

FISCAL YEAR 2020/2021 BUDGET REVIEW

Attached you will find the Morehead-Rowan County Recreation, Tourist and Convention Commission budget **Fiscal Year 20/21 Review**.

If there are questions, please direct them to Executive Director Joy Brown at 780.4342 or joy@moreheadtourism.com.

Morehead-Rowan County Tourism Commission

Susette Redwine, Jason Slone, Tim Kochendoerfer, Joan Caldwell, Keith Kappes, Kegan Andrews and Jessica Dixon

Thank you and we appreciate your consideration.

AN ORDINANCE OF THE CITY OF MOREHEAD ADOPTING AN ANNUAL BUDGET FOR THE MOREHEAD-ROWAN COUNTY TOURISM COMMISSION, MOREHEAD CONFERENCE CENTER AND ROWAN COUNTY ARTS CENTER FOR FISCAL YEAR 2020/21

BE IT ORDAINED by the City of Morehead, Kentucky, that the following budget is hereby adopted for the operation of the Morehead Recreation, Tourism and Convention Commission for Fiscal Year 2020-21.

COMMISSION REVENUES	2019/20 BUDGET	2020/21 BUDGET
TOURISM	\$628 <i>,</i> 570.43	\$380,787.33
MCC	\$1,181,725.27	\$968,597.82
RCAC	\$75 <i>,</i> 900.00	\$73 <i>,</i> 900.00
COMBINED TOTAL	\$1,886,195.70	\$1,423,285.15

COMMISSION EXPENSES	2019/20 BUDGET	2020/21 BUDGET
TOURISM	\$590,252.28	\$379,697.13
MCC	\$1,164,260.27	\$958,393.31
RCAC	\$74,950.00	\$71,750.00
COMBINED TOTAL	\$1,829,462.55	\$1,409,840.44

INTRODUCED, SECONDED AND GIVEN A FIRST READING at a duly convened meeting of the Board of City Council of the City of Morehead, Kentucky held on this 11th day of May, 2020.

INTRODUCED, SECONDED AND GIVEN SECOND READING at a duly convened meeting of the Board of City Council of the City of Morehead, Kentucky held on this 15th day of June, 2020.

APPROVED:

ATTESTED:

Laura White-Brown, Mayor

Crissy Cunningham, City Clerk

Morehead-Rowan County Tourism Commission

Income

- Hotel/Motel/Short Term Rentals City
- Hotel/Motel/Short Term Rentals County
- Reimbursements
- Restaurant Tax
- State Matching Funds

Expense

- Accountant Expenses
- Administrative Expenses City of Morehead
- Audit
- Benefits
- Capital Projects Escrow Account
- City of Morehead-Recreation Property Purchase Loan Payment
- Executive Director
- Grant Funding
- 16th Region Basketball Tournament
- Cave Run Storytelling Festival
- Morehead Freedom Fest
- Morehead-Rowan County EDC marketing
- Morehead Trail Town Support
- Rowan County Arts Center marketing
- Insurance
- Legal
- Marketing/Travel/Education/Dues
- Moonlight Stage
- Morehead Visitor Center
- Office Supplies/Coper Lease/Postage
- Payroll Tax Expense
- RCAC Building Assistants (Part-Time)
- RCAC Director
- Retirement
- Visitor Center Program Specialist

Morehead Conference Center

Income

- Catering
- Facility Room Rental
- Facility Services Income
- Interest Income
- Restaurant Tax

