

### **Board Packet** January 23, 2020

### 2020 BOARD MEETING



MONTH	DATE	LOCATION	MONTH	DATE	LOCATION
JANUARY	1/23 10 AM EST	KYMEA Board Room	JULY - SPECIAL MEETING	7/22 1 PM	KYMEA Board Room
FEBRUARY	2/27 10 AM EST	KYMEA Board Room	AUGUST	8/27 10 AM EST	KYMEA Board Room
MARCH	3/26 10 AM EST	KYMEA Board Room	SEPTEMBER	9/24 10 AM EST	KYMEA Board Room
APRIL - SPECIAL MEETING	4/22 1 PM CST	KMUA - Bowling Green	OCTOBER - SPECIAL MEETING	10/21 10 AM EST	KYMEA Board Room
MAY - ANNUAL MEETING	5/29 10 AM EST	KYMEA Board Room	NOVEMBER	11/18 10 AM EST	KYMEA Board Room
JUNE	6/25 10 AM EST	KYMEA Board Room	DECEMBER	12/16 10 AM EST	KYMEA Board Room





OF ENERGY OPTIONS

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The KYMEA Board of Directors shall hold its regular meetings on the fourth Thursday of each month, except for the months of November and December when the regular meeting shall be held on the third Wednesday. The regular meetings shall convene and commence at 10:00 AM Eastern time on said dates. The regular meetings shall be held at the KYMEA Board Room, 1700 Eastpoint Pkwy, Suite 220, Louisville, Kentucky.

January	July
22 <sup>nd</sup> AR Rates Workshop-3pm	
February	August
27 <sup>th</sup> AR Committee-10:30am	
March	September
13 <sup>th</sup> IRC Committee-10am 26 <sup>th</sup> BROC Committee-8:30am 26 <sup>th</sup> AR Committee-10am	11 <sup>th</sup> IRC Committee-10am 24 <sup>th</sup> BROC Committee-8:30am
April	October
	21st Compensation Committee- 8:30am
Мау	
May	8:30am
May	November  17th Budget Committee-2pm 18th Compensation Committee-

### KYMEA COMMITTEE CALENDAR

2020

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OF ENERGY OPTIONS

Committee Members	Term Limit Expiration	Next Election	Meeting Frequency
Officers	· ·		
Ron Herd (Chairman) Josh Callihan (Vice Chairman) Chris Melton (Secretary) Kevin Howard (Treasurer)	May 23, 2021	May 23, 2021 May 23, 2021 May 23, 2021 May 23, 2021	
Executive Committee			As Needed
Ron Herd (Chairman) Josh Callihan (Vice Chairman) Chris Melton (Secretary) Kevin Howard (Treasurer)		May 23, 2021 May 23, 2021 May 23, 2021 May 23, 2021	
All Requirements Project Committee			December - February
Chris Melton (Chairman) All AR Directors KYMEA CEO (non-voting) KYMEA CFO (non-voting)	All AR Directors hold a seat	May 23, 2021	December: Workshop - Staff presents current year proforma January: Workshop – Staff present preliminary AR rate design February: Staff presents preliminary AR rates March: Committee approval/Board Approval of AR Rates
Board Risk Oversight Committee (BROC)			Quarterly
Gary Zheng (Chairman) Tim Lyons KYMEA CEO KYMEA CFO KYMEA Legal Counsel		May 23, 2021 May 23, 2021	March, June, September, & December
Internal Risk Committee (IRC)			Quarterly
KYMEA CEO (Chairman) KYMEA VP of Market Analytics KYMEA CFO KYMEA Legal Counsel			March, June, September, & December
Budget Committee			November - January
Chris Melton (Chairman) Josh Callihan Mike Withrow KYMEA CEO (non-voting) KYMEA CFO (non-voting)		May 23, 2021 May 23, 2021 May 23, 2021	November: Staff presents preliminary budget to committee December: Complete committee changes/Budget committee approval January: No meeting, Budget presented to board February: Board approval of budget
Compensation Committee			October - December
Ron Herd (Chairman) Josh Callihan Chris Melton Kevin Howard KYMEA Legal Counsel (non-voting)		May 23, 2021 May 23, 2021 May 23, 2021 May 23, 2021	October/November: Working group to establish CEO compensation December: Committee presents the CEO's compensation to the board
FERC Litigation Committee			October - December
Chris Melton Gary Zheng (Chairman) Tim Lyons KYMEA CEO KYMEA CFO KYMEA Legal Counsel			Working group during FERC litigation



February 27, 2020	Committee Reports	Administration Reports	Discussion Topics	Action Items
	AR Committee	CEO	FY 2021 AR Rates Presentation	FY 2021 Budget
	Budget		Legislative Update	
		Member Communications		

March 26, 2020	Committee Reports	Administration Reports	Discussion Topics	Action Items
	IRC	CEO		FY 2021 AR Rates
	BROC	Finance and Accounting		
	AR Committee	Market Analytics		
		Member Communications		

April 22, 2020	Committee Reports	Administration Reports	Discussion Topics	Action Items
	BROC	CEO		
		Finance and Accounting		
		Market Analytics		
		Member Communications		

May 29, 2020	Committee Reports	Administration Reports	Discussion Topics	Action Items
		CEO	Cash Reserve Policy	
		Finance and Accounting		
		Market Analytics		





	Member	
	Communications	

June 25, 2020	Committee Reports	Administration Reports	Discussion Topics	Action Items
	BROC	CEO		
		Finance and Accounting		
		Market Analytics		
		Member Communications		

July 22, 2020	Committee Reports	Administration Reports	Discussion Topics	Action Items
		CEO		
		Finance and Accounting		
		Market Analytics		
		Member Communications		

<sup>\*</sup> This calendar is intended for planning purposes and may be changed at any time.



### **Notice of Meeting of the KYMEA Board of Directors**

Location: 1700 Eastpoint Pkwy Ste. 220 Thursday, January 23, 2020, 10 AM

### A. Meeting Opening

- A.1 Attendance
- A.2 Guest Introductions
- A.3 Call to Order

### B. Meeting Minutes

### C. Financial Reports

### D. Committee Reports

- D.1 AR Rates Committee
- D.2 Budget Committee
- D.3 Compensation Committee

### E. Administration Reports

- E.1 CEO
- E.2 CFO
- **E.3** Member Communications

### F. Discussion Topics

- F.1 Legislative Update
- F.2 FY 2021 Administrative, General, and Capital Budget
- F.3 Open Records Request Policy

### **G.** Action Items

G.1 CEO Employment Agreement

#### H. Public Comments

### I. Upcoming Meetings & Other Business

### J. Closed Session

- J.1 Market Report/Hedging Strategy
- J.2 Report of potential power purchasers
- J.3 Other topics

### K. Actions Related to Closed Session

### L. Adjournment



### **Meeting Minutes**



### **Notice of Meeting of the KYMEA Board of Directors**

Location: 1700 Eastpoint Parkway Ste. 220, Louisville, KY 40223 Wednesday, December 18, 2019, 10 AM

### A. Meeting Opening

A.1. Attendance: Taken at 10:24 AM

### **Present Board Members:**

Josh Callihan

Ronald Herd

Philip King (Remote Participant, left the meeting at 11:48 AM)

**Chris Melton** 

Mike Withrow

Kevin Frizzell

**Kevin Howard** 

Gary Zheng

### **Absent Board Members:**

Carl Shoupe

**Doug Hammers** 

Ramona Williams

### **Staff Present:**

Michelle Hixon

**Heather Overby** 

**Doug Buresh** 

Rob Leesman

### **Others Present:**

Charles Musson

Vent Foster

Pat Pace

Hance Price

Tom Marshall

Anna Marie Pavlik Rosen



- A.2. Guest Introductions: The Chairman thanked our guests for attending today's meeting.

  Tom Marshall and Anna Marie Paylik Rosen introduced themselves from Frankfort.
- A.3. Call to Order: Chairman, Ron Herd, called the meeting to order at 10:24 AM. A quorum of board members was present, and the Board was ready to proceed with business.

### 2. Meeting Minutes

2.1 Approval of the regular minutes of November 20, 2019

**Motion Passed:** Approval of the previous month's meeting minutes passed with a motion by Mike Withrow and second by Kevin Frizzell.

### 8 Yeas - 0 Nays.

Josh Callihan	Yes
Ronald Herd	Yes
Chris Melton	Yes
Mike Withrow	Yes
Carl Shoupe	Absent
Philip King	Yes
Kevin Frizzell	Yes
Doug Hammers	Absent
Kevin Howard	Yes
Ramona Williams	Absent
Gary Zheng	Yes

### C. Financial Reports

2.2 Approval of last month's Financial Reports

**Motion Passed:** Approval of the previous month's financial reports passed with a motion by Kevin Frizzell and second by Chris Melton.

### 8 Yeas - 0 Nays.

Josh Callihan Yes
Ronald Herd Yes
Chris Melton Yes
Mike Withrow Yes
Carl Shoupe Absent





Philip King Yes
Kevin Frizzell Yes
Doug Hammers Absent
Kevin Howard Yes
Ramona Williams Absent
Gary Zheng Yes

### D. Committee Reports

D.1 Board Risk Oversight Committee: Chairman Gary Zheng reported a great BROC meeting this morning before the Board meeting. The BROC report is listed in the Board packet for review.

D.2 Budget Committee: Chairman, Chris Melton reported that the Budget Committee had a great meeting on 12/17/2019. The committee will not meet in January. The committee approved the budget and recommended it for Board review during the January Board meeting.

D.3 Compensation Committee: Chairman, Ron Herd reported that the committee is still working through a few things but expects to have a recommendation for updating the President and CEO's contract by the next meeting.

### E. Administration Reports

E.1 CEO: Doug Buresh presented the CEO report regarding the agency's past and upcoming activities.

E.2 Member Communications: Michelle Hixon communicated to the board any upcoming events and member activities.

### F. Discussion Topics

- F.1 Legislative Update: Doug Buresh gave an update on legislative activities.
- F.2 KYMEA-Year in Review: Doug gave a presentation reviewing the 2019 Agency activities and accomplishments.

#### G. Action Items

G.1 No action was taken

### H. Public Comments





This was an opportunity for members of the public to provide input to the KYMEA Board and was limited to 5 minutes per speaker.

Tom Marshall, a citizen of Frankfort, KY asked if the Agency had information on its avoided costs and also weather the IRP would capture decline in demand due to efficiencies.

### I. Upcoming Meetings and Other Business

The next meeting is Thursday, January 23rd at 10 AM

The KYMEA Board of Directors shall hold its regular meetings on the fourth Thursday of each month, except for the months of November and December when the regular meeting shall be held on the third Wednesday. The regular meetings shall convene and commence at 10:00 AM Eastern time on said dates. The regular meetings shall be held at the KYMEA Board Room, 1700 Eastpoint Pkwy, Suite 220, Louisville, Kentucky.

#### 2020 Board Meetings

Thursday, January 23, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Thursday, February 27, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Thursday, March 26, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Wednesday, April 22, 2020, 1:00 PM Central Time, KMUA-Hyatt Place, Bowling Green
Friday, May 29, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Thursday, June 25, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Wednesday, July 22, 2020, 1:00 PM Eastern Time, KYMEA Board Room
Thursday, August 27, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Thursday, September 24, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Wednesday, October 21, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Wednesday, November 18, 2020, 10:00 AM Eastern Time, KYMEA Board Room
Wednesday, December 16, 2020, 10:00 AM Eastern Time, KYMEA Board Room





#### J. Closed Session

Closed Session Authorization for December 18, 2019 KYMEA Board Meeting

Approval to enter into Closed Session pursuant to KRS 61.810(1)(c); KRS 61.810(1)(k); KRS 61.878(1)(c); KRS 61.878(1)(j); KRS 61.810(1)(f) and KRS 61.878(1)(a) for the purpose of:

- i. discussing proposed, potential or pending litigation relating to KYMEA and its members relating to transmission issues;
- ii. discussing the market report and KYMEA's future and potential hedging strategy; and
- iii. discussing the annual performance evaluation review of the President and CEO of KYMEA, including review of items of a personal nature, records and privacy.

KRS 61.810(1)(c) allows for closed session for the purpose of discussing proposed, potential and pending litigation relating to the agency.

KRS 61.810(1)(k) and 61.878(1)(c) allow for closed session where discussions regarding records or information disclosed to the agency or required to be disclosed to the agency as confidential or proprietary would, if disclosed by the agency, provide an unfair advantage to competitors of the entity disclosing such information.

KRS 61.810(1)(k) and 61.878(1)(j) allow for closed session where presentation, discussion, and review of preliminary recommendations and preliminary memoranda in which opinions are expressed or policies formulated or recommended.

