

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7924

APPROVAL DATE: December 01, 2020

ITEM(S) QUOTED: CHEMICAL DILUTION SUPPLIES & HAND SOAP .

DATE BIDS RECEIVED: November 12, 2020

CONTRACT PERIOD: From January 01, 2021 through December 31, 2021

RENEWAL(S): Four (4) annual renewals at the option of both parties.

COMMENTS: Awarded to Hillyard Lexington.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Baumann Paper Company	Please see attached documents for response. Copy of Insurance certificate requested, can update when received. Samples available upon request.	Net 30
Global Supply & Floor Equipment		Net 30 days
Hillyard Lexington	See attached requested documentation: Reg Vendor Info, Descriptive Literature, Trainers + Training available docs, Cert of Insurance, W-9, Req Affidavit for Bidders, Dispenser information. Dispensers will be provided and installed free of charge.	N45
HP Products, a Ferguson Enterprise	Please allow 2-3 weeks to adjust inventory.	Net 30 days
Kenway Distributors, Inc.	Please contact us regarding sample requests and we can make arrangements to deliver due to Covid Closure.	Net 30
Leonard Brush & Chemical Co.	No Bid	No Bid

ITEM NO. 1 - LOT CODE: - 1 - 5 - Cleaner, All-Purpose (as per specifications). 1 - 1.0000 Each Container, Estimated Quantity - 1,320 (2000125-2010711)

LOT AWARD NOTES: Awarded to Hillyard Lexington based on Ready To Use (RTU) price for Lot Item Nos. 1 thru 4 and price per each for Item No. 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	No Bid	0.0001
<b>VENDOR REFERENCE NUMBER:</b> No Bid		
<b>RESPONSE ITEM NOTES:</b> No Bid		
Hillyard Lexington	Hillyard #HIL0081025	7.7900*
<b>VENDOR REFERENCE NUMBER:</b> HIL0081025		
<b>RESPONSE ITEM NOTES:</b> Arsenal 1 Top Clean 1:256 makes 170 RTU gallons per refill container. \$7.79 per refill=7.79/170=End use cost of 0.05 per RTU gallon.		
Kenway Distributors, Inc.	SSS #13216	19.5500
<b>VENDOR REFERENCE NUMBER:</b> 245555		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		
<b>RESPONSE ITEM NOTES:</b> Priced per 2L Navigator DCS Cartridge CS 2 \$39.10 Dilution Rate: 1:335 RTU Yield per Cartridge: 708 Quarts or 177 Gallons		
Baumann Paper Company	Spartan Chemical #480302	19.5800
<b>VENDOR REFERENCE NUMBER:</b> SPT-480302		
<b>RESPONSE ITEM NOTES:</b> Clean on the Go, Excelente Cleaner		
Global Supply & Floor Equipment	National Chemical Laboratories ##4 ES PH Neutral ap	23.5000
<b>VENDOR REFERENCE NUMBER:</b> 5074-24		
<b>RESPONSE ITEM PAYMENT TERMS:</b> net 30 days		
<b>RESPONSE ITEM NOTES:</b> 4/80oz concentrate refills per case .07 per gallon in use dilution		
HP Products, a Ferguson Enterprise	Diversey #904716	50.1800
<b>VENDOR REFERENCE NUMBER:</b> D904716		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30 days		
<b>RESPONSE ITEM NOTES:</b> Quoting Diversey Stride Citrus Neutral Cleaner 2.5L container. Item is priced by the container but sold 2/2.5L/cs. Case price is \$100.36. Dilution ratio is 1:750. Cost per RTU gallon is .10 cents. Cost Calculator shown in attachments		

ITEM NO. 2 - LOT CODE: - 1 - 5 - Cleaner, Germicidal (as per specifications). 1 - 1.0000 Each Container, Estimated Quantity - 660 (2000125-2010712)

LOT AWARD NOTES: Awarded to Hillyard Lexington based on Ready To Use (RTU) price for Lot Item Nos. 1 thru 4 and price per each for Item No. 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	No Bid	0.0001
<b>VENDOR REFERENCE NUMBER:</b> No Bid		
<b>RESPONSE ITEM NOTES:</b> No Bid		
Hillyard Lexington	Hillyard #HIL0081625	6.6000*
<b>VENDOR REFERENCE NUMBER:</b> HIL0081625		
<b>RESPONSE ITEM NOTES:</b> Arsenal 1 Re-juv-nal 1:64 makes 43 RTU gallons per refill container. \$6.60 per refill=\$6.60/43=End use cost of \$0.15 per RTU gallon.		
Kenway Distributors, Inc.	SSS #48261	22.6200
<b>VENDOR REFERENCE NUMBER:</b> 254081		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		

Note: \* indicates a pending award.

