



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

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Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

July 24, 2020

AGENDA ITEM (ACTION ITEM):

Consider/Approve the recommendation to award the Discount Bid as indicated on the attached tabulation through December 31, 2023.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

HISTORY/BACKGROUND:

An advertisement was posted on the district website on June 10, 2020, to accept sealed bids for the Discount Bid. Sealed Bids were publicly opened and read on Monday, July 13, 2020, at 12:00 PM via a Skype for Business Meeting.

FISCAL/BUDGETARY IMPACT:

The Fiscal/Budgetary impact is unable to be calculated due to purchases being made on an as needed basis.

RECOMMENDATION:

Approval to award the Discount Bid as indicated on the attached tabulation through December 31, 2023.

CONTACT PERSON:

Cinda Roberts, Purchasing Agent

Principal

District Administrator

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn
"The Kenton County Board of Education provides *Equal Education & Employment Opportunities.*"

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
A & S ELECTRIC SUPPLY	50%	WIRE		
A STITCH ABOVE	0%			
A-1 ELECTRIC	0%		\$70.00/HR; \$150.00/HR OT	NIGHT CALLS \$100.00 PLUS PRODUCTS
ABSOLUTE GLASS	20%	INVOICES WILL REFLECT ALREADY DISCOUNTED PRICES.	SERVICE CALL- \$120.00/JOB;LABOR- \$45.00/HOUR	INCLUDES 1ST INSTALL
ACCO (GBC)	40%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.	\$150.00/HR	ONE-TIME TRAVEL CHARGE \$49.00. CONTACT PURCHASING AGENT FOR DETAILS.
ADRENALINE FUNDRAISING	0%			
ADVANCED MECHANICAL OF NKY	10%		JOURNEYMAN HVAC & REFRIGERATION-\$95.00/ HR REGULAR TIME, \$142.50/HR OT, \$190.00/HR DOUBLE TIME; APPRENTICE-\$70.00/ RT;\$105.00/HR OT; \$140.00/HR DT	RT-MONDAY-FRIDAY, 7:30AM-4PM; OT-AFTER HOURS AND SATURDAYS; DT-SUNDAYS AND HOLIDAYS
AIRSOURCE TECHNOLOGY			INDUSTRIAL HYYG.- \$100.00/HR; IH TECH.- \$95.00/HR; CERTIFIED IH- \$200.00/HR; SENIOR INDUST. HYG.- \$140.00/HR	
ALUMINUM ATHLETIC EQUIPMENT	5%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
AMERICAN FACADE RESTORATION	0%		BRICKLAYER FOREMAN-\$81.00; BRICK LAYER JOUREYMAN-\$79.00; LABORER JOURNEYMAN-\$70.00	
AMERICAN SOUND	0%		\$70.00/HR	NORMAL HOURS 7:00AM-4:30PM, MONDAY-FRIDAY
AVANT COMMUNICATIONS & TECHNOLOGY			\$65.00	
A-Z BOOKS	0-20%	PLEASE CONTACT JENNIFER@ATOZBOOKS.COM FOR QUOTE.		
BAND SHOPPE	0%			
BENTON PLUMBING	0%		PLUMBING-\$95.00/HR; APPRENTICE-\$70.00/HR	OVERTIME 1.5 X RATE; DOUBLETIME 2 X RATE
BIO CORP	5%	NO PAIL PACKING, UPS GROUND ONLY		
BLAU MECHANICAL	NONE		HVAC-\$100.00/HR RT, \$141.00/HR OT; PLMB-\$100.00/HR RT, \$141.00/HR OT	
BONDED LOCK SERVICE	70%		LOCK SMITH SERVICE-\$75.00/HR; IT SERVICES-\$115.00/HR	
BOONE STEEL	10%		WELDING, FABRICATOR, SHOP DRAWINGS-\$40.00/HR	
BORGEMAN ATHLETICS	5%		\$100.00/HR	\$250.00 MIN. SERVICE CALL

