Moving Forward

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## MEMO

TO: Jesse Bacong
FROM: Mark Mitchell
DATE: May 10, 2019
RE: $\quad$ Acceptance of Bids: Janitorial Supplies -Districtwide
The Department of Facilities received and opened bids on April 16, 2019 for janitorial supplies. Seven responsive bids were submitted from Baumann Paper, Hillyard, Allied Cleaning Solutions, Global Supply, Kenway, Retailer's Supply and Leonard Brush. Bids were reviewed using three bid categories: 1) garbage and recycling liners and paper products, 2) stripper, wax and accessories and 3) chemical dilution systems, chemicals and sundries.

After review, the best options for the district are to accept the bids from Hillyard for the garbage and recycling liners and paper products as well as the stripper, wax and accessories and to accept the bid from Leonard Brush for the chemical dilution systems, chemical and sundries.

Attached is an itemized breakdown of the bid tabulations showing the responsive bidders and pricing along with the bid scoring. Funding is allocated in the 2019-20 budget in 0610 - General Supplies.

I recommend the Board accept the bids from Hillyard and Leonard Brush to provide janitorial supplies districtwide.

Attachment: Bid Categories Spreadsheet and Tabulation


| Chemical Dilution Systems, Chemicals and Sundries |  | \$0.095 | \$2,568.80 | \$0.14 | \$3,785.60 | 50.080 | \$2,163.20 | \$0.160 | \$4,326.40 | 855.59 | \$0.126 | \$3,407.04 | \$0.070 | \$1,892.80 |
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| Finish Floor Cleaner (gal). (4 units per case) 160 units | 27,040 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Disinifectant Floor Cleaner (gal). (4 units per case) 1440 units | 11,830 | 50.118 | \$1,395.94 | \$0.28 | \$3,312.40 | \$0.160 | \$1,892.80 | \$0.250 | \$2,957.50 | \$40.29 | 30.201 | \$2,377.83 | \$0.090 | \$1.064.70 |
| Hydrogen Peroxide Floor Cleaner (gal.) (4 units per case) 30 units | 2.535 | \$0.102 | \$258.57 | \$0.86 | \$2.180.10 | \$4.110 | S10.418.85 | 50.420 | \$1,064.70 | \$63.20 | \$0.217 | \$550.10 | \$0.260 | \$659.10 |
| Glass Cleaner (gal.) (4 units per case) 10 units | 56.25 | 50.125 | \$7.03 | \$1.48 | \$83.25 | \$0.700 | \$39.38 | S0.240 | \$13.50 | \$48.89 | \$3.010 | S169.31 | \$0.410 | \$23.06 |
| Heavy Duty Cleaner (gal.) ( 4 units per case) 60 units | 5,070 | \$0.111 | \$562.77 | \$0.21 | \$1,064.70 | 50.872 | \$4,421.04 | \$4.270 | \$21,648.90 | \$35.60 | \$0.286 | \$1,450.02 | \$0.400 | \$2,028.00 |
