

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
www.henderson.kyschools.us



To: Marganna Stanley, Superintendent
And School Board Members

From: Cindy Cloutier
Director of Finance *Cloutier*

Date: March 16, 2020

Re: Bid Recommendations

Bid Recommendations:

Lawn Mowing Service # 1-20-3-3

We received bids from seven of the ten companies invited to bid. Daugherty's Unlimited Lawn Care and Knights Landscaping have the low bids for the mowing contract. We have decided to split the bid with two companies so that our lawn care needs are covered. We recommend you award the bid to both Daugherty's Unlimited Lawn Care and Knights Landscaping as highlighted on the Tabulation Sheet.

E-Rate FY2020 BGT/NIA Internal Fiber # 2-20-3-3

Invitations were sent to Integration Partners, Hewlett Packard, and Dell. We received bids from Encore Technologies and Knights Technologies. No other bids were returned. We are recommending the contract be awarded to Knights Technologies.

E-Rate FY2020 Category I – Electronics # 3-20-3-3

Invitations were sent to Integration Partners, Hewlett Packard, and Dell. We received a bid from Extreme Networks. The other companies did not return a bid. We are recommending the contract be awarded to Extreme Networks.

Bid Renewal Recommendations:

Drug Screening/Medical Service # 4-17-3-4

The current contract for Drug Screening/Medical Services is due to expire on May 1, 2020. A request for renewal of this contract was sent to Deaconess, Involvement Inc., and Methodist Hospital. We have received a signed copy from Deaconess and Involvement Inc., in agreement to continue under the same terms and conditions of the contract. With the merger of Deaconess and Methodist Hospitals, we did not receive a letter back from Methodist. We are recommending you renew the contract for one more year with Deaconess Comp Care and Involvement Inc.

**Henderson County Schools
Tabulation Sheet
E-Rate FY2020 – BGT/NIA Internal Fiber
2-20-3-3**

Item Requested	Dell	Encore Technologies	Hewlett Packard	Integration Partner	Knights Technologies
Upgrade Multimode Fiber to 12 Strand Single Mode Fiber between closets at Bend Gate Elementary School	No Bid	\$6,471.65	No Bid	No Bid	\$5,307.65
Upgrade Multimode Fiber to 12 Strand Single Mode Fiber between closets at Niagara Elementary School		\$4,067.88			\$3,128.46
Grand Totals		\$10,539.53			\$8,436.11
Contact Name	Jonathon Gross / Ronald Taylor	Steve Lange	Dave Shahroudi	Brian Bailey	Garnett W. Moore
Address		699 Isaac Shelby Circle W			1227 South Main St.
		Frankfort, KY 40601			Madisonville, KY 42431
Phone	502-341-3694 / 512-513-1100	502-550-6511	502-376-2899	270-724-8813	270-825-9827
Email	Johnaton.gross@dell.com / Ronald.L.Taylor@dell.com	Steven.lange@encore.tech	David.shahroudi@hpe.com	bbailey@integrationpartners.com	garnett@knightstechnologies, LLC

Henderson County Schools
Tabulation Sheet
E-Rate FY2020 – Category 1 – Electronics
3-20-3-3

Item Requested (or Equivalent)	Part Number	Quantity	Dell	Extreme Networks	Hewlett Packard	Integration Partner
VSP 8404C CHASSIS, 4 SLOTS, 1 AC PS, NO PC, 4 FANS	EC8400A02-E6	1	No Bid	\$10,131.66	No Bid	No Bid
8418XSQ ETHERNET SWITCH MODULE - 16 PORT 1/10G SFP+ & 2 PORT 40G QSFP+ COMBINATION. PLUGGABLE TRANSCEIVERS SOLD SEPARATELY.	EC8404005-E6	2		\$7,413.00		
8424GT ETHERNET SWITCH MODULE - 24 PORT 10M/100M/1G BASE-T.	EC8404008-E6	1		\$2,716.56		
VSP 8000 SPARE100-240V 800W AC POWER SUPPLY (NO POWER CORD). FOR USE IN VSP 8200 AND VSP 8400.	EC8005A01-E6	1		\$393.54		
VSP 7200, 8200 & 8400 PLDS PREMIER LICENSE W/MACSEC FOR 1 CHASSIS LIC:DS	380177	1		\$3,147.90		
OPTIONAL UNIVERSAL SLIDE RACK MOUNT KIT (300MM - 900MM) FOR USE WITH VSP 7200, 8200 AND 8400.	EC8011002-E6	1		\$244.86		
VSP 7254XSQ WITH 24 1/10G SFP+ AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, FRONT TO BACK FANS, 1 460W AC PSU (NO POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQUIRED TO ENABLE ALL 48 10G AND 6 40G PORTS.	EC7200A3F-E6	1		\$10,181.22		
VSP 7200 460W AC SPARE POWER SUPPLY FRONT TO BACK COOLING (NO POWER CORD)	EC7205A1F-E6	1		\$343.98		
VSP 7200, 8200 & 8400 PLDS PREMIER LICENSE W/MACSEC FOR 1 CHASSIS LIC:DS	380177	1		\$3,147.90		
VSP4900 System with 12 x 1/ 2.5/ 5/ 10GBASE-T 802.3bt PoE (60W) MACsec-capable ports and 12 x 1/ 10GBASE-X SFP+ MACsec-capable ports, includes 3 fan modules, 1 unpopulated VIM5 slot, 1x 1100W PSU FB (10941), 4 post rack mount kit, VOSS operating system	VSP4900-12MXU-12XE-B1	5		\$6,927.90		
1100W Front-to-back PoE PSU for X450-G2, X460-G2, X465 and VSP4900 (ships with 10099 power cable, IEC C15 to NEMA 5-15P, 10100 is available as an option and is IEC C-15 to IEC C-14 for connection to PDUs)	10941	5		\$464.40		
Optional Two Post Rack Mount Kit for X465 and VSP4900	XN-2P-RMKIT-001	5		\$23.76		
Premier License with MACsec support for VSP 4900	VSP-PRMR-LE-LIC-P	5		\$2,368.80		