KRS 61.810(1)(f) and 61.878(1)(a) allow for closed session where discussions of an individual as an employee and personal records or information thereof disclosed to the agency which if disclosed to the general public could constitute an unwarranted invasion of personal privacy.

**Motion Passed:** Motion to enter into closed session passed with a motion by Mike Withrow and a second by Josh Callihan.

### 8 Yeas - 0 Nays.

Josh Callihan Yes Ronald Herd Yes Chris Melton Yes Mike Withrow Yes Carl Shoupe Absent Philip King Yes Kevin Frizzell Yes **Doug Hammers** Absent





Kevin Howard Yes Ramona Williams Absent Gary Zheng Yes

**Motion Passed:** Motion to return to open session passed with a motion by Josh Callihan and a second by Chris Melton.

### 7 Yeas - 0 Nays.

Josh Callihan Yes Ronald Herd Yes Chris Melton Yes Mike Withrow Yes Carl Shoupe Absent Philip King Absent Kevin Frizzell Yes **Doug Hammers** Absent **Kevin Howard** Yes Ramona Williams Absent Gary Zheng Yes

### K. Actions Related to Closed Session

K.1 Winter Readiness Agreement: Kevin Frizzell was present but abstained from voting on this item.

**Motion Passed:** Motion to approve the proposed resolution authorizing execution of a backup power agreement with OMU passed with a motion by Josh Callihan and a second by Chris Melton.

### 6 Yeas - 0 Nays.

Josh Callihan Yes Ronald Herd Yes Chris Melton Yes Mike Withrow Yes Carl Shoupe Absent Absent Philip King Kevin Frizzell Abstain **Doug Hammers** Absent





Kevin Howard Yes Ramona Williams Absent Gary Zheng Yes

### L. Adjournment

**Motion Passed:** Motion to adjourn the KYMEA board meeting passed with a motion by Josh Callihan and a second by Mike Withrow.

### 7 Yeas - 0 Nays.

Josh Callihan	Yes
Ronald Herd	Yes
Chris Melton	Yes
Mike Withrow	Yes
Carl Shoupe	Absent
Philip King	Absent
Kevin Frizzell	Yes
Doug Hammers	Absent
Kevin Howard	Yes
Ramona Williams	Absent
Gary Zheng	Yes

X	X	
Chairperson	Secretary	

### **Financial Reports**



# Financial Presentation

January 23, 2020

# Statement of Net Position – December 2019

1. Checking account cash

2. Billing to AR & Transmission service members and ancillary services



# Statements of Net Position Dec-19

HRO

	Dec
	2019
ASSETS	
CURRENT ASSETS	
Cash and investments	\$ 9,607,621
Other receivables	7,146,631 2
Prepayments	4,101
Total Current Assets	16,758,353

# Statement of Net Position – December 2019

3. Collateral represents \$1.2M at MISO and \$800k at PJM

### **NON-CURRENT ASSETS**

Restricted Assets	816 - 856/50 - 986/50 - 986/50/60 -
Pledged collateral	1,978,471 3
Interest receivable	
Total Restricted Assets	1,978,471
Capital Assets	
Fixed Asset Clearing Account	in <del>i</del> in the state of the sta
Office Buildout	253,638
Meters - AR Project	210,090
Meter Comm Equipment	330,672
General Plant	739,412
Construction work in progress	
Less Accumulated Depreciation	(166,434)
Net Capital Assets	1,367,378
Total Non-Current Assets	3,345,849
Total Assets	20,104,202

# Statement of Net Position – December 2019

4. AP represents purchase power.

5. Deferred Lease Liability represents the difference in average monthly rent for term of office lease and actual lease payments.

6. Line of Credit paid off in August 2019.

7. Positive net position - LTD

### LIABILITIES

TOTAL NET POSITION

CURRENT LIABILITIES			
Accounts Payable	\$	10,690,309	4
Accrued Employee Benefits	0 <b>.5</b> 0	89,062	
Accrued interest payable		516	
Total Current Liabilities		10,779,887	
NON-CURRENT LIABILITIES			
Deferred Lease Liability		35,372	5
Line of Credit		5 <del></del> 6	6
Total Non-Current Liabilities		35,372	
Total Liabilities		10,815,260	
Net Position			
Invested in capital assets, net of related debt		1,367,378	
Restricted		(19 <del>16</del> )	
Unrestricted		7,921,564	

9,288,942

# Revenue, Expenses, and Changes in Net Position – December 2019

### 8. Sales to AR Members

9. Sales of transmission and ancillary services

10. Transmission from MISO, PJM, and KU net of depancaking credit

11. All purchase power including PPA, ITO, and SEPA

12. Positive net income

## CONSOLIDATED STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION

	December 2019	YTD FY20
OPERATING REVENUES		-
Sales to members	\$ 6,359,467	\$ 42,996,091
Other revenues	98,612	595,895
TOTAL OPERATING REVENUE	6,458,079	43,591,986
OPERATING EXPENSES		
Transmission	606,527	4,069,203
Production	4,928,374	31,563,139
Administrative and General	181,547	1,066,903
Depreciation	5,603	85,177
Future recoverable costs	57 - 1 11 - 1	<del>-</del>
TOTAL PURCHASE POWER AND OPERATING EXPENSES	5,722,050	36,469,273
OPERATING INCOME	736,029	7,122,712
NON-OPERATING REVENUES (EXPENSES)	o de la productiva Plan de pala y Suna	
Interest expense on debt	(3,814)	(25,744)
Interest income	(0,011)	8,597
Other non-operating expenses (income)	(2,196)	(21,142)
TOTAL NONOPERATING REVENUES (EXPENSES)	(6,010)	(38,289)
CHANGE IN NET POSITION	730,019	7,084,423
NET POSITION AT BEGINNING OF PERIOD	\$ 8,558,923	2,204,519
NET POSITION AT END OF PERIOD	\$ 9,288,942	9,288,942
	22 m	







# Indirect Cash Flow— December 2019

### 13. Net Income

14. Timing of Accounts Payable has largest effect of operational items on cash.

15. Cash balance in checking account

CONSOLIDATED STATEMENT OF CASH FLOWS		CY Month Ended 12/31/2019		CY YTD FY 2020
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES				
NET INCOME	\$	730,019	\$	7,084,423
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH:				
DEPRECIATION	\$	5,603	\$	85,177
AMORTIZATION OF:				
ACQUISITION ADJUSTMENT			\$	(약) (약)
CHANGES IN CURRENT & DEFERRED ITEMS:			Ψ	
ACCOUNTS RECEIVABLE	\$	208,516	\$	828,481
MATERIALS & SUPPLIES	15500	and the second second	\$	140
PREPAYMENTS & OTHER CURRENT ASSETS			\$	1,196
DEFERRED DEBITS	\$	1,367	\$	7,828
OTHER REG ASSETS AND DEFERRED OUTFLOW OF RESOURCES			\$	
ACCOUNTS PAYABLE	\$	1,168,794	\$	2,680,705
COLLATERAL DEPOSITS	19520	Frankes(10000-2000) - 37 - 25	\$	100 Maria (100 Maria (
TAXES & INTEREST ACCRUED	\$	(39,613)	\$	(14,623)
OTHER CURRENT LIABILITIES	\$	2,522	\$	549
DEFERRED CREDITS	\$	326	\$	2,917
OTHER			\$	
NET CASH PROVIDED BY (USED IN) OPERATION	\$	2,077,534	\$	10,676,652
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES			72	
ADDITIONS TO PLANT	\$	71 <del>4</del> 1	\$	(89,097)
NET CHANGE IN OTHER PROP & INVEST	\$	\$ <b>`</b>	\$	297,640
PLANT SOLD (PURCHASED) - NONINSTALLMENT METHOD	\$	\$2.00 \$2.00	\$	
OTHER - ASSET RETIREMENT OBLIGATIONS	\$	1,5	\$	
NET CASH PROVIDED BY (USED IN) INVESTING	\$	93 <del>-</del> 0	\$	208,543
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES				
LONG TERM BORROWINGS	\$	03 <del>4</del> 0	\$	. <del></del> .
PAYMENT ON LONG TERM DEBT	\$	17 <u>14</u> 1	\$	(9,032,768)
OTHER	\$	929	\$	( <u>C</u> )
NET CASH PROVIDED BY (USED IN) FINANCING	\$	85	\$	(9,032,768)
NET INCREASE (DECREASE) IN CASH & TEMP INVESTMENTS	\$	2,077,534	\$	1,852,427
CASH & TEMP INVESTMENTS BEGINNING PERIOD	\$	7,530,088	\$	7,755,194
CASH & TEMP INVESTMENTS END OF PERIOD	\$	9,607,621	\$	9,607,621



Statements of Net Position Dec-19	HRO
	Dec 2019
ASSETS	 2019
CURRENT ASSETS	
Cash and investments	\$ 9,607,621
Other receivables	7,146,631
Prepayments Prepayments	4,101
Total Current Assets	16,758,353
NON-CURRENT ASSETS  Restricted Assets  Pledged collateral Interest receivable	1,978,471 -
Total Restricted Assets	1,978,471
Capital Assets Fixed Asset Clearing Account Office Buildout	- 253,638
Meters - AR Project	210,090
Meter Comm Equipment	330,672
General Plant	739,412
Construction work in progress	-
Less Accumulated Depreciation	(166,434)
Net Capital Assets	1,367,378
Total Non-Current Assets	3,345,849
Total Assets	20,104,202



Statements of Net Position Dec-19		HRO
		Dec 2019
LIABILITIES		
CURRENT LIABILITIES		
Accounts Payable	\$	10,690,309
Accrued Employee Benefits	•	89,062
Accrued interest payable		516
Total Current Liabilities		10,779,887
NON-CURRENT LIABILITIES  Deferred Lease Liability  Line of Credit		35,372
Total Non-Current Liabilities		- 35,372
Total Liabilities		10,815,260
Net Position		
Invested in capital assets, net of related debt Restricted		1,367,378
Unrestricted		7,921,564
TOTAL NET POSITION		9,288,942



HRO

### CONSOLIDATED STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION

	December 2019	YTD FY20
OPERATING REVENUES		
Sales to members	\$ 6,359,467	\$ 42,996,091
Other revenues	98,612	595,895
TOTAL OPERATING REVENUE	6,458,079	43,591,986
OPERATING EXPENSES		
Transmission	606,527	4,069,203
Production	4,928,374	31,563,139
Administrative and General	181,547	1,066,903
Depreciation	5,603	85,177
Future recoverable costs	-	-
TOTAL PURCHASE POWER AND OPERATING EXPENSES	5,722,050	36,469,273
OPERATING INCOME	736,029	7,122,712
NON-OPERATING REVENUES (EXPENSES)		
Interest expense on debt Interest income	(3,814)	(25,744) 8,597
Other non-operating expenses (income)	(2,196)	(21,142)
TOTAL NONOPERATING REVENUES (EXPENSES)	(6,010)	(38,289)
CHANGE IN NET POSITION	730,019	7,084,423
NET POSITION AT BEGINNING OF PERIOD	\$ 8,558,923	2,204,519
NET POSITION AT END OF PERIOD	\$ 9,288,942	9,288,942



KENTUCKY MUNICIPAL ENERGY AGENCY				HRO	
CONSOLIDATED STATEMENT OF CASH FLOWS		CY Month Ended 12/31/2019		1/15/2020 CY YTD FY 2020	
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES					
NET INCOME ,	\$	730,019	\$	7,084,423	
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH:					
DEPRECIATION	\$	5,603	\$	85,177	
AMORTIZATION OF:			•		
ACQUISITION ADJUSTMENT			\$ \$	-	
CHANGES IN CURRENT & DEFERRED ITEMS:			Φ	-	
ACCOUNTS RECEIVABLE	\$	208,516	\$	828,481	
MATERIALS & SUPPLIES	Ψ	200,010	\$	-	
PREPAYMENTS & OTHER CURRENT ASSETS			\$	1,196	
DEFERRED DEBITS	\$	1,367	\$	7,828	
OTHER REG ASSETS AND DEFERRED OUTFLOW OF RESOURCES	•	,	\$	-	
ACCOUNTS PAYABLE	\$	1,168,794	\$	2,680,705	
COLLATERAL DEPOSITS			\$	-	
TAXES & INTEREST ACCRUED	\$	(39,613)	\$	(14,623)	
OTHER CURRENT LIABILITIES	\$	2,522	\$	549	
DEFERRED CREDITS	\$	326	\$	2,917	
OTHER			\$	-	
NET CASH PROVIDED BY (USED IN) OPERATION	\$	2,077,534	\$	10,676,652	
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES					
ADDITIONS TO PLANT	\$	_	\$	(89,097)	
NET CHANGE IN OTHER PROP & INVEST	\$	-	\$	297,640	
PLANT SOLD (PURCHASED) - NONINSTALLMENT METHOD	\$	-	\$	-	
OTHER - ASSET RETIREMENT OBLIGATIONS	\$	-	\$	-	
NET CASH PROVIDED BY (USED IN) INVESTING	\$	-	\$	208,543	
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES					
LONG TERM BORROWINGS	\$	-	\$	-	
PAYMENT ON LONG TERM DEBT	\$	-	\$	(9,032,768)	
OTHER	\$	-	\$	<u> </u>	
NET CASH PROVIDED BY (USED IN) FINANCING	\$	-	\$	(9,032,768)	
NET INCREASE (DECREASE) IN CASH & TEMP INVESTMENTS	\$	2,077,534	\$	1,852,427	
CASH & TEMP INVESTMENTS BEGINNING PERIOD	\$	7,530,088	\$	7,755,194	
CASH & TEMP INVESTMENTS END OF PERIOD	\$	9,607,621	\$	9,607,621	

