

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7822

APPROVAL DATE: March 23, 2020

ITEM(S) QUOTED: Music: K-12 Instruments, Supplies & Accs. (%)

DATE BIDS RECEIVED: February 11, 2020

CONTRACT PERIOD: From April 02, 2020 through April 01, 2021

RENEWAL(S): A one-year renewal at the option of both parties.

COMMENTS: An \* indicates an award.

### Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Alamo Music Center	n/a	n/a
doo wop shop	All discounts apply to purchase only and new equipment only. Some additional discounts may apply.	30 Days Net
K&S Music	Net 30	
Mel Owen Music. Inc.		Net 30 Days
Music and Arts Centers	All discounts are to be taken off of our everyday low prices found on our site: <a href="http://www.musicarts.com">www.musicarts.com</a>	Net/30
MUSIC IN MOTION, INC	Discount = 0% offering Free Shipping & Handling for Qualifying Items* *Heavy, oversized, Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	Net 30
NOTEWORTHY SHEET MUSIC	Send all correspondence to Ray Weaver of Noteworthy Sheet Music at <a href="mailto:violin1@hotmail.com">violin1@hotmail.com</a> .	Net 30 days.
Old Town Violins, LLC		Net 60
SHAR Products Company	Free shipping on orders over \$50.00, actual freight on orders under \$50.00	net 30
Washington Music Center	21-45 days	Net 30
WEST MUSIC	Orders must reference Bid # 7822 Delivery time for most items is 7-20 days. Some manufacturers require longer. Discounts taken off current website prices ( <a href="http://www.westmusic.com">www.westmusic.com</a> ). Free shipping except on items with oversize shipping rates.	Net 30 days.
Woodwind & Brasswind, Inc.		

ITEM NO. 1 - All Classrooms: Supplies and Accessories. (4600500-2014396)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject SHAR Products Company, West Music, and Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) music stands, metronome, tuner, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
Old Town Violins, LLC	30.00 % *
CATEGORY NOTES:	
K&S Music	20.00 % *
CATEGORY NOTES: K&S Music Catalog	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
SHAR Products Company	10.00 %
CATEGORY NOTES: Discount applies to regular (not sale) pricing at www.sharmusic.com at time of purchase. Discount does not apply to Sherrard instrument racks, Manhasset stand cart, Things4Strings or PinkyHold items, trade in or blemished items, or Best In Class instruments/outfits. Free shipping on orders over \$50.00, actual freight on orders under \$50.00.	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
WEST MUSIC	5.00 %
CATEGORY NOTES: Excludes Gameplan materials, Wenger brand items, and items sold as Used or Demo. Discount taken off our current website prices (www.westmusic.com). Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com.	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

Note: \* indicates a pending award.

ITEM NO. 2 - Concert/Marching Band: Wind Instruments. (4600500-2014397)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) clarinet, saxophone, trumpet, euphonium, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
K&S Music	60.00 % *
CATEGORY NOTES: 60% off RS Berkeley Musical Instruments Catalog	
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklelevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 3 - Concert/Marching Band: Wind Instrument Supplies and Accessories. (4600500-2014398)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) reed, ligature, mouthpiece, swab, snake, disinfectant, instrument stand, instrument case, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	30.00 % *
CATEGORY NOTES:	
K&S Music	25.00 % *
CATEGORY NOTES: K&S Music Catalog	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklelevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	

Note: \* indicates a pending award.

Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

ITEM NO. 4 - Concert/Marching Band: Large Percussion Instruments & Drums. (4600500-2014399)

AWARD NOTES:	Reject Alamo Music Center - multiple discounts not acceptable.
CATEGORY NOTES: The items required include (but are not limited to) concert bass drum, marimba, chime, snare drum, etc. The percentage of discount will apply to all like items in this category from your catalog.	
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
K&S Music	10.00 % *
CATEGORY NOTES: K&S Music Catalog	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 5 - Concert/Marching Band: Small & Hand-Held Percussion Instruments. (4600500-2014400)

AWARD NOTES:	Reject Alamo Music Center - multiple discounts not acceptable. Reject Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.
CATEGORY NOTES: The items required include (but are not limited to) tambourine, guiro, ratchet, etc. The percentage of discount will apply to all like items in this category from your catalog.	

Note: \* indicates a pending award.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	30.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
K&S Music	15.00 % *
CATEGORY NOTES: K&S Music Catalog	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

ITEM NO. 6 - Concert/Marching Band: Percussion Supplies and Accessories. (4600500-2014401)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) case, stick, instrument stand, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	30.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
K&S Music	15.00 % *
CATEGORY NOTES: K&S Music Catalog	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:

Woodwind & Brasswind, Inc. 3.00 % \*

CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.

