

## **MUNICIPAL ORDER 28-2020**

**A MUNICIPAL ORDER APPROVING THE FILING BY THE OWENSBORO POLICE DEPARTMENT OF AN APPLICATION FOR A STATE HOMELAND SECURITY GRANT IN THE AMOUNT OF \$259,674.00 WITH THE KENTUCKY OFFICE OF HOMELAND SECURITY FOR THE PURCHASE OF A TACTICAL MULTIPURPOSE RESPONSE AND RESCUE VEHICLE FOR THE OPD EMERGENCY RESPONSE TEAM.**

**WHEREAS**, on or about April 3, 2020, the Owensboro Police Department (OPD) had the opportunity to file an application for a State Homeland Security Grant in the amount of \$259,674.00 with the Kentucky Office of Homeland Security for the purchase of a tactical multipurpose Response and Rescue Vehicle for the OPD Emergency Response Team; and

**WHEREAS**, at the time that the grant application was due to be filed, the Commonwealth of Kentucky and our nation was struck by the COVID-19 pandemic and regular meetings of the Owensboro Board of Commissioners were being cancelled and/or rescheduled for other dates and the OPD was unable to obtain the approval of the Board of Commissioners prior to the grant deadline; and

**WHEREAS**, based upon the significant funding available to the City, the OPD was directed to file the grant application by the deadline and to seek the approval of the Board of Commissioners at a subsequent meeting; and

**WHEREAS**, this Municipal Order is being presented to the Owensboro Board of Commissioners for its review, approval, and/or disapproval of the previously filed grant application. At the time of consideration of this Municipal Order, no determination has

been made by the Kentucky Office of Homeland Security as to grant or deny the City's application.

**NOW, THEREFORE, BE IT ORDERED BY THE CITY OF OWENSBORO, KENTUCKY, AS FOLLOWS:**

**Section 1.** That the previous execution of an application for a State Homeland Security Grant in the amount of \$259,674.00 with the Kentucky Office of Homeland Security for the purchase of a tactical multipurpose Response and Rescue Vehicle for the OPD Emergency Response Team. A copy of the Grant Application, together with supporting documentation, is attached hereto and incorporated herein by reference.

**Section 2.** That the Mayor, City Manager and appropriate staff members are hereby authorized and directed to execute any additional applications, agreements, instruments or other documents necessary and appropriate to effectuate and implement any grants awarded to the City in connection with the above referenced Kentucky Office of Homeland Security Grant.

**INTRODUCED, PUBLICLY READ AND FINALLY APPROVED ON ONE READING,** this the 15th day of September, 2020.

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Thomas H. Watson, Mayor

ATTEST:

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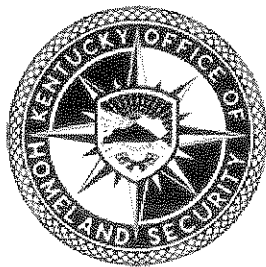
Beth Cecil, City Clerk

# 2020

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KENTUCKY OFFICE OF  
HOMELAND SECURITY

## State Homeland Security Grant Program Application & Guide



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REVISED  
February 2020



Don't Include this Page in your Application

## Guidance for Gap Identification – Threat, Vulnerability, and Consequences

DHS/FEMA requires states, territories, and urban areas to complete a Threat and Hazard Identification and Risk Assessment (THIRA) and Stakeholder Preparedness Review (SPR) (formerly known as the State Preparedness Report) and prioritize grant funding to support closing capability gaps or sustaining capabilities identified in this process.

**Threat:** In considering threat, the applicant should discuss the potential for terroristic activity, domestic or international, faced by the community.

**Vulnerabilities:** In considering vulnerabilities, the applicant should discuss the community's susceptibility to destruction, incapacitation, or exploitation by a terroristic threat/attack.

**Consequences:** In considering potential consequences, the applicant should discuss potential negative effects on the community.

