

PRICING SUMMARY



Account:
Allen County Schools
570 Oliver Street

Facility Location:
Allen County Schools
570 Oliver Street
Scottville, KY

Offer/Disclaimer: In accordance with the Scope of Work, Bill of Materials, and Terms and Conditions attached hereto, SWC is pleased to offer this pricing for the following project:

Title: District Wide Safety Upgrades

Ref #: 39296_1

Estimate Group	Price
High School Overlay	\$14,435.15
Intermediate Center Gateways	\$41,345.66
Middle School Overlay	\$14,435.15
Performance Bond	\$681.27
Primary Center Gateways	\$35,267.62
Primary School CCTV	\$26,057.11

Subtotal:	\$132,221.96
Tax (Exempt):	\$.00
Total:	\$132,222.00

Account Executive: North Education (812) 589-3819 Gene.Shelton@swc.net

Terms: Construction, Turnkey

Per my authority as an executing agent, please accept this as an intent to award and enter into a contractual agreement with SWC.

Name

Signature

SWC to provide proposal to install Rauland Telecenter U Overlays at the High School and Middle School. The Primary Center and Intermediate Center will get the Rauland Telecenter U Gateway/Hybrid Systems. This price includes the Rauland Telecenter U District Software. SWC will provide and install all headend equipment as well as all system programming, testing and end user training. All network equipment and network drops to be provided by the school corporation.

This proposal also includes the installation of new cameras at Allen County Primary Center. The counts and locations are on drawings provided by Allen County. The Primary Center will also have the headend relocated from the main office to the closet in the office hallway. All nvr's, servers and network equipment to be furnished and installed by others.

* THIS PROPOSAL INCLUDES A 5% PAYMENT AND PERFORMANCE BOND.

Unit Prices

Ceiling Speaker \$ 199.00

Paging Horn \$ 257.00

CCTV Camera \$ 600.00

Est. Group - High School Overlay

Mfg	Part Num	Description	Quantity
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	1.00
CablesToGo	37093	One Port Single Gang Wall Plate - Stainless Steel	1.00
Mohawk	M58281B	Cat6 Plenum, Blue, 6P4P24-BL-P-MOH-APCE	2.00
Graybar	NK688MBL	CAT6 JACK-BLUE	16.00
Panduit	NKBMBL-X	Black Blank Insert 10 pack	3.00
Middle Atlantic	PHCM-1-2	PHCM-1-2 HORIZONTAL CABLE MNGMT	2.00
Rauland	TCC2000	CAMPUS CONTROLLER	1.00
Rauland	TCC2022	ZONE PAGE MODULE	5.00
Rauland	TCC2055	PROGRAM LINE INPUT MODULE	1.00
Rauland	TCC2099	UNIVERSAL RACK MOUNT	2.00
Proco	TYPE A	TYPE A Input Jack Plate	1.00
Rauland	TCC2045	Telecenter Campus IP Console V2	1.00
Lynn Elec	CAT6PL-07-YE	Patch Cable CAT6 Plenum 7ft Yellow	14.00
Panduit	NKFP24Y	24 port MFP Patch Panel	2.00
Rauland	TCU3000SW	TCU License - Controller	1.00

Est. Group - Intermediate Center Gateways

Mfg	Part Num	Description	Quantity
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	3.00
Allen Tel	25-3-PP-15-GY	25 Pair Telco MM 15FT CABLE	6.00
CablesToGo	37093	One Port Single Gang Wall Plate - Stainless Steel	1.00
JBL	CSA180Z	CSA180Z 1X80W 70/100V 1RU 1/2RACK AMP	1.00
JBL	CSA280Z	CSA280Z 2X80W 70/100V 1RU 1/2RACK AMP	3.00
Mohawk	M58281B	Cat6 Plenum, Blue, 6P4P24-BL-P-MOH-APCE	1.00
Graybar	NK688MBL	CAT6 JACK-BLUE	27.00
Panduit	NKBMBL-X	Black Blank Insert 10 pack	3.00
Middle Atlantic	PD-915R	PD-915R 9Outlet 51A Surge Prot. Rack Mount Po	1.00
Siemon	S66MI-50R	66 BLOCK W/25 PR FEMALE AMPHE	6.00
Rauland	TCC2000	CAMPUS CONTROLLER	1.00
Rauland	TCC2022	ZONE PAGE MODULE	7.00
Rauland	TCC2024	Telecenter Campus 24 port IP module	3.00
Rauland	TCC2033	AUXILIARY I/O MODULE	1.00
Rauland	TCC2055	PROGRAM LINE INPUT MODULE	1.00
Rauland	TCC2099	UNIVERSAL RACK MOUNT	3.00
Proco	TYPE A	TYPE A Input Jack Plate	1.00
Rauland	TCC2045	Telecenter Campus IP Console V2	1.00
Lynn Elec	CAT6-PL-10-YE	Patch Cable CAT6 Plenum 10ft Yellow	25.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00
Rauland	TCU3000SW	TCU License - Controller	1.00