Expense

• Benefits

lowered based on COVID-19 unsure of income, first round isn't due until March 20, 2020 lowered based on COVID-19 lowered based on COVID-19 will not receive numbers from state until after July 1

same as 2019/20 based on city restaurant and transient room collections lowered to actual paid in 2019 based on amendment #1 FY19/20 1.5% of transient room tax county only

same as 2019/20 no raise lowered based on COVID-19 same as 2019/20 same as 2019/20 suggested decrease of \$10,000 based on COVID-19 same as 2019/20 removed removed same as 2019/20 decreased lowered based on COVID-19 lowered based on COVID-19 lowered based on COVID-19 lowered based on COVID-19 same as 2019/20 lowered based on COVID-19 no raise based on new state percentage (21.48% to 26.95%) no raise

same as 2019/20 same as 2019/20 same as 2019/20 same as 2019/20 lowered based on COVID-19

projected increase

٠	Building Assistants (Part-Time)	lowered based on COVID-19
•	Depreciative Asset Reserve	lowered based on COVID-19
٠	Events Supplies/Expense	lowered based on COVID-19
٠	Facilities Operator/Staff Supervisor	no raise
٠	Insurance	same as 2019/20
•	Interior Improvements Loan	same as 2019/20
٠	Jeffersontown Bond	same as 2019/20
٠	Maintenance/Cleaning	lowered based on COVID-19
•	Marketing/Travel/Education/Dues	lowered based on COVID-19
•	MCC director	no raise
•	Morehead Bond	same as 2019/20
•	Newport Bond	same as 2019/20
•	Parking Lot Lease	same as 2019/20
٠	Retirement	based on new state percentage (21.48% to 26.95%)
٠	Richmond Bond	same as 2019/20
٠	Utiltiies-Electric	same as 2019/20
٠	Utilties-Gas	lowered based on 2019/20 figures
٠	Utilities-Phone/Internet/Cable	same as 2019/20
•	Utilities-Water/Sewer/Garbage/Recycling	same as 2019/20
•	Vehicle Maintenance/Fuel	lowered based on 2019/20 figures

Rowan County Arts Center

Income

9/20
9/20
9/20
9/20
9/20
9/20

Expense

٠	Accountant Expense	same as 2019/20
•	Art Supplies	same as 2019/20
٠	Building Assistants (Part-Time)	based on amendment #1 FY19/20
•	Depreciative Asset Reserve	same as 2019/20
•	Exhibit Expense	same as 2019/20
•	Fundraising Expense	same as 2019/20
•	Gallery Sales Expense	same as 2019/20
•	Garbage/Recycling Pick Up	same as 2019/20
•	Instructor Expense	same as 2019/20
•	Insurance	based on amendment #1 FY19/20
•	Maintenance	based on amendment #1 FY19/20
•	Marketing/Travel/Education/Dues	same as 2019/20
•	Office Supplies/Postage	same as 2019/20
•	Rent to County	based on amendment #1 FY19/20
•	Utilities – Outdoor Utility Box	same as 2019/20
•	Utilities – Phone/Internet	same as 2019/20

Morehead-Rowan County Tourism Commission

BUDGET FY 20/21

BUDGET FY 20/21		TV 2010/20	_	V 2020/21
	FY 2019/20 BUDGET		FY 2020/21 BUDGET	
Morehead Tourism Commission		DODGET		DODGET
Carryover	\$	19,165.04	\$	14,287.33
Hotel/Motel Tax/Short Term Rentals - City	\$, 169,768.76	\$	131,000.00
Hotel/Motel Tax/Short Term Rentals - County			\$	12,000.00
Reimbursements	\$	12,000.00	\$	5,000.00
Restaurant Tax	\$	386,732.63	\$	200,000.00
State Matching Funds	\$	40,904.00	\$	18,500.00
	\$	628,570.43	\$	380,787.33
Accountant Expenses	\$	7,200.00	\$	7,200.00
Administrative Expenses - City of Morehead	\$	13,935.09	\$	10,000.00
Audit	\$	7,500.00	\$	6,000.00
Benefits	\$	32,058.71	\$	36,000.00
Capital Projects Escrow Account (Separate Account)	\$	-	\$	180.00
City of Morehead-Recreation Property Purchase Loan Payment	\$	22,049.16	\$	22,049.16
Executive Director	\$	59,244.11	\$	59,244.11
Grant Funding	\$	125,000.00	\$	10,000.00
16th Region Basketball Tournaments	\$	7,500.00	\$	7,500.00
Cave Run Storytelling Festival	\$	3,500.00	\$	3,500.00
Morehead Arts and Eats Festival	\$	11,000.00	\$	10,000.00
Morehead Freedom Fest	\$	20,000.00	\$	10,000.00
Morehead-Rowan County EDC marketing	\$	5,000.00	\$	5,000.00
Morehead Trail Town Support	\$	2,500.00	\$	-
Rowan County Arts Center marketing	\$	2,500.00	\$	-
Insurance	\$	12,019.79	\$	12,019.79
Legal	\$	3,200.00	\$	2,000.00
Marketing/Travel/Education/Dues	\$	90,000.00	\$	15,000.00
Moonlight Stage	\$	1,500.00	\$	1,000.00
Morehead Visitor Center	\$	15,100.00	\$	10,000.00
Office Supplies/Copier Lease/Postage	\$	12,776.20	\$	8,000.00
Payroll Tax Expense	\$	11,695.42	\$	11,695.42
RCAC Building Assistants (Part-Time)	\$	4,000.00	\$	2,000.00
RCAC Director	\$	50,367.29	\$	50,367.29
Retirement	\$	31,865.99	\$	39,980.84
Visitor Center Program Specialist	\$	38,740.52	\$	38,740.52
	\$	590,252.28	\$	377,477.13
		Variance \$	\$	3,310.20