### Threat/Hazard Selection

Select any threat/hazard from Kentucky's Strategic Preparedness Report that your proposed project could address:

☒ Active shooter ☐ Cyber attack ☒ CBRNE

### Core Capability Selection

Select any primary Core Capability from FEMA's National Preparedness Goals that could be enhanced through your project's proposed solution:

- |   |   |
|---|---|
| <input type="checkbox"/> Access Control and Identity Verification                     | <input type="checkbox"/> Public Health, Healthcare and Emergency Medical Services |
| <input type="checkbox"/> Long Term Vulnerability Reduction                            | <input type="checkbox"/> Intelligence and Information Sharing                     |
| <input type="checkbox"/> Cybersecurity  | <input checked="" type="checkbox"/> Screening, Search and Detection               |
| <input checked="" type="checkbox"/> Mass Search and Rescue Operations                 | <input checked="" type="checkbox"/> Situational Assessment                        |
| <input type="checkbox"/> Infrastructure Systems                                       | <input type="checkbox"/> Risk Management for Protection Programs and Activities   |
| <input type="checkbox"/> Interdiction and Disruption                                  |   |
| <input checked="" type="checkbox"/> Mass Care Services                                |   |
| <input type="checkbox"/> Threats and Hazards Identification                           |   |
| <input checked="" type="checkbox"/> On-Scene Security, Protection and Law Enforcement |   |
| <input type="checkbox"/> Operational Communications                                   |   |
| <input type="checkbox"/> Operational Coordination                                     |   |
| <input checked="" type="checkbox"/> Physical Protective Measures                      |   |
| <input type="checkbox"/> Public Information and Warning                               |   |



Include this Page in your Application

**(A) Gap Identification**  
Page: 5



## 2020 HSGP Application Cover Sheet

Project # 20-089 E-Clearinghouse SAI# KY202003180316  
KWIEC Tracking # \_\_\_\_\_ Duns # 074068941

Lead applicant agency City of Owensboro  
County Name: Daviess  
Partnering Cities/Counties/Agencies \_\_\_\_\_

Organization: ☒ City ☐ County ☐ ADD ☐ Taxing  
District ☐ School District

Discipline: ☐ Law Enforcement ☐ Fire ☐ EMS ☐  
HAZMAT Team ☐ EMA ☐ School District

CATEGORY SELECTION: Please choose the category and sub category below for which you are applying ▼

Please provide

State House District 14  
State Senate District 8  
Congressional District 2  
Area Development District Green River

| CATEGORY  | SUB CATEGORIES |
|---|----------------|
| <input type="radio"/> Communications              |                |
| <input type="radio"/> First Responder Equipment   |                |
| <input type="radio"/> Soft Target/Crowded Places  |                |
| <input checked="" type="radio"/> Emergent Threats | SWAT           |
| <input type="radio"/> Cyber Security Enhancement  |                |

Funding Request: (Costs should match any requested vendor quotes. Local match must be subtracted from the subtotal and not included in the total amount of funding requested)

\$ 259,674.00 Total Funding Requested

Who prepared this application?

Name Kim Quinn  
Phone (270) 687-8845

Authorizing Official

Project Manager

Financial Officer

|           |                            |                                |   |
|-----------|----------------------------|--------------------------------|---|
| Name      | <u>Mayor Thomas Watson</u> | <u>Major Jason Winkler</u>     | <u>Angela Hamric</u>                        |
| Title     | <u>Mayor</u>               | <u>Police Major</u>            | <u>Director of Finance/Support Services</u> |
| Email     | <u>mayor@owensboro.org</u> | <u>winklerjd@owensboro.org</u> | <u>hamricam@owensboro.org</u>               |
| Phone     | <u>(270) 687-8561</u>      | <u>(270) 687-8849</u>          | <u>(270) 687-8534</u>                       |
| Signature | <u>Thomas H. Watson</u>    | <u>J. Winkler</u>              | <u>Angela Hamric</u>                        |
| Date      | <u>3/25/2020</u>           | <u>3/26/2020</u>               | <u>3/26/2020</u>                            |



Include this Page in your Application

(B) Cover Sheet  
Page: 7

## Project Narrative

Describe the details of your project. Refer to the guidelines on Page 3 for guidance on information to include in the project description. Refer to key project description elements on Page 4 to complete your project narrative. **Please note:** Communications is the only funding category that requires project specific information (Page 10). Add additional typed pages as needed. (Recommended: 1-3 pages)

