

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7838

APPROVAL DATE: June 23, 2020

ITEM(S) QUOTED: PRINTING: 2020-2021 CODE OF ACCEPTABLE
BEHAVIOR.

DATE BIDS RECEIVED: April 20, 2020

CONTRACT PERIOD: From June 23, 2020 through May 31, 2021

RENEWAL(S): No renewal option.

COMMENTS: The Board has opted to award Item No. 3.
An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Black Tie Productions, Inc.		
Graphic press		net 30 1 & Net 15
K.K. Stevens Publishing		Net 30
Matly Digital Solutions, LLC	Complete and Delivered 14 Days from Proof	Net 30 Days
Printwell, Inc.	Accepted as per BID ID #7838	Net 30 days
RR Donnelley		Net 30
Southern Accounting Systems, Inc (SAS, Inc)		
V.G. Reed & Sons, Inc		
Vivid Impact Corporation		
XanEdu, Inc		Net 30

ITEM NO. 1 - Printing, 40 pages plus cover (10 sheets of text paper plus 1 cover sheet). As per specifications. Please respond to the following in the **VENDOR RESPONSE ITEM NOTES** field: Price per additional 1,000 copies if ordered after initial quantity. Price per additional 2,500 copies if ordered after initial quantity. Price per additional 5,000 copies if ordered after initial quantity. 1 - 1.0000 Each Purchase, Estimated Quantity - 120,000 (4600548-1714169)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
V.G. Reed & Sons, Inc	VG Reed & Sons	0.2250
VENDOR REFERENCE NUMBER: 346445 RESPONSE ITEM NOTES: 1000 - \$975 2500 - \$1951 5000 - \$3520		
K.K. Stevens Publishing	K.K. Stevens Publishing Co	0.2281
VENDOR REFERENCE NUMBER: 40 page plus cover RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: 1,000 copies = \$2,732.65 2,500 copies = \$3,026.09 5,000 copies = \$6,628.57		
Black Tie Productions, Inc.	BTP-W-S	0.2375
VENDOR REFERENCE NUMBER: 40+4		
Graphic press	graphic press	0.2380
VENDOR REFERENCE NUMBER: 40 + cover RESPONSE ITEM PAYMENT TERMS: net 30 1% net 15 RESPONSE ITEM NOTES: 1000 = 2004.00 2500 = \$2380.00 5000 = \$3022.00		
Printwell, Inc.	Printwell, Inc.	0.2458
VENDOR REFERENCE NUMBER: - RESPONSE ITEM PAYMENT TERMS: Net 30 days RESPONSE ITEM NOTES: Reprint prices: 1,000 copies: 1,967.47 2,500 copies: 2,223.86 5,000 copies: 2,701.76		
Vivid Impact Corporation	Vivid Impact	0.3420
VENDOR REFERENCE NUMBER: 11915440page		
RR Donnelley	RR Donnelley	0.3706
VENDOR REFERENCE NUMBER: RRD- 7838 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: 1,000- \$2.327 2,500- \$1.322 5,000- \$0.962		
XanEdu, Inc	XanEdu Publishing, Inc	0.3800
VENDOR REFERENCE NUMBER: Line A 1 RESPONSE ITEM PAYMENT TERMS: net 30 RESPONSE ITEM NOTES: additional 1,000 copies 1.88 = 1,880 additional 2,500 copies 1.03= 2,575 additional 5,000 copies .75 = 3,750 Shipping is not included in per price total and is estimated as follows: 12000 copies 1411.76 1,000 copies 104.78 2,500 copies 227.85 5,000 copies 455.69		
Matly Digital Solutions, LLC	Matly Digital SOLUTIONS	0.5500
VENDOR REFERENCE NUMBER: 7838 RESPONSE ITEM PAYMENT TERMS: 30 Days Net RESPONSE ITEM NOTES: 1000= \$2572 2500= \$3396 5000= \$4824		
Southern Accounting Systems, Inc (SAS, Inc)	SAS Printing	3,954.1000
VENDOR REFERENCE NUMBER: BKL 46 RESPONSE ITEM PAYMENT TERMS: We accept Purchase Orders or P-Card payment, for e RESPONSE ITEM NOTES: 8.5 x 11 Booklet, Saddle Stitch, Inside Pages, B&W on 60# Text Smooth, Full Color Cover on #80 Cover Gloss, Full Bleed, Boxed as possible: 1000 Booklets = \$3954.10 +		

Note: * indicates a pending award.

