

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
www.henderson.kyschools.us



To: Marganna Stanley, Superintendent
And School Board Members

From: Cindy Cloutier
Director of Finance

Date: October 21, 2019

Re: Bid Recommendations

Bid Recommendations:

Surplus Technology Equipment Bid # 9-19-5-9

Bid Invitations were sent to 2nd Gear, Imaan International, Relay Network, Secure Recycling, Service Express, as well as posting on the Web Page and publishing notice in the paper for this bid. We received bids from all vendors listed above as well as TDF Computing and Holy Name School. Relay Networks had the highest bid for some items as well as Secure Recycling for others. We are recommending you award the contract to Relay Networks and Secure Recycling.

Bid Renewals:

Art Supplies Bid # 9-18-6-10

Seven vendors have a contract for Art supplies. ACE Educational Supplies, Inc., Cascade School supplies, Dick Blick, Lakeshore Learning, Oriental Trading, S & S Worldwide & Quill. Six of the seven vendors have agreed to renew under the same terms and conditions as the original contract. ACE Educational Supplies has not responded. They will no longer be an approved vendor. We are recommending renewal of the six vendors for an additional year.

Gasoline & Diesel Fuel Bid # 18-16-5-11

Home Oil & Gas Company currently has the contract for gasoline & diesel fuel until November 30, 2019. Fuel prices currently are comparable to prices last year, at this time. The company has agreed to renew the contract with us for the same terms and conditions as last year. The rack price fluctuates but the margin of profit per gallon will remain the same as it was with the contract in 2016. We recommend renewing with Home Oil & Gas Company for an additional year.

Science Supplies Bid # 16-16-5-11

Eleven vendors have a contract with us for Science Supplies. All but one vendor returned agreements to renew their contract at the original terms and conditions. These vendors allow the schools to choose the best product for their specific needs. We recommend renewing the bid with each of the following companies: Acorn Naturalists, Carolina Biological Supply Co., Fisher Scientific Company LLC, Flinn Scientific, Inc., Frey Scientific/School Specialty, Mark My Words, LLC, Nasco, Pitsco Education, School Outfitters, LLD, and Ward’s Science/VWR International LLC. The following did not respond to our request to renew. ACE Educational Supplies, Inc. did not respond to our request to renew. They will no longer be an approved vendor. We recommend renewing with the ten vendors for another year.

Teaching Supplies Bid # 15-16-5-11

Eighteen vendors have a contract with us for Teaching Supplies. We received seventeen letters back from vendors agreeing to renew the contract with the original terms and conditions of the bid. We recommend renewing with, Business Equipment, EAI Education, ETA/hand 2 mind, Fisher Scientific Company, Innovative Learning Concepts now TouchMath Acquisitions, LLC, Inc., Jr. Library Guild, Kaplan Early Learning, Lakeshore Learning Materials, Mark My Words, LLC, National Educational System, Quill Corporation, Really Good Stuff, S & S Worldwide, School Specialty, Schoolhouse Outfitters, Smith and Butterfield, and Steps to Literacy. ACE Educational Supplies did not respond to our request to renew. They will no longer be an approved vendor. We recommend renewing with the seventeen vendors for another year.

T-Shirts, Sweatpants/Shirts, & Polo’s Bid # 19-16-5-11

Fifteen vendors have a contract for T-shirts, sweatshirts/pants and polos. All but one has agreed to renew with the original terms of the contract. Schools have used these vendors for numerous events and programs. We recommend renewing the contract with ABBA Promotions, Bill Heath’s Family Sports, BSN Sports, Central Screen Printing, Color Connection, Colonel Connection, Elite Screen Printing, Grandy Ink Spirit Wear, M & M Creations, MoJo Sports, Moonlight Printing Company, Neff Motivations, Pamco, and Uniforms Manufacturing Inc. Far From Boring.com did not agree to renew for the original terms. They will no longer be an approved vendor. We recommend renewing with the fourteen vendors for another year.

Workman’s Compensation Insurance Bid #13-17-5-12

The current contract for Workman’s Compensation Insurance is due to expire December 31, 2019. EM Ford has agreed to renew the original contract terms and conditions. EM Ford Insurance has served Henderson County Schools for many years. EM Ford has worked to give us the best coverage at the best price. The company has helped with training on accident prevention to keep coverage costs as low as possible. We are recommending the contract be renewed with EM Ford & Company for another year.

Henderson County Schools
1805 Second St.
Henderson, KY 42420

Surplus Technology Equipment
Bid # 9-19-5-9

Items	Holy Name School		IMAAN International		Relay Networks		Secure Recycling		Service Express		TDF Computing		2nd Gear	
	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total	Price Each	Total
79 - Dell 3340 Laptop	\$1.00	\$79.00	\$25.00	\$1,975.00	\$20.00	\$1,580.00	\$32.00	\$2,528.00	NO	BID	\$11.00	\$869.00	NO	BID
26 - Micro Surface Tablet	\$2.00	\$52.00	\$25.00	\$650.00	\$15.00	\$390.00	\$32.00	\$832.00	NO	BID	\$11.00	\$286.00	NO	BID
3 - Dell PowerEdge R720			\$75.00	\$225.00	\$50.00	\$150.00	\$12.00	\$36.00	NO	BID	\$31.00	\$93.00	NO	BID
2 - Dell PowerEdge R710			\$35.00	\$70.00	\$25.00	\$50.00	\$12.00	\$24.00	NO	BID	\$5.00	\$10.00	NO	BID
2 - Dell Equallogic PS4100X			\$100.00	\$200.00	\$500.00	\$1,000.00	\$50.00	\$100.00	NO	BID	\$20.00	\$40.00	NO	BID
2 - Dell Equallogic PS6110X			\$250.00	\$500.00	\$500.00	\$1,000.00	\$50.00	\$100.00	NO	BID	\$10.00	\$20.00	NO	BID
2 - Dell Equallogic PS6210X			\$300.00	\$600.00	\$800.00	\$1,600.00	\$50.00	\$100.00	NO	BID	\$20.00	\$40.00	NO	BID
1 - Dell Equallogic PS4100E			\$100.00	\$100.00	\$200.00	\$200.00	\$50.00	\$50.00	NO	BID	\$10.00	\$20.00	NO	BID
1 - Dell Equallogic PS6100X			\$250.00	\$250.00	\$500.00	\$500.00	\$50.00	\$50.00	NO	BID	\$10.00	\$10.00	NO	BID
Total :		\$131.00		\$4,570.00		\$6,470.00		\$3,820.00	NO	BID		\$1,388.00	NO	BID

Contact Information:													
Name	Derell Sagez	Valerie Smith	548 Apollo Dr. Suite 02	Bruce		Theo Furber							
Address	628 2nd St.	2000 International Parkway Suite 101	Lino Lakes, MN 55014	4487 Park Dr. Suite E		1325 Chastain Rd. Suite 350							
	Henderson, KY 42420	Fredericksburg, VA 22406	763-450-3142	Norcross, GA 30083		Kennesaw, GA							
Phone	270-827-3425 ext 116	540-737-4500	651-633-4055	770-279-0927		770-977-2925							
Fax		540-737-4501		800-936-1477		770-578-3737							
E-mail	dsagez@holynameschool.org	valerie@imaaninc.com	mlasiuta@relaynetwork.com	bruce@securerecyclingusa.com	ITAD@serviceexpress.com	info@tdfcomputing.com	mdomsic@ndgear.com						