The City of Owensboro and the surrounding communities of Daviess County face a number of significant threats to their residents and critical infrastructure. The Owensboro Police Department is an accredited agency that sustains a highly trained Emergency Response Team (ERT) which responds to all high risk callouts that occur within our jurisdiction as well as surrounding jurisdictions when requested. The Owensboro Police Department is one of five agencies in the state that maintain a fully operational Hazardous Device Unit (HDU) that responds to critical incidents involving explosives that occur within the western region of the state. Both of these highly trained units work hand in hand providing response to the most critical incidents that officers face. We currently lack a vehicle that is capable of responding and providing the needed security to both the public and ERT/HDU members during ballistic attacks. These units are trained to respond to all situations that exceed the capability of patrol units within its jurisdictions, including terrorist attacks, mass shooting incidents, hostage situations, victim rescue, explosive devices and response to natural disasters. These units regularly assist other agencies and jurisdictions within the western portion of Kentucky. Additionally, the City of Owensboro experiences flooding from the Ohio River regularly, as well as other natural disasters, such as tornadoes, which have damaged homes and injured residents. The City of Owensboro, in addition to the Natural Disasters that we face, have seen an increase in violent crime involving firearms in recent years. In 2018 The Owensboro Police Department responded to 126 reports of firearm discharges, with 60 of those calls confirmed through investigation. In 2019, there was a 600% increase in homicides resulting in a per capita rate of 10 per 100,000 people.

This vehicle offers hardened walls and blast proof windows that protect passengers from the types of ballistic and projectile threats seen in recent terrorist attacks, allowing our team to deploy directly into hot zones to respond to ongoing emergencies. On top of this, the vehicle offers 4-wheel drive capability and the potential to reach highway speeds, helping us to respond to calls throughout our entire jurisdiction quickly in all road conditions. These capabilities will allow us to work off road when performing mutual aid calls in rural and remote areas of Daviess County, while the tire package will remain durable enough to handle years of duty within Owensboro's more densely populated communities. The off-road capabilities, along with the vehicle's heightened ground clearance will enable us to maneuver over road debris in the aftermath of natural disasters such as tornados and flash floods and to navigate flood prone roadways along the Ohio River or any of the area's numerous other waterways. The vehicle can carry up to 12 operators in full tactical gear and can fit up to 20 civilians in need of rescue or evacuation from violent incidents or natural disasters. In addition to the vehicle's rugged body and durable tires, it also includes several other features that will help team members perform their duty.

This Includes:



Include this Page in your Application

(C) Project Narrative

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## Project Narrative (Continued)

- 2 remote control spotlights that are capable of providing lighting in darkened areas and assisting us in search and rescue operations.
- A 14 foot hydraulic ram that can be attached to the front of the vehicle to allow officers to breach barricaded structures without exposing any personnel to potential gunfire.
- A Chemical Agent Resistant Coating (CARC) that will enable the vehicle to be decontaminated after exposure to hazardous materials, allowing it to be used in response to HazMat emergencies.

In addition to protecting officers and civilians from ballistic attack, the Rescue and Response Vehicle will also increase our cooperative efforts with other area first responders, improving our ability to respond to terrorist attacks, natural disasters or other mass casualty events. With this vehicle, we will be able to provide better protection while EMS units attempt to treat the wounded in volatile areas.

The vehicle's various features will also allow us to work with paramedics and area fire units in performing rescues in adverse conditions, such as during flooding events, tornados, or other natural disasters when standard emergency response vehicles aren't able to deploy due to their low ground clearance, debris or damaged roadways.

Considering how many recent terrorist attacks in the United States have involved individuals carrying out mass shootings in crowded areas, the ability to utilize a vehicle capable of protecting officers and civilians from ballistic attacks could not be more important to Law Enforcement Terrorism Prevention (LETP) efforts. Additionally, the vehicle can also support LETP efforts by acting as a mobile means of target hardening. Due to its many protective features, the vehicle can be used to protect outdoor events from the type of vehicle based attacks that have been seen both domestically and internationally over the past several years.

We have chosen this investment both because it improves the effectiveness and the safety of our tactical unit and also because it is cost effective. Built on a Ford F550 chassis, the vehicle is inexpensive to service and maintain. Furthermore, the manufacturer has a GSA contract making it accessible through both the 1122 Counter Drug Procurement Program and the Cooperative Purchasing Agreement Schedule 84 permitting direct procurement while significantly reducing the cost of the vehicle to the government's guaranteed lowest price. The lives of first responders, innocent civilians and even violent suspects are priceless and protecting them is our highest priority. This vehicle will reduce liability, enhance capability and expand rescue options, allowing us to minimize personal injury and property damage.

