

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7669

APPROVAL DATE: February 12, 2019

ITEM(S) QUOTED: CUSTODIAL EQUIPMENT, PARTS & ACCESSORIES (%)

DATE BIDS RECEIVED: January 16, 2019

CONTRACT PERIOD: From February 12, 2019 through February 11, 2020

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

| Vendor Name | Response Terms | Response Payment Terms |
|------------------------------------|---|---|
| Dixie Vac Service Inc. | | 1%-20 Net30 |
| Hillyard Lexington | Please contact Celeste Presley if you have questions about this bid submission. CPresley@Hillyard.com; 859-252-7511; 270-403-0329 Thank you! | N45 |
| HP Products, a Ferguson Enterprise | The warranty if from the manufacturer. HP Products will assist in coordination of warranty service through the manufacturer. Additional work related to pick up, drop off and/or labor will be the responsibility of Jefferson County Public Schools. | Net 30 days. No early payments or cash discounts. |
| Kenway Distributors, Inc. | Parts Lists are not available from all manufacturers. Pricing that is available is uploaded. We did not print out hard copies to be friendly to the environment. W-9 attached | Net 30 terms |
| Leonard Brush & Chemical Co. | | Net 30 days |
| Staples Advantage | No Bid | |
| VW Grainger Inc. | See pricing in catalog at www.grainger.com . 5% off all list price. May CSP if contract awarded for further discounts on most items. | Grainger Terms and Conditions. |

Custodial Equipment, Parts & Accessories, Bissell, NO SUBSTITUTE, (4600170-2014142)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Dixie Vac Service Inc. | .00 % |
| CATEGORY NOTES: | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Clarke, NO SUBSTITUTE, (4600170-2014143)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| Leonard Brush & Chemical Co. | 22.10 % * |
| CATEGORY NOTES: 30 % Restocking Fee on returned Parts and Equipment | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: Nilfisk is the parent company for Clarke, Viper, Task-Pro and Advance. All parts available at the same price discount. | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Diversey-Taski, NO SUBSTITUTE, (4600170-2014144)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Note: * indicates a pending award.

Custodial Equipment, Parts & Accessories, DRI-EAZ, NO SUBSTITUTE, (4600170-2014145)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, EDIC, NO SUBSTITUTE, (4600170-2014146)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| Leonard Brush & Chemical Co. | 17.10 % * |
| CATEGORY NOTES: 40 % Restocking Fee on returned Parts and Equipment | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Eureka-Sanitaire, NO SUBSTITUTE, (4600170-2014147)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. OWNED BY BISSELL SEE BISSELL. | |
| Dixie Vac Service Inc. | 25.00 % |
| CATEGORY NOTES: 25% discount off list prices provided | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |

Note: * indicates a pending award.

CATEGORY NOTES: No Bid

Custodial Equipment, Parts & Accessories, Fullriver Battery, NO SUBSTITUTE, (4600170-2014148)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|------------------------------------|-----------------------------------|
| Kenway Distributors, Inc. | 20.00 % * |
| CATEGORY NOTES: | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Hillyard-Trident, NO SUBSTITUTE, (4600170-2014149)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| VW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Hoover, NO SUBSTITUTE, (4600170-2014150)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| VW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Note: * indicates a pending award.

Custodial Equipment, Parts & Accessories, Kaivac, NO SUBSTITUTE, (4600170-2014151)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| Kenway Distributors, Inc. | 20.00 % * |
| CATEGORY NOTES: | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Nilfisk-Advance, NO SUBSTITUTE, (4600170-2014152)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Leonard Brush & Chemical Co. | 22.20 % |
| CATEGORY NOTES: 30 % Restocking Fee on returned Parts and Equipment | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: Nilfisk is the parent company for Clarke, Viper, Task-Pro and Advance. All parts available at the same price discount. | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, NSS Enterprises, NO SUBSTITUTE, (4600170-2014153)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |

Note: * indicates a pending award.

Staples Advantage .00 %

CATEGORY NOTES: No Bid

Custodial Equipment, Parts & Accessories, Power-Flite, NO SUBSTITUTE, (4600170-2014154)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-----------------------------------|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| VW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Proteam, NO SUBSTITUTE, (4600170-2014155)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Leonard Brush & Chemical Co. | 22.10 % |
| CATEGORY NOTES: 30 % Restocking Fee on returned Parts and Equipment | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| VW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Pullman-Holt, NO SUBSTITUTE, (4600170-2014156)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|------------------------------------|-----------------------------------|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |

Note: * indicates a pending award.

