

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7651

APPROVAL DATE: January 08, 2019

ITEM(S) QUOTED: LIBRARY BOOKS (Percentage)

DATE BIDS RECEIVED: December 10, 2018

CONTRACT PERIOD: From March 02, 2019 through March 01, 2020

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
ABDO Publishing Company	A 30% discount from list price is offered. This discount is already reflected in the catalogs and online at abdobooks.com.	Net 30
Barnes & Noble Booksellers, Inc	Barnes & Noble has extended a 30% blanket discount. Please note that Barnes & Noble does not supply MARC and other cataloging services. This submission is directly related to any Library Books needed in connection with this RFP.	0% Net 30 Days
Bearport Publishing		
Bound to Stay Bound Books, INC.	30% discount from publisher list price in effect at time of shipment plus prebinding charge of \$8.52 per book firm through 3/1/22. Short discount titles are reduced by 10%.	NET 30 DAYS
Capstone		
Cavendish Square Publishing, LLC	PO'S ACCEPTED. 30% DISCOUNT OFF LIST PRICE. DISCOUNT ALREADY REFLECTED IN CATALOG. CATALOG ATTACHED. FREE SHIPPING. FREE LIBRARY PROCESSING	NET 30
Childrens Plus, Inc.		Net 30 days
Enslow Publishing LLC	25% OFF LIST PRICE FOR HARDCOVER BOOKS, EBOOKS, INTERACTIVE EBOOKS. 15% OFF LIST PRICE FOR PAPERBACK BOOKS. DISCOUNT IS ALREADY REFLECTED IN CATALOG	NET 30
Follett School Solutions	Thank you for allowing Follett the opportunity to respond to your bid #7651 for Library Books. See attached bid letter for additional product, team and discount information. Samples books will be received via Fed Ex by the bid due date and time above.	Net 30 days.
Gale Cengage Learning	Gale Cengage Learning, Inc., agrees to terms and conditions listed in this bid.	Net 30 Days
Gareth Stevens Publishing	PO's accepted. 25% OFF LIST HARDCOVER BOOKS, EBOOKS, INTERACTIVE EBOOKS. 15% OFF LIST PAPERBACK BOOKS DISCOUNT ALREADY REFLECTED IN CATALOGS. FREE SHIPPING. FREE LIBRARY PROCESSING	NET 30
Garrett Book Company	We agree to the terms and conditions of the bid. Our prices vary by publisher ranging from 15-30% off Publishers' List Prices. We have shipped sample books for review for processing specifications.	Payment terms are net 30 days.
Greenhaven Publishing LLC		
Gumdrop Books	Net 30	10 to 15 days after receipt of PO, net 30.
J. Appleseed		Net 30
Junior Library Guild	0% additional discount. Website and catalogs are PREDISCOUNTED up to 75% off. Our ebook offering is different than other platforms. Please read all the JLG Digital information and contact Angela if more information is needed. Free Shelf ready processing.	30 days, ACH, Pcard, PO, Credit card, check accepted. No prompt payment discount.

Mackin Educational Resources		Net 30 days
OverDrive, Inc.		Net 30 (unless other terms are required by bid)
Perma-Bound Books	Our ordering address is: Perma-Bound Books, 617 E. Vandalia Rd, Jacksonville, IL 62650. Perma-Bound is not minority owned. Perma-Bound guarantees delivery within 30 days of ARO. W-9 and Proof of Ins. included with documents.	Net 30 Days Samples can remain the property of Jefferson County Public Schools.
Premier Agendas, LLC.		
Rainbow Book Company	Net 30 days	Net 30 days
Rosen Publishing Group	PO's ACCEPTED. 25% OFF LIST PRICE FOR HARDCOVER BOOKS, EBOOKS, INTERACTIVE EBOOKS. 15% OFF LIST PRICE FOR PAPERBACK BOOKS. DISCOUNT IS ALREADY REFLECTED IN CATALOG.	NET 30
SCHOLASTIC LIBRARY PUBLISHING		Net 30 days
Textbook Warehouse	Thank you for the opportunity. Unfortunately, we do not provide Marc records. We are going to have to offer a no bid on this opportunity. Thank you for the opportunity.	Thank you for the opportunity. Unfortunately, we do not provide Marc records. We are going to have to offer a no bid on this opportunity. Thank you for the opportunity.

