

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7928

APPROVAL DATE: January 19, 2021

ITEM(S) QUOTED: INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)

DATE BIDS RECEIVED: December 08, 2020

CONTRACT PERIOD: From March 01, 2021 through February 28, 2022

RENEWAL(S): A one-year renewal at the option of both parties.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Aves Audio Visual Systems, Inc	Minumum order \$50.00	NET 30 DAYS
BIO CORPORATION	5% off current catalog, free ups ground shipping on orders over \$250.00, no pail packing no live material	net 30 days
Fisher Science Education	Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND". No item will be discounted below Fisher Science Education's cost. All items are subject to a cost plus 15% safety net.	NET 30
Florence Hardware	FLORENCE HARDWARE'S INFORMATION IS ATTACHED.	NET 30
Gibbs Smith Education	Purchase Order submitted to textbooks@gibbs-smith.com	Net 30 Day
hand2mind		
John R Green Co	Contract Period March 1, 2021 to February 29, 2022	Net 30
Kaplan Early Learning Company	17% discount and free freight applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	Net 30
KSS-Kentucky School Service	1 a. Yes 1 b. No 2.KSS-Kentucky School Service, P. O. Box 886, Elizabethtown, KY 42702 270-769-3333 3.same as above 4.Most orders will be delivered within 14 days 5.Backorders will only be cancelled at your request OR when an item is no longer available	You may take an additional 10% discount on any invoice paid within 20 days.
Lakeshore Learning Materials	7% discount on non-sale items FREE shipping in the contiguous U.S. Delivery is 7-10 Business Days ARO Please visit us today at www.LakeshoreLearning.com	Net 30
National School Products		NET 30
Oriental Trading Company, Inc.	5% discount and free standard delivery on all orders. Please refer to attached deviation document.	Net 30
Paper Clip Supply	Our login will allow you to purchase your items tax free, no shipping costs, catalog discount already applied to price, and Net 30 terms set by default. Delivery 2 days delivered ARO no fee on returns within 30 days and unopened.	NET 30 , GOVERNMENT PURCHASE CARD, CREDIT CARD, ACH
Really Good Stuff	Please see attached terms document	Net 30
School Specialty Inc.		Net 30
Social Studies School Services		
Wood Etc. Corp.	Current On-Line Pricing Reflects discounts. Volume discounts (over 30%) will be calculated for larger orders and/or specific bids. Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items.	Net 30

ITEM NO. 1 - ARTS & CRAFTS SUPPLIES (4600010-1722133)

AWARD NOTES: Reject Florence Hardware - catalog items do not provide adequate coverage for items on this bid.

CATEGORY NOTES: The items required include (but are not limited to) art tapes, beads, canvas, glazes, clay, collage materials, craft knives, craft materials, fabric crafts, glue guns, paint, paint brushes, scratch art, sculpting materials, yarn, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
John R Green Co	30.00 % *
CATEGORY NOTES: Discount off catalog price and free shipping on all items.	
Paper Clip Supply	30.00 % *
CATEGORY NOTES: FREE SHIPPING - NO MINIMUM ORDERS - SHIPPED 1-2 BUSINESS DAYS ARO	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES: You may take an additional 10% discount on any invoice paid within 20 days.	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: 17% discount and free freight applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
Florence Hardware	10.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Discount is not applicable to sale items	
Oriental Trading Company, Inc.	5.00 % *
CATEGORY NOTES: Free standard shipping on all orders.	
Really Good Stuff	3.00 % *
CATEGORY NOTES:	

ITEM NO. 2 - ARTS & CRAFTS EQUIPMENT (4600010-2013631)

AWARD NOTES: Reject Florence Hardware - catalog items do not provide adequate coverage for items on this bid.  
Reject Wood Etc. Corp. - multiple discounts not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) button makers, drying racks, die cutters, kilns, paper roll racks, pottery wheels, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Paper Clip Supply	30.00 % *
CATEGORY NOTES: FREE SHIPPING - NO MINIMUM ORDERS - SHIPPED 1-2 BUSINESS DAYS ARO	
Wood Etc. Corp.	30.00 %
CATEGORY NOTES: 5% to 30% Discount on Catalog List Pricing dependent on manufacturer and items. 0% Discount, on Web Site Pricing. Current On-Line Pricing Reflects discounts. Volume discounts (over 30%) will be calculated for	

larger orders and/or specific bids. Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items.

