

# Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420  
(270) 831-5000 Fax: (270) 831-5009  
www.henderson.kyschools.us



To: Bob Lawson, Superintendent  
and School Board Members

From: Cindy Cloutier  
Director of Finance

Date: February 16, 2021

Re: Bid Recommendations

## **Bid Recommendations:**

### **Office Supplies 1-21-5-2**

Invitations were sent to fifteen vendors. We received bids from Altstadt's, Business Equipment, Cascade School Supplies, John R. Green Co., Lakeshore Learning Materials, Quill Corporation, School Specialty, Smith & Butterfield, and Industrial Supply Co. Discount percentages varied from 5% to 40%. We are recommending all nine vendors be awarded the bid so that schools can choose products that best serve their needs.

### **Surplus Technology Equipment 2-21-5-2**

Bid Invitations were sent to six vendors, as well as posting on the district web page and publishing notice in the paper for this bid. We received bids from Bricktown Technology, LLC., Chad Kietzman, IT-Re, INC., Powerhouse Recycling INC., Tech Defenders, Tech to School, and Total Technology. The bid was broken into Lots as indicated by the attached tabulation sheet. We are recommending Powerhouse Recycling INC, be awarded Lot 1 & 7, Tech Defender be awarded Lot 2, IT-Re, INC. be awarded Lot 3, Total Technology be awarded Lot 4, Chad Kietzman be awarded Lot 5, and Bricktown Technology be awarded Lot 6. As they were the highest bid for each Lot.

### **Bid Renewals:**

#### **Amended Lawn Mowing 5-18-5-3**

The expiration for this bid is March 31, 2021 Daugherty's Unlimited Lawn Care was originally awarded the bid in 2018. A request for renewal of this contract was sent to Daugherty's Unlimited Lawn Care and we received a signed copy agreeing to continue under the same terms and conditions of the contract. We are recommending renewal with Daugherty's Unlimited Lawn Care.

#### **Lawn Mowing Services 1-20-3-3**

Unlimited Lawn Care and Knights Landscaping were originally awarded this mowing contract March 2020. We have received signed letters from both vendors agreeing to continue under the same terms and conditions of the contract. We are recommending renewing with Unlimited Lawn Care and Knights Landscaping.

HENDERSON COUNTY BOARD OF EDUCATION  
1805 Second Street  
Henderson, KY 42420

TABULATION OF BIDS FOR OFFICE SUPPLIES  
Bid # 1-21-5-2  
March 1, 2021 Through February 28, 2022

COMPANY	ACE Educational Supplies	Altstadt's	Business Equipment	Cascade School Supplies	CPS Office Products	Crafton's	John R. Green Co.	Kurtz Bros.	Lakeshore Learning Materials	Quill Corp.	School Specialty	Smith & Butterfield	Staples	SuppliesOutlet.com	Industrial Supply Co.
Percentage of Discount off Established Price	NO BID	35%	34%	15-35%	NO BID	NO BID	28%	NO BID	5%	17%	34%	40%	NO BID	NO BID	15+
Vendor Quote # Required On Order			No	Cat.Disc KY			No		Yes - 1-21-5-2	Yes - 21-23422	Yes - Q-71046				NO
Any exceptions to Discounts		Ink/Toner Cartridges	No	35% Materials & Supplies & 15% Furniture & Drop Ship Items			See attached Discount Letter		Discount is not applicable to sale items.	Refer to Quill Letter	No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalog, Flyers, or customized products.	If discounts goes below cost a 10% above cost will be implemented.			20-25% additional under NASPO Agreement
Extra Charges			No	\$9.95 shipping charge on orders under \$50.00			Furniture Shipment		N/A	None	Live/Hazardous Materials	Furniture Installation			Expediting Shipping Fees & Drop /Shop Fee from manufacturer.
Freight Rate		Free	N/A	15% Furniture & Drop Ship Items			See attached discount letter		Free shipping on all orders within the contiguous U.S.	None	Free Freight	Free Henderson Delivery Tuesday & Thursday			Freight Prepaid per NASPO Agreement (for all Catalog Items in Stock.)
Contact	Rebeka Holand	Jason Elder	Jeff Austin	Todd E. Shafer	Carrie Berger	Waverlie Crafton	John R. Green		Rafael Muro	Karrie Szalkowski	Amv Fuss	Teri Barnes	Lois Rodriguez	Lori Song	Nicole Allen
Address	595 South University Dr Davie, FL 33328	1550 Baker Avenue Evansville, IN 47719	229 S. Green St Henderson, KY 42420	1 Brown Street North Adams, MA 01247	1459 Jamlike Avenue Erlanger, KY 41018	117 N. Main St Henderson, KY 42420	400 Reed Street/P.O. Box 342 Clearfield, PA 16830		2695 E. Dominguez St. Carson, CA 90895	100 Scheller Road Lincolnshire, IL 60069	140 Marble Drive Lancaster, PA 17601	2800 Lynch Road Evansville, IN 47733	1901 Summit Tower Blvd, Suite 100 Orlando, FL 32810	440 Reno Corporation Dr Reno, NV 89511	75 Maxene Road Melville, NY 11747
Phone	(800) 432-0213	812-425-3393	(270) 827-6341	800-628-5078	859-581-1768	(270) 826-4946	800-354-9737		800-421-5355	(800) 634-4809	(888) 388-3224	812-422-3261	888-224-3784	877-822-8659 ext. 246	800-645-7270
Cell #	786-222-5800	270-993-3048													
Fax #	(800) 865-5564	812-425-3410	(270) 826-3288	886-298-6578	8598-581-4182	(270) 826-4946	800-883-1921		310-537-7990	(800) 789-2016	(888) 388-6344	812-429-0532		775-284-0998	
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Surplus Technology Equipment  
Bid # 2-21-5-2