ITEM NO. 1 - eBOOKS. (4600160-2012888)

AWARD NOTES: Reject ABDO Publishing Company - MARC records not acceptable per bid specifications. Reject Barnes & Noble Booksellers, Inc and Junior Library Guild - does not supply MARC records per bid specifications. Reject Bearport Publishing, Children's Plus, Inc, Gumdrop Books, Lerner Publishing Group, OverDrive, Inc., Rainbow Book Company, and Scholastic Library Publishing - did not submit sample for evaluation.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
ABDO Publishing Company	30.00 %
CATEGORY NOTES: This 30% discount from list price is already reflected in the catalogs and online at abdobooks.com.	
Barnes & Noble Booksellers, Inc	30.00 %
CATEGORY NOTES: Barnes & Noble is extending a 30% blanket discount on eBooks.	
Bearport Publishing	30.00 %
CATEGORY NOTES:	
Cavendish Square Publishing, LLC	30.00 % *
CATEGORY NOTES: 30% OFF LIST PRICE FOR EBOOKS, INTERACTIVE EBOOKS. CATALOG ALREADY REFLECTS DISCOUNT	
Gumdrop Books	28.00 %
CATEGORY NOTES: Prices reflect discount off list price.	
Enslow Publishing LLC	25.00 % *
CATEGORY NOTES: 25% OFF LIST PRICE DISCOUNT IS ALREADY REFLECTED IN CATALOG	
Gareth Stevens Publishing	25.00 % *
CATEGORY NOTES: 25% OFF LIST- EBOOKS, INTERACTIVE EBOOKS. DISCOUNT ALREADY REFLECTED IN CATALOGS.	
Lerner Publishing Group	25.00 %
CATEGORY NOTES:	
Rosen Publishing Group	25.00 % *
CATEGORY NOTES: 25% OFF LIST PRICE FOR EBOOKS, INTERACTIVE EBOOKS. DISCOUNT IS ALREADY REFLECTED IN CATALOG	
Greenhaven Publishing LLC	20.00 % *
CATEGORY NOTES: 20% OFF LIST PRICE FOR EBOOKS, INTERACTIVE EBOOKS DISCOUNT ALREADY REFLECTED IN CATALOG	
Capstone	5.00 % *
CATEGORY NOTES: The catalog and the website are already showing a 25% discount with the S/L pricing. We are offering an additional 5% off that price.	
Follett School Solutions	5.00 % *
CATEGORY NOTES: Follett is offering an additional 5% discount off our discounted pricing at Titlewave.com. This discount is reflected in the pricing submitted within this bid.	
Mackin Educational Resources	5.00 % *
CATEGORY NOTES: We are offering an ADDITIONAL 5% discount off Mackin.com (which is already discounted up to 45% off List price) on EBOOKS.	
Perma-Bound Books	1.00 % *
CATEGORY NOTES: eBooks receive a 1% off Publisher Price. Please contact Jennifer Hayes for more information. 859-312-5996	

Note: * indicates a pending award.

Childrens Plus, Inc.	.00 %
CATEGORY NOTES:	Discounts up to 30% off publishers list price reflected in web catalog found at childrensplusinc.com
Gale Cengage Learning	.00 % *
CATEGORY NOTES:	Discounts range from 0-70%. Please contact your sales rep for pricing.
Garrett Book Company	.00 %
CATEGORY NOTES:	No Bid
J. Appleseed	.00 % *
CATEGORY NOTES:	We offer eBooks for \$5 when print copy is purchased. See prices on www.jappleseedmedia.com for these prices.
Junior Library Guild	.00 %
CATEGORY NOTES:	JLG's ebook product is not the traditional ebook offering. Please see document "JLG eBook Offering" for descriptions and pricing. MARC records are not provided by JLG for ebook purchases. They are provided from the publisher and therefore there are no samples to send.
OverDrive, Inc.	.00 %
CATEGORY NOTES:	
Premier Agendas, LLC.	.00 %
CATEGORY NOTES:	no bid- see attachment
Rainbow Book Company	.00 %
CATEGORY NOTES:	Discounts up to 30% off publishers list price reflected in web catalog found at rainbowbookcompany.com
SCHOLASTIC LIBRARY PUBLISHING	.00 %
CATEGORY NOTES:	Online Subscriptions for Scholastic GO!, TrueFlix, FreedomFlix, ScienceFlix, Teachables, & Watch & Learn