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
BOUND TO STAY BOUND BOOKS	30%	DISCOUNT FROM PUBLISHER LIST PRICE IN EFFECT AT TIME OF SHIPMENT PLUS PREBINDING CHARGE OF \$8.87 PER BOOK FIRM THROUGH DECEMBER 31, 2023. SHORT DISCOUNT TITLES ARE REDUCED BY 10%. (BTSB CATALOG PRICE REFLECTS DISCOUNT)		
BRONZE LEOPARD	30-40%			
BSN SPORTS	10%	NO ASSEMBLY/NO INSTALLATION		
BUDDY ROGERS MUSIC	0%	ORDERS ARE DISCOUNTED ON A PER ORDER BASIS, ACCORDING TO EACH MANUFACTURER'S DISCOUNT PROGRAM.		
BUDGET BLINDS	25%		INSTALL-5 OR LESS \$79.00; 6-15 \$119.00; 15 OR MORE \$179.00 FLAT RATE. REPAIR SERVICE CALL-PER CALL FLAT \$75.00, \$25.00/HR.	
CAROLINA BIOLOGICAL	5%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
CENGAGE	10-70%	EXCLUDES THIRD-PARTY TITLES/PRODUCTS		
CLARKE PSI	20%	COMPLETE REMAN TRANSMISSIONS ARE PER INDIVIDUAL QUOTE.	TRANSMISSION-\$150.00, ENGINE-\$140.00, CHASSIS-\$110.00	

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
CLASSROOM LIBRARY COMPANY	25%	DISCOUNT TAKEN FROM PUBLISHERS LIST PRICE		
COMFORT SYSTEMS USA	50%		MECHANICAL-\$96.00/HR; TEMP CONTROLS-\$102.00/HR; AUTOMATION ENGINEERING, \$110.00	
COMMERCIAL PARTS AND SERVICE	UP TO 30% OFF MSRP	DISCOUNT DOES NOT APPLY TO ANY PARTS/PRODUCTS/MATERIALS THAT ARE USED DURING A SERVICE CALL. ALL PARTS USED DURING REPAIR BY OUR SERVICE DEPARTMENT WILL BE AT MSRP.	\$96.00/HR; \$144.00 OT PER HOUR	
COMMUNITY PRODUCTS/RIFTON EQUIPMENT	25%			
CONCORD THEATRICALS	0%			
CORKEN STEEL	0%			
CUSTOM SPORTSWEAR INC.	0%	ALL INCLUSIVE PRICING, NO MINIMUM ORDER REQUIREMENT, FREE SAMPLE, CUSTOM ARTWORK, TABULATION, SHIPPING & HANDLING ON ALL ORDERS		
CUSTOM TROPHY AND APPAREL	10%	OVER \$25.00 MINIMUM, QUOTED DISCOUNT AT TIME OF ORDER		
DEER PARK ROOFING	0%		\$65.00/HR	

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
DOCUMENT DESTRUCTION		ONSITE DOCUMENT SHREDDING \$0.10/POUND, \$100.00 MINIMUM. MUST BE ON GROUND FLOOR, ONLY PAPER BASED SHREDDING.		ONSITE DOCUMENT SHREDDING \$0.10/POUND, \$100.00 MINIMUM. MUST BE ON GROUND FLOOR, ONLY PAPER BASED SHREDDING.
EAI EDUCATION	15%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
EARL FRANKS AND SONS/DAUGHTERS	5%		CERAMIC TILE-\$55.00/HR; VCT- \$50.00/HR; CARPET- \$50.00/HR; 1-MAN	
EC SCHMIDT PLUMBING CONTRACTORS			MASTER PLUMBER-\$95.00/HR; PLUMBER FOREMAN- \$90.00/HR; JOURNEYMAN PLUMBER-\$87.50/HR; APPRENTICE PLUMBER- \$44.50/HR	
EDUCATIONAL INNOVATIONS	7%			
EGELSTON MAYNARD	20%			
ELECTRIC MOTOR TECH	15-20%	CALL FOR QUOTE	VARIES	CALL FOR QUOTE
EPECK	20-30%			CONTACT PURCHASING AGENT FOR DETAILS
EXPERT IRRIGATION			\$80.00/HOUR	
FASSLER FLORIST	0%	DUE UPON RECEIPT		

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
FASTSIGNS	15%	DISCOUNT DOES NOT APPLY TO DESIGN WORK. DISCOUNT ONLY APPLIES TO INHOUSE PRODUCED ITEMS. NOT VALID WITH ANY OTHER DISCOUNT.		
FD LAWRENCE ELECTRIC	0%			
FISHER SCIENTIFIC	25%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
FLINN SCIENTIFIC	5%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
FLOTTMAN COMPANY	0%			
FOLLETT	0% ADDITONAL	*PLEASE SEE DISCOUNT SUMMARY FOR COMPLETE DETAILS. CONTACT PURCHASING AGENT FOR DETAILS.		
GLOBAL EQUIPMENT COMPANY	10%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
GLOBAL WATER TECHNOLOGY				INCLUDED IN CONTRACT COST
GUMDROP BOOKS	28%			
HARPER DESIGNS	17%	CALL FOR QUOTE		
HAYES & SONS	0%	CALL FOR QUOTE		CALL FOR QUOTE

