JEFFERSON COUNTY BOARD OF EDUCATION EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

| BID ID: | 7765 |
|---------------------|---|
| APPROVAL DATE: | September 24, 2019 |
| ITEM(S) QUOTED: | SCHOOL BUS MOBILE DIGITAL VIDEO CAMERA MOBILE DVR SYSTEM |
| DATE BIDS RECEIVED: | August 15, 2019 |
| CONTRACT PERIOD: | From October 01, 2019 through September 30, 2020 |
| RENEWAL(S): | A one-year renewal at the option of both parties. |
| COMMENTS: | Awarded to Vincennes Electronics, Inc. dba VEI Communications. |

Vendor Response Terms

| Vendor Name | Response Terms | Response Payment Terms |
|------------------------|---|---|
| RCS Communications | N/A No Bid Thank you for the opportunity | N/A No Bid Thank you for the opportunity |
| Sonitrol of Louisville | The cost per system including 1 8 channel NVR w/ 1TB HDD, 4 4MP Dome Cameras, including wire, 8GB memory stick and complete installation will be \$2,060.40 per system. The total cost of 1,250 systems will be \$2,975,500. | 1/3 downpayment will be due before installation. Each system will be due net 30 days upon completion. |

Vincennes Electronics, Inc. dba VEI Communications ITEM NO. 1 - LOT CODE: - 1-3 - School bus mobile digital video camera (installed), as per specifications. Camera must be compatible with 247 DVR. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (1300690-2012697) LOT AWARD NOTES: Reject Sonitrol of Louisville - down payment not acceptable per Bid Terms and Conditions. **ITEM MANUFACTURER & PART NUMBER** VENDOR NAME UNIT PRICE (\$) **RCS** Communications 0.0001 0 VENDOR REFERENCE NUMBER: 0 **RESPONSE ITEM PAYMENT TERMS:** N/A No Bid Thank you for the opportunity **RESPONSE ITEM NOTES:** N/A No Bid Thank you for the opportunity Sonitrol of Louisville 132.0000 Geovision **VENDOR REFERENCE NUMBER: GU-TDR4700 RESPONSE ITEM PAYMENT TERMS:** 1/3 downpayment will be due before installation, E **RESPONSE ITEM NOTES:** The total cost for 4 video cameras per NVR a total of 5,000 cameras will be \$660,000. These are 4MP resolution cameras. 252.0000* Vincennes Electronics, Inc. dba VEI Communication 246 Security VENDOR REFERENCE NUMBER: 501-IR2-2.97 **RESPONSE ITEM PAYMENT TERMS:** Net 30 **RESPONSE ITEM NOTES:** This is for both the 2.9 and 3.6 lens. The doom cameras that are asked for are not longer made. Manufacturer has limited quantities. Once Stock is gone a substitute will have to be found. ITEM NO. 2 - LOT CODE: - 1-3 - School bus mobile DVR (installed), as per specifications, DVR must be compatible with 247, 1 -1.0000 Each Purchase, Estimated Quantity - 1 (1300690-2012698) LOT AWARD NOTES: Reject Sonitrol of Louisville - down payment not acceptable per Bid Terms and Conditions. VENDOR NAME **ITEM MANUFACTURER & PART NUMBER UNIT PRICE (\$) RCS** Communications Ω 0.0001 VENDOR REFERENCE NUMBER: 0 RESPONSE ITEM PAYMENT TERMS: N/A No Bid Thank you for the opportunity **RESPONSE ITEM NOTES:** N/A No Bid Thank you for the opportunity 1,368,0000* Vincennes Electronics, Inc. dba VEI Communication 247 Security VENDOR REFERENCE NUMBER: ZEUSHD8W-000-A63 **RESPONSE ITEM PAYMENT TERMS:** net 30 days **RESPONSE ITEM NOTES:** 8-CHANNEL DVR HD WITH WIFI, WITHOUT STORAGE REV A63, SHOCK MOUNT. To include installation during normal business hours Sonitrol of Louisville Vivotek 1,381.2000 **VENDOR REFERENCE NUMBER:** T6-NV9311P **RESPONSE ITEM PAYMENT TERMS:** 1/3 payment will be due upon completion. Each syst **RESPONSE ITEM NOTES:** The total cost is \$1,726,500 for 1,250 NVR units. ITEM NO. 3 - LOT CODE: - 1-3 - School bus mobile digital video camera and DVR (installed), Complete Unit. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (1300690-2014386) LOT AWARD NOTES: Reject Sonitrol of Louisville - down payment not acceptable per Bid Terms and Conditions. VENDOR NAME **ITEM MANUFACTURER & PART NUMBER** UNIT PRICE (\$) **RCS** Communications 0 0.0001 VENDOR REFERENCE NUMBER: 0 **RESPONSE ITEM PAYMENT TERMS:** N/A No Bid Thank you for the opportunity **RESPONSE ITEM NOTES:** N/A No Bid Thank you for the opportunity

Note: * indicates a pending award.

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| Sonitrol of Louisville | | Vivotek/Geovision | 2,060,4000 | |
|------------------------|--|-------------------|-------------|--|
| | VENDOR REFERENCE NUMB RESPONSE ITEM PAYMENT | | | |
| <u></u> | RESPONSE ITEM NOTES: This is the complete cost to install 1 NVR w/ 1TB HDD, 4 4 MP cameras per sy including an 8GB USB Memory Stick, all wire, and installation. | | | |
| | | | | |
| Vince | nnes Electronics, Inc. dba VEI C VENDOR REFERENCE NUMB RESPONSE ITEM PAYMENT | ER: ZEUSHD6W-004 | 2,439.0000* | |

TOTAL BIDS - 1-3

| VENDOR NAME | <u>TOTAL (\$)</u> | AWARDED TOTAL (\$) |
|---|-------------------|--------------------|
| Vincennes Electronics, Inc. dba VEI Communication | 4,059.00 | 4,059.00 |
| RCS Communications | .00 | |
| Sonitrol of Louisville | 3,573.60 | |
| | | |

\$4,059.00

TOTAL BIDS

| VENDOR NAME | <u>TOTAL (\$)</u> | AWARDED TOTAL (\$) |
|---|-------------------|--------------------|
| RCS Communications | .00 | |
| Sonitrol of Louisville | 3,573.60 | |
| Vincennes Electronics, Inc. dba VEI Communication | 4,059.00 | 4,059.00 |
| | | 4,059.00 |