The existing capabilities of the Owensboro PD support the goals we are hoping to achieve with the purchase of this equipment. The ERT is a type II tactical unit that conducts 8 hour training sessions twice per month. The team consists of 15 tactical operators and includes personnel trained as marksmen, tactical medics and K9 handlers. When needed, the team can also deploy with separate units of crisis negotiators and EOD technicians that are maintained by the department.

(Continued on Attachment )



Include this Page in your Application

(C) Project Narrative  
Page: 9

## Application Budget Table

| AEL #        | AEL Category         | Equipment or Training Requested | Total Cost Per Unit | Number of Units Requested | Total Cost           |
|--------------|----------------------|---------------------------------|---------------------|---------------------------|----------------------|
| 12-VE-00     | Specialized Vehicles | Lenco BearCat                   | \$ 259,674.00       | 1                         | \$ 259,674.00        |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
|              |                      |                                 |                     |                           | \$ 0.00              |
| <b>TOTAL</b> |                      |                                 |                     |                           | <b>\$ 259,674.00</b> |

### Authorized Equipment List (AEL)

Please attach documentation showing that the equipment you are requesting is on the Authorized Equipment List (AEL). You can find this list at: <https://www.fema.gov/authorized-equipment-list>.



Include this Page in your Application


(E) Budget Table  
Page: 11



## Certification by Authorizing Official

20-089

I understand, and agree to comply with, the general and fiscal provisions of this grant application, including the terms and conditions; the provisions and regulations governing these funds and all other federal and state laws; that all information presented in this application is true and correct; that there has been appropriate coordination with all affected agencies; that costs incurred prior to grant approval may result in those costs being absorbed by the Sub-grantee, and that the receipt of these grant funds will not supplant state or local funds.

|                                |  |
|--------------------------------|--|
| Name of Authorizing Official:  | Mayor Thomas Watson  |
| Title of Authorizing Official: | Mayor  |
| Agency/Organization:           | City of Owensboro  |
| Mailing Address:               | PO Box 10003   |
| City, State, ZIP:              | Owensboro, Ky 42302  |
| Phone:                         | (270) 687-8561   |
| Fax:                           | (270) 687-8585   |
| Email Address:                 | mayor@owensboro.org  |
| Signature:                     |  |



Include this Page in your Application

(F) Certification  
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(Project Narrative Attachment)

The ERT has jurisdiction throughout the City of Owensboro, a 20.4 square mile municipality with a growing population of 59,809 residents. Through mutual aid agreement, the team is also responsible for performing all tactical operations required throughout Daviess County, a 477 square mile region with 101,104 residents.

There are numerous examples of critical infrastructure in and around Owensboro that this vehicle could protect from terrorist attacks or other threats. This includes:

- Brescia University has 1,300 students on a 9 acre campus.
- Kentucky Wesleyan University has 785 students on a 55 acre campus.
- Western Kentucky University, Owensboro has 500 students on a 28 acre campus.
- Owensboro Community & Technical College has 1,500 students on a 100 acre campus.
- The city has 39 schools, with 8 high schools, 5 middle schools, 16 elementary schools and 10 private schools.
- The Owensboro Daviess County Regional Airport is an 820 acre facility with 2 runways that serves commercial passenger flights.
- Owensboro Bridge is a 2,018 foot long structure that carries 7,292 vehicles a day across the Ohio River.
- Owensboro Health Regional Hospital is a 477 bed facility with a level III trauma center and radiology equipment.
- Owensboro Riverport is a 285 acre facility with 12 berths and 700,000 square feet of warehouse space that ships 850,000 tons of cargo per year.

The ERT has been involved in numerous high risk call outs that show this jurisdiction's vulnerability. This includes response to a high number of shots fired calls in the city (we had 126 in 2018 alone, with 60 of those confirmed through investigation) as well as a number of armed barricaded gunman and hostage situations that forced the team to approach isolated buildings and to engage in prolonged standoffs with armed individuals, such as situation at a local hotel in 2016 where the armed suspect fired on the team after leaving his room. Such events show the need for our area to obtain an up to date rescue vehicle that offers protection from ballistic and explosive threats and 4 wheel drive capability in order to protect our operators and civilians during all incidents.

