

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7720

APPROVAL DATE: June 11, 2019

ITEM(S) QUOTED: SPOKEN LANGUAGE INTERPRETING SERVICES &  
TRANSLATION OF DOCUMENTS

DATE BIDS RECEIVED: May 02, 2019

CONTRACT PERIOD: From July 01, 2019 through June 30, 2020

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Catholic Charities, Language Services	Catholic Charities is a long-time partner of JCPS. Catholic Charities may, from time to time, receive grant funds. When this has occurred in the past, that cost savings has been shared with JCPS.	Net 30
Interpreters Unlimited		
LanguageLine Solutions	LanguageLine Solutions is bidding onsite interpretation, over-the-phone interpretation, video remote interpretation, and written translation services. Please see attached proposal and required documents.	Rates as indicated below. LanguageLine operates on NET30 payment term.
Languages Translation Services		
Vocalink, Inc.	Vocalink accepts the Terms and Conditions and the JCPS Services Contract. American Sign Language is excluded from all service offerings.	Net30
Voiance Language Services LLC	30 days	30 days

ITEM NO. 1 - Spoken Language Interpreting Service, onsite. (per specifications). Price per hour. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (4600649-2013779)

ITEM AWARD NOTES: Awarded to Catholic Charities, Language Services and Vocalink, Inc. to ensure adequate coverage.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Catholic Charities, Language Services	Catholic Charities of Louisville #1	42.0000*
<b>VENDOR REFERENCE NUMBER:</b> 40208-1		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		
Vocalink, Inc.	Not Applicable	45.0000*
<b>VENDOR REFERENCE NUMBER:</b> Not Applicable		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net30		
<b>RESPONSE ITEM NOTES:</b> Per hour w/2-hr min. & all other terms in Bid Specs applicable. Price based on JCPS use of on-line scheduling system.		
LanguageLine Solutions	LanguageLine Solutions	50.0000
<b>VENDOR REFERENCE NUMBER:</b> Onsite		
<b>RESPONSE ITEM PAYMENT TERMS:</b> NET 30		
<b>RESPONSE ITEM NOTES:</b> Spanish: \$50.00 (Standard Hourly Rate) / \$75.00 (Non-Standard Hourly Rate); \$100.00 (Emergency / Holiday Hourly Rate). Other Spoken Language: \$65.00 (Standard Hourly Rate) / \$97.50 (Non-Standard Hourly Rate); \$130.00 (Emergency / Holiday Hourly Rate). Please see attached price sheet detailing Hourly Rates and Charges.		
Interpreters Unlimited	N/A	69.0000
<b>VENDOR REFERENCE NUMBER:</b> N/A		
Languages Translation Services	Services #Services	75.0000
<b>VENDOR REFERENCE NUMBER:</b> Services		
<b>RESPONSE ITEM PAYMENT TERMS:</b> 30 days.		
<b>RESPONSE ITEM NOTES:</b> It is interpreting service.		

ITEM NO. 2 - Spoken Language Interpreting Service, phone/conference call. (per specifications). Price per minute. 1 - 1.0000 Each Purchase, Estimated Quantity - 1

ITEM AWARD NOTES: Reject Languages Translation Services and Interpreters Unlimited - third party not acceptable per bid specifications. Reject Catholic Charities, Language Services - call coordinator, not acceptable.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Languages Translation Services	OPI #OPI	0.7500
<b>VENDOR REFERENCE NUMBER:</b> OPI		
<b>RESPONSE ITEM PAYMENT TERMS:</b> 30 says.		
<b>RESPONSE ITEM NOTES:</b> For other languages than Spanish: \$1.50/minute. For other languages than Spanish, we charge for minimum of 1 hour.		
Interpreters Unlimited	N/A	0.8000
<b>VENDOR REFERENCE NUMBER:</b> N/A		
Catholic Charities, Language Services	Catholic Charities of Louisville #2	1.0000
<b>VENDOR REFERENCE NUMBER:</b> 40208-2		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		
<b>RESPONSE ITEM NOTES:</b> All spoken language phone and video interpreting assignments are connected directly using our free mobile application. Assignments are directed to an approved pool of interpreters made up of Catholic Charities contractors and other interpreters who meet with our professional standards.		
LanguageLine Solutions	LanguageLine Solutions	1.0500*

Note: \* indicates a pending award.