**KYMEA** 

01/14/20 11:50:31 AM

### **Reconciliation Transactions Report**

12/01/19-12/31/19 131.00 CASH

Page: 1

User Id: 2011

Statement Ending Balance :	9,607,621.38
Outstanding Payments(-);	.00.
Adjustments in Transit(+):	.00
Deposits in Transit(+);	.00
Adjusted Bank Balance :	9,607,621.38
Book Balance :	9,607,621.38
Pending Adjustments :	.00
Adjusted Book Balance :	9,607,621.38
Difference :	.00



.00

### **Committee Reports**

### D. Committee Reports

- D.1 AR Rates Committee Report
- D.2 Budget Committee Report
- D.3 Compensation Committee



1700 Eastpoint Pkwy Ste. 220 Louisville, KY 40223 P: (502) 242-5635 • F: (502) 242-5640 www.kymea.org



To: Board of Directors

From: AR Project Committee

Date: January 22, 2020

Re: AR Project Committee Rates Workshop on 01/22/2020

An AR Project Committee Rates Workshop was held on 01/22/2020. Chris Melton, Josh Callihan, Ron Herd, Gary Zheng, Doug Buresh, Heather Overby, Rob Leesman, Charlie Musson, Michelle Hixon, and Walt Baldwin (at 3:29 PM) were present.

The Chairman, Chris Melton called the meeting to order at 3:15 PM. He asked President Buresh to begin with a presentation regarding the preliminary FY 2021 AR Rates and financial metrics.

Feedback was given by the members for staff to run some additional scenarios to present at the next workshop.

The workshop will tentatively reconvene in February in Louisville, at a date and time to be set. A combined meeting of the Board and AR Committee is also scheduled on February 27, 2020 at 10:00 am in Louisville. The meeting was adjourned.





1700 Eastpoint Pkwy Ste. 220 Louisville, KY 40223 P: (502) 242-5635 • F: (502) 242-5640 www.kymea.org



To: Board of Directors

From: Budget committee

Date: December 17, 2019

Re: Budget Meeting on 12/17/2019

A meeting of the Budget Committee was held on 12/17/2019. Chris Melton, Josh Callihan, Mike Withrow, Doug Buresh, Heather Overby, Rob Leesman, Charlie Musson, and Michelle Hixon were present.

The Chairman, Chris Melton, called the meeting to order at 2:09 PM. Doug presented the revised Budget based on committee feedback. The committee approved the budget and recommended it for Board review. There will not be a January 23<sup>rd</sup> Budget Committee Meeting. The budget will be presented to the Board of Directors during the January 23<sup>rd</sup> Board Meeting in Louisville.



# Administration Reports

### E. Administration Reports

- E.1 CEO
- E.2 CFO
- **E.3** Member Communications

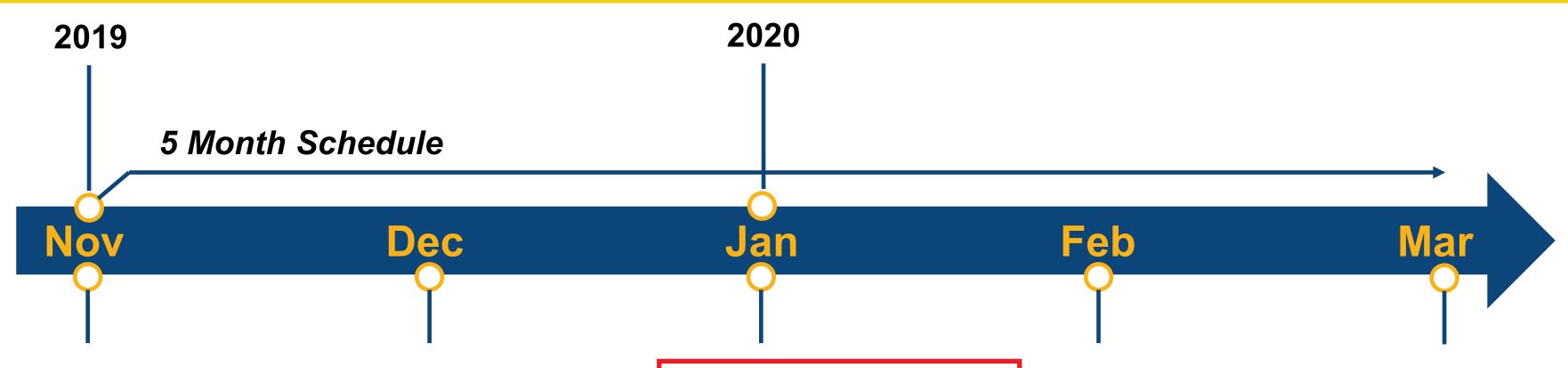


# President & CEO Update

Doug Buresh

January 23, 2020

# FY2021 Budget and AR Rate Process



### **Staff**

- Plan FY2021 Activities
- Prepare Preliminary Budget for Budget Committee
- □ A&G
- ☐ Capital

### **Budget Committee**

Staff Presents
 Preliminary Budget to
 Budget Committee
 (11/19/2019)

### **Staff**

- Prepare Revised
   Budget for Budget
   Committee
- Prepare for Current Year Pro Forma for AR Workshop

### **Budget Committee**

 Staff Presents Revised Budget for Approval (12/17/2019)

### **AR Rate Workshop**

 Staff Presents Current Year Pro Forma for AR Workshop (12/18/2019)

### Staff

Prepare FY2021 AR Rate Design

### **AR Rate Workshop**

Staff Presents
 Preliminary AR Rate
 Design (1/22/2020)

### **Board**

Staff/Budget Committee
Presents Budget
(1/23/2020)

### **Staff**

 Prepare Preliminary FY2021 AR Rates

### **AR Project Committee**

Staff Presents
 Preliminary AR Rate
 Rates (2/27/2020)

### **Board**

 Budget Approval (2/27/2020)

### Staff

 Prepare Final FY2021 AR Rates

### **AR Project Committee**

 AR Rate Approval (3/26/2020)

### **Board**

 AR Rate and Service Rates Approval (3/26/2020)

# **Ashwood Solar Update**

### **Operating Meeting Notes (KYMEA and RWE)**

- 1. Interconnection Study Status
  - Currently in suspension to postpone schedule temporarily. Will be brought out
    of suspension in mid-2020 to align with 24-month construction schedule.
- 2. MOD-32 Data
  - LG&E/KU requested short circuit analysis which RWE provided in December 2019.
- 3. Interconnection Timeline
  - 24-months to complete network upgrades for 3-breaker ring bus. Construction expected to start Q2 2020.
- 4. Solar Timeline
  - Start construction in March 2022 with COD in December 2022.
- 5. Current Permitting and Study Status
  - Most environmental studies/surveys have been completed.
  - Beginning work siting board application and local impact studies.
  - Project does not exceed FAA Notice Criteria (no glare issues) since distance to nearest airport is 8 miles away.
  - Full Siting Board application package expected Q1 2020.
    - a) Potential project implications based on re-route of US Hwy 641.
    - b) Re-route of US Hwy 641 will have minimal impact to proposed project areas.

Note: Permit Application Town Hall Meeting(s) are tentatively scheduled for March 2020

# **APPA Legislative Rally**

Legislative Rally Washington, D.C. February 24-26, 2020

KYMEA has reserved a block of rooms and has budgeted travel expenses for up to 10 people. KYMEA encourages our Directors and City Officials to attend if you are able.

The 2020 Legislative Rally will be held February 24-26, 2020, at the Mayflower Hotel in Washington, D.C.

As a public power advocate, you are in the best position to talk to Congress about the direct impact of federal action at the local level. Our coordinated outreach efforts are strengthened because you represent not only your public power community, but also the 49 million Americans served by public power.

### Who Should Attend

- Public power staff and leaders
- Mayors, city council, and board members
- Others who want to get involved and advocate for public power

At the Legislative Rally, the American Public Power Association provides the resources, connections, and collective power to help public power communities make your voices heard in Washington, D.C.

# Reasons to Attend the APPA Legislative Rally



Influence those who decide your community's future



Learn more about the issues affecting public power at in-depth pre-Rally seminars



Get tools to help you advocate for public power with your elected representatives and Administration officials



Communicate public power's value and needs to Congress and the Administration during Hill visits



Network with and learn from public power peers



Help shape APPA policy on important issues at the Legislative & Resolutions Committee meeting



Hear about the political landscape from Washington insiders

### Industry News – TVA Distributors

### Discussion

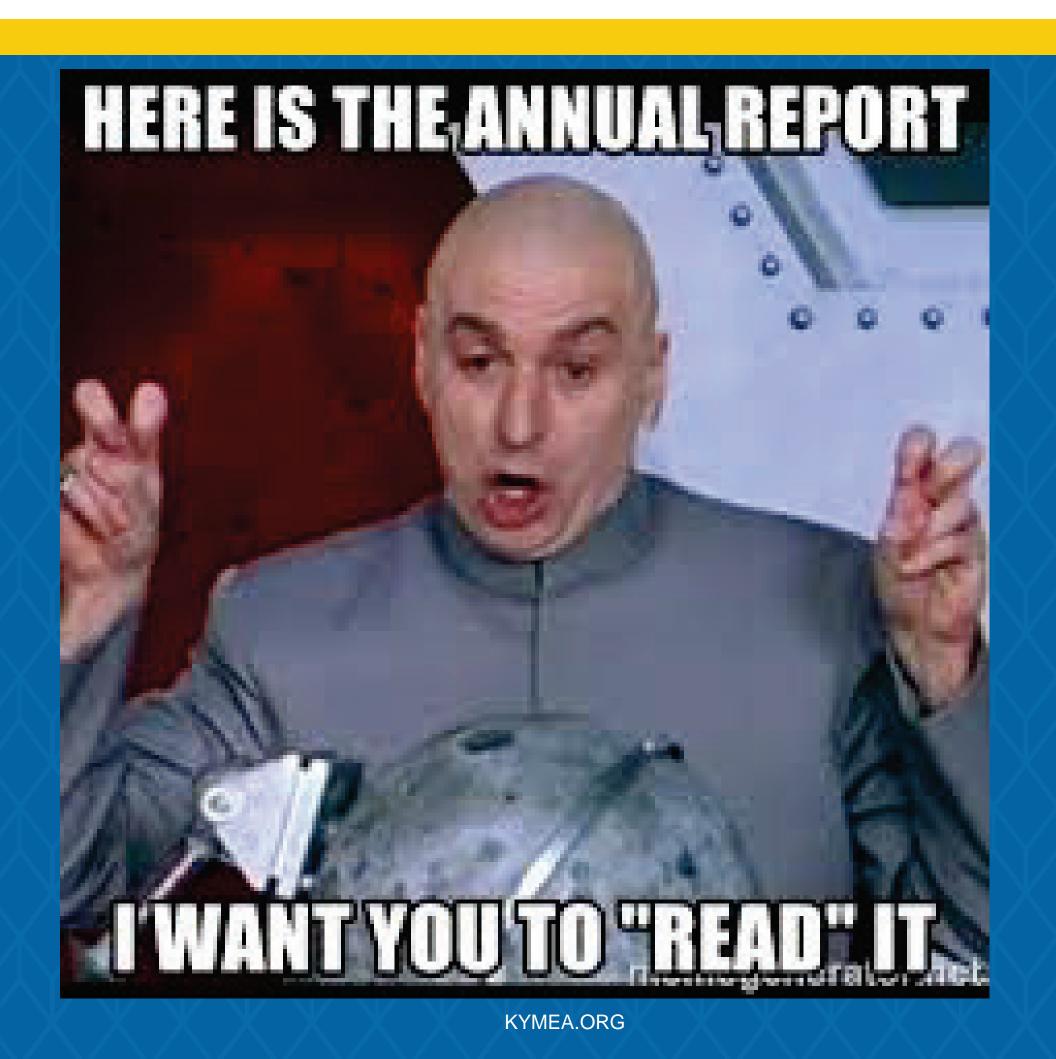
- ☐ Two articles regarding the TVA Distributors
- Energy and Policy Institute: TVA attempts to chain local power companies to longer contracts in effort to prevent defection risk. September 22, 2019
  - KYMEA is mentioned in this article.
- Energy Central News: TVA companies are feeling the pressure. January 10, 2020