| Hypoalergenic Foam Soap (5 gal. with dispenser) | 250 | \$52.86 | \$13,215.00 | \$41.24 | \$10,310.00 | \$433.50 | \$10,875.00 | \$38.14 | \$9,535.00 |  | \$44.25 | \$11.062.50 | \$43.00 | \$10,750.00 |
| Hypoallergenic Foam Soap (1 gal. with dispenser) | 30 | \$44.71 | \$1,341.30 | \$41.24 | \$1,237.20 | \$37.50 | \$1,125.00 | \$7.63 | \$228.90 |  | \$8.85 | \$265.50 | \$34.73 | \$1,041.90 |
| Black Foam Hand Soap Dispenser | 40 | tree | free | free | free | \$19.00 | \$760.00 | \$20.00 | \$800.00 |  | \$23.00 | \$920.00 | \$12.64 | \$505.60 |
| Dust Mop Treatment (Aerosol) (case) | 10 | \$42.01 | \$420.10 | \$38.25 | \$382.50 | \$45.00 | \$450.00 | \$45.63 | \$456.30 | \$43.08 | \$54.60 | 5546.00 | \$46.68 | \$466.80 |
| Furriture Polish (Aerosol) (case) | 10 | \$36.16 | \$361.60 | \$33.15 | \$331.50 | \$45.00 | \$450.00 | \$43.99 | \$439.90 | \$36.09 | \$42.60 | 5426.00 | \$39,34 | \$393.40 |
| Stainless Steel Cleaner (Water-based) (case) | 10 | \$49.16 | \$491.60 | \$41.55 | \$415.50 | \$48.00 | \$480.00 | \$42.93 | \$429.30 | \$42.00 | \$51.60 | \$516.00 | \$54.63 | \$546.30 |
| Enzyme Drain Cleaner (case) | 30 | \$36.66 | \$1,099.80 | \$43.01 | \$1,290.30 | \$69.00 | 52,070.00 | \$39.25 | \$1,177.50 | \$48.00 | \$42.00 | \$1,260.00 | \$41.92 | \$1,257.60 |
| Toilet Bowl Deodorizer (case) | 30 | \$36.66 | \$1,099.80 | \$111.36 | \$3,340.80 | \$45.00 | \$1,350.00 | \$57.76 | \$1,732.80 | 536.09 | 8117.63 | \$3,528.90 | \$126.16 | \$3,784.80 |
| Chewing Gum Remover (case) | 20 | \$47.05 | \$941.00 | \$30.00 | \$600.00 | \$46,00 | \$920.00 | \$34.85 | \$697.00 | \$40.80 | \$39.84 | \$796.80 | \$46.46 | \$929.20 |
| Super Absorbent (case) | 30 | \$137.84 | \$4,135.20 | \$32.10 | \$963.00 | \$32.00 | \$960.00 | \$44.44 | \$1,333.20 | 836.09 | \$33.00 | \$990.00 | \$34.38 | \$1,031,40 |
| Urinal Screens (101box) | 100 | \$17.98 | \$1,798.00 | \$16.90 | \$1,690.00 | \$17.25 | \$1,725.00 | \$17.72 | \$1,772.00 | \$4428 | \$18.00 | \$1,800.00 | \$17.65 | \$1,765.00 |
| Mr. Clean Magic Eraser (30/box) | 30 | \$57.85 | \$1,735.50 | \$20.94 | \$628.20 | \$37.90 | \$1,137.00 | \$18.60 | \$558.00 |  | \$39.60 | \$1,188.00 | \$21.00 | \$630.00 |
| 24"Lamb's Wool Duster | 10 | \$10.16 | \$101.60 | \$5.86 | \$58.60 | \$7.50 | \$75.00 | \$5.64 | \$56.40 |  | 35.50 | \$55.00 | \$5.60 | \$56.00 |
| $18^{8 \times 5}{ }^{\text {c }}$ Washable Dust Mop | 5 | 56.70 | \$33.50 | \$4.51 | \$22.55 | 87.50 | 537.50 | \$6.36 | 531.80 |  | \$6.95 | \$34.75 | \$4.25 | 521.25 |
| 244*5" Washable Dust Mop | 40 | 510.37 | \$414.80 | \$5.96 | \$238.40 | \$9.00 | \$360.00 | \$7.62 | \$304.80 |  | \$8.20 | \$328.00 | 55.39 | \$215.60 |
