



Kenton County School District | *It's about ALL kids.*

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531

WEBSITE: www.kenton.kyschools.us

Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

June 22, 2020

AGENDA ITEM (ACTION ITEM):

Consider/Approve approval of the annual subscription to Frontline Education software on a three-year basis beginning with the 2020-21 school year.

APPLICABLE BOARD POLICY:

04.32 Purchasing

HISTORY/BACKGROUND:

The Kenton County School District has partnered with Frontline Education since 2011 for education specific software. This partnership has grown from the Absence Management (formerly called AESOP) to include employment applications and recruiting, employee evaluations and professional development tracking. Given the positive relationship with Frontline, and the user-friendly and efficient capabilities of their software, the District has requested a three-year term with Frontline software instead of an annual renewable term. Such an agreement allows for more favorable pricing and controls potential software price increases during the three-year period. The District will not have to pay for all three years upfront and will only pay the annual cost in the fiscal year the charges occur.

FISCAL/BUDGETARY IMPACT:

2020-21 = \$102,488.46; 2021-22 = \$106,895.47; 2022-23 = \$111,705.77

RECOMMENDATION:

It is recommended the Kenton County Board of Education approve approval of the annual subscription to Frontline Education software on a three-year basis beginning with the 2020-21 school year.

CONTACT PERSON:

Matt Rigg, Executive Director of Human Resources

Principal



District Administrator



Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent’s mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn
"The Kenton County Board of Education provides *Equal Education & Employment Opportunities.*"



INVOICE

Acct #: 13151
#INVUS121644

Kenton County School District
Accounts Payable
1055 Eaton Dr
Ft Wright KY 41017

Start Date: 7/1/2020
Due Date: 7/31/2020

PAYMENT INFORMATION

Please send checks to:

Frontline Technologies Group LLC
PO Box 780577
Philadelphia, PA 19178-0577

To make payment via ACH/EFT:

Bank Name: Wells Fargo, N.A.
Account Name: Frontline Technologies Group LLC
ABA/Routing #: 121000248
Account #: 4121566533
Swift Code: WFBIUS6S

Please include the invoice number in the memo of your check or ACH payment to ensure timely processing.

Please send remittance advice to Billing@FrontlineEd.com.

You can find a copy of our W9 at <http://help.frontlinek12.com/WebNav/Docs/FrontlineEducationW9.pdf>.

Qty	Description	Start	End	End User	Rate	Amount
1	Professional Learning Management, unlimited usage for internal employees	7/1/2020	6/30/2021	13151 Kenton County School District	\$23,953.38	\$23,953.38
1	Employee Evaluation Management, unlimited usage for internal employees	7/1/2020	6/30/2021	13151 Kenton County School District	\$31,873.82	\$31,873.82
1	Applicant Tracking, unlimited usage for internal employees	7/1/2020	6/30/2021	13151 Kenton County School District	\$15,506.97	\$15,506.97
1	Absence & Substitute Management, unlimited usage for internal employees	7/1/2020	6/30/2021	13151 Kenton County School District	\$31,154.29	\$31,154.29



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Your timely payment is important to maintain a continuous subscription status and allow for delivery of services. Our billing system tracks by contract, not PO#. Therefore, we are unable to address questions based on PO#. If information is needed about your PO#, please contact your organization's financial department.

SUBTOTAL \$102,488.46

TOTAL DUE \$102,488.46
by 7/31/2020

Frontline Education Renewal Notice

Attn: Kenton County Schools

Thank you for your continued partnership with Frontline Education. We remain focused on providing you with industry-leading solutions and technology for K-12. As part of the ongoing investment in your solutions, our Learning Center continues to be enhanced to provide access to articles with answers to routine questions 24/7. Additionally, functionality has been added to provide user assistance for login issues. The pricing for your subscription(s) renewing on 7/01/2021 is listed below.

Description	Start Date	End Date	Qty	Rate	Amount
Applicant Tracking, unlimited usage for internal employees	7/01/2021	6/30/2022	1	\$16,173.77	\$16,173.77
Applicant Tracking, unlimited usage for internal employees	7/01/2022	6/30/2023	1	\$16,901.59	\$16,901.59
Absence & Substitute Management, unlimited usage for internal employees	7/01/2021	6/30/2022	1	\$32,493.93	\$32,493.93
Absence & Substitute Management, unlimited usage for internal employees	7/01/2022	6/30/2023	1	\$33,956.16	\$33,956.16
Employee Evaluation Management, unlimited usage for internal employees	7/01/2021	6/30/2022	1	\$33,244.39	\$33,244.39
Employee Evaluation Management, unlimited usage for internal employees	7/01/2022	6/30/2023	1	\$34,740.39	\$34,740.39
Professional Learning Management, unlimited usage for internal employees	7/01/2021	6/30/2022	1	\$24,983.38	\$24,983.38
Professional Learning Management, unlimited usage for internal employees	7/01/2022	6/30/2023	1	\$26,107.63	\$26,107.63

Total **\$218,601.24**

Please use this [link](#) to confirm the renewal of your subscriptions.

2021-22 = 106,895.47

2022-23 = 111,705.77

Need assistance? You can reach us by calling Safiya Mosley at (801) 758-9584 or by emailing us at renewals@frontlineed.com.



Garland Hall
Chief Client Success Officer