MUSIC IN MOTION, INC .00 %

CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...\*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.

ITEM NO. 7 - Concert/Marching Band: Percussion Mallets. (4600500-2014402)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) xylophone mallet, timpani mallet, chime mallet, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %

CATEGORY NOTES: 0-40%

Mel Owen Music. Inc. 30.00 % \*

CATEGORY NOTES:

Washington Music Center 20.00 % \*

CATEGORY NOTES: www.chucklelevins.com

K&S Music 15.00 % \*

CATEGORY NOTES:

doo wop shop 10.00 % \*

CATEGORY NOTES:

Music and Arts Centers 5.00 % \*

CATEGORY NOTES:

Woodwind & Brasswind, Inc. 3.00 % \*

CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.

MUSIC IN MOTION, INC .00 %

CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...\*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.

ITEM NO. 8 - Concert/Marching Band: Drum Heads. (4600500-2014403)

Note: \* indicates a pending award.

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) snare drum head, timpani drum head, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
K&S Music	10.00 % *
CATEGORY NOTES: K&S Music Catalog	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 9 - General Music/Modern Band: Barred Instruments. (4600500-2014404)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject West Music and Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) soprano xylophone, bass bar, alto glockenspiel, tenor metallophone, chromatic add-on, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
K&S Music	10.00 % *
CATEGORY NOTES: K&S Music Catalog	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
WEST MUSIC	5.00 %
CATEGORY NOTES: Excludes Gameplan materials, Wenger brand items, and items sold as Used or Demo. Discount taken off our current website prices (www.westmusic.com). Free shipping except on items with oversize	

Note: \* indicates a pending award.



shipping rates. Oversize shipping rates can be found with the items at  
www.westmusic.com.

Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

ITEM NO. 10 - General Music/Modern Band: Percussion Instruments. (4600500-2014405)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject West Music and Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.	
CATEGORY NOTES: The items required include (but are not limited to) djembe, tubano, bongo, cajon, conga, maraca, rhythm stick, triangle, clave, boomwhacker, shekere, bell, tambourine, frame drum, acoustic drum set, electric drum set, etc. The percentage of discount will apply to all like items in this category from your catalog.	
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
K&S Music	20.00 % *
CATEGORY NOTES: K&S Music Catalog	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
WEST MUSIC	5.00 %
CATEGORY NOTES: Excludes Gameplan materials, Wenger brand items, and items sold as Used or Demo. Discount taken off our current website prices (www.westmusic.com). Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com.	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any	

Note: \* indicates a pending award.

correspondence regarding this bid are quote requests.

MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

ITEM NO. 11 - General Music/Modern Band: Wind Instruments. (4600500-2014406)

AWARD NOTES:	Reject Alamo Music Center - multiple discounts not acceptable. Reject West Music - shipping charges not acceptable per bid terms and conditions.
CATEGORY NOTES:	The items required include (but are not limited to) recorder, dood, toot, pbuzz, pbone, accordion, wind synthesizer, etc. The percentage of discount will apply to all like items in this category from your catalog.
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES:	0-40%
Mel Owen Music, Inc.	25.00 % *
CATEGORY NOTES:	
K&S Music	20.00 % *
CATEGORY NOTES:	K&S Music Catalog
Washington Music Center	20.00 % *
CATEGORY NOTES:	www.chucklevins.com
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
WEST MUSIC	5.00 %
CATEGORY NOTES:	Excludes Gameplan materials, Wenger brand items, and items sold as Used or Demo. Discount taken off our current website prices (www.westmusic.com). Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com.
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES:	Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.

ITEM NO. 12 - General Music/Modern Band: String Instruments. (4600500-2014407)

AWARD NOTES:	Reject Alamo Music Center - multiple discounts not acceptable. Reject West Music and Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.
CATEGORY NOTES:	The items required include (but are not limited to) soprano ukulele, acoustic guitar, electric guitar, bass guitar, banjo, mandolin, etc. The percentage of discount will apply to all like items in this category from your catalog.

Note: \* indicates a pending award.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music, Inc.	30.00 % *
CATEGORY NOTES:	
K&S Music	25.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
WEST MUSIC	5.00 %
CATEGORY NOTES: Excludes Gameplan materials, Wenger brand items, and items sold as Used or Demo. Discount taken off our current website prices (www.westmusic.com). Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com.	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

ITEM NO. 13 - General Music/Modern Band: Amps and Sound Systems. (4600500-2014408)

CATEGORY NOTES: The items required include (but are not limited to) bass amp, guitar amp, mixer, rehearsal system, monitor, mic, sound system, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
K&S Music	10.00 % *
CATEGORY NOTES: K&S Music Catalog	
Music and Arts Centers	5.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:

Woodwind & Brasswind, Inc. 3.00 % \*

CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.

