

TO: BOARD OF EDUCATION  
JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

FROM: DR. MARTIN POLLIO, SUPERINTENDENT

DATE: MARCH 12, 2019

SUBJECT: APPROVAL OF BID TABULATIONS, ETC.

RECOMMENDATIONS: I recommend the Board of Education approve the following competitive negotiation, bid tabulations, contract renewals, and amendments. The proposals are public record and are on file for inspection in the Purchasing Department after award of contract. The following recommendations represent the lowest and/or best bid for each respective item and/or group of items.

<u>ITEMS</u>	<u>BID ID</u>	<u>AWARD OF BID</u>	<u>CONTRACT PERIOD</u>	<u>EST. COST</u>	<u>TIES</u>
Competitive Negotiation for Creative, Digital and Event Planning Services	3089	See Attachment I	March 12, 2019 through March 11 2020, with a one-year renewal option.	\$200,000	None
Boxes, Cardboard	7657	Pegasus Packaging	March 30, 2019 through April 1, 2020.	\$26,000	None
Environmental Clean-up Response	7658	All bids rejected. Will rebid at a later date with revised specifications.			
Chemical Waste Disposal	7659	EQ Industrial Services, Inc.	April 1, 2019 through March 31, 2020, with four (4) annual renewal options.	\$28,653	None
Bus Service: YMCA Summer Collaboration Project	7663	Jefferson Transportation	April 25, 2019 through April 24, 2020, with a one-year renewal option.	\$88,400	None
Women's Work Pants	7664	National Workwear	May 1, 2019 through April 30, 2020, with a one-year renewal option.	\$3,100	None
Athletic Field Marking Paint	7665	Pioneer Manufacturing	May 1, 2019 through April 30, 2020, with a one-year renewal option.	\$25,089	None
Health Equipment & Supplies (Percentage)	7670	See Attachment II	March 12, 2019 through January 31, 2020, with two (2) annual renewal options.	\$245,886	None
Locks & Miscellaneous Hardware	7671	See Attachment III	March 30, 2019 through March 29, 2020.	\$124,117	None
Packaging for Rigid-Pack Machine	7673	Southwest Jefferson, Inc.	April 28, 2019 through April 27, 2020.	\$246,509	None
Print Shop Supplies (Materials Production)	7675	See Attachment IV	June 1, 2019 through May 29, 2020.	\$16,914	None

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Fence Parts	7676	Hartlage Fence Company	April 2, 2019 through April 1, 2020.	\$16,230	None
Moving Service	7679	See Attachment V	June 1, 2019 through May 31, 2020, with two (2) annual renewal options.	\$332,388	None
Custodial Supplies	7682	Hillyard Lexington	March 12, 2019 through March 11, 2020, with four (4) annual renewal options.	\$1,223,177	None
Musical Instruments & Supplies	7684	See Attachment VI	April 2, 2019 through April 1, 2020.	\$235,033	Yes
Pi-topCEED	7689	Sparkfun Electronics	March 12, 2019 through March 11, 2020.	\$34,485	None
Contract Renewal - Competitive Negotiation on Audit Services Part A - Financial Statement Audit	3041	---	April 1, 2019 through March 31, 2020, Renewal 5 of 5.	\$319,000	---
Contract Renewal - Cleaning of Grease & Dishmachine Exhaust Systems	7373	---	April 26, 2019 through April 25, 2020, Renewal 2 of 2.	\$30,395	---
Contract Renewal - Termite Control Service	7383	---	May 15, 2019 through May 14, 2020, Renewal 2 of 2.	\$2,318	---
Contract Renewal - Carpet, Supplies & Installation	7436	---	May 8, 2019 through May 7, 2020, Renewal 2 of 2.	\$108,999	---
Contract Renewal - Installation of Voice or Data Cables	7505	---	March 12, 2019 through January 31, 2020, Renewal 1 of 2.	\$208,475	---
Contract Renewal - Lockdown Devices (Including Installation)	7551	---	April 24, 2019 through April 23, 2020, Renewal 1 of 1.	\$3,718	---
Amendment - Plumbing Supplies & Eqpt. (Line Item)	7593	---	---	---	---
Amendment - Furniture, Classroom & Office (Percentage)	7619	---	---	---	---
Amendment - Instructional Supplies & Equipment (Percentage)	7643	---	---	---	---

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Amendment - Instructional & Office Supplies (Line Item)	7647	---	---	---	---

This action is in compliance with the Model Procurement Code.  
MP:CH:ww

## ATTACHMENT I

Recommendations for award of Bid ID: 3089 - Competitive Negotiation for Creative, Digital & Event Planning Services

Awarded to: J Wagner Group, LLC	Event Planning
McBrayer Digital, LLC	Digital Services
OneFold Creative, LLC	Creative Services

## ATTACHMENT II

Recommendations for award of Bid ID: 7670 - Health Equipment & Supplies (Percentage)

Note: Awarded to multiple vendors to ensure adequate coverage.