The City of Owensboro suffers from a high violent crime rate and lies in a region that is considered "High Risk for Tornado and Flooding Damage" (AttomData 2018 U.S. Natural Disaster Housing Risk Report). Despite these facts, the only vehicle the team currently has access to when performing tactical operations is a converted cargo van. While this vehicle does provide space for transporting our personnel to and from call outs, it lacks any protection from ballistic or

projectile attacks, increasing the risk of serious injury or death to operators and civilians during critical incidents. In addition, the van lacks 4 wheel drive capability, preventing it from being used on assignments in rural or remote areas where we may encounter rough terrain or in the aftermath of natural disasters when area roadways may be damaged, severely limiting its effectiveness as a rescue vehicle. Considering the recent terrorist attacks and mass shooting incidents in such places as Colorado Springs, San Bernardino, Orlando, Las Vegas and El Paso, this lack of capability fails to prepare our team to respond to and protect our citizens from the type of serious threats that could face our city at any time.

With the acquisition of a new Rescue and Response Vehicle, the ERT will be better equipped to handle calls throughout our jurisdiction and will have better protection to help prepare us for any type of attack that may occur within the region. With the safety provided by the trucks' hardened walls and windows we will be able enter hot zones to protect our officers, rescue civilians and increase the likelihood of a quick and positive resolution to incidents, while also being better prepared to assist our fellow first responders by performing rescues and evacuations and providing aid in the immediate aftermath of natural disasters in areas that may be inaccessible using standard equipment or the department's military surplus MRAP, which is too large and heavy to be used on ERT call outs in many parts of the city and county.

To sustain the capabilities supporting this project, we will provide our team with regular training on this vehicle so that we can build and maintain a high level of proficiency. Our department will maintain the vehicle so that it remains in a constant state of operational readiness and we will use our own resources to provide regular upkeep so that the vehicle lasts its expected 10-15 years.

Multiple federal government agencies have complimented the effectiveness of this type of vehicle in responding to critical incidents. They affirm its capability to protect responding personnel and citizenry during HazMat and mass casualty incidents. Furthermore, these agencies and law enforcement agencies throughout the country currently use these vehicles as a key tool to prevent acts of terrorism. The City of Owensboro PD ERT needs this equipment so that we can continue to protect against, mitigate the effects of, respond to and recover from terrorism and natural disasters. This investment will increase integration among first responders allowing us to protect against the widest variety of hazards so that we can fulfill our duty to safeguard our immediate and surrounding communities.



ANDY BESHEAR  
GOVERNOR

DEPARTMENT FOR LOCAL GOVERNMENT  
OFFICE OF THE GOVERNOR  
100 AIRPORT ROAD, 3<sup>rd</sup> FLOOR  
FRANKFORT, KENTUCKY 40601-8204  
PHONE (502) 573-2382 FAX (502) 573-2939  
TOLL FREE (800) 346-5606/ TDD:711  
WWW.kydlgweb.ky.gov

DENNIS KEENE  
COMMISSIONER

March 23, 2020

The Honorable Thomas Watson  
Mayor, City of Owensboro  
P. O. Box 10003  
Owensboro, KY 42302

RE: Lenco BearCat Purchase  
SAI# KY202003180316  
CFDA# 97.067

Dear «Courtesy» «Name\_Last»:

The Kentucky State e-Clearinghouse is the official designated Single Point of Contact (SPOC) for the Commonwealth pursuant to Presidential Executive Order 12372, and supported by Kentucky Statutes KRS 45.031. The primary function of the SPOC is to streamline the review aforementioned process for the applicant and the funding agency. This process helps in vocalizing the statutory and regulatory requirements. Information in the form of comments, if any, will be attached to this correspondence.

This proposal has been reviewed by the appropriate state agencies in the e-Clearinghouse for conflicts with state or local plans, goals and objectives. After receiving this letter you should make it available to the funding agency and continue with the funding agencies application process. This e-clearinghouse SPOC letter signifies only that the project has followed the state reviewing requirements, and is neither a commitment of funds from this agency or any other state or federal agency. Please remember if any federal reviews are required the applicant must follow through with those federal agencies.