Morehead Conference Center

BUDGET FY 19/20

FY 2019/20	1	Y 2020/21
BUDGET		BUDGET
\$ 36,797.62	\$	18,125.50
\$ 45,000.00	\$	45,000.00
\$ 100,000.00	\$	100,000.00
\$ 5,000.00	\$	5,000.00
\$ 472.32	\$	472.32
\$ 994,455.33	\$	800,000.00
\$ 1,181,725.27	\$	968,597.82
\$ 12,386.24	\$	13,274.76
\$ 47,000.00	\$	12,000.00
\$ 50,000.00	\$	5,000.00
\$ 60,000.00	\$	35,000.00
\$ 48,900.28	\$	48,900.28
\$ 16,730.37	\$	16,730.37
\$ 21,608.16	\$	21,608.16
\$ 99,900.00	\$	99,900.00
\$ 90,000.00	\$	30,000.00
\$ 50,000.00	\$	5,000.00
\$ 54,290.18	\$	54,290.18
\$ 102,000.00	\$	102,000.00
\$ 295,000.00	\$	295,000.00
\$ 7,200.00	\$	7,200.00
\$ 8,059.73	\$	8 <i>,</i> 059.73
\$ 22,165.31	\$	27,809.83
\$ 85,000.00	\$	85,000.00
\$ 73,000.00	\$	73,000.00
\$ 7,000.00	\$	5,000.00
\$ 8,500.00	\$	8,500.00
\$ 3,720.00	\$	3,720.00
\$ 1,800.00	\$	1,400.00
\$ 1,164,260.27	\$	958,393.31
Variance \$	\$	10,204.51
* * * * * * * * * * * * * * * * * * * *	 \$ 36,797.62 \$ 45,000.00 \$ 100,000.00 \$ 5,000.00 \$ 472.32 \$ 994,455.33 \$ 1,181,725.27 \$ 12,386.24 \$ 47,000.00 \$ 50,000.00 \$ 60,000.00 \$ 60,000.00 \$ 60,000.00 \$ 60,000.00 \$ 16,730.37 \$ 21,608.16 \$ 99,900.00 \$ 90,000.00 \$ 90,000.00 \$ 50,000.00 \$ 50,000.00 \$ 50,000.00 \$ 50,000.00 \$ 54,290.18 \$ 102,000.00 \$ 7,200.00 \$ 7,200.00 \$ 7,200.00 \$ 7,000.00 \$ 1,800.00 \$ 1,800.00 \$ 1,800.00 	BUDGET \$ 36,797.62 \$ \$ 45,000.00 \$ \$ 100,000.00 \$ \$ 5,000.00 \$ \$ 994,455.33 \$ \$ 12,386.24 \$ \$ 12,386.24 \$ \$ 47,000.00 \$ \$ 47,000.00 \$ \$ 50,000.00 \$ \$ 50,000.00 \$ \$ 47,000.00 \$ \$ 12,386.24 \$ \$ 12,386.24 \$ \$ 12,386.24 \$ \$ 12,386.24 \$ \$ 90,000.00 \$ \$ 12,386.24 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 90,000.00 \$ \$ 295,000.00 \$