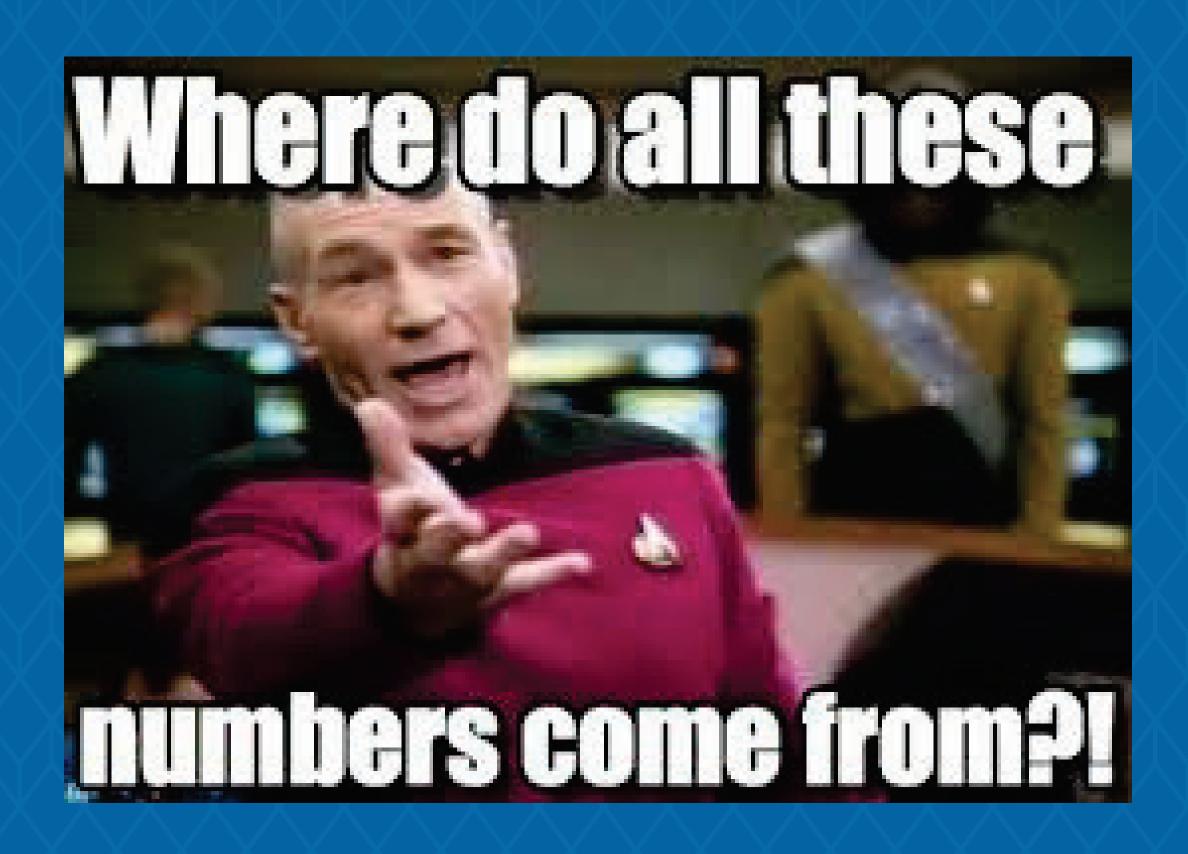
# Chief Financial Officer Report

January 23, 2020 Heather Overby

# Do Your Employees and Board Members Feel Like This?



## CAN YOU RELATE?



### DO YOU ZONE OUT WHEN YOU SEE THIS?



HRO

### CONSOLIDATED STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION

	December 2019	YTD FY20
OPERATING REVENUES		
Sales to members	\$ 6,359,467	\$ 42,996,091
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NET POSITION AT BEGINNING OF PERIOD	\$ 8,558,923	2,204,519
NET POSITION AT END OF PERIOD	\$ 9,288,942	9,288,942

### GOOD NEWS!

### KYMEA IS HOSTING A SEMINAR!!

# Utility Accounting for Non-Financial Professionals



- March 11, 2020 at KYMEA
- Instructed by BKD, CPAs, KYMEA Audit firm
- All member employees, board members, counsel members, and other guests are welcome.
- No cost to attend

# Why Attend?

- Accounting standards continue to change and evolve.
- ◆ The objective of these changes is to bring clarity to a utility's financial reporting, but they can create confusion for those outside the finance department.

# Why Attend?

- This course is designed to provide a deeper understanding of the financial statements and financial reporting process for *non-finance professionals* working in the utility industry.
- Allows professionals to make more informed decisions on the direction and health of their utility.

### What Will I Learn?

- Participants will:
  - Learn about financial statements "beyond the numbers"
  - Learn how to use financial statements as a resource and strategic planning tool
  - Learn how to use financial measures to evaluate program objectives and successes

# Not only for Non-Accountants!

- Utility Financial Professionals will:
  - Gain valuable financial analytical tools
  - Learn how to relate financial statements to nonfinancial stakeholders
  - Earn Continuing Professional Education credits

# Who is presenting?



Chris J. Lindner, CPA, CGFM® Partner

Chris, a member of BKD National Public Sector Group and BKD National Energy & Natural Resources Practice, has more than 13 years of experience in public accounting, specializing in providing audit and consulting services to governmental and utility entities.

He is a member of the American Institute of CPAs and Nebraska Society of Certified Public Accountants where he chairs the State & Local Governmental Accounting & Auditing Committee. He also is involved with Leadership Lincoln, League of Nebraska Municipalities,

Government Finance Officers Association (GFOA) and American Public Power Association (APPA).

Chris is a regular presenter at the Great Plains chapter of GFOA and APPA conferences, speaking on a variety of topics, including implementation of new accounting standards, financial reporting changes and internal control considerations. He also is a Certified Government Financial Manager® (CGFM®).

He serves on the Nebraska BKD Foundation Committee and on the board of directors for the YMCA of Lincoln.

Chris is a summa cum laude graduate of Peru State College, Nebraska, with a B.S. degree in business administration.

# Who is presenting?



Amy K. Shreck, CPA Director

Amy is a member of BKD National Public Sector Group and has more than 13 years of experience working with governmental entities. She leads the BKD Public Sector Center of Excellence, an internal committee of leaders across the firm who discuss a variety of issues important to the public sector.

She recently completed a two-year term as a practice fellow with GASB at its headquarters, where she helped to formulate standards and assisted with technical inquiries. Amy's

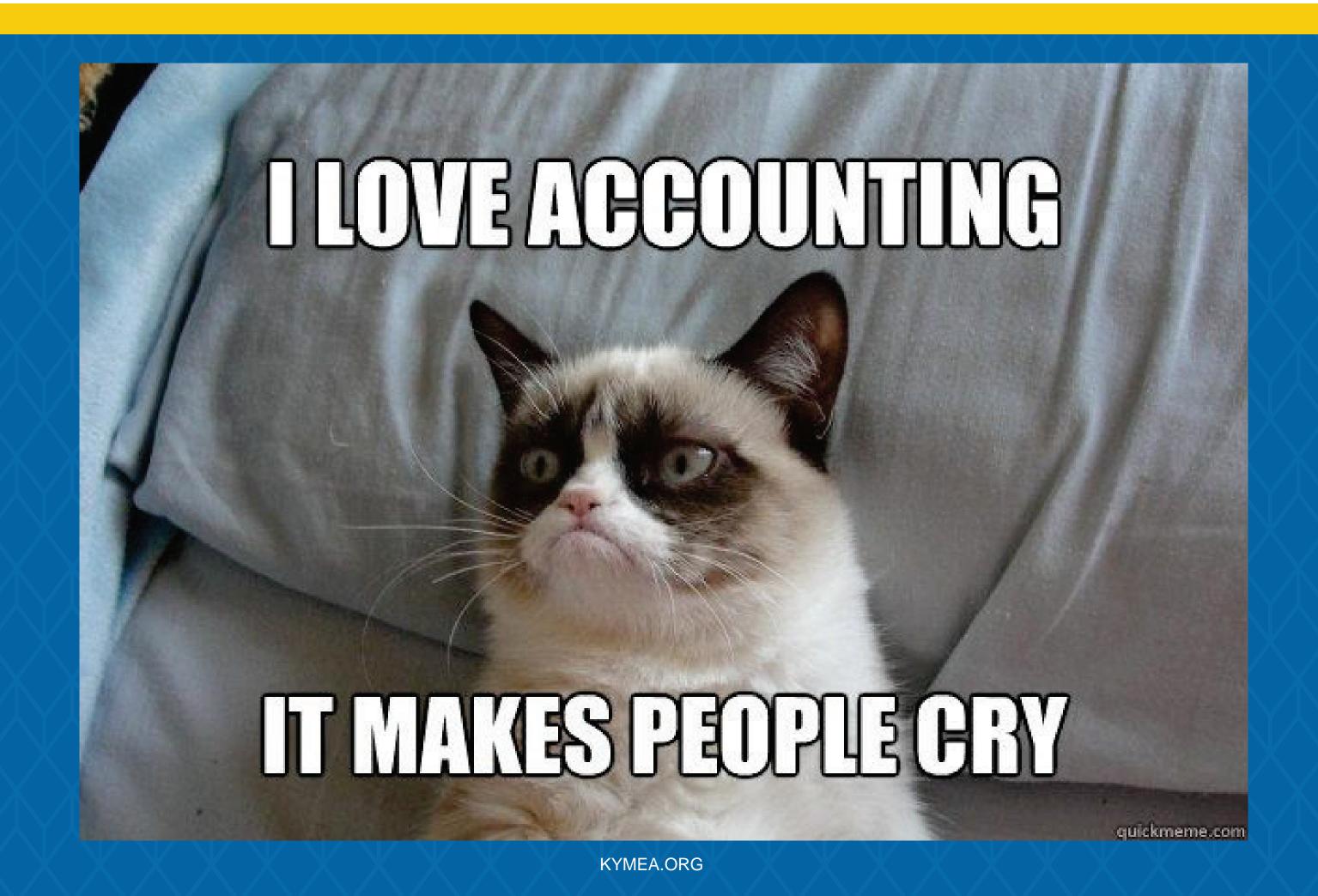
experience at GASB allows her to help clients better understand GASB standards and the thought process behind the standards.

Amy is a member of the American Institute of CPAs and Nebraska Society of Certified Public Accountants. She also is a frequent presenter at the Great Plains chapter of GFOA conferences, speaking on financial reporting changes, including new GASB statements and projects.

She is a graduate of Leadership Omaha Class 37. She previously served on the Goodwill Industries Serving Southeast Nebraska board of directors and the University of Nebraska-Lincoln School of Accountancy Junior Advisory Board. She currently serves on the Nebraska BKD Foundation Advisory Committee.

Amy is a graduate with highest distinction of University of Nebraska-Lincoln with a B.S. degree in business administration and an M.P.A. degree.

### HOW WILL YOU FEEL AFTER?



## How Can I Register?

Watch for the registration instructions in your email

OR

Send an email now to <a href="mailto:mhixon@kymea.org">mhixon@kymea.org</a>



# Member Communications

January 23, 2020

# 2020 Member Directory

Please fill it out and return it via email or the next board meeting.

