



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

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WEBSITE: www.kenton.kyschools.us

Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

01/26/18

AGENDA ITEM (ACTION ITEM):

Consider/Approve Discount Percentage Bid

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

HISTORY/BACKGROUND:

The district utilizes this bid for miscellaneous educational and maintenance items. This bid will run from February 5, 2018 through June 30, 2020. The Board reserves the right to bid any of these items/services separately if deemed to be in the best interest of the district.

FISCAL/BUDGETARY IMPACT:

Unable to calculate due to the nature of the bid.

RECOMMENDATION:

See the Discount Percentage Bid Tabulation.

CONTACT PERSON:

David Lloyd

Principal



District Administrator



Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Joshua Crabtree, Esq. Carla Egan Jessica Jehn
"The Kenton County Board of Education provides *Equal Education & Employment Opportunities.*"

THE KENTON COUNTY BOARD OF EDUCATION
DISCOUNT BID SUPPLEMENT III

VENDOR	CATALOG DISCOUNT	EXCEPTIONS TO CATALOG DISCOUNT	HOURLY LABOR RATES	EXCEPTIONS TO LABOR RATES	STORE DISCOUNT	EXCEPTIONS TO STORE DISCOUNT
AMERICAN FAÇADE RESTORATION, LLC			BRICKLAYER FOREMAN, \$80.00, BRICKLAYER JOURNEYMAN \$78.00, LABORER JOURNEYMAN, \$69			
AVANT COMMUNICATION & TECHNOLOGY			\$85.00			
CENGAGE LEARNING, INC.	0%					
CRESCENT SPRINGS HARDWARE	0%					
EM MANAGEMENT (DBA SKY ROOFING)			\$65/HR ROUTINE SERVICE, \$97.50 24 HOUR EMERGENCY RESPONSE, \$130.00 HOLIDAY RATE			
EMERGENCY SYSTEMS, LLC			\$65.00 - \$80.00	\$65 FOR TECHS ON INSTALLS, \$70.00 FOR EACH OF 2 TECHS ON SERVICE, \$80.00 SINGLE TECH ON SERVICE		
OTC BRANDS (ORIENTAL TRADING COMPANY)	5%	FUN IMPRESSIONS ITEMS AND WEBSITE ARE EXCLUDED FROM THE DISCOUNT AND FREE STANDARD DELIVERY				
PROJECT LEAD THE WAY	0%					MOST ITEMS DELIVER WITHIN 2 WKS, HOWEVER UP TO 4 WEEKS MAY BE NECESSARY. STORE IS UPDATED ANNUALLY AS OF JAN 1
QUILL	10%	SOME EXCEPTIONS MAY APPLY				

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DISCOUNT BID SUPPLEMENT III

VENDOR	CATALOG DISCOUNT	EXCEPTIONS TO CATALOG DISCOUNT	HOURLY LABOR RATES	EXCEPTIONS TO LABOR RATES	STORE DISCOUNT	EXCEPTIONS TO STORE DISCOUNT
RED HOT PROMOTIONS (DBA THE THINK SHOP)	15-20%	NAME BRAND OR DESIGNER BRANDS MAY BE EXCLUDED BY MANUFACTURERS RULES	\$95.00 GRAPHIC DESIGN, \$55.00 PRODUCTION ARTWORK	FLAT RATE OF 20% DISCOUNT GIVEN ON ALL CREATIVE SERVICES	15-20%	DISCOUNTS BUILD INTO STORE PRICES
S & S WORLDWIDE	18%	THE TIME OF ORDER PLACEMENT. NOT TO BE COMBINED WITH SALE PRICES, OFFER CODES, INTERNET SPECIALS & QTY BREAKS. ITEMS LABELED FOB/DROPSHIP ARE INELEGIBLE FOR FREE INSIDE DELIVERY, LIFT GATE AND SHIPPIN. INSTALLATION/ASSEMBLY NOT PROVIDED				
SECO ELECTRIC CO, INC.			\$68.00 ELECTRICIAN FOREMAN, \$63.00 ELECTRICIAN JOURNEYMAN, \$50.00 ELECTRICIAN APPRENTICE	SAT RATE x 1.5, AFTER 4:00 PM AND SUNDAYS RATE x 2		
STRUCTURED CABLING SYSTEMS, INC.	CALL FOR PRICING		\$80.00 TECHICIAN, \$60.00 INSTALLER			
SUPPLY ROOM, THE	0%					
WINDOW ENERGY FILM, INC. (DBA SOLAR TINT)	\$3-\$4 PER SQUARE FOOT	MINIMUM PROJECT COST \$200				

RECOMMENDATION: THE KENTON COUNTY BOARD OF EDUCATION AWARD THE BID TO ALL FULLY COMPLIANT VENDORS AS INDICATED.