

FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK & FIELD
STRENGTH & FITNESS
WRESTLING
SPORTS MED
SPEED
AGILITY
SCOREBOARDS
BENCHES & BLEACHERS
COACHING
AQUATICS



BSN SPORTS REWARD PROGRAM

FOR

Breathitt County Schools

BSN SPORTS ("BSN") is pleased to offer **Breathitt Co Schools** the **BSN SPORTS REWARDS PROGRAM** for the purchase and supply of apparel and equipment for use by the schools and its interscholastic programs.

BSN SPORTS Product Pricing: The schools shall be able to purchase products at the following discounts:

-Nike Team Apparel/Stock Uniforms	35% off Retail Price
-Under Armour Team Apparel/Stock Uniforms	35% off Retail Price
-BSN Products	15% off Catalog Price
-BSN Catalog Branded Products	10% off Catalog Price

All Custom Uniforms and Footwear will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at team discount pricing.

Decoration charges are not included in the above discounts.

Products sold to the Cheerleading coach through Varsity Spirit Fashion will not be included in spending level totals.

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN from a manufacturer such as Wilson, Spalding, Rawlings, etc.

My Team Shop: BSN SPORTS' online player pay site can be used by any programs. All MTS sales including club and organizations will count towards rebate goals.

Shipping: The schools will be quoted freight charges on all orders.

Product Rebate: Subject to the terms below, at the end of each school year of this agreement, the school district will receive a Product Rebate including selected products from BSN. The Product Rebate will be selected from a list of products provided by BSN and subject to availability at the time of order. Product Rebates are available after the requirements below are met and must be utilized during each school budget year. All Product Rebates will be redeemed in May and June. A Product Rebate balance does not carry over from year to year.

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Annual Rebate Amount:

5% of annual spend in Nike, Under Armour or other branded apparel or BSN equipment at catalog price.

The above total will be calculated by totaling all purchases by the district office, elementary schools and ATC. The high school will remain in their current NIKE/BSN SPORTS agreement and those sales will not count towards the above rebate.

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives. Any decoration or customization to rebate product is paid for by the Athletic Program.

Terms and Conditions: BSN SPORTS will be given the opportunity to quote all district and elementary school orders for products we can provide. Only products purchased through BSN will be eligible for the Product Rebate. The Schools must be current on all payment obligations to BSN to be eligible for the Product Rebate.

Term: The duration of this agreement is four (4) years from **December 1st, 2019 to May 30th, 2023** ("Term"). Breathitt Co Schools or BSN SPORTS has the right to cancel the agreement if one or all parties feel they are not benefiting from the agreement. Cancelling the agreement must be done in writing prior to May 30th of each year.

Acknowledged and Agreed to:

Breathitt Co Schools

BSN SPORTS

BSN SPORTS

School Representative
Signature

Mike Harber
VP of Sales

Jeff Brickler
Regional Sales Manager

Please print name

Date