CATEGORY NOTES: No Bid

Custodial Equipment, Parts & Accessories, Rubbermaid, NO SUBSTITUTE, (4600170-2014157)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Kenway Distributors, Inc. | 25.00 % |
| CATEGORY NOTES: Rubbermaid parts are made by SpecialMade | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| VW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Sanitaire, NO SUBSTITUTE, (4600170-2014158)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. OWNED BY BISSELL. SEE BISSELL. | |
| Dixie Vac Service Inc. | 25.00 % |
| CATEGORY NOTES: 25% discount off list prices provided | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| VW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Square Scrub, NO SUBSTITUTE, (4600170-2014159)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Leonard Brush & Chemical Co. | 21.10 % |
| CATEGORY NOTES: 30 % Restocking Fee on returned Parts and Equipment | |

Note: * indicates a pending award.

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|--------------------|--|
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: | See pricing in catalog at www.grainger.com |
| Staples Advantage | .00 % |
| CATEGORY NOTES: | No Bid |

Custodial Equipment, Parts & Accessories, Task-Pro, NO SUBSTITUTE, (4600170-2014160)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|------------------------------------|---|
| Leonard Brush & Chemical Co. | 22.10 % * |
| CATEGORY NOTES: | 30 % Restocking Fee on returned Parts and Equipment |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: | Nilfisk is the parent company for Clarke, Viper, Task-Pro and Advance. All parts available at the same price discount. |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: | See pricing in catalog at www.grainger.com |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: | NO BID |
| Staples Advantage | .00 % |
| CATEGORY NOTES: | No Bid |

Custodial Equipment, Parts & Accessories, Tennant, NO SUBSTITUTE, (4600170-2014161)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|------------------------------------|--|
| Hillyard Lexington | 15.00 % * |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: | See pricing in catalog at www.grainger.com |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: | NO BID |
| Staples Advantage | .00 % |
| CATEGORY NOTES: | No Bid |

Custodial Equipment, Parts & Accessories, Tomcat, NO SUBSTITUTE, (4600170-2014162)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
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Note: * indicates a pending award.

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| Kenway Distributors, Inc. | 20.00 % * |
| CATEGORY NOTES: | |
| WW Grainger Inc. | 5.00 % |
| CATEGORY NOTES: See pricing in catalog at www.grainger.com | |
| Hillyard Lexington | .00 % |
| CATEGORY NOTES: Unfortunately, we are unable to offer any discounts on Tomcat equipment, parts and accessories at this time. | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Triple S, NO SUBSTITUTE, (4600170-2014163)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|--|-------------------------------|
| Kenway Distributors, Inc. | 20.00 % * |
| CATEGORY NOTES: Triple S Equipment is manufactured by Nilfisk, Proteam, and ICE (not listed). All parts are available at same discount regardless of manufacturer. | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, US Battery, NO SUBSTITUTE, (4600170-2014164)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-------------------------------|
| Kenway Distributors, Inc. | 20.00 % * |
| CATEGORY NOTES: | |
| Hillyard Lexington | 10.00 % |
| CATEGORY NOTES: We will provide 20% off list for Trojan Battery purchases. Information on Trojan is available online: https://www.trojanbattery.com/literature/ | |
| HP Products, a Ferguson Enterprise | .00 % |
| CATEGORY NOTES: NO BID | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Viper, NO SUBSTITUTE, (4600170-2014165)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> * |
|--|-------------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. Owned by Nilfisk-Advance. | |
| Leonard Brush & Chemical Co. | 20.60 % |
| CATEGORY NOTES: 30 % Restocking Fee on returned Parts and Equipment | |
| Kenway Distributors, Inc. | 20.00 % |
| CATEGORY NOTES: Nilfisk is the parent company for Clarke, Viper, Task-Pro and Advance. All parts available at the same price discount. | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |

Custodial Equipment, Parts & Accessories, Windsor, NO SUBSTITUTE, (4600170-2014166)

| <u>VENDOR NAME</u> | <u>PERCENTAGE OF DISCOUNT</u> |
|---|-----------------------------------|
| HP Products, a Ferguson Enterprise | 42.00 % * |
| CATEGORY NOTES: Discount taken from Ferguson/HP Price List. | |
| Leonard Brush & Chemical Co. | 20.60 % |
| CATEGORY NOTES: 30 % Restocking Fee on returned Parts and Equipment | |
| Hillyard Lexington | 15.00 % |
| CATEGORY NOTES: | |
| Staples Advantage | .00 % |
| CATEGORY NOTES: No Bid | |