Board Representatives  ail Phone  ail Phone  g Body (board members, commissioners, etc.)  me Title	Alternate Name  Email Phone  Roverning Body (board members, commissioners, etc.)  Name Title	Phone  commissioners, etc.)  Title  Title	Phone  mmissioners, etc.)  Title  Title			inder militarion	mber Information
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### Dates to Remember

### Plan to Attend Upcoming Meetings



Thursday, January 23

10:00 AM Board Meeting

Thursday, February 27

10:00 AM Combined Meeting of the KYMEA Board and AR Project Committee

Wednesday, March 11

9:00 AM Utility Accounting for Non-Accountants Training

Thursday, March 26

8:30 AM Board Risk Oversight Committee Meeting 10:00 AM Combined Meeting of the KYMEA Board and AR Project Committee

### KMUA Activities

### January KYMEA Board & KMUA Meeting

### Thursday, January 23

10:00 AM KYMEA Board Meeting in Louisville 4:45 PM KMUA Buffalo Trace Tour 6:00 PM KMUA Reception at Buffalo Trace 7:00 PM KMUA Dinner at Buffalo Trace

### Friday, January 24

8:00 AM KMUA Breakfast & Meeting at Fairfield Inn





### Frankfort Hotel Reservations

#### Fairfield Inn & Suites

40 Chenault Rd Frankfort, KY 40601 TEL: (502) 695-8881

### **Directions**

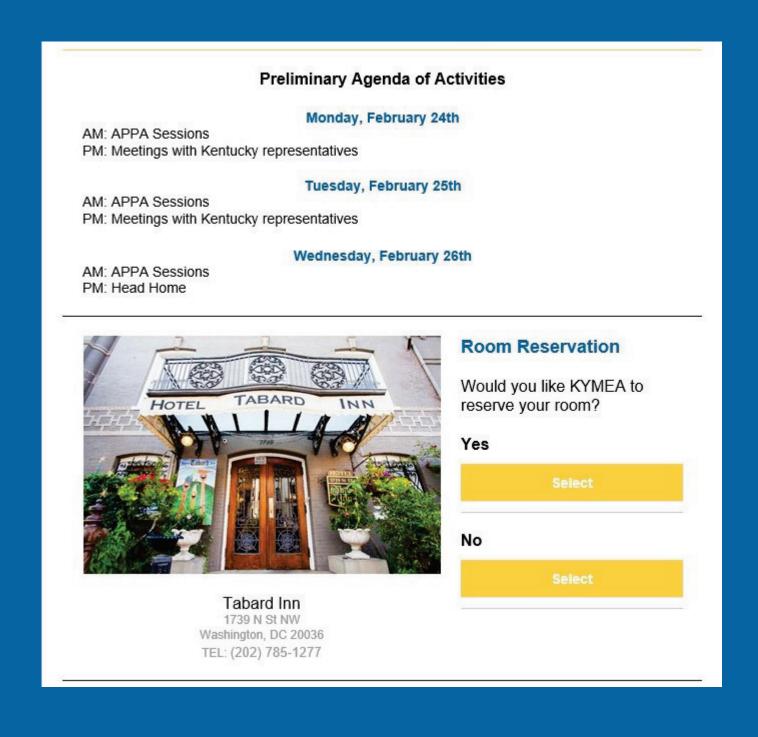
Reserve your room today.

# APPA Legislative Rally

**Date:** February 24-26, 2020

Location: Washington, DC

RSVP: by January 30<sup>th</sup>





# Discussion Topics and Miscellaneous Materials

#### F. Discussion Topics

- F.1 Legislative Update
- F.2 FY 2021 Administrative, General, and Capital Budget
- F.3 Open Records Request Policy

#### FY2021 Operation (A&G) Budget

Total	Opera	tional	Costs

	rotal operational costs				
	Administration/Advisory/Projects	FY2020	FY2021	Variance	
100	Salaries, Benefits, Retirement, Accured PTO	\$ 1,108,091	\$ 1,356,371	\$ 248,280	Market Adjustment + Accountant II
200	Legal Counsel	\$ 96,000	\$ 117,000	\$ 21,000	Slightly increased number of hours
300	Advisory Support	\$ 397,056	\$ 164,300	\$ (232,756)	Decreased number of hours
400	Office Space Lease & Costs	\$ 165,000	\$ 175,478	\$ 10,478	Scheduled increase + lease accounting
500	Member Services, Board Meetings, Training	\$ 119,643	\$ 129,000	\$ 9,357	Increase for strategic/legislative goals
600	Auto Expense	\$ 10,702	\$ 13,808	\$ 3,107	Better estimate based on actuals
700	IT/AV/Software	\$ 107,148	\$ 133,427	\$ 26,279	Updated with IT Service and SEDC
800	Insurance	\$ 9,491	\$ 14,303	\$ 4,813	Better estimate based on actuals
900	Advertising & Marketing	\$ 19,400	\$ 17,612	\$ (1,788)	Better estimate based on actuals
1000	Audit & Annual Report	\$ 55,000	\$ 55,840	\$ 840	Little change
1100	Rating Agency	\$ 10,000	\$ 30,000	\$ 20,000	Fitch + Moody's and S&P
1200	Associations & Lobbyist	\$ 29,150	\$ 57,780	\$ 28,630	Added TAPS
1300	Project Planning	\$ 75,000	\$ 72,000	\$ (3,000)	Transmission Studies + Retreat
	Subtotals - Administration/Advisory/Projects	\$ 2,201,680	\$ 2,336,920	\$ 135,240	(())
	Dispatch, Scheduling, Modeling				$\wedge$ $\vee$
1400	Energy Services Partner	\$ 789,655	\$ 613,129	\$ (176,526)	Less ACES studies
1500	MAC Software, Data, Training, Studies, and Subscriptions	\$ 160,519	\$ 187,941	\$ 27,422	Increase for Load Forecasting
1600	MDMS/Communications/Meters	\$ 121,912	\$ 121,016	\$ (896)	Better estimate based on actuals
	Subtotals - Dispatch, Scheduling, Modeling	\$ 1,072,086	\$ 922,086	\$ (150,000)	
	Total Budget	\$ 3,273,766	\$ 3,259,006	\$ (14,760)	0.5% Under over FY2020 Budget

#### 100. Salaries, Benefits, Retirement, Accrued PTO

\$1,356,371 Salaries, Medical, Dental, Vision, Life, Disability. Includes accrued vacation and personal leave and one new position (Accountant II).

#### 200. Legal Counsel

\$117,000 General legal support

#### 300. Advisory Support

\$164,300 Special Counsel and Advisory. FERC and specialized legal support, transmission and communications support, and power supply advisory support. Represents a \$232,756 advisory support reduction from FY2020 Budget (\$397,056). Advisory services are expected to drop under the normal course of business. Exceptions would be RFP and PPA development or some unforeseen legal expense not related to depancaking.

#### 400. Office Space Lease & Costs

\$175,478 Lease, IT closet utilities, maintenance

#### 500. Member Services, Board Meetings, Training

\$129,000 Member meetings including annual meeting, portal design, member services travel. Training and fees to APPA, TAPS, legislative, HR, member communications, financial, software classes, certifications, etc.

#### 600. Auto Expense

\$13,808 CEO vehicle fuel, maintenance, insurance, taxes, staff vehicle mileage

#### 700. IT/AV/Software

\$133,427 Phones, copier, office supplies, IT service contract, internet, software subscriptions

#### 800. Insurance

\$14,303 Property and professional liability

#### 900. Advertising & Marketing

\$17,612 Newsletters, website support, branding

#### 1000. Audit & Annual Report

\$55,840 Audit, annual report production and printing

#### 1100. Rating Agency

\$30,000 Rating Agencies (Fitch + Moody's and S&P)

#### 1200. Associations and Lobbyist

\$57,780 APPA, TAPS, and KYMEA Lobbyists

#### 1300. Project Planning

\$72,000 Strategic planning retreat and transmission studies

#### 1400. Energy Services Partner

\$613,129 ESP services, model runs, trading accounts, trading fees and services

#### 1500. MAC Software, Data, Training, and Subscriptions

\$187,941 Optimization model, data and market intelligence, load forecasting, RTO membership, travel, training, events, contingency

#### 1600. MDMS/Communications/Meters

\$121,016 MDMS license and maintenance, communications expense, meter testing

#### TOTAL OPERATION (A&G) BUDGET

\$3,259,006



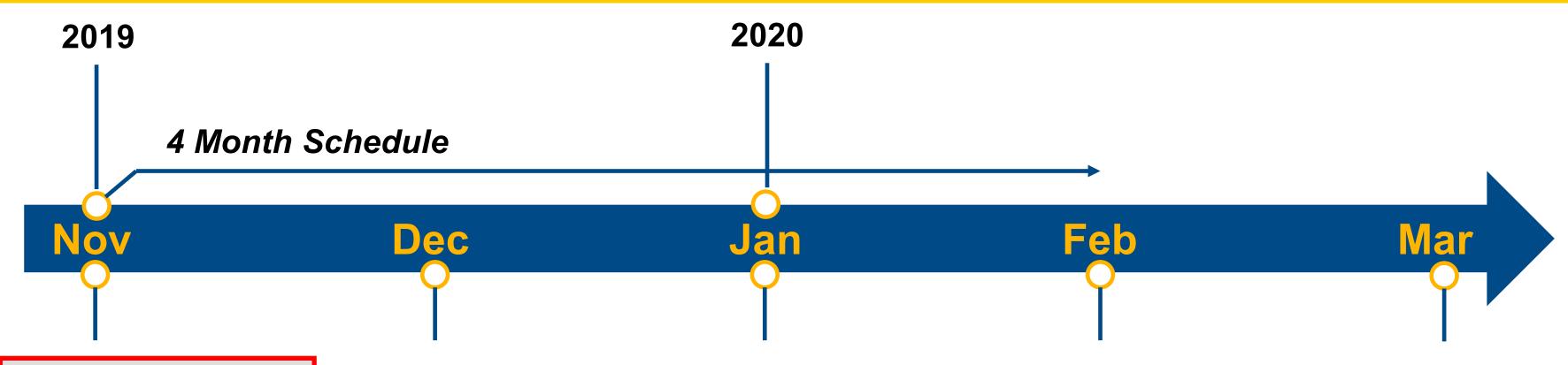
# FY2021 Operating and Capital Budget

KYMEA BOARD Presentation

Staff/Budget Committee Recommendation

January 23, 2020

## FY2021 Operating Budget Process



#### Staff

- Plan FY2021
   Activities
- Prepare Preliminary Budget for Budget Committee
- □ A&G
- ☐ Capital

### **Budget Committee**

Staff Presents
 Preliminary Budget to
 Budget Committee
 (11/19/2019)

#### **Staff**

- Prepare Revised
   Budget for Budget

   Committee
- Prepare for Current Year Pro Forma for AR Workshop

### **Budget Committee**

 Staff Presents Revised Budget for Approval (12/17/2019)

### **AR Rate Workshop**

 Staff Presents Current Year Pro Forma for AR Workshop (12/18/2019)

### Staff

 Prepare FY2021 AR Rate Design

### **AR Rate Workshop**

Staff Presents
 Preliminary AR Rate
 Design (1/22/2020)

### **Board**

Staff/Budget Committee
Presents Budget
(1/23/2020)

#### **Staff**

 Prepare Preliminary FY2021 AR Rates

### **AR Project Committee**

Staff Presents
 Preliminary AR Rate
 Rates (2/27/2020)

#### **Board**

 Budget Approval (2/27/2020)

#### Staff

 Prepare Final FY2021 AR Rates

### **AR Project Committee**

AR Rate Approval
 (3/26/2020)

#### **Board**

 AR Rate and Service Rates Approval (3/26/2020)

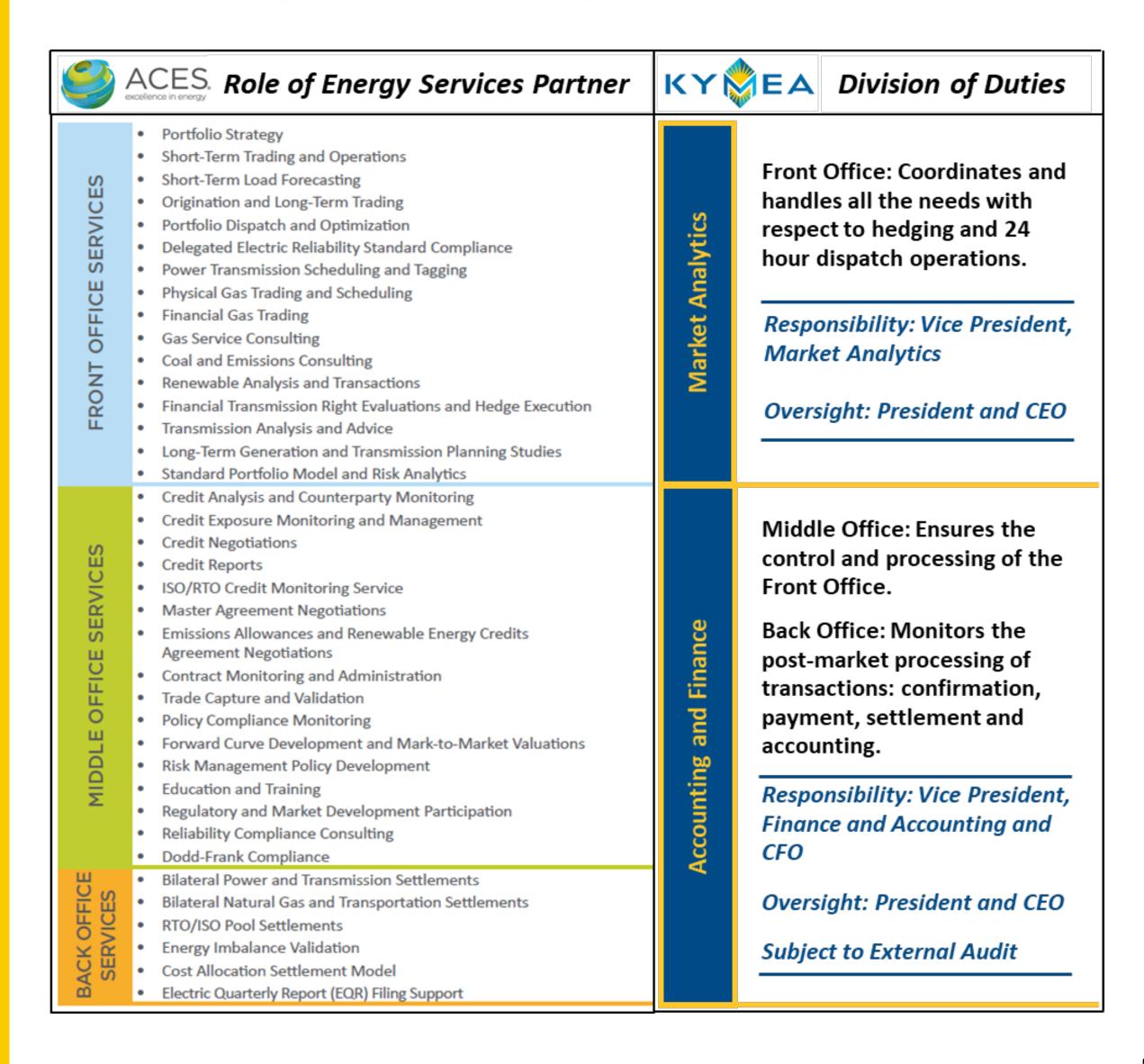
## Market Analytics Center Activities

- Front/Middle/Back Office
- Portfolio Optimization
- Integrated Resource Planning
- MDMS Operation/Proficiency
- Modeling/Financial Workflow
  - Budget/Actual/Projection
    - Updated Monthly for Markets/Portfolio
    - > Rate Model/ECA/Financial Metrics
- Engineering/Testing