Lot 1 - Items (General Technology Surplus)			Bricktown Technology LLC		Chad Kietzman		IT -Re, INC		Powerhouse Recycling Inc.		Tech Defenders		Tech to School		Total Technology	
			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
121	Monitors	Dell 17" and 19" flat screens and	NO BID		NO BID		NO BID		\$0.00	\$0.00	NO BID		NO BID		Free Recycling	
135	CPUs	Dell Optiplex 760, 780, 790, 3010							\$28.57	\$1,000.00						
13	Projectors	Epson (VS240, X39), InFocus,							\$3.84	\$50.00						
14	Printers	Desktop HP LaserJet printers							\$10.00	\$140.00						
4	Interactive boards	Smart and Promethean							\$0.00	\$0.00						
Several large boxes	Misc	Miscellaneous technology items in several boxes including keyboards, mice, VGA cables, power cords, adapters, splitters, headphones, document cameras, etc...							\$0.00	\$0.00						
Total :										\$1,190.00						
Lot 2 - Items ( Chromebooks)			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
734	Chromebooks	~ 20 with major damage in need of ~300 in need of minor repair ~400 in "B" condition with minor			NO BID		415-B		\$15.19	\$11,150.00	\$26,452.26 - \$32,775.00					
		Approximate numbers by model:					308-C									
		Acer C738T (R11) - 5					B-grade \$17.00	\$7,055.00								
		Acer CB5 - 20					C-grade \$6.00	\$1,848.00								
		Acer C720 - 5														
		Dell (3120) - 400														
		Dell (3180) - 50														
		Dell (CB1C13) - 30														
		Lenovo 11e Yoga - 50														
		Lenovo 11e - 120														
		Lenovo N21/N22 - 50														
Total :				\$7,700.00				\$8,903.00		\$11,150.00				\$25,690.00		\$24,490
Lot 3 - Items (Laptops)			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
2	Laptop	Dell 10" netbook with detachable	\$5.00	\$10.00	NO BID		\$5.00	\$10.00	\$0.00	\$0.00	NO BID		NO BID		Free Recycling	
1	Laptop	HP Elitebook	\$25.00	\$25.00			\$10.00	\$10.00	\$0.00	\$0.00						
1	Laptop	ASUS K501	\$20.00	\$20.00			\$10.00	\$10.00	\$0.00	\$0.00						
46	Laptop	Dell Latitude 3340	\$20.00	\$920.00			\$35.00	\$1,610.00	\$20.00	\$920.00						
1	Laptop	Dell Latitude D830	\$5.00	\$5.00			\$5.00	\$5.00	\$20.00	\$20.00						
1	Laptop	Dell Latitude E5400	\$5.00	\$5.00			\$10.00	\$10.00	\$20.00	\$20.00						
8	Laptop	Dell Latitude E5540	\$30.00	\$240.00			\$50.00	\$400.00	\$40.00	\$320.00						
1	Laptop	Dell Latitude E5550	\$30.00	\$30.00			\$50.00	\$50.00	\$50.00	\$50.00						
7	Laptop	Dell Latitude E6400	\$5.00	\$35.00			\$10.00	\$70.00	\$10.00	\$70.00						
3	Laptop	Dell Latitude E6420	\$20.00	\$60.00			\$50.00	\$150.00	\$30.00	\$90.00						
1	Laptop	Dell Latitude E6500	\$5.00	\$5.00			\$10.00	\$10.00	\$90.00	\$90.00						
3	Laptop	Dell Latitude E6530	\$30.00	\$90.00			\$70.00	\$210.00	\$55.00	\$165.00						
Total :				\$1,445.00				\$2,545.00		\$1,745.00						
Lot 4 - Items (iPads)			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
7	iPad	A1489					\$30.00	\$210.00	\$20.00	\$140.00			\$55.00	\$385.00		
1	iPad	A1538					\$70.00	\$70.00	\$0.00	\$0.00			\$125.00	\$125.00		
1	iPad	A1459					\$25.00	\$25.00	\$60.00	\$60.00			\$25.00	\$25.00		
12	iPad	A1474					\$40.00	\$480.00	\$40.00	\$480.00			\$65.00	\$780.00		