Est. Group - Middle School Overlay

Mfg	Part Num	Description	Quantity
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	1.00
CablesToGo	37093	One Port Single Gang Wall Plate - Stainless Steel	1.00
Mohawk	M58281B	Cat6 Plenum, Blue, 6P4P24-BL-P-MOH-APCE	2.00
Graybar	NK688MBL	CAT6 JACK-BLUE	16.00
Panduit	NKBMBL-X	Black Blank Insert 10 pack	3.00
Middle Atlantic	PHCM-1-2	PHCM-1-2 HORIZONTAL CABLE MNGMT	2.00
Rauland	TCC2000	CAMPUS CONTROLLER	1.00
Rauland	TCC2022	ZONE PAGE MODULE	5.00
Rauland	TCC2055	PROGRAM LINE INPUT MODULE	1.00
Rauland	TCC2099	UNIVERSAL RACK MOUNT	2.00
Proco	TYPE A	TYPE A Input Jack Plate	1.00
Rauland	TCC2045	Telecenter Campus IP Console V2	1.00
Lynn Elec	CAT6PL-07-YE	Patch Cable CAT6 Plenum 7ft Yellow	14.00
Panduit	NKFP24Y	24 port MFP Patch Panel	2.00
Rauland	TCU3000SW	TCU License - Controller	1.00

Est. Group - Primary Center Gateways

Mfg	Part Num	Description	Quantity
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	3.00
Allen Tel	25-3-PP-15-GY	25 Pair Telco MM 15FT CABLE	4.00
Rauland	3603	Surafce Mount	9.00
CablesToGo	37093	One Port Single Gang Wall Plate - Stainless Steel	1.00
JBL	CSA280Z	CSA280Z 2X80W 70/100V 1RU 1/2RACK AMP	3.00
Mohawk	M58281B	Cat6 Plenum, Blue, 6P4P24-BL-P-MOH-APCE	1.00
Graybar	NK688MBL	CAT6 JACK-BLUE	25.00
Panduit	NKBMBL-X	Black Blank Insert 10 pack	3.00
Middle Atlantic	PD-915R	PD-915R 9Outlet 51A Surge Prot. Rack Mount Po	1.00
Siemon	S66MI-50R	66 BLOCK W/25 PR FEMALE AMPHE	4.00
Rauland	TCC2000	CAMPUS CONTROLLER	1.00
Rauland	TCC2022	ZONE PAGE MODULE	6.00
Rauland	TCC2024	Telecenter Campus 24 port IP module	2.00
Rauland	TCC2033	AUXILIARY I/O MODULE	1.00
Rauland	TCC2055	PROGRAM LINE INPUT MODULE	1.00
Rauland	TCC2099	UNIVERSAL RACK MOUNT	3.00
Proco	TYPE A	TYPE A Input Jack Plate	1.00
West Penn	25292BGY1000	1P 20G STRD SHLD PLENUM, Gray	2.00
Rauland	TCC2045	Telecenter Campus IP Console V2	1.00
Lynn Elec	CAT6-PL-10-YE	Patch Cable CAT6 Plenum 10ft Yellow	20.00
Rauland	A30G	weather tight Strain Relief Adapter	9.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00
Rauland	TCU3000SW	TCU License - Controller	1.00

