



Bumblebee Team Sports
125 MacArthur Ct.
Nicholasville, KY 40356

08/01/2020

Ryle H/S

Bumblebee Team Sports ("Bumblebee Team Sports") is pleased to extend this exclusive partnership program to Ryle H/S ("Ryle H/S"). The term of this agreement commences on 08/01/2020 and ends on 06/30/2025 ("Term"). At the end of each year beginning with Year 1 and continuing with Year 4, Boone County Schools/Ryle High School will be able to Opt-Out of the foregoing agreement with no additional monies, fees, penalties, damages or similar financial obligation due for early termination. Notice shall be provided to BTS in writing no later than May 30 of the year in which customer's intent is to void the remaining years set forth in the initial agreement.

Program Benefits:

The partnership program includes discounts on the following products purchased by the Ryle H/S:

- 35% discount off of suggested retail price on all Nike, Adidas or Under Armour Stock Uniforms and Apparel
- 30% discount off of suggested retail price on all Nike, Adidas or Under Armour Footwear

Custom Uniforms and Player-Pay Items will be priced separately. Decoration charges are not included in the above discounts.

Bumblebee Team Sports will serve as the direct contact between Ryle H/S and adidas, Nike and UA to assist the school in purchasing product. As a signing bonus, in year one Bumblebee Team Sports will provide two media walls, two tablecloths and \$1,500 of C-19 signage with Ryle insignia. During the period referenced above, Bumblebee Team Sports will provide Ryle H/S with the following promotional products at retail value:

Year 1 - \$2,500 on 08/15, \$2,500 on 11/15 and \$2,500 on 01/15 (assuming KHSAA allows sports to be played)

Years 2-5 - \$12,500 per year

Bumblebee Team Sports will provide Ryle H/S with an additional rebate at the end of each year based on total purchases, provided that School exceeds \$75,000.00 in purchases. Total purchases include all purchases from Bumblebee Team Sports regardless of brand. The period for calculating the annual total purchases will be July 1st – June 30th, purchases will be counted based upon invoice date.

The rebate amount will be based on the following scale:

\$75,000.00 - \$99,999.99 = 5.0%

\$100,000.00 - \$149,999.99 = 7.0%

\$150,000.00 - \$199,999.99 = 10.0%

This rebate and the free goods will be in the form of product only and calculated at suggested retail price.

The rebate dollars and free goods may be redeemed on all products provided by Bumblebee Team Sports with some exceptions including special order and modified uniforms, pinnacle mesh, sideline exclusives, and helmet reconditioning.

The following departments/organizations included in the total purchases calculation:

- All Ryle H/S & Athletic Department Purchases
- Faculty and Administration Purchases
- Uniform Shop & Bookstore Purchases
- All Booster and Alumni Organizations
- Any Student Purchases

All rebates are contingent upon the account balances being current for all accounts, i.e. all open invoices must be within the Net 30 day credit terms. Rebates may be used at any time assuming the accounts are current.

Bumblebee Team Sports-Brand Program Requirements:

Ryle H/S will be responsible for payment of any embellishments it requires on free product. These embellishments and pricing will be negotiated by the authorized representative of Bumblebee Team Sports and the undersigned authorized representatives of Ryle H/S.

Every athletic team of Ryle H/S will wear uniforms and apparel (where applicable) purchased from Bumblebee Team Sports. All coaches are to wear apparel and footwear purchased from Bumblebee Team Sports in practice, competitions, clinics, sports camps, or any sports related appearances involving students of Ryle H/S. Ryle H/S will also work with Bumblebee Team Sports to schedule a shoe day for the Men's and Women's Basketball teams, and the Football teams. The athletes of these teams will have the opportunity to purchase team shoes at discounted Team pricing.

All Ryle H/S varsity sports programs will use Bumblebee Team Sports spirit-wear fundraising program and player-pack programs. These programs will be made available to each sport and can be adjusted to fit its needs. All other programs including club sports and organizations will be encouraged to participate.

Pay freight charges on orders where applicable.

Shipping Costs Based on Order Size (excluding heavy sports equipment that is shipped oversized or LTL):

<\$299 = \$15.00 shipping charge

\$300-\$2,499 = 5% of total order

\$2,500 or > = 3% of total order

Ryle H/S has been offered this special opportunity to participate in this partnership program due to its status as a preferred customer of Bumblebee Team Sports. In consideration of the mutual covenants, conditions, rights and obligations contained herein, the undersigned authorized representatives of Ryle H/S and Bumblebee Team Sports agree that none of them shall publish, divulge, disseminate, make known or communicate the terms and conditions of

this agreement to any other person, firm, corporation or entity without the full knowledge and written consent of the other parties to this agreement.

Date

Mario Kirkendall – Athletic Director
Ryle H/S

Date

Jimmy Van Epps – Vice President
Bumblebee Team Sports