Rowan County Arts Center

BUDGET FY 19/20

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	F	Y 2019/20	F	Y 2020/21
		BUDGET		BUDGET
Rowan County Arts Center				
Carryover	\$	12,500.00	\$	10,500.00
Art Classes	\$	2,500.00	\$	2,500.00
Facility Rentals	\$	11,000.00	\$	11,000.00
Fundraisers and Donations	\$	16,000.00	\$	16,000.00
Gallery Sales	\$	2,500.00	\$	2,500.00
Grant/Reimbursement Income	\$	14,000.00	\$	14,000.00
Studio Rentals	\$	17,400.00	\$	17,400.00
	\$	75,900.00	\$	73,900.00
Accountant Expense	\$	1,800.00	\$	1,800.00
Art Supplies	\$	2,500.00	\$	2,500.00
Building Assistants (Part-Time)	\$	6,000.00	\$	8,000.00
Depreciative Asset Reserve	\$	12,500.00	\$	12,500.00
Exhibit Expense	\$	600.00	\$	600.00
Fundraising Expense	\$	7,000.00	\$	7,000.00
Gallery Sales Expense	\$	2,500.00	\$	2,500.00
Garbage/Recycling Pick Up	\$	550.00	\$	550.00
Instructor Expense	\$	2,000.00	\$	2,000.00
Insurance	\$	500.00	\$	1,300.00
Maintenance	\$	12,000.00	\$	18,000.00
Marketing/Travel/Education/Dues	\$	10,000.00	\$	10,000.00
Offices Supplies/Postage Fees	\$	2,000.00	\$	2,000.00
Rent to County	\$	12,000.00	\$	-
Utilities-Outdoor Utility Box	\$	400.00	\$	400.00
Utilities-Phone/Internet	\$	2,600.00	\$	2,600.00
	\$	74,950.00	\$	71,750.00
	\$	73,900.00	\$	71,750.00
		Variance \$	\$	2,150.00

Morehead-Rowan County Tourism Commission

BUDGET FY 19/20

BUDGET FY 19/20		
	FY 2019/20	FY 2020/21
	BUDGET	BUDGET
REVENUES		
Morehead Tourism Commission	\$ 628,570.43	\$ 380,787.33
Morehead Conference Center	\$ 1,181,725.27	\$ 968,597.82
Rowan County Arts Center	\$ 75,900.00	\$ 73,900.00
TOTAL	\$ 1,886,195.70	\$ 1,423,285.15
EXPENSES		
Morehead Tourism Commission	\$ 590,252.28	\$ 377,477.13
Morehead Conference Center	\$ 1,164,260.27	\$ 958,393.31
Rowan County Arts Center	\$ 74,950.00	\$ 71,750.00
TOTAL	\$ 1,829,462.55	\$ 1,407,620.44
MOREHEAD TOURISM COMMISSION SUMMARY		
REVENUES	\$ 628,570.43	\$ 380,787.33
EXPENSES	\$ 590,252.28	\$ 377,477.13
	\$ 38,318.15	\$ 3,310.20
MOREHEAD CONFERENCE CENTER SUMMARY		
REVENUES	\$ 1,181,725.27	\$ 968,597.82
EXPENSES	\$ 1,164,260.27	\$ 958,393.31
	\$ 17,465.00	\$ 10,204.51
ROWAN COUNTY ARTS CENTER SUMMARY		
REVENUES	\$ 75,900.00	\$ 73,900.00
EXPENSES	\$ 74,950.00	\$ 71,750.00
	\$ 950.00	\$ 2,150.00