ITEM NO. 14 - General Music/Modern Band: Supplies and Accessories. (4600500-2014409)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject West Music and Music in Motion, Inc. - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) yarn mallet, tubing, rubber foot, pin, instrument string, cable, pedal, pick-up, direct box, strap, pick, instrument stand, mount, rack, bag, case, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	25.00 % *
CATEGORY NOTES:	
K&S Music	20.00 % *
CATEGORY NOTES: K&S Music Catalog	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
WEST MUSIC	5.00 %
CATEGORY NOTES: Excludes Gameplan materials, Wenger brand items, and items sold as Used or Demo. Discount taken off our current website prices (www.westmusic.com). Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com.	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES: Free Shipping & Handling will be offered on qualifying items...*Heavy/oversized/Drop Ship items do not qualify for Free S&H. Bid Number must be referenced on all Quote Requests and Purchase Orders to receive bid discount.	

ITEM NO. 15 - Orchestra: String Instruments. (4600500-2014410)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject SHAR Products Company - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) violin, viola, cello, double bass, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
K&S Music	60.00 % *
CATEGORY NOTES: 60 percent off Meisel, Mozart, Erwin Otto string Instruments RS Berkeley Instruments Catalog	
NOTEWORTHY SHEET MUSIC	50.00 % *
CATEGORY NOTES: We will honor the discount price in the Baroque Violin Shop School Pricing Catalog for any item that lists a discount price that is greater than 50% off of retail. For items in the BVS Master Catalog that are not in the School Pricing Catalog, we offer a 50% discount.	
Old Town Violins, LLC	50.00 % *
CATEGORY NOTES:	
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
doo wop shop	10.00 % *
CATEGORY NOTES:	
SHAR Products Company	10.00 %
CATEGORY NOTES: Discount applies to regular (not sale) pricing at www.sharmusic.com at time of purchase. Discount does not apply to Sherrard instrument racks, Manhasset stand cart, Things4Strings or PinkyHold items, trade in or blemished items, or Best In Class instruments/outfits. Free shipping on orders over \$50.00, actual freight on orders under \$50.00.	
Washington Music Center	10.00 % *
CATEGORY NOTES: www.chucklebins.com	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 16 - Orchestra: Electric String Instruments. (4600500-2014411)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject SHAR Products Company - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) electric violin, electric viola, electric cello, electric bass, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 % *
CATEGORY NOTES: 0-40%	
Old Town Violins, LLC	30.00 % *
CATEGORY NOTES:	
Mel Owen Music, Inc.	20.00 % *
CATEGORY NOTES:	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
K&S Music	15.00 % *
CATEGORY NOTES: K&S Music Catalog	
doo wop shop	10.00 % *
CATEGORY NOTES:	
SHAR Products Company	10.00 %
CATEGORY NOTES: Discount applies to regular (not sale) pricing at www.sharmusic.com at time of purchase. Discount does not apply to Sherrard instrument racks, Manhasset stand cart, Things4Strings or PinkyHold items, trade in or blemished items, or Best In Class instruments/outfits. Free shipping on orders over \$50.00, actual freight on orders under \$50.00.	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 17 - Orchestra: String Instrument Bows. (4600500-2014412)

AWARD NOTES:	Reject Alamo Music Center - multiple discounts not acceptable. Reject SHAR Products Company - shipping charges not acceptable per bid terms and conditions.
CATEGORY NOTES:	The items required include (but are not limited to) violin bow, viola bow, cello bow, bass bow, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
NOTEWORTHY SHEET MUSIC	50.00 % *
CATEGORY NOTES: We will honor the discount price in the Baroque Violin Shop School Pricing Catalog for any item that lists a discount price that is greater than 50% off of retail. For items in the BVS Master Catalog that are not in the School Pricing Catalog, we offer a 50% discount.	
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Old Town Violins, LLC	33.00 % *
CATEGORY NOTES: We also offer a 'bow exchange' program for entry level student bows. Instead of paying new price to replace entry level bows, swap them in for	

Note: \* indicates a pending award.

a very deep discount and get a brand new bow for less than cost of rehairing old bows.