The results of this review are valid for one year from the date of this letter. If the project is not submitted to the funding agency or not approved within one year after the completion of this review, the applicant can request an extension by email to Lee.Nalley@ky.gov. If the project changes in any way after the review, the applicant must reapply through the eclearinghouse for a new review. There are no exceptions.

If you have any questions regarding this letter or the review process please contact the e-Clearinghouse office at 502-573-2382, ext. 274.

Sincerely,

Lee Nalley, SPOC  
Kentucky State Clearinghouse



FEMA (1)

Navigation

Search

Languages

# 12VE-00-SPEC - Vehicle, Specialized Emergency Management

## Description:

Specialized vehicles for emergency management operations. This category includes special-purpose vehicles for the transport of response equipment and personnel to incident sites which may have limited or restricted access as a result of an emergency or disaster.

## Grant Notes:

This category includes special-purpose vehicles for the transport of CBRNE terrorism response equipment and personnel during terrorist attacks and other emergencies. Vehicles provide a support function for the purpose of managing an emergency incident. A support function such as a prime mover used to facilitate the movement of equipment. Licensing and registration fees are the responsibility of the jurisdiction and are not allowable under this grant.

## FEMA Related Grant Programs:


- Emergency Management Performance Grants (EMPG)
- Intercity Bus Security Grant Program (IBSGP)
- Port Security Grant Program (PSGP)
- State Homeland Security Program (SHSP)
- Tribal Homeland Security Grant Program (THSGP)
- Urban Area Security Initiative Program (UASI)

## Standardized Equipment List

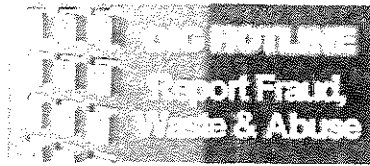
For more information on operating considerations, mandatory and applicable standards, and training requirements, visit the **Interagency Board's Standardized Equipment List** site (<https://iabsel.battelle.org/SELint.aspx>). You may also access 12VE-00-SPEC directly here (<https://iabsel.battelle.org/SELDetail.aspx?DocumentId=12VE-00-SPEC>). *Note: some equipment items on the Authorized Equipment List may not be listed on the Standardized Equipment List.*

## System Assessment and Validation for Emergency Responders

For market survey reports, visit the System Assessment and Validation for Emergency Responders site (<http://www.firstresponder.gov/SAVER/Pages/Savers.aspx?s=Saver>). To search for an equipment item, use the same Authorized Equipment List item number. *Note: some equipment items may not have market survey reports.*

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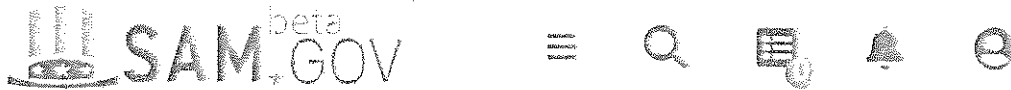
(<https://www.oig.dhs.gov/hotline>).

 Official website of the Department of Homeland Security

## Contract Data Reporting for FPDS Users

FPDS contract data reports are now available at beta.SAM.gov. While FPDS remains the authoritative

More alerts 



Profile | Account Details

Account Summary


PROFILE

## Account Details

My Roles

Following

### Identifying Information

 Edit

|                 |                         |
|-----------------|-------------------------|
| Name:           | Abby Shelton            |
| Email:          | sheltonam@owensboro.org |
| Business Phone: | +1 (270) 387-8658       |

### Entity Information

|         |   |
|---------|---|
| Entity: | OWENSBORO, CITY OF<br>CAGE: 5GYF4   DUNS: 074068941<br>OWENSBORO, KY, USA |
|---------|---|

### Public API Key

Public application programming interface (API) key is required to access and use available APIs on beta.SAM.gov

Deactivate Account

Deactivate Account



Once you deactivate your account, you will not be able to recover any of your account information or permissions. Your account will be permanently inaccessible and you will need to sign up again to access beta.SAM.gov.