**VENDOR REFERENCE NUMBER:** OPI  
**RESPONSE ITEM PAYMENT TERMS:** NET 30

**RESPONSE ITEM NOTES:** Price per minute for all languages.

ITEM NO. 3 - Spoken Language Interpreting Service, remote video interpreting, Spanish only. (per specifications). Price per minute. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

**ITEM AWARD NOTES:** Reject Languages Translation Services - no mobile app as required per bid specifications. Reject Catholic Charities, Language Services - third party not acceptable per bid specifications.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Languages Translation Services	VRI #VRI	0.8500

**VENDOR REFERENCE NUMBER:** VRI  
**RESPONSE ITEM PAYMENT TERMS:** 30 days

Catholic Charities, Language Services	Catholic Charities of Louisville #3	1.0000
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**VENDOR REFERENCE NUMBER:** 40208-3  
**RESPONSE ITEM PAYMENT TERMS:** Net 30

**RESPONSE ITEM NOTES:** All spoken language phone and video interpreting assignments are connected directly using our free mobile application. Assignments are directed to an approved pool of interpreters made up of Catholic Charities contractors and other interpreters who meet with our professional standards.

LanguageLine Solutions	LanguageLine Solutions	1.6500*
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**VENDOR REFERENCE NUMBER:** VRI  
**RESPONSE ITEM PAYMENT TERMS:** NET 30

**RESPONSE ITEM NOTES:** Spanish - \$1.65 per minute. All set-up and monthly device fees are waived.

Vocalink, Inc.	Not Applicable	1.8000
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**VENDOR REFERENCE NUMBER:** Not Applicable  
**RESPONSE ITEM PAYMENT TERMS:** Net30

**RESPONSE ITEM NOTES:** 5-minute minimum if pre-scheduled. No minimum for on-demand. Invoiced in 1-min. increments. VRI uses JCPS' equipment and internet service, subject to min. tech specs (see Value Prop doc).

Interpreters Unlimited	N/A	1.9500
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**VENDOR REFERENCE NUMBER:** N/A

ITEM NO. 4 - Spoken Language Interpreting Service, remote video interpreting, all spoken languages other than Spanish. (no sign language). (per specifications). Price per minute. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

**ITEM AWARD NOTES:** Reject Catholic Charities, Language Services and Languages Translation Services - third party not acceptable per bid specifications.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Catholic Charities, Language Services	Catholic Charities of Louisville #4	1.0000

**VENDOR REFERENCE NUMBER:** 40208-4  
**RESPONSE ITEM PAYMENT TERMS:** Net 30

**RESPONSE ITEM NOTES:** All spoken language phone and video interpreting assignments are connected directly using our free mobile application. Assignments are directed to an approved pool of interpreters made up of Catholic Charities contractors and other interpreters who meet with our professional standards.

Languages Translation Services	VRI #VRI	1.5000
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**VENDOR REFERENCE NUMBER:** VRI  
**RESPONSE ITEM PAYMENT TERMS:** 30 days.

Note: \* indicates a pending award.

RESPONSE ITEM NOTES: Minimum : 1 hour.

LanguageLine Solutions	LanguageLine Solutions	1.7500*
<b>VENDOR REFERENCE NUMBER:</b>	VRI	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
<b>RESPONSE ITEM NOTES:</b>	All Other Languages - \$ 1.75 per minute. All set-up and monthly device fees are waived.	
Vocalink, Inc.	Not Applicable	1.8000
<b>VENDOR REFERENCE NUMBER:</b>	Not Applicable	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	Net30	
<b>RESPONSE ITEM NOTES:</b>	5-minute minimum if pre-scheduled. No minimum for on-demand. Invoiced in 1-min. increments. VRI uses JCPS' equipment and internet service, subject to min. tech specs (see Value Prop doc).	
Interpreters Unlimited	N/A	1.9500
<b>VENDOR REFERENCE NUMBER:</b>	N/A	

ITEM NO. 5 - Business Letter Translation, font 12, 1 inch margins. (per specifications). Price per page. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

ITEM AWARD NOTES: Awarded to Catholic Charities, Language Services based on evaluation criteria.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Voiance Language Services LLC	N/A	0.1000
<b>VENDOR REFERENCE NUMBER:</b>	N/A	
<b>RESPONSE ITEM NOTES:</b>	Please refer to our CyraCom Preferred pricing spreadsheet for prices per word for each language. Price indicated is for our per word standard rate for Spanish, our most utilized language.	