6	iPad	A1458	NO BID	NO BID	\$25.00	\$150.00	\$30.00	\$180.00	NO BID	\$25.00	\$150.00		
1	iPad	A1475			\$40.00	\$40.00	\$40.00	\$40.00		\$65.00	\$65.00		
26	iPad	A1395			\$10.00	\$260.00	\$5.00	\$130.00		\$15.00	\$390.00		
2	iPad	A1416			\$15.00	\$30.00	\$15.00	\$30.00		\$15.00	\$30.00		
4	iPad	A1430			\$15.00	\$60.00	\$15.00	\$60.00		\$15.00	\$60.00		
1	iPad	A1219			\$5.00	\$5.00	\$0.00	\$0.00		\$0.00	\$0.00		
1	iPad	A1337			\$5.00	\$5.00	\$0.00	\$0.00		\$0.00	\$0.00		
Total :						\$1,335.00		\$1,120.00		\$2,010.00		\$2,113.00	

Lot 5 - Items (Network Switches)

			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
1	Switch	Extreme ST2206-0848A	NO BID				NO BID		\$2.00	\$2.00	NO BID		Free Recycling	
2	Switch	Extreme SK8208-0808-F8							\$2.00	\$4.00				
4	Switch	Extreme SOK2208-0204							\$3.00	\$12.00				
2	Switch	Extreme 71K91L4-48							\$1.00	\$2.00				
Total :						\$75.00				\$20.00				

Lot 6 - Items (Data Servers)

			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
2	Server	Dell R730	\$125.00	\$250.00			NO BID		\$20.00	\$40.00	NO BID		Free Recycling	
2	Server	Dell R710	\$25.00	\$50.00					\$4.00	\$8.00				
1	Server	Dell Poweredge T110	\$25.00	\$25.00					\$1.00	\$1.00				
1	Server	Dell Poweredge Y320	\$25.00	\$25.00					\$1.00	\$1.00				
Total :				\$350.00		\$100.00				\$50.00				

Lot 7 - Items (Network Access Points)

			Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
141	Network Access Points	Extreme 3825i	NO BID		NO BID		NO BID		\$0.50	\$70.50	NO BID		Free Recycling	
1	Network Access Point	Entarasys WS - AP3710i							\$29.50	\$29.50				
Total :										\$100.00				

Contact Information:														
Name	Dan Valdez			Chad Kietzman		Brian Bollinger		Garrett Powell		Rob Thorndill	Jason Melero		Brian Rossmann	
Address	304 N. Meridian Ave. Ste. 11 Oklahoma City, OK 73107			906 E. Knight Ct. Henderson, KY 42420		24 NE 51st St. Oklahoma, OK 73105		220 Ryan Patrick Dr. Salisbury, WC 28147			1530 Montague Exprwy. San Jose, CA 95131		295 Hill St. San Marcos, CA 92078	
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