

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7653

APPROVAL DATE: January 08, 2019

ITEM(S) QUOTED: BOOKS OTHER THAN LIBRARY OR TEXTBOOK (PERCENTAGE).

DATE BIDS RECEIVED: December 10, 2018

CONTRACT PERIOD: From March 30, 2019 through March 29, 2020

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
A to Z Books, LLC	A to Z Books has over 1 million titles on hand. Discount applied to publisher list price on titles in our catalog, which can be found on our website. Please see attached A to Z Bid Response for further details.	0% Net 30 Days
AKJ Wholesale LLC dba AKJ Education	Discount on Paperback Books and Most Hardcover Books is 30% off of retail pricing. Please call into our office for more information:(800)-922-6066	Net 30
AVANTI ENTERPRISES, INC.	0.25% discount- 10 days; net - 30 days	0.25% - 10 days; Net - 30 days
Barnes & Noble Booksellers, Inc	Barnes & Noble has extended a 30% blanket discount to Jefferson County Public Schools in re: to RFP 7653 Books Other Than Library or Textbook (percentage)	0% Net 30 Days
Book Depot		Net 30 days
Carmichael's Bookstore	30% discount on paperbacks and publishers binding. Professional books can be provided at a sliding scale discount depending on publisher.	Net 30 days by check or electronic funds transfer.
Complete Book & Media Supply, Inc.	Discount of 5 to 50% will be given off list pricing. Note that publisher pricing is subject to change at any time.	Net 30
Follett School Solutions	Thank you for allowing Follett to respond to your bid #7653. Please see the attached requested documents and our bid letter containing additional product, dedicated team and discount information.	Net 30 days.
Inner Vision International	Inner Vision is happy to present The STOP – Improving Police and Community Relations (www.AboutTheSTOP.com), authored by Dwayne Bryant(www.DwayneBryant.com) to Jefferson County School District as part of bid #7653 – Books other than library or text books.	FOB Destination 2% Net 20
Mackin Educational Resources		Net 30 Days
Perma-Bound Books	Our ordering address is: Perma-Bound Books, 617 E. Vandalia Rd., Jacksonville, IL 62650. Perma-Bound is not minority owned. Perma-Bound guarantees delivery within 30 days of ARO. W-9 & Proof of Ins. attached with Docs.	Net 30
Superior Text LLC	If you have any questions, please contact us at sales@superiortext.com or 866-482-8762 x1. Thank you for the opportunity to bid.	Net 30 days
Textbook Warehouse		

BOOKS IN PUBLISHER'S BINDING (4600160-1718940)

AWARD NOTES: Awarded to A to Z Books, LLC, Barnes & Noble Booksellers, Inc. and Carmichael's Bookstore based on the evaluation criteria set forth in the Invitation to Bid.

CATEGORY NOTES: Please respond to the following in the VENDOR RESPONSE NOTES AND ATTACHMENTS: Can you supply a large number of titles in Publisher's Binding? List all the locations where the percentage of discount off the published list will apply.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Book Depot	65.00 %
CATEGORY NOTES: We are able to supply a large number of book in publisher's binding. They can all be found at www.bookdepot.com . We currently have 36,789 titles in our warehouse, with new titles being added every day. All books on the website will be available at 65% off the list price.	
Complete Book & Media Supply, Inc.	50.00 %
CATEGORY NOTES: Yes. We will always offer a discount between 5 to 50% but publisher pricing can vary.	
Superior Text LLC	40.00 %
CATEGORY NOTES: Most trade titles (such as those listed here) receive a 40% discount off publisher list pricing. We can provide bulk quantities of all titles listed, as well as thousands of others from 100+ publishers. We have one location - discounts would apply to all Jefferson County orders. Please email requests to sales@superiortext.com for a price quote showing discount.	
Textbook Warehouse	37.00 %
CATEGORY NOTES: We can offer 37% off the list price if the items are in stock	
AVANTI ENTERPRISES, INC.	30.50 %
CATEGORY NOTES: All Books in Publisher's Binding from all Publishers.	
A to Z Books, LLC	30.00 % *
CATEGORY NOTES: Discount may go as high as 46% depending on quantity ordered.	
AKJ Wholesale LLC dba AKJ Education	30.00 %
CATEGORY NOTES: 30% off retail for most hardcovers, when overall retail is \$5000 or more, that discount is raised to 35%.	
Barnes & Noble Booksellers, Inc	30.00 % *
CATEGORY NOTES: Barnes & Noble can supply a large number of titles in Publisher's Binding. Barnes & Noble offers a 30% blanket discount.	
Carmichael's Bookstore	30.00 % *
CATEGORY NOTES: All books in publisher's binding receive a 30% discount, regardless of quantity ordered. Dogku by Andrew Clements in a hardcover publisher's binding with the ISBN given here is OUT OF PRINT. It is a paper over board binding. The new ISBN is listed in our response notes and is a hardcover with DJ but the available edition has a higher price. We can supply any needed quantity of these titles. Discount applies through our school and business office and all 3 brick and mortar locations	
Perma-Bound Books	15.00 %
CATEGORY NOTES: Discounts range from 15%-30% depending on publisher and quantity requested. Bulk discounts are available. Our discount structure will remain the same but list prices are subject to change.	
Mackin Educational Resources	7.00 %
CATEGORY NOTES: We are offering an ADDITIONAL 7% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS. We are	