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
HERMES CONSTRUCTION			SUPERVISION/MGMT.- \$80.00/HR; CARPENTRY- \$50.00/HR; PAINTING/DRYWALL- \$45.00/HR; LABOR \$30.00/HR; MILEAGE\$0.58/MILE	PLUS COST OF MATERIALS, PLUS 10% MARK-UP ON MATERIALS, SUB-CONTRACTORS, AND CONSULTANTS
HILLSIDE MAINTENANCE	7-28%		\$70.00/HR	BILLED IN 15 MINUTE INCREMENTS
HOBBY LOBBY	10%	HOBBY LOBBY PROVIDES 10% DISCOUNT ON SHELF PRICING ONLY FOR SCHOOLS. THEY DO NOT TAKE PO'S.		
HOTTEES	10%			
IDLEBROOK	5%	ANY ITEM LISTED UNDER \$12.00		
IMPERIAL SUPPLIES	10-20%			
IMPRESSIONS	0%			
INDUSTRIAL ELECTRONIC SERVICE	5-10%		SERVICE INSTALLATION- \$121.50/HR, NORMAL RATE- \$135.00/HR	
INTERIOR SUPPLY	0%			
JASPER ENGINES	0-20%	OFF LIST PRICE		
JOHNSON ELECTRIC	10-80%			
JOLLY PLUMBING	0%		1 MAN-\$125.00/HR, 2 MAN-\$185.00/HR; SMALL DRAIN-\$185.00, LARGE DRAIN-\$225.00	

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
JUMPING JOES	10-100%		\$18.00/HR	4HR MINIMUM; SOME INFLATABLES, GAMES DUNKBOOTH WILL REQUIRE MORE THAN 1 ATTENDANT
KAPLAN EARLY LEARNING	15%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
KC MUSIC PRODUCTION			DJ MUSIC/VARIES PER EVENT	
KENNY'S COLLISION	COST PLUS 25%		\$80.00/HR	
KOCH SPORTING GOODS				
KOI - FISHER AUTOPARTS	VARIABLE			
KRALLMAN MASONRY			BRICKLAYER-\$60.00/HR; LABOR-\$57.00/HR	THERE IS A MINIMUM CHARGE OF 8 HOURS IF ONLY A PARTIAL DAY IS REQUIRED FOR 1 BRICKLAYER & 1 LABOR
KURTZ/JR GREEN	14-28%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
KY UNIFORMS	30%	INCLUDES EMBROIDERY & SEWING ON PATCHES		
LAKESHORE	5%	DISCOUNT IS NOT APPLICABLE TO SALE ITEMS		
LD PRODUCTS	5-20%			
LIBRARY STORE, THE	0-55%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
LOTH INC.	38-67%		DELIVERY/INSTALLATION-\$46.00/HR; MOVE/RELOCATION SERVICES-\$40.00/HR; DESIGN-\$65.00/HR; PROJECT MANAGEMENT-\$61.00/HR; TRUCK-\$26.00/HR	NORMAL BUSINESS HOURS ONLY 8AM-5PM. AFTER HOURS OR WEEKEND LABOT RATES TO BE 1.5X STANDARD
LOWE'S		CALL FOR QUOTE		CALL FOR QUOTE
MACKIN	6%	ADDITIONAL 6% DISCOUNT OFF MACKIN.COM. SOME EXCLUSIONS APPLY.		
MCCORMICKS GROUP	0%			
MCGRAW HILL EDUCATION	0%	WEBSITE PRICES INCLUDE SCHOOL DISCOUNT		
MEDICALESHP	1-25%	SHIIPING FEE OF \$6.99 ON ORDERS UNDER \$500.00. SOME EXCEPTIONS APPLY. CONTACT PURCHASING AGENT FOR DETAILS.		
MF ATHLETICS	10%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
MOORE EQUIPMENT COMPANY	10-25%	DISCOUNT RATE IS QUANTITY DRIVEN. HIGHER DISCOUNTS APPLIED TO MORE PARTS OR UNITS ORDERED.		
MSC INDUSTRIAL SUPPLY COMPANY	18-25%	CONTACT PURCHASING AGENT FOR DETAILS.		
MURRAY PROMOTIONS	10%			