| 36"x5" Washable Dust Mop | 5 | \$11.18 | \$55.90 | \$8.48 | \$42.40 | \$13.75 | \$68.75 | \$10.51 | \$52.55 |  | \$11.20 | \$56.00 | \$7.45 | \$37.25 |
| $48^{8 \times 5} \times 5^{\text {" Washable }}$ Dust Mop | 20 | \$15.25 | \$305.00 | \$10.36 | $\$ 207.20$ | \$14.50 | \$290.00 | \$13.92 | \$278.40 |  | \$14.50 | \$290.00 | \$10.29 | \$205.80 |
| 72"x50 Washable Dust Mop | 5 | \$34.51 | \$172.55 | \$26.82 | \$134.10 ${ }^{-}$ | \$25.00 | \$125.00 | \$25.67 | \$128.35 |  | \$26.50 | \$132.50 | \$24.00 | \$120.00 |
| 16 oz . Cotton Mop | 50 | 53.71 | \$185.50 | \$2.29 | \$114.50 | \$2.25 | \$112.50 | \$2.24 | \$112.00 | 84.59 | \$2.70 | \$135.00 | 53.21 | \$160.50 |
| 20 oz . Cotton Mop | 30 | \$4.31 | \$129.30 | \$2.73 | \$81.90 | \$2.50 | \$75.00 | \$2.50 | \$75.00 | 54.95 | \$3.10 | \$93.00 | \$3.57 | \$107.10 |
| 24 oz . Cotton Mop | 100 | \$5.02 | \$502.00 | \$3.24 | \$324.00 | \$3.00 | \$300.00 | \$2.93 | \$293.00 | \$4.20 | \$3.90 | \$390.00 | \$4.29 | \$429.00 |
| 16 oz. Rayon Mop | 20 | 55.10 | \$102.00 | \$3.10 | \$62.00. | 53.50 | \$70.00 | \$2.80 | \$56.00 | 85.00 | \$3.80 | \$76.00 | \$3.86 | \$77.20 |
| 20 oz . Rayon Mop | 60 | 55.86 | \$351.60 | \$4.00 | \$240.00 | \$4.50 | \$270.00 | \$3.36 | \$201.60 |  | \$4.60 | \$276.00 | \$4.86 | \$291.80 |
| $16^{\prime \prime} \times 16^{\prime \prime}$ Microfiber Cloths (Red, Yellow, Green and Blue) (10/box) | 200 | \$21.77 | \$4,354.00 | \$10.04 | \$2,008.00 | 58.80 | \$1,760.00 | \$9,34 | \$1,868.00 |  | 59.50 | \$1,000.00 | 58.00 | \$1,600.00 |
| Small Angle Broom withande | 25 | 58.58 | \$214.50 | \$8.25 | \$206.25 | \$6.00 | \$150.00 | 54.17 | \$104.25 |  | \$7.15 | \$178.75 | \$4.74 | 5118.50 |
| Large Angle Broom wi/tande | 25 | 55.06 | \$126.50 | \$12.05 | \$301.25 | \$10.00 | \$250.00 | \$12.20 | \$305.00 | 87.89 | 59.95 | S248.75 | \$5.98 | \$149.50 |
| Lobby Dust Pan | 25 | \$12.50 | \$312.50 | \$9.58 | \$239.50 | \$10.00 | \$250.00 | \$9.03 | \$225.75 | \$14.09 | 59.20 | \$230.00 | \$10.45 | \$261.25 |
| Mop Bucket Combo | 10 | \$54.05 | \$540.50 | \$71.54 | \$715.40 | \$70.00 | \$700.00 | 589.87 | \$898.70 | ${ }^{6} 69.09$ | \$69.00 | \$690.00 | \$52.68 | \$526.80 |
| Latex Free Gloves (All Sizes) | $60^{\circ}$ | \$274 | \$164.40 | \$2.58 | \$154.80 | \$24.00 | \$1,440.00 | \$28.47 | \$1,708.20 | 83.00 | \$23.00 | \$1,380.00 | \$21.40 | \$1,284.00 |
| Nitrill Gloves (All Sizes) | 25 | 56.15 | \$153.75 | \$3.91 | \$97.75 | \$46.00 | \$1,150.00 | \$82.99 | \$2,074.75 | \$5.25 | \$44.00 | \$1,100.00 | \$40.00 | \$1,000.00 |
|  |  | \$39,651.91 |  | \$36,863.65 |  | \$48,721.02 |  | \$57,945.45 |  | Incomplete Bid Information | \$38,847.75 |  | \$35,431.01 |  |