ITEM NO. 2 - Printing, 44 pages plus cover (11 sheets of text paper plus 1 cover sheet). As per specifications. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: Price per additional 1,000 copies if ordered after initial quantity. Price per additional 2,500 copies if ordered after initial quantity. Price per additional 5,000 copies if ordered after initial quantity. 1 - 1.0000 Each Purchase, Estimated Quantity - 120,000

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K.K. Stevens Publishing	K.K. Stevens Publishing Co	0.2464
VENDOR REFERENCE NUMBER: 44 page plus cover RESPONSE ITEM NOTES: 1,000 copies = \$2,849.84 2,500 copies = \$3,178.18 5,000 copies = \$3,832.72		
V.G. Reed & Sons, Inc	VG Reed & Sons	0.2490
VENDOR REFERENCE NUMBER: 346445 RESPONSE ITEM NOTES: 1000 - \$1030 2500 - \$2086 5000 - \$3190		
Printwell, Inc.	Printwell, Inc. #-	0.2507
VENDOR REFERENCE NUMBER: - RESPONSE ITEM PAYMENT TERMS: Net 30 Days RESPONSE ITEM NOTES: Reprint prices: 1,000 copies: 2,056.62 2,500 copies: 2,287.59 5,000 copies: 2,768.61		
Black Tie Productions, Inc.	BTP-W-S	0.2670
VENDOR REFERENCE NUMBER: 44+4 RESPONSE ITEM NOTES: Total is \$32,000 per attached quote		
Graphic press	graphic press	0.2711
VENDOR REFERENCE NUMBER: 44 + cover RESPONSE ITEM PAYMENT TERMS: net 30 1% net 15 RESPONSE ITEM NOTES: 1000 = \$2005.00 2500 = \$2393.00 5000 = \$3082.00		
Vivid Impact Corporation	Vivid Impact	0.3835
VENDOR REFERENCE NUMBER: 1196344Pg RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: All required forms attached to 40 page plus cover bid.		
XanEdu, Inc	XanEdu Publishing, Inc.	0.4110
VENDOR REFERENCE NUMBER: Line A 2 RESPONSE ITEM PAYMENT TERMS: net 30 RESPONSE ITEM NOTES: additional 1,000 copies 2.19 =2,190 additional 2,500 copies 1.19 =2,975 additional 5,000 copies .84 = 4,200 Shipping is not included in per price total and is estimated as follows: 12000 copies 1411.76 1,000 copies 104.78 2,500 copies 227.85 5,000 copies 455.69		
Matly Digital Solutions, LLC	Matly Digital Solutions	0.7100
VENDOR REFERENCE NUMBER: 7838 RESPONSE ITEM PAYMENT TERMS: 30 Days Net RESPONSE ITEM NOTES: 1000= \$2787 2500= \$3892 5000= \$5782		
Southern Accounting Systems, Inc (SAS, Inc)	SAS Printing	4,166.6000
VENDOR REFERENCE NUMBER: BKL 46 RESPONSE ITEM PAYMENT TERMS: We accept Purchase Orders, P-Cards or if an existi RESPONSE ITEM NOTES: 8.5 x 11 Booklets, Saddle Stitched, Inside pages #60 Text Smooth, Black & White, Cover Full Color on #80 Cover Gloss, Full Bleed, Packaged as possible: 1000 Booklets -		

Note: * indicates a pending award.

ITEM NO. 3 - Printing, 48 pages plus cover (12 sheets of text paper plus 1 cover sheet). As per specifications. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: Price per additional 1,000 copies if ordered after initial quantity. Price per additional 2,500 copies if ordered after initial quantity. Price per additional 5,000 copies if ordered after initial quantity. 1 - 1.0000 Each Purchase, Estimated Quantity - 120,000

