

Henderson County Schools

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To: Marganna Stanley, Superintendent
And School Board Members

From: Cindy Cloutier
Director of Finance

Date: May 20, 2019

Re: Bid Recommendations

Bid Recommendations:

Courier Service # 7-19-9-5

Invitations were extended to Macer Delivery Service, Inc., Markham Security Specialist Inc., Now Courier, Inc., Red Arrow Delivery Service, Silver Creek Transportation, LLC., and Zip Express. Three bids were returned from Markham Security Specialist, Inc., Red Arrow Delivery Service, and Silver Creek Transportation, LLC. We are recommending that you award the bid to Silver Creek Transportation, LLC.

Bid Renewal Recommendations:

Fire & Safety Equipment Inspection Bid # 4-18-5-5

Johnson Controls Simplex Grinell was awarded the bid for Fire & Safety Equipment Inspection last year. That contract is due to expire on May 31, 2019. We recommend to renew the contact with Johnson Controls Simplex Grinell.

Fleet Insurance Bid # 5-16-5-6, Liability Insurance Bid # 7-16-5-6, and Property Insurance Bid # 6-16-5-6

EM Ford Insurance Services has returned a letter of agreement to renew all three of these insurance policies for another year under the same terms and conditions. The contract originally bid in 2016 and we renewed with EM Ford last year. We recommend the contract be renewed again this year for all three policies.

Library Books and Supplies Bid # 5-17-5-5

The contract for Library Books and Supplies is due to expire May 31, 2019. Renewal letter were sent to all twenty-two of the vendors that renewed last May. We recommend you renew the contract

with the twenty-two vendors responding with their agreement to continue with the current bid prices and services.

Pest Control Services Bid # 9-17-5-5

Terminix Pest Control Services has agreed to renew for another year with Henderson County Schools. Their contract expires July 1, 2019. We recommend you renew the contract for another year with Terminix Pest Control Services.

New or Retread Tires & Tubes Bid # 11-17-5-6

Best One Fleet Service and Purcell Tire Service were awarded the bid for New or Retread Tires & Tubes. The current contract is due to expire June 30, 2019. Our recommendation is to award the renewal of this contract to both Best One Fleet Service and Purcell Tire Service.

Student Accident Insurance # 8-17-5-5

The contract for Student Accident Insurance will end on May 31, 2019. Scholastic Insurors has the current contract. Scholastic has returned a signed agreement to renew with the same conditions and prices as last year. We recommend this contract be renewed for another year.

Soft Drinks/Non-Carbonated Drinks #7-17-5-5

Royal Crown Bottling was awarded the bid for Soft Drinks/Non-Carbonated Drinks May 31, 2017. The current contract is due to expire May 31, 2019. Our recommendation is not to renew the contract with Royal Crown. We are proceeding under KRS 45A.360 and recommending that we enter into a contract with Coca Cola. Based on poor service and declining profitability it is in the best interest of the District to terminate its relationship with the current vendor. Given the fact that historically there have only been two vendors that have submitted bids, and one of them is the vendor currently providing unsatisfactory service, competition isn't feasible. By making the change, the District will benefit from noncompetitive negotiations with Coca Cola that will result in pricing that is comparable to the state price contract, increase profits to the District, improved service and the possibility for new/additional benefits that may be associated with a major corporate partner.