# Energy Service Partner (ESP)

ACES Power Marketing acts as KYMEA's Agent

### Front/Middle/Back Office



# Power Monitoring Expert



### **Customized real-time monitoring**

- Access real-time status of sensitive power distribution components
- Trend chart tools with customized views to reveal patterns and anomalies quickly

### Data analytics and visualization

- Smart dashboards with configurable presentation widgets and kiosk options
- Powerful graphics templates and libraries
- Automated power quality reports and waveform analysis tools
- Comprehensive templates for energy and power reporting, with flexible report distribution options



# Modeling/Financial Workflow

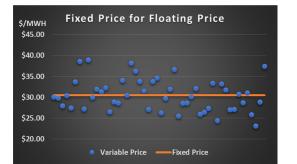
	Month		Jul	Aug		Sep	(	Oct		Nov	Dec	Jan	Feb	Mar	Apr	N	Vlay	Jun
Line																		
No.	Item		2020	2020	2	2020	2	020		2020	2020	2020	2020	2020	2020	20	020	2020
	Revenue																	
1	AR Project	\$	7,934,079	\$ 7,833,750	\$ 7	,210,226	\$ 6	,044,441	\$	5,999,882	\$ 6,589,337	\$ 6,839,847	\$ 6,432,711	\$ 6,025,348	\$ 5,699,333 \$	6,	,660,718	\$ 7,412,70
2	Transmission Services		56,962	56,477		54,276		41,801		47,697	58,059	73,796	65,434	53,807	43,787		49,707	56,09
3	Energy Services		44,470	41,218		35,355		31,566		29,100	32,001	34,042	28,343	29,781	28,190		38,026	42,5
4	Market Sales		-	-		-		-		-	-	-	-	-	-		-	-
5	ST - Revenue	\$	8,035,510	\$ 7,931,445	\$ 7	,299,857	\$ 6	,117,808	\$	6,076,679	\$ 6,679,397	\$ 6,947,685	\$ 6,526,488	\$ 6,108,936	\$ 5,771,310 \$	6,	,748,451	\$ 7,511,3
	Expenses																	
6	Purchased Power	\$	6,072,022	\$ 5,964,593	\$ 5	,225,455	\$ 4	,871,137	\$ 4	4,996,832	\$ 5,227,136	\$ 5,398,346	\$ 5,069,711	\$ 4,900,517	\$ 4,934,140 \$	5,	,429,618	\$ 5,947,9
7	Transmission Services		903,033	887,349		820,253		663,199		672,644	744,059	791,323	740,601	666,204	631,239		758,167	849,2
8	Energy Service, Schedule and Dispatch		41,613	41,613		41,613		41,613		41,613	41,613	41,613	41,613	41,613	41,613		41,613	41,6
9	Administration & General		192,757	192,688		192,688		192,021		190,902	207,371	215,654	215,654	217,604	219,827		219,552	218,3
10	ST - Operating Expenses	\$	7,209,425	\$ 7,086,243	\$ 6	5,280,009	\$ 5	,767,970	\$	5,901,991	\$ 6,220,180	\$ 6,446,936	\$ 6,067,580	\$ 5,825,937	\$ 5,826,819 \$	6,	,448,949	\$ 7,057,2
11	Operating Income	\$	826,085	\$ 845,202	\$ 1	,019,848	\$	349,838	\$	174,687	\$ 459,217	\$ 500,749	\$ 458,908	\$ 282,998	\$ (55,509) \$	5	299,502	\$ 454,1
	Non-Operating Expenses																	
12	Depreciation	\$	23,169	\$ 23,169	\$	23,169	\$	23,169	\$	23,169	\$ 23,169	\$ 23,169	\$ 23,169	\$ 23,169	\$ 23,169 \$	•	23,169	\$ 23,1
13	Interest Payment		34,029	34,029		32,929		34,029		32,929	34,029	34,029	31,830	34,029	32,929		34,029	32,9
14	Other Non-Operating Expense		-	-		-		-		-	-	-	-	-	 -		-	 
15	ST - Non-Operating Expense	\$	57,198	\$ 57,198	\$	56,098	\$	57,198	\$	56,098	\$ 57,198	\$ 57,198	\$ 54,999	\$ 57,198	\$ 56,098 \$	5	57,198	\$ 56,0
16	Net Margin		768,887	788,004		963,750		292,640		118,589	402,019	443,551	403,909	225,801	(111,608)		242,304	398,0
	Funds Available for Debt Service and Capital	L	826,085	845,202		,019,848		349,838		174,687	459,217	500,749	458,908	282,998	 (55,509) \$		299,502	 454,1

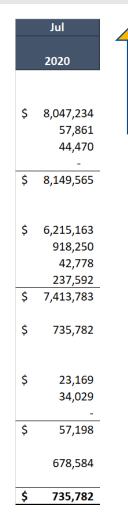
### **Risk Management Hedge Adjustments**



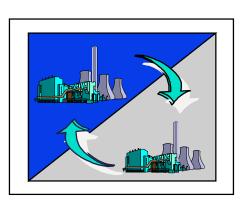
Swap **Provider** 







### **Projected Months**



	Aug		Sep		Oct		Nov		Dec		Jan		Feb		Mar		Apr		May		Jun
	2020		2020		2020		2020		2020		2020		2020		2020		2020		2020		2020
\$	7,935,837	\$	7,313,806	\$	6,130,334	\$	6,082,731	\$	6,674,236	\$	6,941,972	\$	6,434,980	\$	6,115,493	\$	5,784,827	\$	6,761,314	\$	7,514,284
	57,218		55,100		42,424		48,455		58,863		74,744		67,572		54,644		44,582		50,529		57,006
	41,218		35,355		31,566		29,100		32,001		34,042		28,343		29,781		28,190		38,026		42,593
\$	8,034,273	\$	7,404,261	\$	6,204,323	\$	6,160,286	\$	6,765,101	\$	7,050,758	\$	6,530,895	\$	6,199,918	\$	5,857,600	\$	6,849,868	\$	7,613,883
Ś	6,269,145	Ś	5,436,216	Ś	5,059,056	Ś	5,204,792	¢	5,345,077	¢	5,502,808	\$	5,238,107	Ś	4,971,672	¢	4,986,171	Ġ	5,497,639	Ś	6,085,384
٦	900,263	Ą	836,870	۲	676,099	۲	685,844	۲	757,370	Ą	805,415	Ą	768,125	۲	679,621	۲	644,130	Ą	773,379	Ą	865,241
	42,778		42,778		42,778		42,778		42,778		42,778		42,778		42,778		42,778		42,778		42,778
	237,592		237,133		235,534		235,277		235,277		240,881		240,881		241,147		243,798		243,514		242,288
\$	7,449,778	\$	6,552,998	\$	6,013,468	\$	6,168,692	\$	6,380,502	\$	6,591,882	\$	6,289,892	\$	5,935,218	\$	5,916,876	\$	6,557,310	\$	7,235,691
\$	584,495	\$	851,263	\$	190,855	\$	(8,406)	\$	384,599	\$	458,876	\$	241,004	\$	264,700	\$	(59,276)	\$	292,558	\$	378,192
\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169	\$	23,169
	34,029		32,929		34,029		32,929		34,029		34,029		30,730		34,029		32,929		34,029		32,929
\$	57,198	\$	56,098	\$	57,198	\$	56,098	\$	57,198	\$	57,198	\$	53,900	\$	57,198	\$	56,098	\$	57,198	\$	56,098
	527,297		795,165		133,657		(64,504)		327,401		401,678		187,104		207,502		(115,375)		235,360		322,094
\$	584,495	\$	851,263	\$	190,855	\$	(8,406)	\$	384,599	\$	458,876	\$	241,004	\$	264,700	\$	(59,276)	\$	292,558	\$	378,192

# Strategic Goals

### RESOURCE PLANNING

The KYMEA resource planning process applies modern portfolio theory when assembling its power supply portfolio; focusing on long-term, low-cost, reliable, and sustainable supply while minimizing risk.

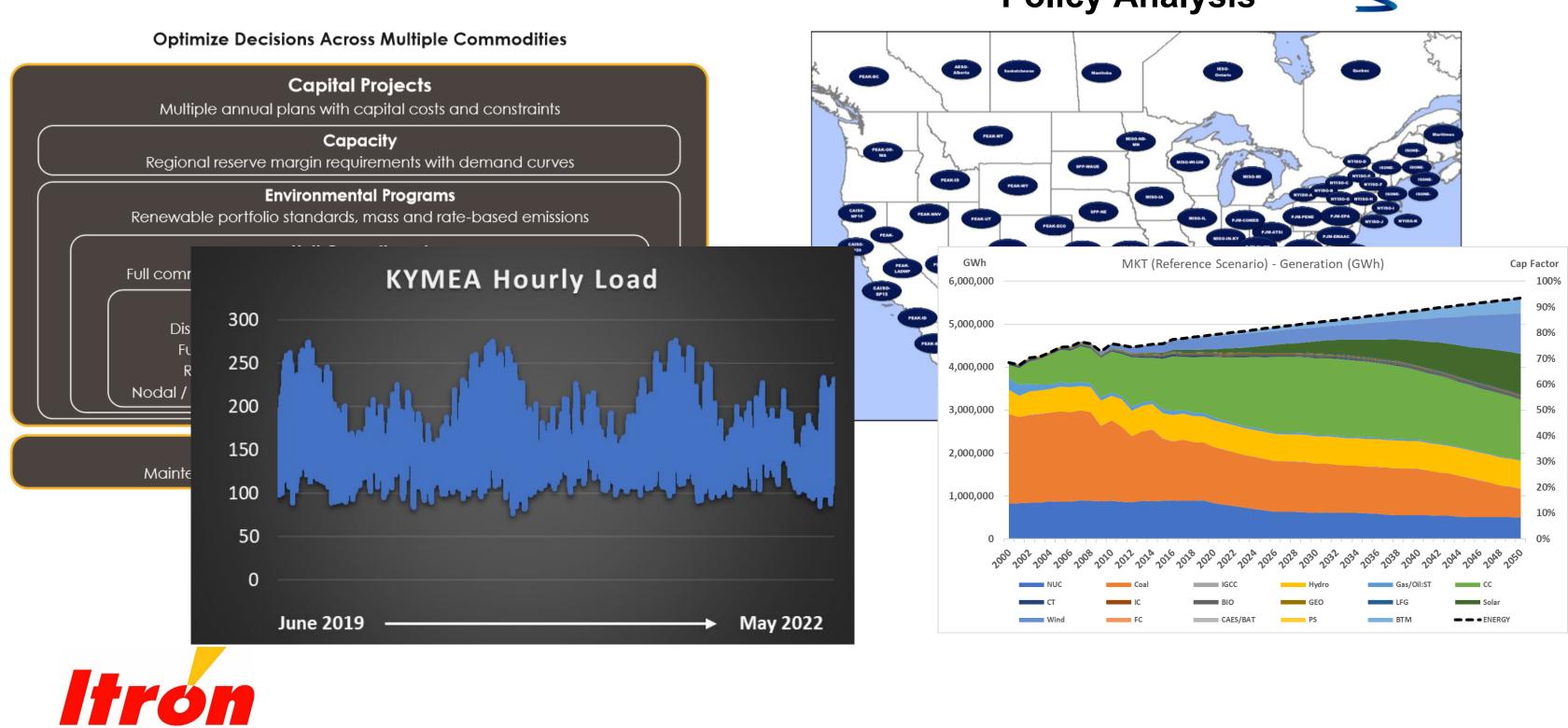
- 3.1 Long-Term Planning: KYMEA will investigate, analyze, and report on potential resource, and transmission options as part of its 2020 Integrated Resource Plan with updates thereafter.
- 3.2 Low-Cost Power Supply: Develop wholesale rate benchmarks for the agency by June 30, 2021 and refresh annually thereafter.
- 3.3 Risk Mitigation: The Internal Risk
  Committee (IRC) and Board Risk
  Oversight Committee (BROC) will,
  at a minimum, hold quarterly
  meetings to assess, report on, and
  develop mitigation measures for the
  board's consideration regarding
  identified business, energy, and
  financial risks.

