

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7812

APPROVAL DATE: February 25, 2020

ITEM(S) QUOTED: SPECIAL EDUCATION EQUIPMENT & SUPPLIES (%)

DATE BIDS RECEIVED: February 04, 2020

CONTRACT PERIOD: From February 27, 2020 through February 26, 2021

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: Awarded to National Seating & Mobility.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Medicaleshop Inc.	Please refer to Exhibit #1 Price list and Exhibit #2 Deviations for more details.	Net 30
National Seating & Mobility		
Really Good Stuff	Please see attached agreement for further specifications.	Net 30 Please see attached shipping/discount agreement.
Rifton Equipment	25% discount, Net 30 days	25% discount, Net 30 days

ITEM NO. 1 - EQUIPMENT & SUPPLIES, ADAPTIVE IMPORTS, LLC (4600130-2013619)

AWARD NOTES: Reject Medicaleshop, Inc. - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Medicaleshop Inc.	10.00 %
CATEGORY NOTES: Adaptive Equipment: 10% Supplies: 5%	
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 2 - EQUIPMENT & SUPPLIES, ALTIMATE MEDICAL, INC. (4600130-2013620)

AWARD NOTES: Reject Medicaleshop, Inc. - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Medicaleshop Inc.	10.00 %
CATEGORY NOTES: Altimate Equipment: 10% Supplies: 5%	
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 3 - EQUIPMENT & SUPPLIES, ARMEDICA MANUFACTURING CORP. (4600130-2013621)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	3.00 %
CATEGORY NOTES: Armedia Equipment: 3% Supplies: call for quote	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 4 - EQUIPMENT & SUPPLIES, EASYSTAND (4600130-2013622)

AWARD NOTES: Reject Medicaleshop, Inc. - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Medicaleshop Inc.	10.00 %
CATEGORY NOTES: EasyStand Equipment: 10% Supplies: 5%	

National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Really Good Stuff	.00 %
CATEGORY NOTES:	no bid. see attached discount agreement

ITEM NO. 5 - EQUIPMENT & SUPPLIES, HAUSMAN INDUSTRIES, INC. (4600130-2012484)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	5.00 %
CATEGORY NOTES:	Hausman Equipment: 5% Supplies: 5%
Really Good Stuff	.00 %
CATEGORY NOTES:	no bid. see attached discount agreement

ITEM NO. 6 - EQUIPMENT & SUPPLIES, HOYER (4600130-2014441)

AWARD NOTES: Reject Medicaleshop, Inc. - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Medicaleshop Inc.	20.00 %
CATEGORY NOTES:	Hoyer Equipment: 20% Supplies: 10%
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Really Good Stuff	.00 %
CATEGORY NOTES:	no bid. see attached discount agreement

ITEM NO. 7 - EQUIPMENT & SUPPLIES, JENX LTD. (4600130-2013623)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	8.00 %
CATEGORY NOTES:	JENX Equipment: 8% Supplies: 5%
Really Good Stuff	.00 %
CATEGORY NOTES:	no bid. see attached discount agreement

ITEM NO. 8 - EQUIPMENT & SUPPLIES, KAYE PRODUCTS, INC. (4600130-2013624)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	5.00 %
CATEGORY NOTES: KAYE Equipment: 5% Supplies: 2%	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 9 - EQUIPMENT & SUPPLIES, LECKEY (4600130-2013625)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	8.00 %
CATEGORY NOTES: Leckey Equipment: 8% Supplies: 5%	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 10 - EQUIPMENT & SUPPLIES, MAYWALK 2000 (4600130-2013626)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	8.00 %
CATEGORY NOTES: MayWalk Equipment: 8% Supplies: 5%	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 11 - EQUIPMENT & SUPPLIES, PACIFIC REHAB. INC. (4600130-2013627)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
National Seating & Mobility	10.00 % *
CATEGORY NOTES:	
Medicaleshop Inc.	8.00 %
CATEGORY NOTES: Pacific Rehab Equipment: 8% Supplies: 5%	
Really Good Stuff	.00 %
CATEGORY NOTES: no bid. see attached discount agreement	

ITEM NO. 12 - EQUIPMENT & SUPPLIES, PRIME ENGINEERING (4600130-2012485)

VENDOR NAME

PERCENTAGE  
OF DISCOUNT

National Seating & Mobility

10.00 % \*

CATEGORY NOTES:

Medicaleshop Inc.

5.00 %

CATEGORY NOTES: Prime Engineering Equipment: 5% Supplies: 2%

Really Good Stuff

.00 %

CATEGORY NOTES: no bid. see attached discount agreement

ITEM NO. 13 - EQUIPMENT & SUPPLIES, R82, INC. (4600130-2013628)

AWARD NOTES: Reject Medicaleshop, Inc. - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

VENDOR NAME

PERCENTAGE  
OF DISCOUNT

Medicaleshop Inc.

20.00 %

CATEGORY NOTES: R82 Equipment: 20% Supplies: 20%

National Seating & Mobility

10.00 % \*

CATEGORY NOTES:

Really Good Stuff

.00 %

CATEGORY NOTES: no bid. see attached discount agreement

ITEM NO. 14 - EQUIPMENT & SUPPLIES, RIFTON EQUIPMENT (4600130-2012486)

AWARD NOTES: Reject Rifton Equipment - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

VENDOR NAME

PERCENTAGE  
OF DISCOUNT

Rifton Equipment

25.00 %

CATEGORY NOTES: Rifton Equipment manufactures high-quality, American made Adaptive rehab equipment.

National Seating & Mobility

10.00 % \*

CATEGORY NOTES:

Medicaleshop Inc.

.00 %

CATEGORY NOTES: Rifton Call for quote

Really Good Stuff

.00 %

CATEGORY NOTES: no bid. see attached discount agreement

ITEM NO. 15 - EQUIPMENT & SUPPLIES, SPECIAL TOMATO (4600130-2013629)

VENDOR NAME

PERCENTAGE  
OF DISCOUNT

National Seating & Mobility

10.00 % \*

Note: \* indicates a pending award.

CATEGORY NOTES:

Medicaleshop Inc.	2.00 %
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CATEGORY NOTES: Special Tomato Equipment: 2% Supplies: 2%

Really Good Stuff	.00 %
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CATEGORY NOTES: no bid. see attached discount agreement

ITEM NO. 16 - EQUIPMENT & SUPPLIES. THERADAPT PRODUCTS. INC. (4600130-2012487)

AWARD NOTES: Reject Medicaleshop, Inc. - inside delivery with assembly installation, set-up and removal of packaging material not included in bid price per terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Medicaleshop Inc.	10.00 %

CATEGORY NOTES: Theradapt Equipment: 10% Supplies: 10%

National Seating & Mobility	10.00 % *
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CATEGORY NOTES:

Really Good Stuff	.00 %
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CATEGORY NOTES: no bid. see attached discount agreement