School Specialty Inc.	25.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: 17% discount and free freight applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
Florence Hardware	10.00 %
CATEGORY NOTES:	
John R Green Co	10.00 % *
CATEGORY NOTES: Discount off catalog price and free shipping on all items.	
KSS-Kentucky School Service	10.00 % *
CATEGORY NOTES: You may take an additional 10% discount on any invoice paid within 20 days.	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Discount is not applicable to sale items	
Oriental Trading Company, Inc.	5.00 % *
CATEGORY NOTES: Free standard shipping on all orders.	
Really Good Stuff	3.00 % *
CATEGORY NOTES:	

**ITEM NO. 3 - CLASSROOM MISCELLANEOUS ACCESSORIES (4600130-1726254)**

AWARD NOTES: Reject Florence Hardware - catalog items do not provide adequate coverage for items on this bid.  
Reject Wood Etc. Corp. - multiple discounts not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) all easels, instructional carpets, bean bags, stability balls, pretend play kitchens and doll beds, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES: 34%/25% please refer to cover page for additional information.	
Paper Clip Supply	30.00 % *
CATEGORY NOTES: FREE SHIPPING - NO MINIMUM ORDERS - SHIPPED 1-2 BUSINESS DAYS ARO	
Wood Etc. Corp.	30.00 %
CATEGORY NOTES: 5% to 30% Discount on Catalog List Pricing dependent on manufacturer and items. 0% Discount, on Web Site Pricing. Current On-Line Pricing Reflects discounts. Volume discounts (over 30%) will be calculated for larger orders and/or specific bids. Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items.	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: 17% discount and free freight applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
hand2mind	15.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:	
Florence Hardware	10.00 %
CATEGORY NOTES:	
John R Green Co	10.00 % *
CATEGORY NOTES: Discount off catalog price and free shipping on all items.	
KSS-Kentucky School Service	10.00 % *
CATEGORY NOTES: Other items to be included in this category (but not limited to): Chalkboards, Bulletin Boards and White Boards larger than 30 in. x 40 in. Laminators. Classroom Carpets. Other furniture, such as, Chairs, Desks or Tables and any other item to large to ship UPS. You may take an additional 10% discount on any invoice paid within 20 days.	
National School Products	10.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Discount is not applicable to sale items	
Oriental Trading Company, Inc.	5.00 % *
CATEGORY NOTES: Free standard shipping on all orders.	
Really Good Stuff	3.00 % *
CATEGORY NOTES:	

**ITEM NO. 4 - TEACHING AIDS & SUPPLIES (4600130-1722134)**

AWARD NOTES:	Rejections: Aves Audio Visual Systems, Inc. - minimum order not acceptable. Bio Corporation, Fisher Science Education, Florence Hardware and Gibbs Smith Education - catalog items do not provide adequate coverage for items on this bid. Wood Etc. Corp. - multiple discounts not acceptable. Social Studies School - shipping charge not acceptable.
CATEGORY NOTES:	The items required include (but are not limited to) bulletin board supplies, name plates, stamp sets, pocket charts, games, puzzles, globes, maps, flash cards, plastic storage bins, electronic teaching aids, instructional records, cassettes, compact discs, and manipulatives, etc. The percentage of discount will apply to all like items in this category from your catalog.
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES: 34%/25% please refer to cover page for additional information.	
Fisher Science Education	33.00 %
CATEGORY NOTES: 33% off from current published list prices for our full Fisher Science Education product portfolio. Fisher Science Education items are indicated with an orange tag on our website www.fisheredu.com Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND". No item will be discounted below Fisher Science Education's cost. All items are subject to a cost plus 15% safety net.	
John R Green Co	30.00 % *
CATEGORY NOTES: Discount off catalog price and free shipping on all items.	
Paper Clip Supply	30.00 % *
CATEGORY NOTES: FREE SHIPPING - NO MINIMUM ORDERS - SHIPPED 1-2 BUSINESS DAYS ARO	
Wood Etc. Corp.	30.00 %

Note: \* indicates a pending award.