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
MUSIC IN MOTION	0%	SOME EXCEPTION APPLY ON SHIPPING CHARGES.		
NASCO	10-20%	SOME EXCEPTIONS APPLY, REFERENCE QUOTE #52511.		
NEBRASKA SCIENTIFIC	15%			
NOELS PLUMBING SUPPLY	10-50%			
OFFICE DEPOT	20-60%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
ORI OFFICE RESOURCES	55-68%	MIRROR COMMONWEALTH OF KY DISCOUNTING WITH ORI. PRICING IS BASED ON CURRENT STATE PRICE BID.	DESIGN-\$75.00/HR; INSTALLATION-\$55.00/HR; TRUCK-\$18.00/HR; ASSET STORAGE-\$1.00/HR; PROJECT MANAGEMENT-\$60.00/HR	OT 1.5X LABOR RATE/HR; HOLIDAY 2X LABOR RATE/HR
OWINGS CONSTRUCTION			BACKHOE/LOADER- \$75.00/HR; CTL-\$70.00/HR; MINI EXCAVATOR-\$75.00/HR; DUMP TRUCK-\$65.00/HR; SERVICE TRUCK-\$50.00/HR; TRACTOR-\$60.00/HR; LABORERS-\$38.00	
PAPERWORKS/ SUPPLY POST	10-80%	SOME EXCLUSIONS MAY APPLY.	\$45.00/HR	OVERTIME \$70.00/HR
PECK, HANNAFORD, & BRIGGS	0%			

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
PERMA-BOUND BOOKS	0%	PRICES IN PERMA-BOUND CATALOG/WEBSITE ARE PRE-DISCOUNTED UPTO 30% ON ALL BOOKS. SOME EXCLUSIONS APPLY.		
PIONEER VALLEY ED PRESS	10%			
PRINTS ALBERTS/DESIGN PRESS/MINUTEMAN	15%			
PRO ED	0%	10% WILL BE ADDED TO MOST ITEMS FOR STANDARD DELIVERY SHIPPING/HANDLING. SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
PROFORMA/M & N COMMUNICATIONS	0%			
PROJECT LEAD THE WAY	0%		\$500-\$2400/SESSION	PRICING VALID FOR SCHOOL YEAR 2020-2021. UPDATED PRICING IS PUBLISHED ANNUALLY IN THE SPRING.
QUALITY SIGNS/TB MILLER SIGNS	20%		ONE MAN-\$95.00/HR; TWO MEN-\$150.00/HR	
QUILL	10%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
RAY HAMILTON COMPANY	0%	CONTACT PURCHASING AGENT FOR RATES.		

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
REALLY GOOD STUFF	3%	PO'S MUST REFERENCE ACCOUNT # 0166083. SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
RENAISSANCE LEARNING	0%	VOLUME DISCOUNT MAY APPLY. SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
RICE SIGNS AND LIGHTING	0%		SIGN & PARKING LOT LIGHTS SERVICE-\$85.00/HR; OT, HOLIDAYS, WEEKENDS-\$150.00/HR	
RICHARD KEMPER INC.	0%			
ROUSE TREE SERVICE	0%			
S & S WORLDWIDE	20%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
SCANTRON CORP.	0%			
SCHOLASTIC LIBRARY	15-40%			
SCHOOL DATEBOOKS	10%			
SCHOOL SPECIALTY	14-29%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
SCHOOL TEE FACTORY	0%	QUANTITY BASED PRICING, 72 ITEM MINIMUM ORDER REQUIREMENT. SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
SECO ELECTRIC	0%		\$78.00/HR; \$117.00/HR OT TIME & HALF; \$156.00/HR DOUBLE TIME	
SEIMENS		CALL FOR QUOTE		CALL FOR QUOTE
SOUTHERN STATES CAMPBELL	0%			
SPARKS HARDWARE	0%			
SPECIALIZED PLUMBING	30%	SPECIAL ORDERS		
SR MAX SLIP RESISTENT SHOES	10-30%	FREE SHIPPING/DELIVERY		
STAR BUILDING MATERIALS	VARIES	CALL FOR PRICE		
STEIDEL FABRICATION	0%			
SUNBELT RENTALS		CALL FOR PRICE		
SWH SUPPLY	0%	DISCOUNT BASED ON QTY. AND PROMOTIONS, BASED ON EACH PART		
TEAM SPIRIT SHOP	5-20%	ALL ITEMS AVAILABLE IN CURRENT "PACKAGE" PRICING MAY NOT BE AVAILABLE FOR ADDITIONAL 5-20% DISCOUNT.		
TECH24	10%			
THOMAS CONTROL SERVICE	30%		COMMISIONING/CONSULTING-\$157.50/HR; GRAPHIC DESIGN/INSTALLATION-\$135.00/HR; SERVICE/SUPPORT-\$135.00/HR; SOFTWARE ENGINEERING-\$202.50/HR	

