

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7906

APPROVAL DATE: December 01, 2020

ITEM(S) QUOTED: FURNITURE, CLASSROOM & OFFICE (PERCENTAGE).

DATE BIDS RECEIVED: October 19, 2020

CONTRACT PERIOD: From December 01, 2020 through November 09, 2021

RENEWAL(S): No renewal option.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Creative-image technologies	The attached catalog is in response to line item #s 7, 8, 10, 11, 12, 15, 16, 17, 18, 19, 22, 23, all items are discounted at 40% off MSRP.	Net 30
Drennan Equipment Company		payment terms: net 30
Hurst Office Suppliers, Inc.		Net 30 Days.
Kaplan Early Learning Company	Free freight, free inside delivery and 17% discount applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	Net 30
KDA Office Furniture		Net 30
Lakeshore Learning Materials	7% discount (discount has been applied in bid response). Free shipping on all orders in the contiguous U.S. Discount not applicable to sale items. Discount will be held for the lifetime of the contract.	NET-30
Munson Business Interiors		Net 30 Days
Nu-Idea		Net 30 Days
Office Resources, Inc	Discount off manufacturer 2021 list pricing includes freight and installation.	Net 30 days
School Outfitters LLC	Discount structure includes up to delivery to the room of choice, assembly and dunnage removal during normal working hours. Warehousing is available for an additional charge.	Net 30
School Specialty Inc.	Free freight and installation	Net 30
Tom Sexton & Associates	30 Days	Net 30 Days
Virco Inc.	Link to full Virco Catalog and Price List - www.virco.com Discount offered from full catalog/price list.	Net 30 Days

ITEM NO. 1 - CHAIRS, CLASSROOM, OFFICE. ALLSTEEL. (4600250-1733148)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	60.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	51.00 %
CATEGORY NOTES:	

ITEM NO. 2 - CHAIRS, CLASSROOM, OFFICE. GLOBAL. (4600250-2000752)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	51.00 % *
CATEGORY NOTES:	
Munson Business Interiors	50.66 %
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	40.00 %
CATEGORY NOTES:	

ITEM NO. 3 - CHAIRS, CLASSROOM, OFFICE. HON. (4600250-1717549)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	59.01 % *
CATEGORY NOTES:	
Munson Business Interiors	57.03 %
CATEGORY NOTES:	
Office Resources, Inc	54.80 %
CATEGORY NOTES: Hon 2021 List pricer	

ITEM NO. 4 - CHAIRS, CLASSROOM, OFFICE. KIMBALL. (4600250-1727818)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	52.52 % *
CATEGORY NOTES:	

ITEM NO. 5 - CHAIRS, CLASSROOM, OFFICE. KRUEGER INTERNATIONAL/KI. (4600250-2011988)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
KDA Office Furniture	46.00 % *

CATEGORY NOTES:

ITEM NO. 6 - CHAIRS, CLASSROOM, OFFICE, NATIONAL, (4600250-1717550)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	57.02 % *
CATEGORY NOTES: 2021 National List Price	
Munson Business Interiors	56.15 %
CATEGORY NOTES:	

ITEM NO. 7 - COMPUTER WORKSTATIONS, TABLES, CARTS, STUDY CARRELS, (4600250-2013467)

CATEGORY NOTES: PODIUMS, LECTERNS. BALT/MOORE CO.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	42.50 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	42.01 %
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: 40% discount off entire catalog attached	

ITEM NO. 8 - COMPUTER WORKSTATIONS, TABLES, CARTS, MAILROOM TABLES/SORTERS. MAYLINE/SAFCO.7901 (4600250-1727824)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	51.01 % *
CATEGORY NOTES:	
Munson Business Interiors	50.96 %
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: 40% discount off entire catalog attached	
School Specialty Inc.	40.00 %
CATEGORY NOTES:	

ITEM NO. 9 - DISPLAY, TROPHY & MESSENGER CASES. WADDELL (GHENT MFG.). (4600250-1720042)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	40.00 % *
CATEGORY NOTES:	

Note: * indicates a pending award.

CATEGORY NOTES:

ITEM NO. 10 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. ALLSTEEL. (4600250-1729473)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	60.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	51.00 %
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer the attached brand alternative	

ITEM NO. 11 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. HON. (4600250-1727822)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	58.51 % *
CATEGORY NOTES:	
Munson Business Interiors	56.76 %
CATEGORY NOTES:	
Office Resources, Inc	54.80 %
CATEGORY NOTES: Hon 2021 List Pricer	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer the attached brand alternative catalog	
Drennan Equipment Company	40.00 %
CATEGORY NOTES:	

ITEM NO. 12 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. KIMBALL. (4600250-2013468)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	52.52 % *
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer the attached brand alternative catalog	

ITEM NO. 13 - FURNITURE, CLASSROOM, OFFICE MODULAR. WAVEWORKS/RENEGADE ONLY. NATIONAL. (4600250-2010813)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	57.02 % *
CATEGORY NOTES: National 2021 List Price	
Munson Business Interiors	55.08 %
CATEGORY NOTES:	

ITEM NO. 14 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, (EXCLUDING WAVEWORKS/RENEGADE). NATIONAL.
(4600250-1717556)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	57.02 % *
CATEGORY NOTES: National 2021 List Price	
Munson Business Interiors	55.08 %
CATEGORY NOTES:	

ITEM NO. 15 - FURNITURE, CLASSROOM TYPE. ARTCO-BELL - FULL LINE. INCLUDES SHAPE TABLES, (4600250-2013469)

