

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7774

APPROVAL DATE: October 15, 2019

ITEM(S) QUOTED: FURNITURE, CLASSROOM & OFFICE (Percentage)

DATE BIDS RECEIVED: September 17, 2019

CONTRACT PERIOD: From November 04, 2019 through November 03, 2020

RENEWAL(S): No renewal option.

COMMENTS: An * indicates an award. The Board will draw lots to break the tie for Item No. 7.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Creative-image technologies	Catalog attached for Items # 7, 8, 16, 20 & 21	Net 30
Drennan Equipment Company		net 30
Fisher Science Education	28% discount off the Fisher Science Education 2019 Catalog. Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND".	NET 30
HCONE International IMPEX Inc		Net 30
Hurst Office Suppliers, Inc.		Net 30 Days.
Kaplan Early Learning Company		
KDA Office Furniture		Net 30
Lakeshore Learning Materials	Discount not applicable to sale items. Discount will be held for the lifetime of the contract.	Net 30
Munson Business Interiors		EFT (Electronic Funds Transfer)-Net 30 Days
Nu-Idea		Net 30 Days
Office Resources, Inc		Net 30 days
School Outfitters LLC	Discount structure includes up to delivery to the room of choice, assembly and dunnage removal. Warehousing is available for an additional charge.	Net 30 days.
School Specialty Inc.	Must reference our bid #7790904715 on all approved purchase orders to insure pricing and delivery.	Net 30 days
Tom Sexton & Associates	Net 30 Days	Net 30 Days
Troxell Communications, Inc.	Troxell is submitting a No Bid for the products listed in this RFP. Please keep our name on the bidders list & contact Jack Finke for any future opportunities: 513-351-5487 or jack.finke@trox.com. Thank you.	
Virco Inc.	Link to Catalog/Price List: www.virco.com/catalogs	NET 30 DAYS

ITEM NO. 1 - CHAIRS. CLASSROOM. OFFICE. ALLSTEEL. (4600250-1733148)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	51.00 % *
CATEGORY NOTES:	
Troxell Communications, Inc.	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 2 - CHAIRS. CLASSROOM. OFFICE. GLOBAL. (4600250-2000752)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	50.66 % *
CATEGORY NOTES:	
School Specialty Inc.	49.00 %
CATEGORY NOTES:	
Nu-Idea	42.00 %
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	40.00 %
CATEGORY NOTES:	

ITEM NO. 3 - CHAIRS. CLASSROOM. OFFICE. HON. (4600250-1717549)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	59.01 % *
CATEGORY NOTES:	
Munson Business Interiors	56.76 %
CATEGORY NOTES:	
Office Resources, Inc	54.00 %
CATEGORY NOTES:	
HCONE International IMPEX Inc	50.00 %
CATEGORY NOTES: Includes shipping and installation	
Nu-Idea	41.00 %
CATEGORY NOTES:	

ITEM NO. 4 - CHAIRS. CLASSROOM. OFFICE. KIMBALL. (4600250-1727818)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	52.52 % *
CATEGORY NOTES:	

Note: * indicates a pending award.

ITEM NO. 5 - CHAIRS, CLASSROOM, OFFICE, KRUEGER INTERNATIONAL/KI. (4600250-2011988)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
KDA Office Furniture	50.50 % *
CATEGORY NOTES: Net 30	
HCONE International IMPEX Inc	39.25 %
CATEGORY NOTES: includes shipping and installation	
Munson Business Interiors	36.88 %
CATEGORY NOTES:	

ITEM NO. 6 - CHAIRS, CLASSROOM, OFFICE, NATIONAL, (4600250-1717550)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	55.03 % *
CATEGORY NOTES:	
HCONE International IMPEX Inc	32.80 %
CATEGORY NOTES: Includes shipping and installation	

ITEM NO. 7 - COMPUTER WORKSTATIONS, TABLES, CARTS, STUDY CARRELS, (4600250-2013467)