ITEM NO. 2 - LIBRARY BOOKS IN LIBRARY BINDING OR TRADE EDITIONS. (4600160-1718943)

AWARD NOTES: Reject Barnes & Noble Booksellers, Inc - does not supply MARC records per bid specifications. Reject Bearport Publishing, Lerner Publishing Group, and Scholastic Library Publishing - did not submit sample for evaluation. Reject Gumdrop Books and Rosen Publishing Group - MARC records not acceptable per bid specifications.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Textbook Warehouse	37.00 %
CATEGORY NOTES:	Thank you for the opportunity. Unfortunately, we do not provide Marc records. We are going to have to offer a no bid on this opportunity. Thank you for the opportunity.
ABDO Publishing Company	30.00 % *
CATEGORY NOTES:	This 30% discount from list price is already reflected in the catalogs and online at abdobooks.com.
Barnes & Noble Booksellers, Inc	30.00 %
CATEGORY NOTES:	Barnes & Noble is extending a 30% blanket discount on the Library Books in Library Binding or Trade editions.
Bearport Publishing	30.00 %
CATEGORY NOTES:	
Cavendish Square Publishing, LLC	30.00 % *

Note: * indicates a pending award.

CATEGORY NOTES:	30% OFF LIST PRICE FOR HARDCOVER BOOKS CATALOG ALREADY REFLECTS DISCOUNT	
J. Appleseed		30.00 % *
CATEGORY NOTES:	30% off of publisher list price. Prices on www.jappleseedmedia.com reflect this discount.	
SCHOLASTIC LIBRARY PUBLISHING		30.00 %
CATEGORY NOTES:	30% off list price (Reinforced library binding) 40% off list price (Trade binding) Free shipping and handling. Free "standard" library processing. Standard=requires no data manipulation	
Gumdrop Books		28.00 %
CATEGORY NOTES:	Prices reflect discount off list price.	
Enslow Publishing LLC		25.00 % *
CATEGORY NOTES:	25% OFF LIST PRICE DISCOUNT IS ALREADY REFLECTED IN CATALOG	
Gareth Stevens Publishing		25.00 % *
CATEGORY NOTES:	25% OFF LIST PRICE FOR HARDCOVER BOOKS DISCOUNT ALREADY REFLECTED IN CATALOGS.	
Lerner Publishing Group		25.00 %
CATEGORY NOTES:		
Rosen Publishing Group		25.00 %
CATEGORY NOTES:	25% OFF LIST PRICE FOR HARDCOVER BOOKS, EBOOKS, INTERACTIVE EBOOKS. DISCOUNT ALREADY REFLECTED IN CATALOG	
Perma-Bound Books		22.00 % *
CATEGORY NOTES:	Perma-Bound Books are pre-discounted up to 30% off the publisher list price. Discount included in catalogs and website prices. Quantity discounts are available for classroom sets. Please contact Jennifer Hayes for more information. 859-312-5996	
Garrett Book Company		20.00 % *
CATEGORY NOTES:	Discounts vary by publisher and range from 15-30% off publishers' list prices	
Greenhaven Publishing LLC		20.00 % *
CATEGORY NOTES:	20% OFF LIST PRICE FOR HARDCOVER BOOKS DISCOUNT ALREADY REFLECTED IN CATALOG	
Mackin Educational Resources		7.00 % *
CATEGORY NOTES:	We are offering an ADDITIONAL 7% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS.	
Capstone		5.00 % *
CATEGORY NOTES:	The catalog and website are already showing a 25% discount with the S/L pricing. We are offering an additional 5% off that price.	
Follett School Solutions		5.00 % *
CATEGORY NOTES:	Follett is offering an additional 5% discount off our discounted pricing at Titlewave.com . This discount is reflected in the pricing submitted within this bid.	
Childrens Plus, Inc.		.00 % *
CATEGORY NOTES:	Discounts up to 30% off publishers list price reflected in web catalog found at childrensplusinc.com	
Gale Cengage Learning		.00 % *
CATEGORY NOTES:	Discounts range from 0-70%. Please see enclosed Standard Print	

Note: * indicates a pending award.

