

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7926

APPROVAL DATE: December 01, 2020

ITEM(S) QUOTED: FLOOR FINISH & RELATED ITEMS .

DATE BIDS RECEIVED: November 12, 2020

CONTRACT PERIOD: From January 01, 2021 through December 31, 2021

RENEWAL(S): Four (4) annual renewals at the option of both parties.

COMMENTS: Awarded to Hillyard Lexington.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Baumann Paper Company	See attached docs for required response. Samples available upon request.	Net 30
Hillyard Lexington	See attached documentation as requested: Reciprocal Preference, Submittals, W-9 Form, Certificate of Insurance, UL slip resistance document, Training and Trainers Documents.	N45
HP Products, a Ferguson Enterprise	Please allow 2-3 weeks after award notification to adjust inventory.	Net 30 days
Kenway Distributors, Inc.	Samples available upon request. Please reach out and we can coordinate delivery per Covid-19 Board closure.	Net 30
Leonard Brush & Chemical Co.	1a. Yes; 1b. No; 2. Leonard Brush & Chemical Co. Inc. 1450 Mellwood Ave. Louisville, KY 40206 502-585-2381; 4. 14-21 days	net 30 days

ITEM NO. 1 - LOT CODE: - 1-9 - Floor finish remover (stripper) (as per specifications), for the removal of high speed burnished polish - 5-gallon with available dilution control device. 1 - 5.0000 Gallon Container, Estimated Quantity - 1,000 (2000965-2010707)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	Spartan #0082-05	38.2500

VENDOR REFERENCE NUMBER: SPARINFRE-05

RESPONSE ITEM NOTES: Spartan's Rinse Free Strip, Dilution Ratio 1:5, Product is classified as "free rinsing" as per specifications, One initial chemical dispensing unit provided at no charge up to 175 locations, Hydro System's 5804 Dispenser.

Hillyard Lexington	Hillyard #HIL0014707	42.2700*
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VENDOR REFERENCE NUMBER: HIL0014707

RESPONSE ITEM NOTES: 5-gallon with available dilution control device

HP Products, a Ferguson Enterprise	Spartan Chemical #008405	45.7900
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VENDOR REFERENCE NUMBER: S008405

RESPONSE ITEM PAYMENT TERMS: Net 30 days.

RESPONSE ITEM NOTES: Quoting Spartan Shinline Emulsifier Plus 5gl

Kenway Distributors, Inc.	SSS #48168	50.0000
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VENDOR REFERENCE NUMBER: 246016

RESPONSE ITEM PAYMENT TERMS: Net 30

Baumann Paper Company	Spartan Chemical #008405	53.5500
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VENDOR REFERENCE NUMBER: H882-229

RESPONSE ITEM NOTES: Shinline Emulsifier Plus, Finish and Wax Stripper

ITEM NO. 2 - LOT CODE: - 1-9 - Dilution control device (for Item No. 1) with metering tip (must be compatible with 5-gallon floor remover container. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (2000965-2010708)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Hillyard Lexington	Hydro #HYDRO5804	15.0000*

VENDOR REFERENCE NUMBER: HYDRO5804

RESPONSE ITEM NOTES: remover container

Leonard Brush & Chemical Co.	Hydro System #5804	59.9500
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VENDOR REFERENCE NUMBER: SPA5804

RESPONSE ITEM NOTES: Hydro System's 5804 5 gallon Pail Dispenser, one free with initial order per location.

Baumann Paper Company	Hydro #5402	61.3900
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VENDOR REFERENCE NUMBER: 966-512

RESPONSE ITEM NOTES: Hydrocap Proportioner Dispenser. First 175 provided at no charge.

Kenway Distributors, Inc.	HyDRO #5844	70.0000
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VENDOR REFERENCE NUMBER: 5844

RESPONSE ITEM PAYMENT TERMS: NET 30

HP Products, a Ferguson Enterprise	Spartan Chemical #SHYD5804	79.9700
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VENDOR REFERENCE NUMBER: SP-SHYD5804

RESPONSE ITEM PAYMENT TERMS: Net 30 days

RESPONSE ITEM NOTES: Hydro 5804 Dispenser

Note: * indicates a pending award.