RESPONSE ITEM NOTES: Priced per 2L Navigator DCS Cartridge CS 2 \$45.24 Dilution Rate: 1:256 RTU Yield per Cartridge: 541 Quarts or 135 Gallons

HP Products, a Ferguson Enterprise Diversey #04329 23.7600

**VENDOR REFERENCE NUMBER:** D04329

RESPONSE ITEM PAYMENT TERMS: Net 30 days.

RESPONSE ITEM NOTES: Quoting Virex II 256 Disinfectant Cleaner 2.5L container. Item is priced by the container but sold 2/2.5L/cs. Case price is \$47.52. Dilution ratio is 1:256. Cost per RTU gallon is .14 cents. Cost calculator shown in attachments.

Global Supply & Floor Equipment National Chemical Laboratories ##19 Neut Disinf 24.0000

**VENDOR REFERENCE NUMBER:** 5089-24

RESPONSE ITEM PAYMENT TERMS: net 30 days

RESPONSE ITEM NOTES: 4/80oz concentrated refills per case .20 per gallon in use dilution cost

Baumann Paper Company Spartan Chemical #351602 56.7800

**VENDOR REFERENCE NUMBER:** 672-345

RESPONSE ITEM NOTES: Clean on the Go Green Solutions High Dilution Disinfectant Cleaner

ITEM NO. 3 - LOT CODE: - 1 - 5 - Cleaner, Glass (as per specifications). 1 - 1.0000 Each Container, Estimated Quantity - 600 (2000125-2010713)

LOT AWARD NOTES: Awarded to Hillyard Lexington based on Ready To Use (RTU) price for Lot Item Nos. 1 thru 4 and price per each for Item No. 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	No Bid	0.0001

**VENDOR REFERENCE NUMBER:** No Bid

RESPONSE ITEM NOTES: No Bid

Hillyard Lexington Hillyard #HIL0083925 8.7800\*

**VENDOR REFERENCE NUMBER:** HIL0083925

RESPONSE ITEM NOTES: Arsenal 1 Suprox Floor & Glass Cleaner. 1:128 makes 85 RTU gallons per refill container. \$8.78 per refill=8.52/85=End use cost of \$0.10 per RTU gallon.

Kenway Distributors, Inc. SSS #48252 19.6000

**VENDOR REFERENCE NUMBER:** 245072

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: Priced per 2L Navigator DCS Cartridge CS 2 \$39.20 Dilution Rate: 1:40 RTU Yield per Cartridge: 85 Quarts or 21 Gallons

HP Products, a Ferguson Enterprise Diversey #95613252 24.2500

**VENDOR REFERENCE NUMBER:** D95613252

RESPONSE ITEM PAYMENT TERMS: Net 30 days

RESPONSE ITEM NOTES: Quoting Diversey Perdiem GP Cleaner 2.5L container. Item is price by the container but sold 2/2.5L/cs. Case price is \$48.50. Dilution ratio is 1:256. Cost per TRU gallon is .14 cents. Cost calculator shown in attachments.

Baumann Paper Company Spartan Chemical #483502 29.1500

**VENDOR REFERENCE NUMBER:** 672-346

RESPONSE ITEM NOTES: Clean on the Go, BioRenewables Glass Cleaner

Global Supply & Floor Equipment National Chemical Laboratories ##1ES Glass/surface 36.2500

**VENDOR REFERENCE NUMBER:** 5071-24

Note: \* indicates a pending award.

RESPONSE ITEM PAYMENT TERMS: net 30 days

RESPONSE ITEM NOTES: 4/80oz concentrated refills per case .57 per gallon

ITEM NO. 4 - LOT CODE: - 1 - 5 - Cleaner, Bathroom (as per specifications). 1 - 1.0000 Each Container, Estimated Quantity - 400 (2000125-2010714)

