



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531

WEBSITE: www.kenton.kyschools.us

Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

July 22, 2020

AGENDA ITEM (ACTION ITEM):

Consider/Approve the agreement with Houghton Mifflin Harcourt (HMH) for the renewal of our Unlimited District Annual Hosting Service for 2020-2021.

APPLICABLE BOARD POLICY:

01.1 Legal Status of the Board

HISTORY/BACKGROUND:

HMH hosts an unlimited number of HMH perpetual licenses for the district programs of iRead, System 44, Read 180, Math 180, and the data platform SAM (Scholastic Achievement Manager) for individual assessment results and progress data, and technical support for these programs.

FISCAL/BUDGETARY IMPACT:

\$50,000.00

RECOMMENDATION:

Approval of the agreement with Houghton Mifflin Harcourt for the renewal for our Unlimited District Annual Hosting Service for 2020-2021.

CONTACT PERSON:

Mary Beth Huss

Principal/Administrator



District Administrator



Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn
"The Kenton County Board of Education provides *Equal Education & Employment Opportunities.*"



Houghton Mifflin Harcourt

Proposal
Prepared For
Kenton Co School District

1055 Eaton Dr
Ft Wright KY 41017

Attention:
Missy Hicks
missy.hicks@kenton.kyschools.us

For the Purchase of:
SAM Unlimited Hosting Service

9/16/2020 - 9/17/2021

Prepared By
Kelly Kincaid-Viox
kelly.kincaidviox@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for Professional Services purchased, must be submitted at least 30 days before the service event date.

Attention:
Missy Hicks
missy.hicks@kenton.kyschools.us

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hmc.com

HMH Confidential and Proprietary

Kenton Co School District

ISBN

Title

Price

Quantity

Value of All
Materials

Student -

9781328030528 SIS District Unlimited Transition to Subscription Plan

\$50,000.00

1

\$50,000.00

Total for Student

Total for -**\$50,000.00****Subtotal Purchase Amount:****\$50,000.00****Shipping & Handling:****\$0.00****Sales Tax:****\$0.00**

**Total Cost of Proposal (PO
Amount):****\$50,000.00**Attention:
Missy Hicks
missy.hicks@kenton.kyschools.usCustomer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com**HMH Confidential and Proprietary**

Total Cost of Proposal (PO Amount): \$50,000.00

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Kenton County School District 1055 Eaton Dr Ft Wright, KY 41017-9655	Sold to: Kenton County School District 1055 Eaton Dr Ft Wright, KY 41017-9655
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- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 7/20/2020

Proposal Expiration Date: 9/3/2020

**Houghton Mifflin Harcourt**

Attention:
Missy Hicks
missy.hicks@kenton.kyschools.us

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007739894 Sold:0000116584 Ship:0000116584

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Please submit this form with your purchase order