Est. Group - Primary School CCTV

Mfg	Part Num	Description	Quantity
Graybar	J-Hook	J-Hooks & Hardware	100.00
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	18.00
Mohawk	M58281B	Cat6 Plenum, Blue, 6P4P24-BL-P-MOH-APCE	7.00
Panduit	NK2BXWH-A	Panduit Netkey 2 Port Surface Mount Box	23.00
Graybar	NK688MGR	CAT6 KEYSTONE JACK Green	50.00
Panduit	NKBMBL-X	Black Blank Insert	3.00
Panduit	NKPPN24P	Panduit Netkey 24 Port Blank Patch Panel	2.00
Middle Atlantic	PHCM-1-2	PHCM-1-2 HORIZONTAL CABLE MNGMT	2.00
Middle Atlantic	PHCM-2-3	PHCM-2-3 2 RACK SPACE PLASTIC HORIZONT	2.00
Lynn Elec	CAT6PL-10-GR	Patch Cable CAT6 Plenum 10ft Green	46.00
Hikvision	DS-2CD2T45FWD-I5 4MM	HIK 4 MP IR Fixed Bullet Network Camera	15.00
Hikvision	HX-CBS	BRACKET CONDUIT BASE SMALL	15.00
Hikvision	DS-2CD2123G0-I 4MM	2 MP IR Fixed Dome Network Camera	8.00

Scope includes:

- 1 Submittals for review and approval, if required.
- 2 SWC Construction documents from approved Submittals for strict use by others for providing a complete conduit-raceway system and all conjunctive efforts.
- 3 Furnishing ONLY; special housings and special back boxes for installation by others.
- 4 Furnishing and installing wire and cable for systems listed.
- 5 Furnishing, installing and termination of field devices.
- 6 Furnishing, installing and termination of head-end equipment in Equipment Rooms and Control areas.
- 7 Functional testing of systems per SWC standards. Testing documents available upon request.
- 8 Operation and maintenance documents in electronic format ONLY, per the standards of SWC.
- 9 Project Management services in coordination with SWC scope of work.
- 10 Site Supervision during the installation of SWC scope of work ONLY.
- 11 As required; site conditions verification for SWC Scope of work ONLY.
- 13 Consideration of prevailing wage requirements if and as applicable.
- 14 Removal of only those existing system/devices and cable rendered obsolete by this project.

Scope Excludes:

- 1 Service and circuit power requirements including final connections to any and all of our electronic equipment.
- 2 A complete and independent conduit/raceway for system per the NEC and installed in the most direct and efficient manner and method including all necessary conduit, back boxes, pull/junction boxes, wire ways, 'J' hooks, racks, pull strings etc. all being properly identified and color coded.
- 3 Any and all standard electrical boxes and conduit stubs to above accessible ceiling.
- 4 Any and all demolition work.
- 5 Any and all site work including trenching if and as applicable.
- 6 Lead lined or similar back boxes unless specifically noted.

- 7 Control work and/or annunciation except as noted in this scope of work.
- 8 Finish Painting (except for those products furnished from the factory by SWC with finish paint).
- 9 Patching of concrete, tile, drywall or masonry.
- 10 Final Cleaning or composite clean up crew.
- 11 Core drilling and sleeves including any X-ray services needed.
- 12 Furnishing and installing hardware for doors.
- 13 Caulking and sealants.
- 14 Any and all fire safing materials for penetrations, etc. This includes but is not limited to; sealants, caulking, fabric materials, etc.
- 15 Trash debris container and its removal.
- 16 Proper and sufficient temporary power and lighting for our installation efforts including power for final testing of equipment.
- 17 Any and all interfacing to other equipment unless specifically noted. This includes lighting control relays.
- 18 Server(s) and workstation(s) hardware and Microsoft operating system.
- 19 This proposal excludes any and all unforeseen conditions.