ITEM NO. 3 - LOT CODE: - 1-9 - Floor finish (as per specifications). 1 - 5.0000 Gallon Container. Estimated Quantity - 3.000 (2000965-2010815)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	Spartan #4073-05	54.4900
VENDOR REFERENCE NUMBER: SPAON-05 RESPONSE ITEM NOTES: Spartan's On an' On Floor Finish, 25% solids		
Hillyard Lexington	Hillyard #HIL0053407	55.2100*
VENDOR REFERENCE NUMBER: HIL0053407		
HP Products, a Ferguson Enterprise	Spartan Chemical #470305	55.4900
VENDOR REFERENCE NUMBER: S407305 RESPONSE ITEM PAYMENT TERMS: Net 30 days		
RESPONSE ITEM NOTES: Quoting Spartan On an' On floor finish 5gl.		
Kenway Distributors, Inc.	SSS #48045	61.7500
VENDOR REFERENCE NUMBER: 240019 RESPONSE ITEM PAYMENT TERMS: net 30		
Baumann Paper Company	Spartan Chemical #407305	67.8100
VENDOR REFERENCE NUMBER: 682-207 RESPONSE ITEM NOTES: On an' On, Floor Finish		

ITEM NO. 4 - LOT CODE: - 1-9 - Waterborne aliphatic urethane/acrylic base finish for gym floors, 5-gallon container. 1 - 5.0000 Gallon Container. Estimated Quantity - 50 (2000685-1695453)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	Spartan #5829-05	142.0600
VENDOR REFERENCE NUMBER: SPAASFIN-05 RESPONSE ITEM NOTES: Spartan's AquaSport Wood Finish		
Hillyard Lexington	Hillyard #HIL0028072	156.8500*
VENDOR REFERENCE NUMBER: HIL0028072		
Kenway Distributors, Inc.	SSS / Bona #32001	234.7000
VENDOR REFERENCE NUMBER: 220320 RESPONSE ITEM PAYMENT TERMS: net 30		
HP Products, a Ferguson Enterprise	Spartan Chemical #583400	268.2300
VENDOR REFERENCE NUMBER: S583400 RESPONSE ITEM PAYMENT TERMS: Net 30 days.		
RESPONSE ITEM NOTES: Quoting Spartan Aquasport 2-part Wood Floor Finish		
Baumann Paper Company	Spartan Chemical #583405	295.0100
VENDOR REFERENCE NUMBER: 683-208 RESPONSE ITEM NOTES: AquaSport 2-Part Wood Floor Finish		

Note: * indicates a pending award.

ITEM NO. 5 - LOT CODE: - 1-9 - Waterborne Acrylic wood floor sealer for gym floors, 5-gallon container. 1 - 5.0000 Gallon Container, Estimated Quantity - 5 (2000685-1695452)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Hillyard Lexington	Hillyard #HIL0028872	129.1100*
VENDOR REFERENCE NUMBER:	HIL0028872	
HP Products, a Ferguson Enterprise	Spartan Chemical #582905	151.1400
VENDOR REFERENCE NUMBER:	S582905	
RESPONSE ITEM PAYMENT TERMS:	Net 30 days	
RESPONSE ITEM NOTES:	Quoting Spartan Aquasport Wood Floor Finish 5gl	
Baumann Paper Company	Spartan Chemical #582905	166.2200
VENDOR REFERENCE NUMBER:	683-207	
RESPONSE ITEM NOTES:	AquaSport Wood Floor Finish	
Kenway Distributors, Inc.	Bona #WB200055091	200.0000
VENDOR REFERENCE NUMBER:	WB200055091	
RESPONSE ITEM PAYMENT TERMS:	net 30	
Leonard Brush & Chemical Co.	Spartan #5834-05	263.4100
VENDOR REFERENCE NUMBER:	SPAAS2P-05	
RESPONSE ITEM NOTES:	Spartan's AquaSport 2 Part Finish/sealer, price includes catalyst	

ITEM NO. 6 - LOT CODE: - 1-9 - Polyfunctional aziridine catalyst for gym floors, size must be priced for activation of one 5-gallon unit of waterborne aliphatic urethane/acrylic base finish. 1 - 5.0000 Gallon Container, Estimated Quantity - 25 (2000685-1699049)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
HP Products, a Ferguson Enterprise	Spartan Chemical	0.0010
VENDOR REFERENCE NUMBER:	NA	
RESPONSE ITEM PAYMENT TERMS:	Net 30 days.	
RESPONSE ITEM NOTES:	No bid. This item is not needed if using Item #4.	
Baumann Paper Company	Spartan Chemical #583405	0.0100
VENDOR REFERENCE NUMBER:	683-208	
RESPONSE ITEM NOTES:	The activator is sold as part of the same sku for Line 4	
Hillyard Lexington	Hillyard #MIS999	0.0100*
VENDOR REFERENCE NUMBER:	MIS999	
RESPONSE ITEM NOTES:	Our product does not require this element.	
Leonard Brush & Chemical Co.	Spartan #xxxx	0.0100
VENDOR REFERENCE NUMBER:	SPAxxxx	
RESPONSE ITEM NOTES:	Catalyst is included with each purchased pail of AquaSport 2 Part Finish. 19.2 oz / 5 gallons	
Kenway Distributors, Inc.	SSS / Bona #32003	39.3700
VENDOR REFERENCE NUMBER:	220315A	
RESPONSE ITEM PAYMENT TERMS:	net 30	

Note: * indicates a pending award.