# Portfolio Optimization Integrated Resource Planning



### National Database/Market Intelligence

Market Price Forecasting HORIZON Policy Analysis



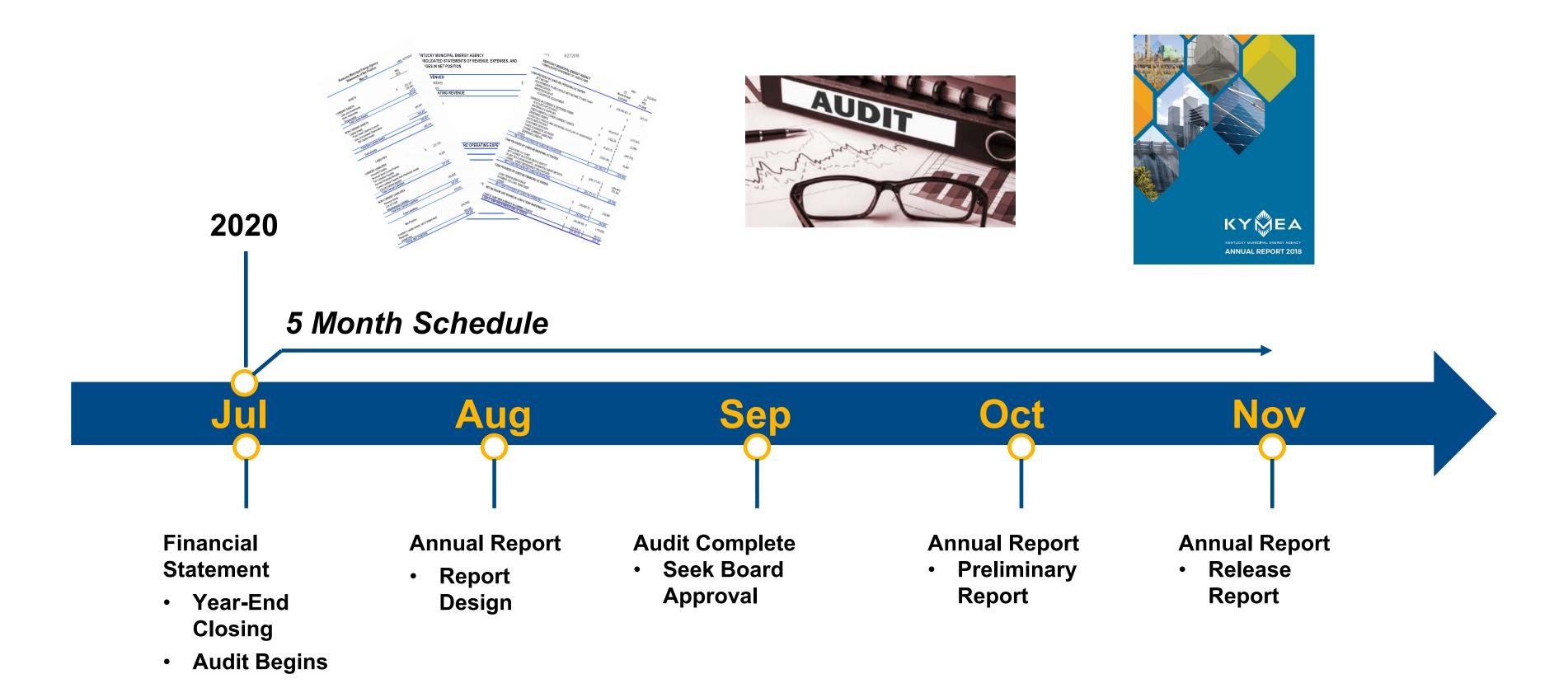
# Budget - Dispatch, Scheduling, Modeling

Dispatch, Scheduling, Modeling		FY2020	FY2021	Notes
1400. Energy Services Partner				
1400.01 ACES - Standard Service	\$	456,140	\$ 469,220	24-Hour Service/Support
1400.02 ACES - Additional Services	\$	108,615	\$ 57,587	Congestion/model runs
1400.03 ACES - Additional RTOs	\$	80,000	\$ 41,402	PJM
1400.04 Front/Middle/Back Office Services	\$	144,900	\$ 40,719	Market accounts, ISDA support
1400.05 Back-Up Server	\$	-	\$ 4,200	ACES Back-Up Server Fee
Energy Services Partner	\$	789,655	\$ 613,129	
1500. MAC Software, Data, Training, Studies, Subscript	ons			
1500.01 MAC Software	\$	47,500	\$ 43,981	Optimization, Load Forecasting
1500.02 Data and Market Intelligence	\$	45,500	\$ 36,360	Data and market intelligence
1500.03 RTO Membership Fee	\$	5,000	\$ 5,000	PJM Fee
1500.04 Training	\$	22,000	\$ 17,600	Training and Fees
1500.05 Studies/Support	\$	40,519	\$ 85,000	Optimization, Load Forecasting
MAC Software, Data, Training, Studies, and Subscriptions	\$	160,519	\$ 187,941	
1600. MDMS/Communications/Meters				
1600.01 Annual License/Maintenance	\$	82,203	\$ 68,461	Schneider MDMS, SQL
1600.02 Communications	\$	26,110	\$ 8,555	Verizon
1600.03 Engineering Support/Meter Testing	\$	13,599	\$ 44,000	P&D Engineering
MDMS/Communications/Meters	\$	121,912	\$ 121,016	
Subtotal Dispatch, Scheduling, Modeling	\$	1,072,086	\$ 922,086	\$150,000 decrease (14%)
			\$ (150,000)	

## Administration/Project Activities

- Legal Counsel/Advisory Support
- Office Space/Costs/Insurance
- Software/IT/Infrastructure/Auto
- Rating Agency
- Audit and Annual Report
- Strategic Goals/Retreat
- Transmission Studies
- Members Services
- Communications
- Government Relations/Lobbyist

# Audit and Annual Report

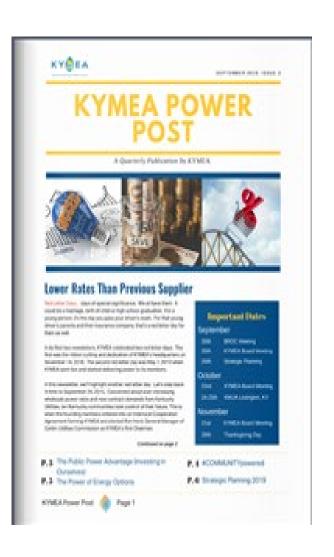


### Member Communications

- KYMEA News
- Published Quarterly
- Audience
  - Member Community
     Stakeholders







# Strategic Goals

# 1

### FINANCIAL STABILITY

KYMEA will provide stable and competitive rates in a fiduciarily responsible manner.

- 1.1 Rates: Annually establish rates that support the agency's financial health metric and cash reserve policy.
- 1.2 Reserve Fund: Adopt cash reserve policy by June 30, 2020.

1.3 Financial Health Metrics: Develop financial health metrics scorecard for the agency by June 30, 2020 and score annually thereafter.

# Strategic Goals

GROWTH

KYMEA wil

KYMEA will promote organic growth within our communities and seek mutually beneficial new membership opportunities.

- 2.1 Communication & Education: Enhance KYMEA's brand by hosting two training and educational events annually, beginning January 1, 2020.
- 2.2 Membership Growth: Seek to grow membership by visiting three potential members annually over the next three years.
- 2.3 Member Services: KYMEA will identify and evaluate a minimum of one new member service annually for the next three years that brings value to the agency and the communities we serve.

## Strategic Goals

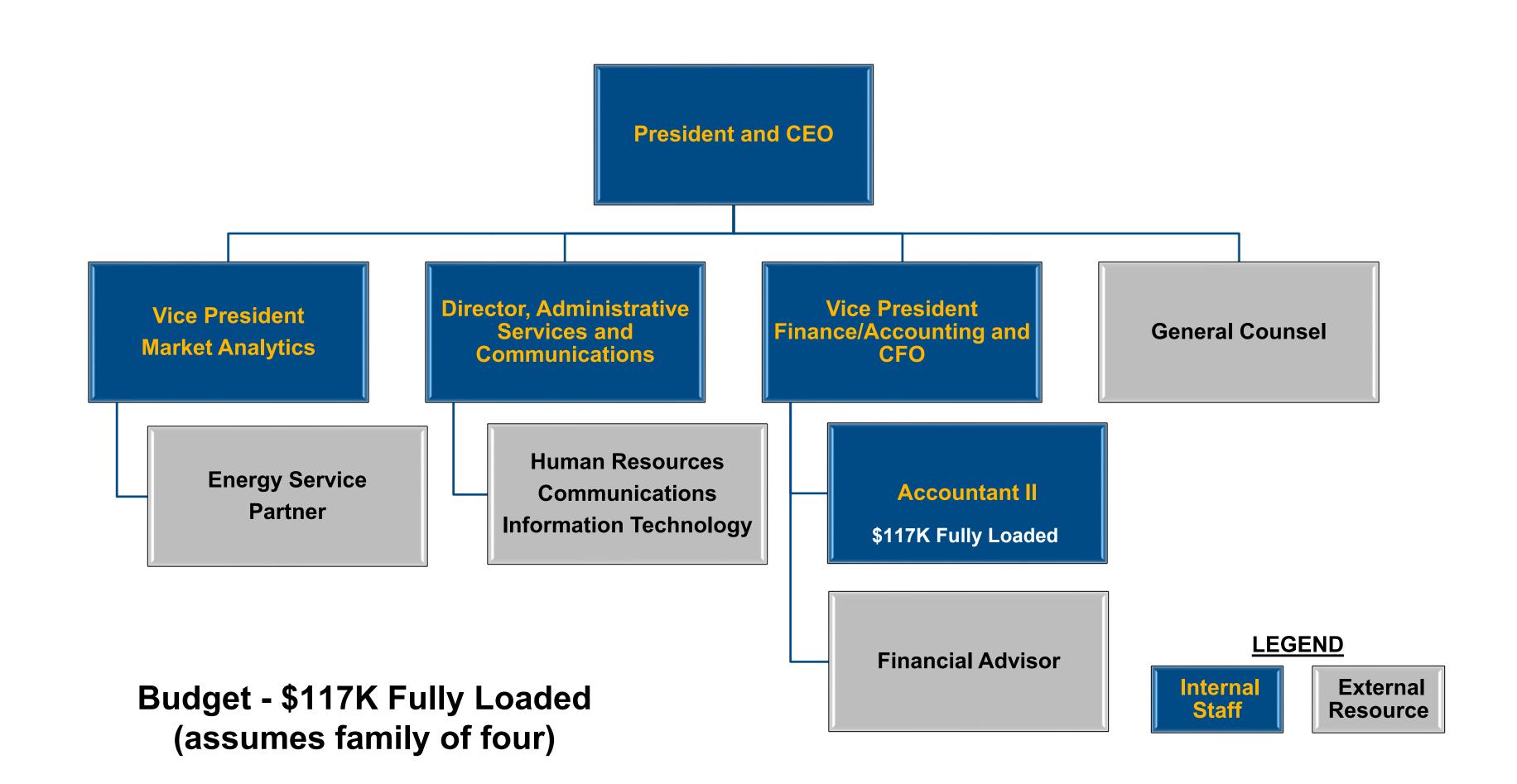
## 4

#### ORGANIZATION

KYMEA will achieve and maintain an organizational structure that supports our vision, mission, and core values.