Terms and Conditions:

- 1 Quote is based on the issuance of a ConsensusDoc Contract, Subcontract, or acceptable purchase order having this scope letter attached. In the absence of a subcontract, an authorized signature and return of this Quote will be accepted and will constitute a contractual agreement between the parties and will be conditional on the Terms and Conditions of the ConsensusDoc and this scope letter and proposal.
- 2 Quote is based on SWC being furnished appropriate CAD files at the point of contract or notice to proceed. Delays in furnishing CAD files will delay the project. Lack of appropriate CAD files will be cause for a change order at \$250 per sheet.
- 3 Normal timeframe is up to 8-12 weeks from receipt of contract or acceptable notice to proceed for SWC submittals, if required. Timeframe dependent on project size, conditions and the agreed upon schedule.
- 4 Allow 2-8 weeks from receipt of approved submittals for SWC to commence work on site.

- 5 Quote is based on SWC being furnished an accurate set of conduit as-built drawings four (4) weeks prior to start of wire and cable pulling and or installation. If project is existing utilizing existing conduit-raceways and or cabling, then this requirement will be at receipt of contract or acceptable notice to proceed.
- 6 Quote, in regards to wire and cable footages, is based on a raceway/conduit system being installed in the most direct and efficient manner with the number of turns being kept at a minimum, but not to exceed the NEC code.
- 7 The facility will appoint an IT Administrator for coordination and working directly with SWC throughout the project.
- 8 Within the first 30-40 days of the project, we will require the following in order to make the project a success and proceed with final design, programming, manufacturing and installation: 1) necessary IP addresses and server access, 2) needs assessment session and sign-off, 3) final review and sign-off of project scope and schedule.
- 9 Quote is based on SWCs scope of work being performed during normal business hours Mon-Fri.
- 10 Unloading and distribution of our equipment will be directly into the areas of our work.
- 11 Space for lockable storage will be provided for equipment and tools convenient to work areas.
- 12 All permits, local license, inspections and all related cost will be furnished by others. SWC is licensed to perform work in the state and has license as such.
- 13 Potable water and toilet facilities for our installation efforts will be furnished by others.
- 14 Performance and Payment Bond is included in our price.
- 15 Payment for all Engineering, Manufacturing and Project Management will be allowed at time of occurrence and is not contingent on equipment delivery or site operations.
- 16 Payment for stored material at our facilities will be allowed.
- 17 Payment terms are net 30 days with all unpaid balances subject to 1 1/2% interest.
- 18 Warranty will be one (1) year from substantial completion of our scope of work and or beneficial occupancy or use by the Owner and or the Owner's agents / employees and will be as defined by our Certification of Warranty issued at the time of substantial completion of our scope of work and or beneficial occupancy or use by the Owner and or the Owner's agents / employees. Rauland hardware is covered by an additional 4 year manufacturer's warranty (software, freight, and labor excluded)
- 19 No Retainage to be withheld.
- 20 In the case of termination for our Customer's or the Owner's convenience, SWC shall be entitled to receive payment for work executed, and costs incurred by reason of such termination, along with reasonable overhead and profit on the work not executed.

- 21 Anti-bid shopping clause: It is understood and agreed that this Quote is a confidential document between the parties and any use thereof to conduct business with any party other than SWC constitutes a breach of contract.
- 22 Wrap-up, CCIP or OCIP clause: SWC shall not participate in a consolidated insurance program (CIP).
- 23 The Project Schedule will be a mutually agreed upon document between the parties, including all revisions. Schedule revisions and or acceleration requiring additional manpower and time for reasons not caused by SWC (i.e. other trades not meeting the schedule, weather, site conditions, release of rooms/areas and other delays) may constitute a change order for additional time and or an add to the contract value. Scope and price are based on normal working hours Monday through Friday (unless specifically noted) during the hours of 7 am - 5 pm; any deviation, unless requested by SWC, may be cause for additional compensation.
- 24 Owner's builders risk (all risk) insurance policy: The Owner and if not the Contractor / Customer shall purchase and maintain all risk insurance for work performed, material stored (on or off-site), materials in-transit and materials delivered (and or installed).
- 26 Additional pricing is excluded for extended warranty and requires an executed agreement. If executed, it will begin one year from issuance of SWC Certificate of Warranty. Payment due 60 days. Failure to execute and issue payment will result in loss of service and support under warranty terms and conditions. Billable Service will remain available should an extended warranty agreement not be executed.
- 27 Time validity of this Quote is 60 days.
- 28 Taxes, please refer to summary pricing for inclusion or exclusion.