ITEM NO. 7 - LOT CODE: - 1-9 - Oil base gym floor finish, 5-gallon container. 1 - 5.0000 Gallon Container, Estimated Quantity - 200 (2000685-1666440)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	Spartan #5821-05	75.4000

VENDOR REFERENCE NUMBER: SPAOMU33-05

RESPONSE ITEM NOTES: Spartan's OMU 33 Polyurethane Sealer

HP Products, a Ferguson Enterprise	Spartan Chemical #582105	76.7900
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VENDOR REFERENCE NUMBER: S582105

RESPONSE ITEM PAYMENT TERMS: Net 30 days

RESPONSE ITEM NOTES: Quoting Spartan Woodforce OMU 33 5gl

Baumann Paper Company	Spartan Chemical #582105	84.4500
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VENDOR REFERENCE NUMBER: 683-203

RESPONSE ITEM NOTES: Woodforce OMU 33 Sealer

Hillyard Lexington	Hillyard #HIL0032607	87.5300*
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VENDOR REFERENCE NUMBER: HIL0032607

Kenway Distributors, Inc.	SSS / Bona #32011	122.6500
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VENDOR REFERENCE NUMBER: 220205

RESPONSE ITEM PAYMENT TERMS: net 30

ITEM NO. 8 - LOT CODE: - 1-9 - Uralkyd gym floor finish, 5-gallon container. 1 - 5.0000 Gallon Container, Estimated Quantity - 200 (2000685-2012927)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Hillyard Lexington	Hillyard #HIL0028507	90.0900*

VENDOR REFERENCE NUMBER: HIL0028507

RESPONSE ITEM NOTES: Hillyard Gold Medalist Wood Gym Finish. SDS attached. Please note: according to the SDS, this product contains 40% min and 42% max.

Leonard Brush & Chemical Co.	Spartan #5804-05	106.6100
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VENDOR REFERENCE NUMBER: SPAOMU50-05

RESPONSE ITEM NOTES: Spartan's OMU 50 Polyurethane Finish

HP Products, a Ferguson Enterprise	Spartan Chemical #582405	108.5700
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VENDOR REFERENCE NUMBER: S582405

RESPONSE ITEM PAYMENT TERMS: Net 30 days

RESPONSE ITEM NOTES: Quoting Spartan Woodforce OMU 50 5gl

Kenway Distributors, Inc.	SSS / Bona #32011	122.6500
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VENDOR REFERENCE NUMBER: 32011

RESPONSE ITEM PAYMENT TERMS: net 30

Baumann Paper Company	Spartan Chemical #582405	123.9400
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VENDOR REFERENCE NUMBER: 683-202

RESPONSE ITEM NOTES: Woodforce OMU 50 Finish

Note: * indicates a pending award.

ITEM NO. 9 - LOT CODE: - 1-9 - Applicator refill pads, 18", synthetic fiber, used for applying waterborne finish. 1 - 1.0000 Each
Purchase, Estimated Quantity - 50 (2000005-1683412)

LOT AWARD NOTES: Reject Leonard Brush & Chemical Co. - did not submit all samples required for evaluation. Awarded
to Hillyard Lexington as low total bidder for Lot Item Nos. 1 thru 9.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	Lambskin Specialties #185RS	7.4400
VENDOR REFERENCE NUMBER: LAM185RS RESPONSE ITEM NOTES: 18" Synthetic Applicator Refill		
Hillyard Lexington	Hillyard #HIL50041	8.7600*
VENDOR REFERENCE NUMBER: HIL50041		
Baumann Paper Company	Spartan Chemical #901100	8.9100
VENDOR REFERENCE NUMBER: 972-882 RESPONSE ITEM NOTES: Refill Floor Coater Pads for 18" Applicator		
HP Products, a Ferguson Enterprise	Spartan Chemical #901100	9.4300
VENDOR REFERENCE NUMBER: SPA901100 RESPONSE ITEM PAYMENT TERMS: Net 30 days RESPONSE ITEM NOTES: Quoting Spartan Big Foot 18" applicator pad.		
Kenway Distributors, Inc.	Padco #47005	10.7000
VENDOR REFERENCE NUMBER: 220335		

Note: * indicates a pending award.

TOTAL BIDS - 1-9

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Hillyard Lexington	252,365.30	252,365.30
Leonard Brush & Chemical Co.	246,974.25	
HP Products, a Ferguson Enterprise	264,050.70	
Kenway Distributors, Inc.	298,634.25	
Baumann Paper Company	314,746.74	
		<u>\$252,365.30</u>

Note: * indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Baumann Paper Company	314,746.74	
Hillyard Lexington	252,365.30	252,365.30
HP Products, a Ferguson Enterprise	264,050.70	
Kenway Distributors, Inc.	298,634.25	
Leonard Brush & Chemical Co.	246,974.25	
		<hr/> 252,365.30

Note: * indicates a pending award.