CATEGORY NOTES: ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE,
MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Tom Sexton & Associates	42.00 % *
CATEGORY NOTES: 30 Days	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer the attached brand alternative catalog	

ITEM NO. 16 - FURNITURE, CLASSROOM TYPE. FOMCORE - FULL LINE. SOFT SEATING. (4600250-2014719)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	54.06 % *
CATEGORY NOTES: FomCore 2021 List Price	
Tom Sexton & Associates	45.00 %
CATEGORY NOTES: 30 Days	
School Specialty Inc.	43.00 %
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer the attached brand alternative	

ITEM NO. 17 - FURNITURE, CLASSROOM TYPE. KRUEGER INTERNATIONAL/KI - FULL LINE. (4600250-1727821)

CATEGORY NOTES: INCLUDES SHAPE TABLES, ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING,

SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
KDA Office Furniture	46.00 % *
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer the attached brand alternative catalog	

ITEM NO. 18 - FURNITURE, CLASSROOM TYPE. MIEN - FULL LINE. INCLUDES SHAPE TABLES, ACTIVE (4600250-2014718)

CATEGORY NOTES: SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	51.75 % *
CATEGORY NOTES: Mien 2021 List Price	
Munson Business Interiors	43.80 %
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer alternative brand per attached catalog	
Tom Sexton & Associates	35.00 %
CATEGORY NOTES: 30 Days	
School Specialty Inc.	16.00 %
CATEGORY NOTES:	

ITEM NO. 19 - FURNITURE, CLASSROOM TYPE. SMITH SYSTEM - FULL LINE. INCLUDES SHAPE TABLES, (4600250-2014422)

CATEGORY NOTES: ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	43.75 % *
CATEGORY NOTES: 2021 catalog List Price	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer alternative brand per attached catalog	
School Specialty Inc.	27.00 %
CATEGORY NOTES:	

ITEM NO. 20 - PORTABLE PARTITION PANELS. COMMERCIAL GRADE. SCREENFLEX. (4600250-1733150)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	26.01 % *

Note: * indicates a pending award.

CATEGORY NOTES:

Drennan Equipment Company	25.00 %
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CATEGORY NOTES:

School Specialty Inc.	13.00 %
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CATEGORY NOTES:

ITEM NO. 21 - SEATING, PORTABLE, CLARIN. INCLUDES FOLDING CUSTOM & LOGO CHAIRS. (4600250-1731507)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	42.02 % *
CATEGORY NOTES:	
School Specialty Inc.	42.01 %
CATEGORY NOTES:	

ITEM NO. 22 - EARLY CHILDHOOD CLASSROOM FURNITURE WOODEN. INCLUDE NAME OF MANUFACTURER YOU ARE (4600250-2013470)

AWARD NOTES: Reject Hurst Office Suppliers, Inc. - manufacturer brands bid, not age appropriate to the category.
Awarded to multiple vendors to ensure adequate coverage.

CATEGORY NOTES: BIDDING, OR PROVIDE CATALOG IF VENDOR FULL LINE IS INCLUDED IN BID. (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE).

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Virco Inc.	56.00 % *
CATEGORY NOTES: Virco Inc Furniture & Equipment - Full Line	
Creative-image technologies	40.00 % *
CATEGORY NOTES:	
School Specialty Inc.	35.00 % *
CATEGORY NOTES: School Specialty Early Childhood/Childcraft Catalog	
Hurst Office Suppliers, Inc.	25.00 %
CATEGORY NOTES:	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Some exclusions apply - See enclosed "Exclusions From Our Offer" statement	
Nu-Idea	15.00 % *
CATEGORY NOTES: Wood Designs @ wooddesigns.com	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Lakeshore Learning Materials. Please reference "Per Bid #7906" on all purchase orders to receive these terms. Delivery in 7-10 Business Days ARO. Discount is not applicable to sale items. Please visit us at www.LakeshoreLearning.com today!	
School Outfitters LLC	3.00 % *
CATEGORY NOTES: Sprogs	

ITEM NO. 23 - EARLY CHILDHOOD CLASSROOM FURNITURE, NON-WOODEN. INCLUDE NAME OF MANUFACTURER YOU ARE (4600250-2013471)

AWARD NOTES: Reject Hurst Office Suppliers, Inc. - manufacturer brands bid, not age appropriate to the category.
Awarded to multiple vendors to ensure adequate coverage.

CATEGORY NOTES: BIDDING, OR PROVIDE CATALOG IF VENDOR FULL LINE IS INCLUDED IN BID. (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE).

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Virco Inc.	56.00 % *
CATEGORY NOTES: Virco Inc Furniture & Equipment - Full Line	
Creative-image technologies	40.00 % *
CATEGORY NOTES:	
Drennan Equipment Company	40.00 % *
CATEGORY NOTES: Flash Furniture -	
School Specialty Inc.	35.00 % *
CATEGORY NOTES: School Specialty Early Childhood/Childcraft Catalog	
Hurst Office Suppliers, Inc.	25.00 %
CATEGORY NOTES:	
Nu-Idea	20.00 % *
CATEGORY NOTES: Jonti-Craft @ jonti-craft.com	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Some exclusions apply - See enclosed "Exclusions From Our Offer" statement	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Lakeshore Learning Materials. Please reference "Per Bid #7906" on all purchase orders to receive these terms. Delivery in 7-10 Business Days ARO. Discount is not applicable to sale items. Please visit us at www.LakeshoreLearning.com today!	
School Outfitters LLC	5.00 % *
CATEGORY NOTES: Learniture	