

# Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420  
(270) 831-5000 Fax: (270) 831-5009  
www.henderson.kyschools.us



To: Marganna Stanley, Superintendent  
And School Board Members

From: Cindy Cloutier  
Director of Finance *Cloutier*

Date: December 17, 2018

Re: Bid Recommendations

## **Bid Recommendations:**

### **Surplus Technology Equipment Bid # 10-18-10-11**

Bid Invitations were sent to Relay Networks, Secure Recycling, and CMS Communications, as well as posting on the Web Page and publishing notice in the paper for this bid. The only bid we received was from Relay Networks. CMS Communications sent a letter stating they would not be sending in a bid. There was no response from Secure Recycling. We are recommending you award the contract to Relay Networks.

## **Bid Renewal Recommendations:**

### **T-Shirts, Sweatpants/Shirts, & Polos Bid # 19-16-5-11**

Letters of Renewal of the original contract issued in November of 2016 were sent to 15 vendors. All vendors signed and returned our request to renew the contract at the same terms of the original contract. Schools have used these vendors for numerous events and programs. We are recommending you renew the contract with ABBA Promotions, Bill Heath's Family Sports, BSN Sports, Central Screen Printing, Color Connection, Colonel Connection, Elite Screen Printing, Far From Boring.com, Grandy Ink Spirit Wear, M & M Creations, MoJo Sports, Moonlight Printing Company, Neff Motivations, Pamco, and Uniforms Manufacturing Inc.

### **Science Supplies Bid # 16-16-5-11**

Letters were sent to the eleven vendors originally awarded the bid for Science Supplies in November of 2016. All vendors returned agreements to renew their contract at the original terms and conditions. These vendors allow the schools to choose the best product for their specific needs. We are recommending you renew the bid with each of the following companies: ACE Educational Supplies, Inc., Acorn Naturalists, Carolina Biological Supply Co., Fisher Scientific Company LLC, Flinn Scientific, Inc., Frey Scientific/School Specialty, Mark My Words, LLC, Nasco, Pitsco Education, School Outfitters, LLD, and Ward's Science/VWR International LLC.

### **Teaching Supplies Bid # 15-16-5-11**

The current contract for Teaching Supplies expired on November 30, 2018. We sent requests for renewal letters to all 21 vendors awarded the original bid in 2016. We received 19 letters back from vendors agreeing to renew at the current conditions of the bid. Ellison Education sent word in writing they would not like to renew. We were never able to speak with a representative of the bidding department of NCS Pearson to see if they wanted to renew. We are recommending the contract be renewed with ACE Educational Supplies, Business Equipment, EAI Education, ETA/hand 2 mind, Fisher Scientific Company, Innovative Learning Concepts, Inc., Jr. Library Guild, Kaplan Early Learning, Lakeshore Learning Materials, Mark My Words, LLC, National Educational System, Quill Corporation, Really Good Stuff, S & S Worldwide, School Specialty, Schoolhouse Outfitters, Smith and Butterfield, and Steps to Literacy.

**HENDERSON COUNTY SCHOOLS  
1805 SECOND STREET  
HENDERSON, KY 42420**

**Tabulation Sheet  
Surplus Technology Equipment  
Bid # 10-18-10-11**

		CMSC		Secure Recycling USA		Relay Networks	
Item		Price Each	Total	Price Each	Total	Price Each	Total
Extreme Networks Wireless Access Points #3825i	65		No Bid With Letter		NO BID	\$30.00	\$1,950.00
Enterawyw Wireless Access Point # 3635	1					\$5.00	\$5.00
<b>Total</b>							<b>\$1,955.00</b>
Contact							
Address							548 Apollo Dr Suite 20
							Lino Lakes, MN
							55014
Phone							763-450-3142
Fax							651-633-4055
E-mail			<a href="mailto:jimf@cmsc.com">jimf@cmsc.com</a>		<a href="mailto:bruce@securerecyclingusa.com">bruce@securerecyclingusa.com</a>		<a href="mailto:jparker@relaynetworks.com">jparker@relaynetworks.com</a>