Junior Library Guild	.00 % *
CATEGORY NOTES:	Website and catalogs are PREDISCOUNTED up to 75% already. No additional discount can be offered.
Premier Agendas, LLC.	.00 %
CATEGORY NOTES:	no bid- see attachment
Rainbow Book Company	.00 % *
CATEGORY NOTES:	Discounts up to 30% off publishers list price reflected in web catalog found at rainbowbookcompany.com

ITEM NO. 3 - PRE-BOUND PAPERBACK BOOKS (4600160-1718941)

AWARD NOTES: Reject Barnes & Noble Booksellers, Inc - does not supply MARC records per bid specifications.
Reject Bearport Publishing and Lerner Publishing Group - did not submit sample for evaluation. Reject
Rosen Publishing Group - MARC records not acceptable per bid specifications.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Textbook Warehouse	37.00 %
CATEGORY NOTES:	Thank you for the opportunity. Unfortunately, we do not provide Marc records. We are going to have to offer a no bid on this opportunity. Thank you for the opportunity.
Barnes & Noble Booksellers, Inc	30.00 %
CATEGORY NOTES:	Barnes & Noble is extending a 30% blanket discount on Pre-Bound Paperback Books.
Bound to Stay Bound Books, INC.	30.00 % *
CATEGORY NOTES:	30% discount from publisher list price in effect at time of shipment plus prebinding charge. Short discount titles are reduced by 10%.
Cavendish Square Publishing, LLC	30.00 % *
CATEGORY NOTES:	30% OFF LIST PRICE FOR PAPERBACK BOOKS CATLOG ALREADY REFLECTS DISCOUNT
Perma-Bound Books	30.00 % *
CATEGORY NOTES:	Perma-Bound Books are pre-discounted up to 30% off the publisher list price. Discount included in catalogs and website prices. Quantity discounts are available for classroom sets. Please contact Jennifer Hayes for more information. 859-312-5996
Greenhaven Publishing LLC	20.00 % *
CATEGORY NOTES:	20% OFF LIST PRICE FOR PAPERBACK BOOKS. DISCOUNT ALREADY REFLECTED IN CATALOG
Enslow Publishing LLC	15.00 % *
CATEGORY NOTES:	15% OFF LIST PRICE DISCOUNT ALREADY REFLECTED IN CATALOG
Gareth Stevens Publishing	15.00 % *
CATEGORY NOTES:	15% OFF LIST PRICE PAPERBACK BOOKS DISCOUNT ALREADY REFLECTED IN CATALOGS.
Rosen Publishing Group	15.00 %
CATEGORY NOTES:	15% OFF LIST PRICE FOR PAPERBACK BOOKS. DISCOUNT IS ALREADY REFLECTED IN CATALOG.
Mackin Educational Resources	7.00 % *

Note: * indicates a pending award.

CATEGORY NOTES:	We are offering an ADDITIONAL 7% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS.	
Follett School Solutions		5.00 % *
CATEGORY NOTES:	Follett is offering an additional 5% discount off our discounted pricing at Titlewave.com. This discount is reflected in the pricing submitted within this bid.	
Bearport Publishing		.00 %
CATEGORY NOTES:	N/A	
Childrens Plus, Inc.		.00 % *
CATEGORY NOTES:	Discounts up to 30% off publishers list price reflected in web catalog found at childrensplusinc.com	
Garrett Book Company		.00 %
CATEGORY NOTES:	No Bid	
Gumdrop Books		.00 %
CATEGORY NOTES:	No bid	
Lerner Publishing Group		.00 %
CATEGORY NOTES:	Discount not available on paperbacks.	
Premier Agendas, LLC.		.00 %
CATEGORY NOTES:	no bid- see attachment	
Rainbow Book Company		.00 % *
CATEGORY NOTES:	Discounts up to 30% off publishers list price reflected in web catalog found at rainbowbookcompany.com	