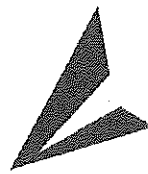


FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK & FIELD
STRENGTH & FITNESS
WRESTLING
SPORTS MED
SPEED
AGILITY
SCOREBOARDS
BENCHES & BLEACHERS
COACHING
AQUATICS



BSN SPORTS™

**BSN SPORTS ALL SCHOOL PROGRAM
FOR
CONNER HIGH SCHOOL**

BSN SPORTS ("BSN") is pleased to offer **Conner High School** the **BSN SPORTS ALL SCHOOL PROGRAM** for the purchase and supply of athletic apparel and equipment for use by the school and its interscholastic programs.

BSN SPORTS Product Pricing: The school shall be able to purchase products at the following discounts:

-Nike Team Apparel/Stock Uniforms	35% off Retail Price
-Under Armour Team Apparel/Stock Uniforms	35% off Retail Price
-BSN Products	15% off Catalog Price
-BSN Catalog Branded Products	10% off Catalog Price

All Custom Uniforms, Footwear and My Team Shop items will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at team discount pricing.

Decoration charges are not included in the above discounts.

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN from a manufacturer such as Wilson, Spalding, Rawlings, etc.

My Team Shop: BSN SPORTS' online player pay site can be used by all varsity programs. All other programs including club sports and organizations will be encouraged to participate.

Shipping: The Athletic Program will be quoted freight charges on all orders.

Product Rebate: The promotional product will be selected from a list of products provided by BSN and subject to availability at the time of order. Product Rebates are to be utilized during each school budget year. A Product Rebate balance does not carry over from year to year.

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BSN SPORTS will provide Conner HS with **\$10,000** a year in promotional product. This allotment is good starting July 1st of each year of the agreement and has to be used in full no later than May 30th of each year of the agreement. The promotional amount is to be redeemed at then current catalog/retail prices. The promotional amount may be used on any branded apparel, BSN equipment or other products provided by BSN SPORTS. (A small list of exceptions available upon request.)

Annual Spending Level	Annual Rebate Amount:
\$125,000 +	3% of annual spend in BSN Equipment or apparel.

BSN SPORTS will also provide a free set of football pants with jersey purchase (limit 2 free sets per agreement term).

Signing Bonus:
Facility VIP Branding Package: \$10,000 value

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives. Any decoration or customization to promotional product is paid for by the Athletic Program.

Terms and Conditions: All purchases will be made through BSN SPORTS. This includes all athletic uniforms, coaches apparel, team footwear (where applicable), field/player equipment and other athletic department needs. BSN SPORTS acknowledges use of a local coaches company for the WBB team parent purchased items. The School and Athletic Program must be current on all payment obligations to BSN to be eligible for the Promotional Product.

Term: The duration of this agreement is five (5) years from **July 1st, 2019 to May 31st, 2024** ("Term"). This agreement can be cancelled by either party to be submitted in writing on or before May 31st of any of the agreement years.

Acknowledged and Agreed to:

Conner High School

BSN SPORTS

BSN SPORTS

Signature
School Representative

Mike Harber
VP of Sales

Jeff Brickler
Regional Sales Manager

Please print name

Date

FOOTBALL

BASKETBALL

VOLLEYBALL

SOCCER

BASEBALL

LACROSSE

TENNIS

SOFTBALL

UNIFORMS

TRACK & FIELD

STRENGTH &

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SPORTS MED

SPEED

AGILITY

SCOREBOARDS

BENCHES & BLEACHERS

COACHING

AQUATICS



Rebate amount per year:

Based on \$125,000 total spend with BSN SPORTS:

\$10,000 Promotional product

3% = \$3,750 product rebate

Total per year: \$13,750

Total for 5 year agreement: \$68,750

Signing Bonus:

\$10,000 VIP Branding credit

Other Value Adds:

Believe In You (\$7,500 Value)

Believe In You is a character building and motivational video series designed to educate students and staff about the incredible power of believing in yourself. Each episode stars outstanding athletes and individuals across the country sharing their journey of self-discovery. Accompanying these videos are lesson plans and discussion guides to use with your students.

St. Jude Game Day

St. Jude Game Day is a week of engagement and activities centered around raising awareness and funds for St. Jude Children's Hospital. This turn-key program provides all of the tools needed to rally the student body around a great cause and teaching students to be philanthropic whether that is with time, money or other resources. All of the supplies will be provided in an easy to follow format including morning announcement scripts, posters/banners, fully developed fundraising ideas, and shaker poms/spirit items for the game.