Awarded to: School Health Corporation  
School Nurse Supply, Inc.

### ATTACHMENT III

#### Recommendations for award of Bid ID: 7671 - Locks & Miscellaneous Hardware

D.H. Pace Company, Inc.	Items 18, 19, 27, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 57, 58, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 111, 112, 120, 122, 123, 124, 140, 141, 144, 145, 148, 149, 150, 152, 153, 160, 163, 164, 165, 166, 167, 171 & 174.
Independent Hardware, Inc.	Items 1, 2, 3, 4, 5, 13, 16, 21, 22, 23, 24, 25, 26, 28, 29, 30, 105, 106, 107, 108, 109, 110, 113, 115, 116, 117, 118, 119, 121, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 142, 143, 146, 147, 151, 154, 155, 156, 157, 158, 159, 161, 162, 168, 169, 170, 172, 173, 175, 176, 177 & 178.
Willis Klein Locks & Security	Items 6, 7, 8, 9, 10, 11, 12, 14, 15, 17, 20, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 53, 54, 55, 56 & 114.
WW Grainger, Inc.	Items 59 & 60.

## ATTACHMENT IV

Recommendations for award of Bid ID: 7675 - Print Shop Supplies (Materials Production)

Gateway Bookbinding Systems Ltd.	Items 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100 & 110.
Kennedy Ink Company	Items 118, 119, 120, 121, 122, 123, 124, 125, 126, 127 & 128.
Valley Litho Supply	Items 1, 2, 3, 4, 5, 6, 7, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 109, 111, 112, 113, 114, 115, 116, 129, 130, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148 & 150.

## ATTACHMENT V

### Recommendations for award of Bid ID: 7679 - Moving Service

Chappell Movers, Inc.	Items 1, 2, 3, 4, 12, 13 & 14.
Commercial Works, Inc.	Items 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13 & 14.
Margaret's Movers, Inc.	Items 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13 & 14.
TDP, Inc. dba Tri City Van & Storage	Items 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13 & 14.
Work-A-Haulix, LLC	Items 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13 & 14.



## ATTACHMENT VI

### Recommendations for award of Bid ID: 7684 - Musical Instruments & Supplies

doo wop shop	Items 25, 30, 35, 36, 37, 67, 101, 117, 118, 119, 120, 124, 127, 128, 129, 132, 133, 137, 138, 139, 144, 195, 198, 199 & 200.
Guitar Center, Inc.	Items 1, 2, 19, 22, 31, 32, 33, 34, 51, 53, 74, 103, 114 & 186.
K&S Music	Items 66, 149, 150 & 151.
Mel Owen Music, Inc.	Items 28, 29, 38, 39, 40, 61, 104, 105, 121, 122, 123, 125, 126, 130, 134, 135, 174, 175, 176, 190, 191, 196, 201 & 202.
Music and Arts Centers	Items 3, 4, 11, 44, 46, 54, 59, 62, 63, 70, 71, 78, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 99, 100, 116, 131, 136, 140, 146, 147, 148, 152, 179, 180, 181, 182, 183, 184 & 185.
Noteworthy Sheet Music	Items 5, 6, 7, 8, 9, 13, 14, 15, 16, 17, 21, 24, 27, 41, 42, 43, 141, 142, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 193, 203, 204, 205, 206, 207 & 208.
SHAR Products Company	Items 18, 20, 23, 102, 156, 157, 187, 192, 194 & 197.
Steve Weiss Music	Items 52, 55, 56, 64, 65, 73, 97 & 188.
Taylor Music, Inc.	Items 10, 12, 45, 48, 49, 50, 60, 69, 72, 98, 112, 113, 145, 177, 178, 189 & 209.
Washington Music Center	Items 26, 57, 58, 75, 76, 77, 79, 80, 106, 107, 108, 110, 111, 115, 143, 153 & 210.
<b>TIE BIDS</b>	Items 47 & 68. Music And Arts Centers Taylor Music, Inc.