AWARD NOTES: The Board will draw lots to break the tie.	
CATEGORY NOTES: PODIUMS, LECTERNS. BALT/MOORE CO.	
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	42.00 %
CATEGORY NOTES:	
School Specialty Inc.	42.00 %
CATEGORY NOTES:	
Creative-image technologies	38.00 %
CATEGORY NOTES: Catalog attached - MooreCo Balt Vendor	
HCONE International IMPEX Inc	38.00 %
CATEGORY NOTES: Includes shipping and assembling	

ITEM NO. 8 - COMPUTER WORKSTATIONS, TABLES, CARTS, MAILROOM TABLES/SORTERS, MAYLINE/SAFEQO. (4600250-1727824)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	50.96 % *
CATEGORY NOTES:	

Note: * indicates a pending award.

Hurst Office Suppliers, Inc.	50.01 %
CATEGORY NOTES:	
School Specialty Inc.	40.00 %
CATEGORY NOTES:	
HCONE International IMPEX Inc	39.25 %
CATEGORY NOTES: This includes shipping and assembly	
Creative-image technologies	38.00 %
CATEGORY NOTES: Catalog Attached - MooreCo Balt Vendor	
Nu-Idea	37.00 %
CATEGORY NOTES:	

ITEM NO. 9 - DISPLAY, TROPHY & MESSENGER CASES. WADDELL (GHENT MFG.). (4600250-1720042)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	39.01 % *
CATEGORY NOTES:	
HCONE International IMPEX Inc	38.25 %
CATEGORY NOTES: includes shipping and installation	
School Specialty Inc.	38.00 %
CATEGORY NOTES:	
Nu-Idea	30.00 %
CATEGORY NOTES:	

ITEM NO. 10 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, ALLSTEEL. (4600250-1729473)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	51.00 % *
CATEGORY NOTES:	

ITEM NO. 11 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, HON. (4600250-1727822)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	58.51 % *
CATEGORY NOTES:	
Munson Business Interiors	56.76 %
CATEGORY NOTES:	
Office Resources, Inc	52.00 %
CATEGORY NOTES:	
HCONE International IMPEX Inc	50.00 %

Note: * indicates a pending award.

CATEGORY NOTES: includes shipping and installation

Nu-Idea

41.00 %

CATEGORY NOTES:

ITEM NO. 12 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, KIMBALL, (4600250-2013468)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

Munson Business Interiors

52.52 % *

CATEGORY NOTES:

ITEM NO. 13 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, KRUEGER INTERNATIONAL/KI, (4600250-1727821)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

KDA Office Furniture

50.50 % *

CATEGORY NOTES: Net 30

HCONE International IMPEX Inc

41.50 %

CATEGORY NOTES: includes shipping and installation

Munson Business Interiors

36.88 %

CATEGORY NOTES:

ITEM NO. 14 - FURNITURE, CLASSROOM, OFFICE MODULAR, WAVEWORKS/RENEGADE ONLY, NATIONAL, (4600250-2010813)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

Munson Business Interiors

55.03 % *

CATEGORY NOTES:

Office Resources, Inc

53.00 %

CATEGORY NOTES:

HCONE International IMPEX Inc

32.80 %

CATEGORY NOTES: includes shipping and installation

ITEM NO. 15 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, (EXCLUDING WAVEWORKS/RENEGADE), NATIONAL, (4600250-1717556)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

Munson Business Interiors

55.03 % *

CATEGORY NOTES:

Office Resources, Inc

53.00 %

CATEGORY NOTES:

Note: * indicates a pending award.

HCONe International IMPEX Inc	32.80 %
CATEGORY NOTES:	includes shipping and installation
Fisher Science Education	.00 %
CATEGORY NOTES:	28% off of Fisher Science Education 2019 catalog items only. We offer science lab furniture that are exact or similar to that offered by National School Furniture. Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND".

