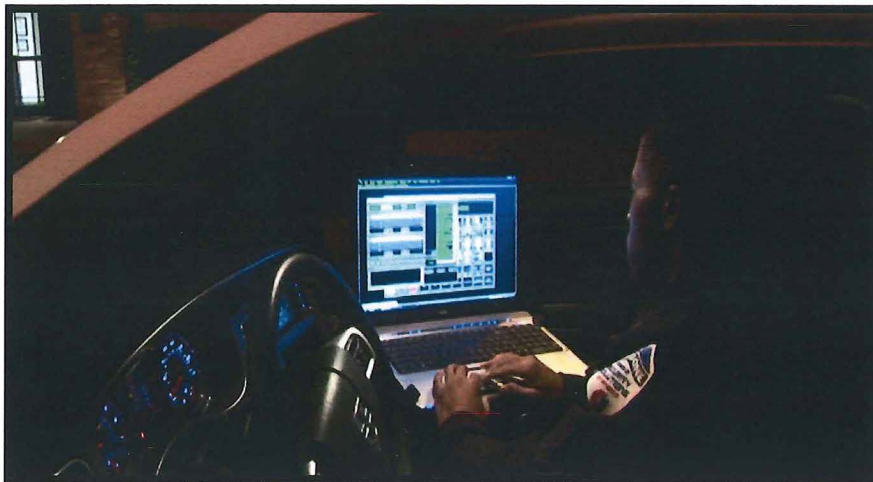


## Patrol and Inspection Division

With vigilant supervision from the Command and Communications Center, these motorized patrols are in constant cellular contact and are equipped with tablets programmed with Field Force Manager that enable our guards to provide incident reports including photographs and video to our clients in real time.

Patrol Services provided include:

- Patrol Inspections
- Patrol Escorts
- Alarm Response
- HOA Patrol Services





**SECURITY SOLUTIONS**  
**— OF AMERICA —**

## **Kenton County School District**

Pricing for 3 or 4 officers (All inclusive)

School Resource Officers are billed at \$28.85 per Hour.