LOT AWARD NOTES: Awarded to Hillyard Lexington based on Ready To Use (RTU) price for Lot Item Nos. 1 thru 4 and price per each for Item No. 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	No Bid	0.0001
<b>VENDOR REFERENCE NUMBER:</b> No Bid		
RESPONSE ITEM NOTES: No Bid		
Hillyard Lexington	Hillyard #HIL0083725	7.0600*
<b>VENDOR REFERENCE NUMBER:</b> HIL0083725		
RESPONSE ITEM NOTES: Arsenal 1 Suprox HD 1:26 makes 17.5 RTU gallons per refill container. \$7.06 per refill=\$7.06/17.5=End use cost of \$0.40 per RTU gallon.		
Kenway Distributors, Inc.	SSS #48219	21.3600
<b>VENDOR REFERENCE NUMBER:</b> 245096		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: Priced per 2L Navigator DCS Cartridge CS 2 \$42.72 Dilution Rate: 1:128 RTU Yield per Cartridge: 272 Quarts or 68 Gallons		
Global Supply & Floor Equipment	National Chemical Laboratories ##2 ES multisfc h202	28.7500
<b>VENDOR REFERENCE NUMBER:</b> 5072-24		
RESPONSE ITEM PAYMENT TERMS: net 30 days		
RESPONSE ITEM NOTES: 4/80oz concentrated refills per case .71 per gallon		
HP Products, a Ferguson Enterprise	Diversey #3401512	30.3600
<b>VENDOR REFERENCE NUMBER:</b> D3401512		
RESPONSE ITEM PAYMENT TERMS: Net 30 days		
RESPONSE ITEM NOTES: Quoting Diversey Alpha HP 2.5L container. Item is price by the container but sold 2/2.5L/cs. Case price is \$60.72. Dilution ratio is 1:256. Cost per RTU gallon is .18 cents. Calculator shown in attachments.		
Baumann Paper Company	Spartan Chemical #482002	37.4200
<b>VENDOR REFERENCE NUMBER:</b> 672-281		
RESPONSE ITEM NOTES: Clean by Peroxy, All Purpose Hydrogen Peroxide Cleaner		

ITEM NO. 5 - LOT CODE: - 1 - 5 - Soap, hand foam cleaner. Non-antimicrobial, mild, biodegradable. Must meet Green Seals's and EcoLogo's environmental certification standards (GS-41/CCD-104) for institutional hand cleaners. Unit of measure/package type equals one (1) cartridge. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: VENDOR MUST PROVIDE THE FOLLOWING INFORMATION OR BID MAY BE SUBJECT TO REJECTION. Please price per cartridge. Vendor MUST state number of refill cartridges per case AND list the output per use (ml). 1 - 1.0000 Each Purchase, Estimated Quantity - 14,038 (2000700-2010617)

LOT AWARD NOTES: Awarded to Hillyard Lexington based on Ready To Use (RTU) price for Lot Item Nos. 1 thru 4 and price per each for Item No. 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Leonard Brush & Chemical Co.	No Bid	0.0001
<b>VENDOR REFERENCE NUMBER:</b> No Bid		
RESPONSE ITEM NOTES: No Bid		

Note: \* indicates a pending award.

Global Supply & Floor Equipment	National Chemical Laboratories #Afia certified green	5.4400
<b>VENDOR REFERENCE NUMBER:</b>	0433-57	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	net 30 days	
<b>RESPONSE ITEM NOTES:</b>	6/1000ml refills per case, 1,666 pumps per refill	
HP Products, a Ferguson Enterprise	Ecolab #6100709	9.6000
<b>VENDOR REFERENCE NUMBER:</b>	E6100709	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	Net 30 days	
<b>RESPONSE ITEM NOTES:</b>	Quoting Ecolab 1250ml GSC Foam Hand Soap. Four cartridges per case. Case price is \$38.40. Output per use is .4ml.	
Kenway Distributors, Inc.	GOJO #5112-03	11.1700
<b>VENDOR REFERENCE NUMBER:</b>	5112-03	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	Net30	
<b>RESPONSE ITEM NOTES:</b>	\$11.17 per refill .4ml output CS 3 \$33.51 Dispensers delivered and installed at no charge	
Baumann Paper Company	Spartan Chemical #4608	11.3000
<b>VENDOR REFERENCE NUMBER:</b>	603-230	
<b>RESPONSE ITEM NOTES:</b>	Foamy iQ Foam Hand Soap, 1,250 mL Cartridge, Citrus Fresh Fragrance. Please note that Foamy iQ is the same product as Lite n Foamy and Green Seal Certified	
Hillyard Lexington	Hillyard #HIL0039003	15.6600*
<b>VENDOR REFERENCE NUMBER:</b>	HIL0039003	
<b>RESPONSE ITEM NOTES:</b>	Affinity Green Select Green Seal Certified soap, 4-1250 ml cartridges per case. Dispenses 0.40 ml output per use. \$3.92 per cartridge	

Note: \* indicates a pending award.

TOTAL BIDS - 1 - 5

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Hillyard Lexington	242,565.88	242,565.88
Leonard Brush & Chemical Co.	1.70	
Global Supply & Floor Equipment	156,476.72	
Kenway Distributors, Inc.	217,843.66	
HP Products, a Ferguson Enterprise	243,378.00	
Baumann Paper Company	254,407.80	
		<u>\$242,565.88</u>

Note: \* indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Baumann Paper Company	254,407.80	
Global Supply & Floor Equipment	156,476.72	
Hillyard Lexington	242,565.88	242,565.88
HP Products, a Ferguson Enterprise	243,378.00	
Kenway Distributors, Inc.	217,843.66	
Leonard Brush & Chemical Co.	1.70	
		242,565.88

Note: \* indicates a pending award.