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K.K. Stevens Publishing	K.K. Stevens Publishing Co	0.2457*
VENDOR REFERENCE NUMBER: 48 page plus cover RESPONSE ITEM NOTES: 1,000 copies = \$2,769.77 2,500 copies = \$3,090.04 5,000 copies = \$3,737.02		
Black Tie Productions, Inc.	BTP-W-S	0.2542
VENDOR REFERENCE NUMBER: 48+4 RESPONSE ITEM NOTES: Total is \$35,000 per attached quote		
Graphic press	graphic press	0.2584
VENDOR REFERENCE NUMBER: 48 + cover RESPONSE ITEM PAYMENT TERMS: net 30 1% net 15 RESPONSE ITEM NOTES: 1000 = \$1982.00 2500 = \$2396.00 5000 = \$3132.00		
V.G. Reed & Sons, Inc	VG Reed & Sons	0.2595
VENDOR REFERENCE NUMBER: 346445 RESPONSE ITEM NOTES: 1000 - \$1086 2500 - \$2222 5000 - \$3255		
Printwell, Inc.	Printwell, Inc. #-	0.2623
VENDOR REFERENCE NUMBER: - RESPONSE ITEM PAYMENT TERMS: Net 30 days RESPONSE ITEM NOTES: Reprint prices: 1,000 copies: 1,932.77 2,500 copies: 2,325.19 5,000 copies: 2,845.94		
Vivid Impact Corporation	Vivid Impact	0.3820
VENDOR REFERENCE NUMBER: 11915848page RESPONSE ITEM PAYMENT TERMS: Net 10 RESPONSE ITEM NOTES: All required forms attached to 40 page bid.		
RR Donnelley	RR Donnelley	0.3981
VENDOR REFERENCE NUMBER: RRD- 7838 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: 1,000- \$2.442 2,500- \$1.396 5,000- \$1.020		
XanEdu, Inc	XanEdu Publishing, Inc	0.4100
VENDOR REFERENCE NUMBER: Line A 3 RESPONSE ITEM PAYMENT TERMS: net 30 RESPONSE ITEM NOTES: 1,000 additional copies 1.94 = 1,940 2,500 additional copies 1.08 = 2,700 5,000 additional copies .78 =3,900 Shipping is not included in per price total and is estimated as follows: 12000 copies 1411.76 1,000 copies 104.78 2,500 copies 227.85 5,000 copies 455.69		
Matly Digital Solutions, LLC	Matly Digital Solutions	0.6100
VENDOR REFERENCE NUMBER: 7838 RESPONSE ITEM PAYMENT TERMS: Net 30 Days RESPONSE ITEM NOTES: 1000= \$2361 2500= \$3321 5000= \$4926		

Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: BKL 46**RESPONSE ITEM PAYMENT TERMS:** We accept Purchase Orders, P-Card Payment or if an

RESPONSE ITEM NOTES: 8.5 x 11 Booklet, Saddle Stitched, Inside Pages #60 Text Smooth Black and White, Cover #80 Cover Gloss, Full Color, Full Bleed, Packaged as possible: 1000 Booklets = \$4331.80 + s/h 2500 Booklets = \$10,255.40 + s/h 5000 Booklets = \$20,264.40 + s/h

ITEM NO. 4 - Printing. 52 pages plus cover (13 sheets of text paper plus 1 cover sheet). As per specifications. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: Price per additional 1,000 copies if ordered after initial quantity. Price per additional 2,500 copies if ordered after initial quantity. Price per additional 5,000 copies if ordered after initial quantity. 1 - 1.0000 Each Purchase. Estimated Quantity - 120,000

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K.K. Stevens Publishing	K.K. Stevens Publishing Co	0.2662
VENDOR REFERENCE NUMBER: 52 page plus cover		
RESPONSE ITEM NOTES: 1,000 copies = \$2,993.24 2,500 copies = \$3,353.21 5,000 copies = \$4,058.17		
Printwell, Inc.	Printwell, Inc. #-	0.2744
VENDOR REFERENCE NUMBER: -		
RESPONSE ITEM PAYMENT TERMS: Net 30 Days		
RESPONSE ITEM NOTES: Reprint prices: 1,000 copies: 2,268.48 2,500 copies: 2,387.42 5,000 copies: 2,957.03		
Black Tie Productions, Inc.	BTP-W-S	0.2750
VENDOR REFERENCE NUMBER: 52+4		
V.G. Reed & Sons, Inc	VG Reed & Sons	0.2750
VENDOR REFERENCE NUMBER: 346445		
RESPONSE ITEM NOTES: 1000 - \$1142 2500 - \$2358 5000 - \$3768		
Graphic press	graphic Press	0.2823
VENDOR REFERENCE NUMBER: 52+ cover		
RESPONSE ITEM PAYMENT TERMS: net 30 1 % net 15		
RESPONSE ITEM NOTES: 1000 = \$2245.00 2500 = \$2710.00 5000 = \$3519.00		
Vivid Impact Corporation	Vivid Impact	0.4085
VENDOR REFERENCE NUMBER: 11916552 Pg		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: All required forms attached to 40 page bid.		
XanEdu, Inc	XanEdu Publishing, Inc	0.4380
VENDOR REFERENCE NUMBER: Line A 4		
RESPONSE ITEM PAYMENT TERMS: net 30		
RESPONSE ITEM NOTES: additional 1,000 copies 2.25 = 2,250 additional 2,500 copies 1.23 = 3,075 additional 5,000 copies .88 = 4,400 Shipping is not included in per price total and is estimated as follows: 12000 copies 1411.76 1,000 copies 104.78 2,500 copies 227.85 5,000 copies 455.69		
Matly Digital Solutions, LLC	Matly Digital Solutions	0.6900
VENDOR REFERENCE NUMBER: 7838		
RESPONSE ITEM PAYMENT TERMS: Net 30 Days		
RESPONSE ITEM NOTES: 1000 = \$2796 2500 = \$3846 5000 = \$5688		
Southern Accounting Systems, Inc (SAS, Inc)	SAS Printing	4,455.8700

Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: BKL 46

RESPONSE ITEM PAYMENT TERMS: We accept Purchase Orders, P-Card Payments and if

RESPONSE ITEM NOTES: 8.5 x 11 Booklets, Saddle Stitched, Inside Pages #60 Text Smooth Black and White, Cover #80 Cover Gloss Full Color, Full Bleed, Packaged however possible: 1000 = \$4455.90 + s/h 2500 = \$10,769.70 + s/h 5000 = \$21,292.90 + s/h

ITEM NO. 5 - Printing, 56 pages plus cover (14 sheets of text paper plus 1 cover sheet). As per specifications. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: Price per additional 1,000 copies if ordered after initial quantity. Price per additional 2,500 copies if ordered after initial quantity. Price per additional 5,000 copies if ordered after initial quantity. 1 - 1.0000 Each Purchase, Estimated Quantity - 120,000

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K.K. Stevens Publishing	K.K. Stevens Publishing Co	0.2653
VENDOR REFERENCE NUMBER: 56 page plus cover		
RESPONSE ITEM NOTES: 1,000 copies = \$2,900.71 2,500 copies = \$3,251.89 5,000 copies = \$3,948.42		
V.G. Reed & Sons, Inc	VG Reed & Sons	0.2840
VENDOR REFERENCE NUMBER: 346445		
RESPONSE ITEM NOTES: 1000 - \$1198 2500 - \$2493 5000 - \$3667		
Printwell, Inc.	Printwell, Inc. #-	0.2859
VENDOR REFERENCE NUMBER: -		
RESPONSE ITEM PAYMENT TERMS: Net 30 Days		
RESPONSE ITEM NOTES: Reprint prices: 1,000 copies: 2,416.63 2,500 copies: 2,424.50 5,000 copies: 3,028.03		
Black Tie Productions, Inc.	BTP-W-S	0.2917
VENDOR REFERENCE NUMBER: 56+4		
RESPONSE ITEM NOTES: Total is \$35,000 per the attached quote		
Graphic press	graphic press	0.2980
VENDOR REFERENCE NUMBER: 56 + cover		
RESPONSE ITEM PAYMENT TERMS: net 30 1 % net 15		
RESPONSE ITEM NOTES: 1000 = \$2290.00 2500 = \$2753.00 5000 = \$3622.00		
Vivid Impact Corporation	Vivid Impact	0.4313
VENDOR REFERENCE NUMBER: 11916756Pg		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: All required forms attached to 40 page bid.		
RR Donnelley	RR Donnelley	0.4367
VENDOR REFERENCE NUMBER: RRD- 7838		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: 1,000- \$2.585 2,500- \$1.485 5,000- \$1.097		
XanEdu, Inc	XanEdu Publishing, Inc.	0.4390
VENDOR REFERENCE NUMBER: Line A 5		
RESPONSE ITEM PAYMENT TERMS: net 30		
RESPONSE ITEM NOTES: additional 1,000 copies 2.05 = 2,050 additional 2,500 copies 1.14 = 2,850 additional 5,000 copies .83 x = 4,150 Shipping is not included in per price total and is estimated as follows: 12000 copies 1411.76 1,000 copies 104.78 2,500 copies 227.85 5,000 copies 455.69		
Matly Digital Solutions, LLC	Matly Digital Solutions	0.7100

Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: 7838

RESPONSE ITEM PAYMENT TERMS: Net 30 Days

RESPONSE ITEM NOTES: 1000 = \$2787 2500 = \$3892 5000 = \$5782

Southern Accounting Systems, Inc (SAS, Inc)

SAS Printing

4,661.6000

VENDOR REFERENCE NUMBER: BKL 46

RESPONSE ITEM PAYMENT TERMS: We accept Purchase Orders, P-Card Payments and if

RESPONSE ITEM NOTES: 8.5 x 11 Booklets, Saddle Stitched, Inside pages #60 Text Smooth Black and White,
Cover #80 Cover Gloss Full color, Full Bleed, Packaged as possible: 1000 = \$4661.60 +
s/h 2500 = \$11,283.90 + s/h 5000 = \$22,321.40 + s/h

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Black Tie Productions, Inc.	159,048.00	
Graphic press	161,736.00	
K.K. Stevens Publishing	150,204.00	29,484.00
Matly Digital Solutions, LLC	392,400.00	
Printwell, Inc.	158,292.00	
RR Donnelley	144,648.00	
Southern Accounting Systems, Inc (SAS, Inc)	188,392,800.00	
V.G. Reed & Sons, Inc	155,100.00	
Vivid Impact Corporation	233,676.00	
XanEdu, Inc	249,360.00	
		<hr/> 29,484.00

Note: * indicates a pending award.