Note: * indicates a pending award.

also offering an ADDITIONAL 5% on EBOOKS.

Follett School Solutions	5.00 %
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CATEGORY NOTES: On this bid Follett is offering an additional 5% discount off all print, audiovisual, audiobook and ebook orders. Please see the bid letter included with this response for details.

PAPERBACKS (4600160-1724418)

AWARD NOTES: Awarded to A to Z Books, LLC, Barnes & Noble Booksellers, Inc. and Carmichael's Bookstore based on the evaluation criteria set forth in the Invitation to Bid.

CATEGORY NOTES: Please respond to the following in the VENDOR RESPONSE NOTES AND ATTACHMENTS: Can you supply a large number of titles in Paperbacks? List all the locations where the percentage of discount off the published list will apply.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Book Depot	65.00 %
CATEGORY NOTES: We are able to supply a large number of titles in this category. These titles can be accessed at www.bookdepot.com , and all paperback titles can be viewed by selecting 'Browse' and then sorting by 'paperback' under format on the sidebar. All books on the website will be available to the schools at 65% off the list price.	
Complete Book & Media Supply, Inc.	50.00 %
CATEGORY NOTES: Yes. Discount of 5 to 50% will always be given for purchases off list price. Publisher pricing can vary.	
Superior Text LLC	40.00 %
CATEGORY NOTES: Most trade titles (such as those listed here) receive a 40% discount off publisher list pricing. We can provide bulk quantities of all titles listed, as well as thousands of others from 100+ publishers. We have one location - discounts would apply to all Jefferson County orders. Please email requests to sales@superiortext.com for a price quote showing discount.	
Textbook Warehouse	37.00 %
CATEGORY NOTES: We can offer 37% off the list price if the items are in stock.	
A to Z Books, LLC	30.00 % *
CATEGORY NOTES: Discount may go as high as 46% depending on quantity ordered.	
AKJ Wholesale LLC dba AKJ Education	30.00 %
CATEGORY NOTES: 30% off retail for paperbacks, when overall retail is \$5000 or more, that discount is raised to 35%.	
Barnes & Noble Booksellers, Inc	30.00 % *
CATEGORY NOTES: Barnes & Noble can supply larger number of titles in paperbacks. Barnes & Noble is offering a 30% blanket discount.	
Carmichael's Bookstore	30.00 % *
CATEGORY NOTES: All paperbacks receive 30% discount regardless of quantity ordered. We can supply any needed quantity of these titles. Discount applies through our school and business office and all 3 brick and mortar locations.	
AVANTI ENTERPRISES, INC.	27.50 %
CATEGORY NOTES: Yes - we supply Paperback book from all US Publishers	
Perma-Bound Books	15.00 %
CATEGORY NOTES: Discounts range from 15%-22% depending on publisher and quantity	

Note: * indicates a pending award.

requested. Bulk discounts are available. Our discount structure will remain the same but list prices are subject to change.

