

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7662

APPROVAL DATE: February 12, 2019

ITEM(S) QUOTED: PRE-OWNED TEXTBOOKS & RELATED ITEMS (PERCENTAGE).

DATE BIDS RECEIVED: December 26, 2018

CONTRACT PERIOD: From February 13, 2019 through February 12, 2020

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: Awarded to Follett School Solutions.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Follett School Solutions	Shipped F.O.B. Destination Shipping & Handling: No Charge	Net 30 Days
Superior Text LLC	If you have any questions, please contact Diane Goldsmith at 866-482-8762 x108 or dgoldsmith@superiortext.com . Thank you for the opportunity to bid.	NET 30

ITEM NO. 1 - PURCHASE OF HIGH QUALITY PRE-OWNED TEXTBOOKS AND SUPPLEMENTAL INSTRUCTIONAL MATERIALS.
(4600160-2012118)

AWARD NOTES: Reject Superior Text, LLC - insufficient information provided for evaluation purposes.

CATEGORY NOTES: Respond in detail in the Vendor Notes Field stating your "buy back" program. The items listed below are for evaluation purposes only and do not limit the scope of titles to be purchased.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Follett School Solutions	15.00 % *
Superior Text LLC	15.00 %

CATEGORY NOTES: Superior Text Buyback program description: Superior Text offers a site based surplus/discard textbook removal program. All books must be located in a centralized area on a main floor near an exit accessible by truck. There is no charge for site based pickup and the district is compensated a minimum of \$40.00 per ton of recyclable materials. Any items having resale value will be compensated at guide pricing. Guide pricing is determined by proprietary software and is based on current demand and average selling price. Superior Text will be provided with the addresses, site contact name, email address and cell phone number for each site requesting a pickup. Superior Text will allow for a yearly consecutive 2 week period in which to complete the pickups. The district will determine the dates for the 2 week window. Each site will be visited only once and must have all materials packaged and ready for removal. Superior Text will require the usage of one dock and a forklift for offloading of materials at the central warehouse. These materials will then be loaded onto a commercial carrier tractor trailer for transportation to our recycle facility in Birmingham, Al. Gaylords and boxes must contain only paper products. Plastics will not be accepted and will be billed back to the district at .05 cents per pound. All books must be in gaylords (think pumpkin box) or boxed and palletized. Superior Text will provide gaylords upon request. A gaylord is simply a cardboard shipping container that holds approximately 300 units. Texts do not need to be stacked, however, the box will hold more if stacked. Superior Text will make one shipment to a central warehouse and the district will be responsible for distribution to the individual sites. Superior Text also offers a centralized removal option. We offer \$80.00 per ton and guide pricing on a per item basis with this option. Superior Text will arrange for loading and transportation of all discard/surplus paper instructional materials from one central warehouse location. The location must have a dock and forklift available.