CATEGORY NOTES:	5% to 30% Discount on Catalog List Pricing dependent on manufacturer and items. 0% Discount, on Web Site Pricing. Current On-Line Pricing Reflects discounts. Volume discounts (over 30%) will be calculated for larger orders and/or specific bids. Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items.	
KSS-Kentucky School Service		20.00 % *
CATEGORY NOTES:	You may take an additional 10% discount on any invoice paid within 20 days.	
Kaplan Early Learning Company		17.00 % *
CATEGORY NOTES:	17% discount and free freight applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
hand2mind		15.00 % *
CATEGORY NOTES:		
Florence Hardware		10.00 %
CATEGORY NOTES:		
National School Products		10.00 % *
CATEGORY NOTES:		
Social Studies School Services		10.00 %
CATEGORY NOTES:	0% Discount on Social Studies School Service 2020 General Catalog and catalogs for all divisions **Exception**10% discount on Nystrom **Contact Curriculum Specialist La Keshia Neal Tel: 800-421-4246 ext. 298 Email: Lakeshia@socialstudies.com** 12% shipping with \$4.00 minimum shipping on all orders. *New catalogs published Jan. 2021*	
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Discount is not applicable to sale items	
Aves Audio Visual Systems, Inc		5.00 %
CATEGORY NOTES:	Unless otherwise noted in AVES Discount Catalog, Attached in Response Attachments.	
BIO CORPORATION		5.00 %
CATEGORY NOTES:	5% off current catalog, free ups ground shipping on orders over \$250.00, no pail packing specimens, no live material.	
Gibbs Smith Education		5.00 %
CATEGORY NOTES:	\$2.00 per student per year based on Average Daily Attendance of School or District – Multi Year Discounts Available.	
Oriental Trading Company, Inc.		5.00 % *
CATEGORY NOTES:	Free standard shipping on all orders.	
Really Good Stuff		3.00 % *
CATEGORY NOTES:		

ITEM NO. 5 - PLAY AND RECESS AIDS (4600130-2013632)

AWARD NOTES:	Reject Florence Hardware - catalog items do not provide adequate coverage for items on this bid. Reject Wood Etc. Corp. - multiple discounts not acceptable.
CATEGORY NOTES:	The items required include (but are not limited to) playground balls, jump ropes, riding toys, etc. The percentage of discount will apply to all like items in this category from your catalog.

VENDOR NAME

PERCENTAGE  
OF DISCOUNT

Note: \* indicates a pending award.

School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
John R Green Co	30.00 % *
CATEGORY NOTES:	Discount off catalog price and free shipping on all items.
Paper Clip Supply	30.00 % *
CATEGORY NOTES:	FREE SHIPPING - NO MINIMUM ORDERS - SHIPPED 1-2 BUSINESS DAYS ARO
Wood Etc. Corp.	30.00 %
CATEGORY NOTES:	5% to 30% Discount on Catalog List Pricing dependent on manufacturer and items. 0% Discount, on Web Site Pricing. Current On-Line Pricing Reflects discounts. Volume discounts (over 30%) will be calculated for larger orders and/or specific bids. Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items.
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	You may take an additional 10% discount on any invoice paid within 20 days.
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES:	17% discount and free freight applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.
Florence Hardware	10.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Discount is not applicable to sale items
Oriental Trading Company, Inc.	5.00 % *
CATEGORY NOTES:	Free standard shipping on all orders.
Really Good Stuff	.00 %
CATEGORY NOTES:	We do not offer these types of items.