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40GBASE-LR4 QSFP+ TRANSCEIVER (LC CONNECTOR, 1270 - 1330 NM, UP TO 10KM OVER SMF)	AA1404001-E6	1		\$3,808.98		
1-Port 10GBASE-BX, 10km reach, Small Form Factor Pluggable Plus (SFP+) transceiver, connector type: LC, TX: 1270nm, RX: 1330nm wavelength. Must be paired with AA1403170-E6	AA1403169-E6	6		\$1,166.34		
1-Port 10GBASE-BX, 10km reach, Small Form Factor Pluggable Plus (SFP+) transceiver, connector type: LC, TX: 1330nm, RX: 1270nm wavelength. Must be paired with AA1403169-E6	AA1403170-E6	7		\$1,166.34		
SFP+ Direct Attach Cable. 3m	AA1403019-E6	8		\$152.04		
Installation & Configuration				\$,750.00		
Grand Totals				\$135,554.62		
Contact Name			Jonathon Gross / Ronald Taylor	Jeff Ford	Dave Shahroudi	Brian Bailey
Address				6621 Heritage Hills Dr.		
				Crestwood, KY 40014		
Phone			502-341-3694 / 512-513-1100	502-558-0701	502-376-2899	270-724-8813
Email			Johnaton.gross@dell.com / Ronald.L.Taylor@dell.com	jefford@extremenetworks.com	David.shahroudi@hpe.com	bbailey@integrationpartners.com

HENDERSON COUNTY SCHOOLS
1805 Second Street
Henderson, KY 42420
Lawn Mowing Service
1-20-3-3

	Brandon's Lawn Care	Denton's FYC	Fehrenbacher's Lawn Care	Knights Landscaping	River City Service	Unlimited Lawn Care
AB Chandler	\$275.00	\$240.00	NO BID	\$265.00	\$285.00	\$265.00
Bend Gate	\$250.00	\$230.00		\$240.00	\$250.00	\$240.00
Central Academy	\$125.00	\$190.00		\$110.00	\$140.00	\$140.00
East Heights	\$300.00	\$250.00		\$300.00	\$310.00	\$285.00
South Heights	\$135.00	\$190.00		\$90.00	\$140.00	\$130.00
Thelma B Johnson Early Learning Center	\$145.00	\$180.00		\$155.00	\$160.00	\$150.00
Weekly Total	\$1,230.00	\$1,280.00		\$1,160.00	\$1,285.00	\$1,210.00
Annual Total	\$38,130.00	\$39,680.00		\$35,960.00	\$39,835.00	\$37,510.00
Equipment List Provided	✓	✓		✓	✓	✓
References	✓	✓		✓	✓	✓
Number years in business	5	13		23	3	18
Personnel	5	4		10	5 to 6	9
Custodial area						
Contact	Brandon Spainhoward	Keith Denton	Brandon Fehrenbacher	Brad Knight	Jeff Coomes	Stephen Baker - Aaron Daugherty
Address	1210 Atkinson School Henderson, KY 42420	PO Box 1039 Henderson, KY 42420	3035 Green River Rd Henderson, KY 42420	2278 Melwood Dr Henderson, KY 42420	8422 TsChamer Rd Henderson, KY 42420	132 Carlisle Street Henderson, Ky 42420
Phone	270-577-8544	270-869-7897	270-860-7665	270-869-4601	270-860-5072	270-860-0539 - 270-860-0536
Fax						
E-mail Address	spainhoward99@icloud.com	kdenton1956@gmail.com	brandonfehrenbacher43@gmail.com	bradknight08@gmail.com	Jeff.coomes@outlook.com	Unlimitedlawncares19@outlook.com
Pre-Bid Tour 2/25/2020	✓	✓	✓	✓	✓	✓