Mackin Educational Resources	7.00 %
CATEGORY NOTES:	We are offering an ADDITIONAL 7% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS. We are also offering an ADDITIONAL 5% on EBOOKS.
Follett School Solutions	5.00 %
CATEGORY NOTES:	On this bid Follett is offering an additional 5% discount off all print, audiovisual, audiobook and ebook orders. Please see the bid letter included with this response for details.
Inner Vision International	2.00 %
CATEGORY NOTES:	Yes. We can supply a large number of paperbacks. Products will be shipping from Florida and we will need 10 - 14 days lead time. FOB Destination We offer a 2% discount net 20

PROFESSIONAL DEVELOPMENT MANUALS (4600160-2013761)

AWARD NOTES:	Awarded to A to Z Books, LLC, Barnes & Noble Booksellers, Inc. and Carmichael's Bookstore based on the evaluation criteria set forth in the Invitation to Bid.
CATEGORY NOTES:	Please respond to the following in the VENDOR RESPONSE NOTES AND ATTACHMENTS: Can you supply a large number of titles? List all the locations where the percentage of discount off the published list will apply.
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Book Depot	65.00 %
CATEGORY NOTES:	We carry very few professional development manuals. The ones that we do carry would be available to view at www.bookdepot.com .
Complete Book & Media Supply, Inc.	50.00 %
CATEGORY NOTES:	Yes. We buy directly from the publishers. We offer a 5 to 50% discount on all titles. Note that the discount structure will always remain the same but list price can vary by publisher. Their prices are subject to change at any time.
Superior Text LLC	40.00 %
CATEGORY NOTES:	Most professional development titles receive a 40% discount off publisher list pricing (exceptions noted below.) We can provide bulk quantities of all titles listed, as well as thousands of others from 100+ publishers. We have one location - discounts would apply to all Jefferson County orders. Please email requests to sales@superiortext.com for a price quote showing discount.
Barnes & Noble Booksellers, Inc	30.00 % *
CATEGORY NOTES:	Barnes & Noble can supply a large number of titles. Barnes & Noble offers a 30% blanket discount.
AVANTI ENTERPRISES, INC.	10.50 %
CATEGORY NOTES:	We supply all Professional Development Manuals from all publishers.
A to Z Books, LLC	10.00 % *
CATEGORY NOTES:	Discount is off publisher list price. Discount may increase depending on quantity ordered.
Mackin Educational Resources	7.00 %
CATEGORY NOTES:	We are offering an ADDITIONAL 7% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS.

Note: * indicates a pending award.

including professional titles. We are also offering an ADDITIONAL 5% on EBOOKS.

Carmichael's Bookstore	5.00 % *
<p>CATEGORY NOTES: Percentage Discount is different for EACH of these 3 titles. We can OFTEN give more discount than the 5% listed. However, there are professional titles that we cannot offer a 30% discount on. We have put 5% so that we are free to offer a higher discount at any time, but were informed that we could NOT offer a discount below what is stated in this submission. Culturally Responsive Teaching will receive a 5% discount. How to Personalize Learning will receive a 20% discount. Mindfulness for Teachers will receive a 15% discount. Prices listed in this submission will be inaccurate (too high) based on our ability to give a higher discount on 2 of the titles. Prices are listed in the notes for each title. We can supply any needed quantity of these titles. Discount applies through our school and business office and 3 brick and mortar locations.</p>	
Follett School Solutions	5.00 %
<p>CATEGORY NOTES: On this bid Follett is offering an additional 5% discount off all print, audiovisual, audiobook and ebook orders. Please see the bid letter included with this response for details.</p>	
Textbook Warehouse	5.00 %
<p>CATEGORY NOTES: We can offer 5% off if the item is in stock</p>	
AKJ Wholesale LLC dba AKJ Education	.00 %
<p>CATEGORY NOTES: NO RESPONSE</p>	
Perma-Bound Books	.00 %
<p>CATEGORY NOTES: Discounts range depending on publisher and quantity requested. Bulk discounts are available. Our discount structure will remain the same but list prices are subject to change.</p>	