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Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
PH (413) 443-7359 – FAX (413) 445-7865

## Quotation 18924

Quotation Date: March 25, 2020  
Lenco Tax ID#: 04-2719777

|   |  |   |            |                   |                     |
|---|--|---|------------|-------------------|---------------------|
| <b>CUST#: OWLKY</b><br><br>Owensboro Police Department<br>222 E 9th St.<br>Owensboro, KY 42303  |  | <b>F.O.B.: Owensboro, KY</b>  |            |                   |                     |
|   |  | <b>Ship Via: Customer Pick Up</b>                                       |            |                   |                     |
|   |  | <b>Payment Terms: Payment Upon Pick Up</b>                              |            |                   |                     |
|   |  | <b>Estimated Completion: 240 days ARO (Est.)</b>                        |            |                   |                     |
|   |  | <b>Inspection &amp; Acceptance: At Lenco's Facility, Pittsfield, MA</b> |            |                   |                     |
| <b>Terms and Conditions:</b> 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA (Schedule 84) or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.  |  |   |            |                   |                     |
| <b>Items:</b>   |  |   |            |                   |                     |
| <b>Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)</b>  |  | <b>Product #</b>  | <b>Qty</b> | <b>Unit Price</b> | <b>TOTAL</b>        |
| NIJ IV & Multi-hit .50 CAL BMG Armor Protection   |  | BC55003   | 1          | \$198,793.00      | \$198,793.00        |
| Paint Color: Lusterless Black #18-342   |  |   |            |                   |                     |
| LED Lights: Red & White   |  |   |            |                   |                     |
| Vendor Int: No  |  |   |            |                   |                     |
| <b>Options:</b>   |  |   |            |                   |                     |
| 22.5" Tire and Wheel Upgrade  |  | BCTWU   | 1          | \$ 8,800.00       | \$ 8,800.00         |
| Diesel Engine, 6.7L Turbo   |  | BCDLEN  | 1          | \$ 8,130.00       | \$ 8,130.00         |
| Hydraulic Front Mounted Receiver with Ram Post and Plate  |  | BCHYDRAM  | 1          | \$ 12,479.00      | \$ 12,479.00        |
| Back up Camera System with Monitor  |  | BCBU  | 1          | \$ 2,297.00       | \$ 2,297.00         |
| Electric Power Mirrors  |  | BCMIR   | 1          | \$ 1,508.00       | \$ 1,508.00         |
| Radio Prep Package  |  | BCINSRA   | 1          | \$ 502.00         | \$ 502.00           |
| Roof Mounted Remote Control Spot Light - LED  |  | BCSLLED   | 2          | \$ 1,404.00       | \$ 2,808.00         |
| Rear A/C - Heating System: High Capacity  |  | BCHAC   | 1          | \$ 2,972.00       | \$ 2,972.00         |
| Armored Oil Pan Guard   |  | BCAOPG  | 1          | \$ 1,936.00       | \$ 1,936.00         |
| Exterior Equipment Storage Compartment  |  | BSCOMP  | 1          | \$ 3,155.00       | \$ 3,020.00         |
| Intercom System; Inside to Outside  |  | BCINT   | 1          | \$ 2,871.00       | \$ 2,871.00         |
| 4-Door Configuration  |  | BC4DR   | 1          | \$ 7,858.00       | \$ 7,858.00         |
| Break and Rake  |  | BCBARA  | 1          | \$ 1,200.00       | \$ 1,200.00         |
|   |  |   |            | <b>Total</b>      | <b>\$255,174.00</b> |
| Shipping and Handling, FOB Owensboro, KY  |  |   |            |                   | \$4,500.00          |
| <b>Total Cost of (1) Lenco BearCat FOB Owensboro, KY</b>  |  |   |            |                   | <b>\$259,674.00</b> |
| <b>Specifications Subject to Change</b>   |  | <b>PROPRIETARY</b>  |            |                   |                     |
| <b>WARNING: Information Subject to Export Control Laws</b><br>The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties. |  |   |            |                   |                     |
| <b>WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.</b>  |  |   |            |                   |                     |
| <b>ACCEPTANCE OF PROPOSAL.</b> — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.   |  |   |            |                   |                     |
| <b>Authorized</b><br><b>Signature:</b> _____  |  | <b>Authorized</b><br><b>Signature:</b> <i>James Massery</i>             |            |                   |                     |
| Please sign and return  |  | James Massery   |            |                   |                     |

Thank You