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
TOP NOTCH SHEET METAL			\$110.00/HR; OT-\$150.00/HR	
TRISTATE LIQUID WASTE	0%		JETTER TRUCK & OPERATIONS-\$235.00/HR; VACUUM TRUCK-\$195.00/HR; OPERATOR ASSISTANT-\$65.00/HR	EMERGENCY AFTER NORMAL BUSINESS HOURS OF MON.-FRI. 8AM-4PM WILL BE CHARGED AT 1.5 TIMES PER HOUR
UNITED REFRIGERATION	40%			
US GAMES	15%	NO ASSEMBLY/NO INTALLATION. SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
VARSITY SPIRIT FASHIONS	5%	ALL PACKAGED PRICED ITEMS, VARSITY BRAND SHOES		
VERNIER PRODUCTS	0%	3% DISCOUNT ON QUANTITIES OF 8 OR MORE		
VERTEX MECHANICAL INSULATION			FOREMAN-\$54.00/HR; MECHANIC-\$50.00/HR; APPRENTICE-\$27.00/HR; DELIVERIES-\$45.00/HR	ALL OVERTIME WILL BE @ 1.5/HR. RATE
VWR INTERNATIONAL/ SARGEANT WELCH	33%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
VWR/WARD'S SCIENCE	15%	SOME EXCEPTIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
WAYSIDE PUBLISHING	20%			
WEISS MUSIC	0-60%			

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VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
WERT MUSIC	10-40%	ALL DISCOUNTS BASED ON MANUFACTURER'S SUGGESTED LIST PRICE/ DISCOUNTS MAY VARY ON SPECIAL ORDER ITEMS.	\$60.00/HR	PLUS PARTS, FREE ESTIMATES
WILDER WINNELSON	0%			
WILLIS MUSIC	20-50%	STEINWAY, YAMAHA, ROLAND PIANOS	\$15.00/QTR HR	PIANO TUNINGS
WILSON ELECTRONIC DISPLAY	5-10%	LEAD TIME EXCEPTIONS	\$90.00/HOUR SIGN SERVICE; \$140.00 SIGN INSTALLATION OR REMOVAL	DOES NOT INCLUDE TRAVEL EXPENSES FOR OVER NIGHT REQUIREMENTS
WINLECTRIC	0%			
WINSTEL CONTROLS	0%	ALL PRICES ARE NET PRICING. YOU CAN FIND A LIST OF 360,000 PART NUMBERS AT WWW.WINSTELCONTROLS.COM .		
WISEWAY SUPPLY	LESS 15-20% LIST	SOME EXCLUSIONS APPLY, CONTACT PURCHASING AGENT FOR DETAILS.		
WOODWIND AND BRASSWIND	3-10%			
WORLD TECH TOYS	10%	ON ALL PRICING BY VOLUME, PLEASE CALL FOR QUOTE.		
WRP ASSOCIATES	0%			

KCSD DISCOUNT BID 2020-2023

VENDOR	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
ZIGTRONICS			ELICTRICAL TROUBLE SHOOTING-\$125.00/HR; PROGRAMMING-\$150.00/HR; OT REGULAR-\$180.00/HR; OT WEEKEND/HOLIDAY \$250.00/HR	
THE FOLLOWING ARE NON-COMPLIANT DUE TO MISSING/ INCOMPLETE BID FORMS AND/OR NO BIDS:				
ACE HARDWARE				
CINCINNATI DRIVELINE				
DECKER				
FASTENAL				
FEEDERS FEED STORE				
GRAINGER				
HUDL				
KW MECHANICAL				
MAREDY FUNDRAISING				
THE READING WAREHOUSE				
REBEL ATHLETIC				
ROGER'S ATHLETIC				
RTM WELDING				
SOUTHPAW ENTERPRISES				
WENGER				
THE FOLLOWING ARE NON-COMPLIANT DUE TO LATE BIDS:				
EARLYCHILDHOOD/DISCOUNT SCHOOL SUPPLY				
HAND2MIND				