Languages Translation Services	TR #TR	30.0000
<b>VENDOR REFERENCE NUMBER:</b>	TR	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	30 days	
<b>RESPONSE ITEM NOTES:</b>	\$30.00 for Spanish.	

Catholic Charities, Language Services	Catholic Charities of Louisville #5	45.0000*
<b>VENDOR REFERENCE NUMBER:</b>	40208-5	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	Net 30	
<b>RESPONSE ITEM NOTES:</b>	Business Letter. Subject to change based on amount of white space, text size, margins and complexity. Will provide quote prior to beginning work.	

Interpreters Unlimited	N/A	45.0000
<b>VENDOR REFERENCE NUMBER:</b>	N/A	
<b>RESPONSE ITEM NOTES:</b>	Spanish: \$45/page	

LanguageLine Solutions	LanguageLine Solutions	75.0000
<b>VENDOR REFERENCE NUMBER:</b>	Translation	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
<b>RESPONSE ITEM NOTES:</b>	Spanish - \$75.00 per page (non-rush) / All Other Languages - \$99.00 per page (non-rush). LanguageLine also offers an alternative pricing structure for consideration and use by JCPS, if desired. The alternative pricing structure may result in reduced costs for JCPS as the per page rate does not account for word count.	

ITEM NO. 6 - Business Letter Translation, font 12, 1 inch margins. (per specifications). Price per page. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

Note: \* indicates a pending award.

ITEM AWARD NOTES: Reject Voiance Language Services, LLC - price per word not acceptable per bid specifications to price per page. Reject Language Translation Services - alternate price not acceptable. Awarded to Interpreters Unlimited and Catholic Charities, Language Services to ensure adequate coverage.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Voiance Language Services LLC	N/A	0.1000
<b>VENDOR REFERENCE NUMBER:</b>	N/A	
<b>RESPONSE ITEM NOTES:</b>	Expedited requests vary in price depending on project scope. Please refer to our attached per word pricing sheet, for our standard pricing. The reflected price is the per word price for Spanish, our most utilized language.	
Languages Translation Services	TR #TR	46.0000
<b>VENDOR REFERENCE NUMBER:</b>	TR	
<b>RESPONSE ITEM NOTES:</b>	\$46.80 for other common languages. \$85.00 for less common languages.	
Interpreters Unlimited	N/A	54.0000*
<b>VENDOR REFERENCE NUMBER:</b>	N/A	
<b>RESPONSE ITEM NOTES:</b>	All languages besides Spanish: \$54/page	
Catholic Charities, Language Services	Catholic Charities of Louisville #6	55.0000*
<b>VENDOR REFERENCE NUMBER:</b>	40208-6	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	Net 30	
<b>RESPONSE ITEM NOTES:</b>	Legal Document - 8.5 x 11 size. Subject to change based on amount of white space, text size, margins and complexity. Will provide quote prior to beginning work.	
LanguageLine Solutions	LanguageLine Solutions	75.0000
<b>VENDOR REFERENCE NUMBER:</b>	Translation	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
<b>RESPONSE ITEM NOTES:</b>	Spanish - \$75.00 per page (non-rush) / All Other Languages - \$99.00 per page (non-rush). LanguageLine also offers an alternative pricing structure for consideration and use by JCPS, if desired. The alternative pricing structure may result in reduced costs for JCPS as the per page rate does not account for word count.	

Note: \* indicates a pending award.

TOTAL BIDS -

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
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Note: \* indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Catholic Charities, Language Services	145.00	142.00
Interpreters Unlimited	172.70	54.00
LanguageLine Solutions	204.45	4.45
Languages Translation Services	154.10	
Vocalink, Inc.	48.60	45.00
Voiance Language Services LLC	.20	
		<hr/> 245.45

Note: \* indicates a pending award.