Mel Owen Music. Inc.	30.00 % *
CATEGORY NOTES:	
K&S Music	20.00 % *
CATEGORY NOTES: K&S Music Catalog	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklebins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
SHAR Products Company	10.00 %
CATEGORY NOTES: Discount applies to regular (not sale) pricing at www.sharmusic.com at time of purchase. Discount does not apply to Sherrard instrument racks, Manhasset stand cart, Things4Strings or PinkyHold items, trade in or blemished items, or Best In Class instruments/outfits. Free shipping on orders over \$50.00, actual freight on orders under \$50.00.	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 18 - Orchestra: String Instrument Supplies and Accessories. (4600500-2014413)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. Reject SHAR Products Company - shipping charges not acceptable per bid terms and conditions.

CATEGORY NOTES: The items required include (but are not limited to) instrument string, rosin, shoulder rest, mute, rock stop, stool, rack, bag, case, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
NOTEWORTHY SHEET MUSIC	50.00 % *
CATEGORY NOTES: We will honor the discount price in the Baroque Violin Shop School Pricing Catalog for any item that lists a discount price that is greater than 50% off of retail. For items in the BVS Master Catalog that are not in the School Pricing Catalog, we offer a 50% discount.	
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Mel Owen Music. Inc.	35.00 % *
CATEGORY NOTES:	
K&S Music	25.00 % *
CATEGORY NOTES: K&S Music Catalog	
Old Town Violins, LLC	20.00 % *
CATEGORY NOTES:	

Note: \* indicates a pending award.

Washington Music Center	20.00 % *
CATEGORY NOTES:	www.chucklevins.com
doo wop shop	10.00 % *
CATEGORY NOTES:	
SHAR Products Company	10.00 %
CATEGORY NOTES:	Discount applies to regular (not sale) pricing at www.sharmusic.com at time of purchase. Discount does not apply to Sherrard instrument racks, Manhasset stand cart, Things4Strings or PinkyHold items, trade in or blemished items, or Best In Class instruments/outfits. Free shipping on orders over \$50.00, actual freight on orders under \$50.00.
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES:	Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.

ITEM NO. 19 - Pianos: Synthesizers, (4600500-2014414)

AWARD NOTES:	Reject Alamo Music Center - multiple discounts not acceptable.
CATEGORY NOTES:	The items required include (but are not limited to) keyboard synthesizers, etc. The percentage of discount will apply to all like items in this category from your catalog.
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES:	0-40
K&S Music	20.00 % *
CATEGORY NOTES:	Casio products
Washington Music Center	20.00 % *
CATEGORY NOTES:	www.chucklevins.com
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES:	Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.

ITEM NO. 20 - Pianos: Digital Pianos, (4600500-2014415)

Note: \* indicates a pending award.



CATEGORY NOTES: The items required include (but are not limited to) basic digital piano, intermediate digital piano, advanced digital piano, portable digital piano, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
K&S Music	20.00 % *
CATEGORY NOTES: Casio Products Only	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 21 - Pianos: Acoustic Vertical Pianos. (4600500-2014416)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. There were no other bids received.

CATEGORY NOTES: The items required include (but are not limited to) spinet piano, console piano, studio piano, upright piano, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Music and Arts Centers	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 22 - Pianos: Acoustic Grand Pianos. (4600500-2014417)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable. There were no other bids received.

CATEGORY NOTES: The items required include (but are not limited to) baby grand piano, professional grand piano, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Music and Arts Centers	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 23 - Pianos: Digital Piano Labs. (4600500-2014418)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) eight station piano lab, sixteen station piano lab,

Note: \* indicates a pending award.

etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
K&S Music	20.00 % *
CATEGORY NOTES: Casio Products only	
doo wop shop	10.00 % *
CATEGORY NOTES:	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	

ITEM NO. 24 - Pianos/Synthesizers: Supplies and Accessories. (4600500-2014419)

AWARD NOTES: Reject Alamo Music Center - multiple discounts not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) dolly, keyboard lock, bench, instrument stand, cover, case, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Alamo Music Center	40.00 %
CATEGORY NOTES: 0-40%	
Washington Music Center	20.00 % *
CATEGORY NOTES: www.chucklevins.com	
doo wop shop	10.00 % *
CATEGORY NOTES:	
K&S Music	10.00 % *
CATEGORY NOTES: K&S Music Catalog	
Music and Arts Centers	5.00 % *
CATEGORY NOTES:	
Woodwind & Brasswind, Inc.	3.00 % *
CATEGORY NOTES: Please refer to Catalog Discount Bid document in attachments for additional discounts available. 3% is the minimum discount for instruments and equipment. Additional discounts are often available by send your list of items to our school service staff for a specific quotation. Please use our bid # GS01312020111 Catalog Discount Quote with any correspondence regarding this bid are quote requests.	