ITEM NO. 16 - FURNITURE, CLASSROOM TYPE, ARTCO-BELL - FULL LINE, INCLUDES SHAPE TABLES, (4600250-2013469)

CATEGORY NOTES: ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Tom Sexton & Associates	40.00 % *
CATEGORY NOTES:	
Creative-image technologies	38.00 %
CATEGORY NOTES:	Catalog attached MooreCo Balt Vendor

ITEM NO. 17 - PORTABLE PARTITION PANELS, COMMERCIAL GRADE, SCREENFLEX, (4600250-1733150)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Drennan Equipment Company	25.05 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	20.01 %
CATEGORY NOTES:	
Nu-Idea	15.00 %
CATEGORY NOTES:	
School Specialty Inc.	13.00 %
CATEGORY NOTES:	
HCONe International IMPEX Inc	12.50 %
CATEGORY NOTES:	includes shipping

ITEM NO. 18 - SEATING, PORTABLE, CLARIN, INCLUDES FOLDING CUSTOM & LOGO CHAIRS, (4600250-1731507)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	42.01 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	41.01 %
CATEGORY NOTES:	

ITEM NO. 19 - EARLY CHILDHOOD CLASSROOM FURNITURE, WOODEN. INCLUDE NAME OF MANUFACTURER YOU
(4600250-2013470)

AWARD NOTES: Reject HCONE International IMPEX, Inc. - multiple discounts not acceptable.

CATEGORY NOTES: ARE BIDDING, OR PROVIDE CATALOG IF VENDOR FULL LINE IN INCLUDED IN BID. (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES: School Specialty Early Childhood Catalog	
HCONE International IMPEX Inc	32.50 %
CATEGORY NOTES: Jonti Craft ECR4Kids Wooddesigns Carpet for Kids Joy Carpet Whitney Brothers Furniture Direct Partners Discount varies and includes shipping and installation	
Hurst Office Suppliers, Inc.	25.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Please see attached for list of exclusions. Kaplan furniture, Wood Designs, Jonti Craft and Whitney Brothers.	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Manufacturer: Lakeshore Learning Materials / Discount is not applicable to sale items.	
School Outfitters LLC	3.00 % *
CATEGORY NOTES: Sprogs	

ITEM NO. 20 - EARLY CHILDHOOD CLASSROOM FURNITURE, NON-WOODEN. INCLUDE NAME OF MANUFACTURER YOU
(4600250-2013471)

AWARD NOTES: Reject HCONE International IMPEX, Inc. - multiple discounts not acceptable.

CATEGORY NOTES: ARE BIDDING, OR PROVIDE CATALOG IF VENDOR FULL LINE IN INCLUDED IN BID. (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Virco Inc.	56.00 % *
CATEGORY NOTES: VIRCO INC	
KDA Office Furniture	50.50 % *
CATEGORY NOTES: Manufacturer: KI (Krueger International) net 30	
Drennan Equipment Company	40.00 % *
CATEGORY NOTES: Flash Furniture	
Creative-image technologies	38.00 % *
CATEGORY NOTES: Catalog attached - MooreCo Balt Vendor	
School Specialty Inc.	34.00 % *
CATEGORY NOTES: School Specialty Early Childhood Catalog	
HCONE International IMPEX Inc	32.50 %
CATEGORY NOTES: Jonti Craft ECR4Kids Wooddesigns Carper for kids Joy Carpets Whitney Brothers Furniture Direct Partners Discount varies and includes shipping and installation	

Note: * indicates a pending award.

Hurst Office Suppliers, Inc.	25.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Please see attached list of exclusions. Kaplan furniture, Wood Designs, Jonti Craft and Whitney Brothers.	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Manufacturer: Lakeshore Learning Materials / Discount is not applicable to sale items.	
School Outfitters LLC	5.00 % *
CATEGORY NOTES: Learniture	

ITEM NO. 21 - FURNITURE. CLASSROOM TYPE. SMITH SYSTEM - FULL LINE. INCLUDES SHAPE TABLES, (4600250-2014422)

CATEGORY NOTES: ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc	43.00 % *
CATEGORY NOTES: Smith System 2019 catalog	
Creative-image technologies	38.00 %
CATEGORY NOTES: Catalog attached - MooreCo Balt Vendor	
School Specialty Inc.	27.00 %
CATEGORY NOTES:	