- 4.1 Operations: The budget committee and staff will evaluate resource needs, compare operations to industry benchmarks, and recommend necessary solutions for the boards consideration as part of the annual budget process.
- 4.2 Governance: KYMEA will annually provide Board member orientation and materials containing information needed to fulfill their role in the organization.
- 4.3 Legislation: Promote and support federal, state, and local legislative initiatives that benefit KYMEA and its communities through lobbying efforts by participating in a minimum of two legislative events annually.
- 4.4 Strategic Retreat: KYMEA will facilitate an annual strategic retreat with the Board of Directors as a way to review and update the agency's strategic plan.

### FY2021 One Additional Staff



## Finance/Accounting Staff Needs

# Accountant II Supports VP, Finance/Accounting & CFO

- Accounts Payable
- Bank Accounts
- Journal Entries
- Audit and 1099s
- Unclaimed Property
- Document Retention

## Accountant II Hiring Plan

## Hiring Plan

- Zip Recruiter
- College Grads
- APPA Job Posting
- ✓ Looking for someone to help with accounting/finance
- ✓ Also looking for a strong analyst with the ability to wear many hats

## Budget – Administrative & General

	<b>Total Operational Costs</b>						
	Administration/Advisory/Projects	FY2020		FY2021		Notes	
100	Salaries, Benefits, Retirement, Accured PTO	\$	1,108,091	\$	1,356,371	Market Adjustment + Accountant II	
200	Legal Counsel	\$	96,000	\$	117,000	Slightly increased number of hours	
300	Advisory Support	\$	397,056	\$	164,300	Decreased number of hours	
400	Office Space Lease & Costs	\$	165,000	\$	175,478	Scheduled increase + lease accounting	
500	Member Services, Board Meetings, Training	\$	119,643	\$	129,000	Increase for strategic/legislative goals	
600	Auto Expense	\$	10,702	\$	13,808	Better estimate based on actuals	
700	IT/AV/Software	\$	107,148	\$	133,427	Updated with IT Service and SEDC	
800	Insurance	\$	9,491	\$	14,303	Better estimate based on actuals	
900	Advertising & Marketing	\$	19,400	\$	17,612	Better estimate based on actuals	
1000	Audit & Annual Report	\$	55,000	\$	55,840	Little change	
1100	Rating Agency	\$	10,000	\$	30,000	Fitch + Moody's and S&P	
1200	Associations & Lobbyist	\$	29,150	\$	57,780	Added TAPS	
1300	Project Planning	\$	75,000	\$	72,000	Transmission Studies + Retreat	
Subtotal Administration/Advisory/Projects		\$	2,201,680	\$	2,336,920	\$135,240 increase (6.1%)	
				\$	135,240		

## Total Operating Budget

#### **Total Operational Costs**

Administration/Advisory/Projects			FY2020		FY2021	Variance		
100	Salaries, Benefits, Retirement, Accured PTO	\$	1,108,091	\$	1,356,371	\$	248,280	Market Adjustment + Accountant II
200	Legal Counsel	\$	96,000	\$	117,000	\$	21,000	Slightly increased number of hours
300	Advisory Support	\$	397,056	\$	164,300	\$	(232,756)	Decreased number of hours
400	Office Space Lease & Costs	\$	165,000	\$	175,478	\$	10,478	Scheduled increase + lease accounting
500	Member Services, Board Meetings, Training	\$	119,643	\$	129,000	\$	9,357	Increase for strategic/legislative goals
600	Auto Expense	\$	10,702	\$	13,808	\$	3,107	Better estimate based on actuals
700	IT/AV/Software	\$	107,148	\$	133,427	\$	26,279	Updated with IT Service and SEDC
800	Insurance	\$	9,491	\$	14,303	\$	4,813	Better estimate based on actuals
900	Advertising & Marketing	\$	19,400	\$	17,612	\$	(1,788)	Better estimate based on actuals
1000	Audit & Annual Report	\$	55,000	\$	55,840	\$	840	Little change
1100	Rating Agency	\$	10,000	\$	30,000	\$	20,000	Fitch + Moody's and S&P
1200	Associations & Lobbyist	\$	29,150	\$	57,780	\$	28,630	Added TAPS
1300	Project Planning	\$	75,000	\$	72,000	\$	(3,000)	Transmission Studies + Retreat
	Subtotals - Administration/Advisory/Projects	\$	2,201,680	Ś	2,336,920	Ś	135,240	
		•	2,202,000	•	2,555,525	•	200,2 .0	
Dispatch, Scheduling, Modeling								
1400	Energy Services Partner	\$	789,655	\$	613,129	\$	(176,526)	Less ACES studies
1500	MAC Software, Data, Training, Studies, and Subscriptions	\$	160,519	\$	187,941	\$	27,422	Increase for Load Forecasting
1600	MDMS/Communications/Meters	\$	121,912	\$	121,016	\$	(896)	Better estimate based on actuals
	Subtotals - Dispatch, Scheduling, Modeling	\$	1,072,086	\$	922,086	\$	(150,000)	
			2 272 766		2 252 225		(4.4.750)	0.5% II
Total Budget		\$	3,273,766		3,259,006		(14,760)	0.5% Under over FY2020 Budget
				\$	(14,760)			

## FY2021 Capital Budget

- Capital Budget Needs (\$100,000)
- IT Equipment \$25,000
- Transmission Contingency
  - > Delivery Equipment \$75,000

No Change from FY2020 Capital Budget



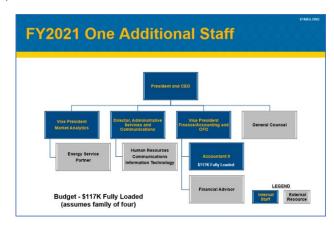
PHONE: (502) 242-5635 FAX: (502) 242-5640 EMAIL: CONTACT@KYMEA.ORG

#### KYMEA FY2021 Operating Budget Update January 23, 2020

#### 1. New Staff – Benefit/Cost Analysis

Included in the FY2021 Budget is one additional staff position as illustrated in the organizational chart to the right.

The Accountant II has an estimated salary of \$70,000 (\$117K fully loaded).



#### Accountant II

The Accountant II reports to the Vice President, Finance and Accounting and CFO. The tasks identified for the Acountant II position are currently performed by the CFO leaving less time for the CFO to perform senior level financial and accounting activities. Since these activities could potentially be outsourced, the benefit/cost analysis is directly comparable to lost time the CFO is needed to perform Accountant II activities. Those activities are identified below.

#### **Accountant II Reoccurring Activities**

- Accounts Payable: 10-12 hours per week
- Financial Statement Preparation: 10 hours per month
- Member Billing: 16 hours per month
- Segregation of Duties: 5 hours per month (bank reconcilliation, ach and wire, check received processing)
- Document Retention Maintenance: 5 hours per month
- The reoccurring activities identified above equate to 1,056 hours. Assuming a consulting rate of \$185/hr, the avoided outside expense would be \$195K. The fully loaded expense of the accountant II position is \$117K, creating a benefit/cost ratio of 1.67 (195K/117K).





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- 2. From a different perspective, the break-even utilization point is 29% (605 hours). In other words, if the Accountant II is able to offset an outside consultant at least 29% of his or her time, the position pays for itself.
- 3. In addition to the positive Benefit/Cost Ratio, the new position provides redundancy and as well as risk oversight. The risk oversight aspect incorporates industry best practices where the accounting activity does not reside with a single employee (e.g. VP of Finance and Accounting and CFO). This was a recommendation by KYMEA's outside auditor (BKD).
- 4. With the additional staff position, the CFO is able to concentrate on:
  - Budgeting/Forecasting
  - Ratemaking
  - Strategic planning and business unit financial structure develoipment
  - Member and Legislative activites
  - Risk management (middle and back office duties)

Sincerely,

Doug Buresh President & CEO

Kentucky Municipal Energy Agency



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**Position:** Accountant II

Department: Finance and Accounting

#### **JOB SUMMARY:**

To maintain accurate accounting records that result in balance sheets and income statements that reflect the true financial position of the Agency.

The list of duties below in no way states or implies that these are the only duties to be performed in the position of Accountant II. The position will be required to follow any other instructions and/or to perform any other duties as requested by his/her Supervisor.

#### **RESPONSIBILITIES:**

#### A. Accounts Payable

- 1. Completing Vendor credit applications, sales tax exemption certificates
- 2. Setting up new Vendor information, including W-9 information
- 3. Distributing all invoices to proper departments for approval
- 4. Matching invoices with purchase orders & receiving reports as appropriate
- 5. Enter all approved invoices into the A/P system for payment
- 6. Produce checks or schedule ACH payments
- 7. Post all payments made via ACH/Wire in the A/P system
- 8. Scan all paid invoices into the imaging system
- 9. Process checks and forward to Vice President of Finance and Accounting for final signature
- 10. Reconcile Accounts Payable statements to ensure all vendor accounts are in good standing
- 11. Process all payroll withholdings and remit payments bi-weekly
- 12. Process all retiree health insurance reimbursements, life, dental and supplemental insurance payments

#### B. Bank Accounts

1. Deposit Accounts Receivable checks via remote bank deposit and record in accounting system



#### C. Journal Entries

- 1. Verify all subledger G/L accounts balance to the G/L balances
- 2. Make necessary monthly routine journal entries and vouchers
- 3. Post monthly entry for bank fees and interest revenue, payroll account clearing, and reserve/rate stabilization funds

#### D. Audit

- 1. Compile all necessary information at the auditor's request onto shared drive
- 2. Assist auditors with questions or problems throughout the audit process

#### E. 1099s

- 1. Maintain current W-9 records on all active vendors
- 2. Prepare 1099 Vendor listing, process 1099 reports and submit 1096/1099 to IRS

#### F. Unclaimed Property

- 1. Clear stale checks by fiscal year, 3 years prior to current fiscal year, and make coordinating entries to remove from the G/L
- 2. Prepare and submit the holder report for unclaimed refunds to the Kentucky State Treasurer
- 3. Collect & shred all checks held in the vault for the appropriate time period of remitted property

#### G. Document Retention

- 1. Scan, index, tag as appropriate Agency records such as contracts, accounts payable, correspondence, purchase orders, etc.
- 2. Maintain Agency Records Retention schedule
- 3. In the event of an open records request, work with Agency attorney and Vice President of Finance and Accounting to identify, redact as necessary, and deliver appropriate records.
- 4. Retrieve documents for Agency staff, consultants, and Board Members

#### **EDUCATION AND EXPERIENCE:**

- 1. Bachelor's Degree in finance or accounting.
- 2. CPA desired.
- 3. Three to five years of utility experience preferred.
- 4. Travel is periodically required.

**REPORTS TO**: Vice President, Finance and Accounting / CFO



**SUPERVISES:** None

This job description does not constitute an employment agreement between the employer and employee.

#### **Action Items**

G. Action Items

G.1 CEO Employment Agreement

#### **Public Comments**

This is an opportunity for members of the public to provide input to the KYMEA Board and is limited to 5 minutes per speaker. KYMEA welcomes your questions and requests that you submit them in writing so that we can provide an accurate response at a later date.

## **Upcoming Meetings**and Other Business

Next Meeting is Thursday, February 27th at 10 AM

The KYMEA Board of Directors shall hold its regular meetings on the fourth Thursday of each month, except for the months of November and December when the regular meeting shall be held on the third Wednesday. The regular meetings shall convene and commence at 10:00 AM Eastern time on said dates. The regular meetings shall be held at the KYMEA Board Room, 1700 Eastpoint Pkwy, Suite 220, Louisville, Kentucky.

#### **Closed Session**

#### J. Closed Session

- J.1 Market Report/Hedging Strategy
- J.2 Report of Potential Power Purchasers
- J.3 Other topics

Approval to enter into Closed Session pursuant to KRS 61.810(1)(c); KRS 61.810(1)(k); KRS 61.878(1)(c) and KRS 61.878(1)(j) for the purpose of:

- (i) discussing proposed, potential or pending litigation relating to KYMEA and its members relating to transmission issues and cost adjustments;
- (ii) discussing proposed or potential power purchases or sales that have been disclosed in confidentiality to KYMEA; and
- (iii) discussing the market report and KYMEA's future and potential hedging strategy

KRS 61.810(1)(c) allows for closed session for the purpose of discussing proposed, potential and pending litigation relating to the agency.

KRS 61.810(1)(k) and 61.878(1)(c) allow for closed session where discussions regarding records or information disclosed to the agency or required to be disclosed to the agency as confidential or proprietary would, if disclosed by the agency, provide an unfair advantage to competitors of the entity disclosing such information.

KRS 61.810(1)(k) and 61.878(1)(j) allow for closed session where presentation, discussion and review of preliminary recommendations and preliminary memoranda in which opinions are expressed or polices formulated or recommended.

# Actions Related to Matters Discussed in Closed Session

K. Actions Related to Closed Session

None expected

### Adjournment