

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7619

APPROVAL DATE: October 30, 2018

ITEM(S) QUOTED: FURNITURE, CLASSROOM & OFFICE (Percentage)

DATE BIDS RECEIVED: October 04, 2018

CONTRACT PERIOD: From November 02, 2018 through November 01, 2019

RENEWAL(S): No renewal option.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
CDW-G		Net 30
Creative-image technologies	Spec Sheets and Catalogs for items are attached below as well as all Vendor Forms	Net 30
Hurst Office Suppliers, Inc.		Net 30 Days.
Kaplan Early Learning Company		
Lakeshore Learning Materials	Lakeshore is offering 7% discount and FREE shipping on all purchases! Discount not applicable to sale items. Please reference "Per Bid #7618" on all purchase orders. Please visit us at <a href="http://www.LakeshoreLearning.com">www.LakeshoreLearning.com</a> today!	net 30
Munson Business Interiors		
School Outfitters LLC		
School Specialty Inc.	Reference bid #7619 on all purchase orders. For current mfg list pricing by mfg, please contact Jessica Stevens at 800-305-0174 x 1648	Net 30 Days
Staples Advantage	This proposal provides pricing to which Staples is hereby committed. Legal or business terms, covenants and conditions are subject to further discussion and good faith negotiations between the parties.	Net 30 Days
Tom Sexton & Associates	30-45 Days	Net 30 Days

ITEM NO. 1 - CHAIRS, CLASSROOM, OFFICE. ALLSTEEL. (4600250-1733148)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	54.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	51.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 2 - CHAIRS, CLASSROOM, OFFICE. GLOBAL. (4600250-2000752)

AWARD NOTES: Tie bid is broken by awarding to the vendor with a local representative, Staples Advantage.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	50.00 %
CATEGORY NOTES:	
Staples Advantage	50.00 % *
CATEGORY NOTES:	
Munson Business Interiors	48.60 %
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	40.01 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 3 - CHAIRS, CLASSROOM, OFFICE. HON. (4600250-1717549)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	60.01 % *
CATEGORY NOTES:	
Munson Business Interiors	57.35 %
CATEGORY NOTES:	
School Specialty Inc.	51.00 %
CATEGORY NOTES:	
Staples Advantage	50.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 4 - CHAIRS, CLASSROOM, OFFICE. KIMBALL. (4600250-1727818)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	54.13 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 5 - CHAIRS, CLASSROOM, OFFICE. KRUEGER INTERNATIONAL/KI. (4600250-2011988)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	52.30 % *
CATEGORY NOTES:	
School Specialty Inc.	50.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 6 - CHAIRS, CLASSROOM, OFFICE. NATIONAL. (4600250-1717550)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	57.50 % *
CATEGORY NOTES:	
Munson Business Interiors	56.96 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 7 - COMPUTER CARTS, LAPTOP STORAGE WITH ELECTRICAL CHARGING CAPABILITIES AND (4600250-2013466)

CATEGORY NOTES: SURGE PROTECTION. BALT.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	46.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	45.21 %

CATEGORY NOTES:

School Specialty Inc.	42.00 %
-----------------------	---------

CATEGORY NOTES:

Creative-image technologies	37.00 %
-----------------------------	---------

CATEGORY NOTES: MooreCo/Balt Manufacturer Twelve Year Warranty Included

Lakeshore Learning Materials	.00 %
------------------------------	-------

CATEGORY NOTES: NO BID

ITEM NO. 8 - COMPUTER CARTS, LAPTOP STORAGE WITH ELECTRICAL CHARGING CAPABILITIES AND (4600250-2009598)

CATEGORY NOTES: SURGE PROTECTION. BRETTFORD.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
CDW-G	35.00 % *
<p>CATEGORY NOTES: Bretford 36 Chrome Cart part # CDWCHROME36- \$1,295 Juice Mobile Power ( USB-C) : JMPSK12CC- \$1,325 Juice Mobile Power ( Lightening) : JMPSK12AL- \$ 1,325 Core M 36 Cart: CORE36MSBP-CTTZ \$1,595 Cube X 36 Cart : TCMOREX36 #1,395 Ever Cart (45): T45C \$1,795 Cube Toploader 40: TL40PAC \$1,895 Cube Toploader Mini (26 device):TVTLM26 \$975 Cube Cart(32): TVC32PAC-CK \$995 Cube Cart Mini(20): TVCM20PAC-RED \$895</p>	
Creative-image technologies	32.00 %
<p>CATEGORY NOTES: Bretford-Manufacturer Spec Sheets - Cart Options Attached to Bid</p>	
Hurst Office Suppliers, Inc.	30.01 %
<p>CATEGORY NOTES:</p>	
Staples Advantage	26.00 %
<p>CATEGORY NOTES:</p>	
School Specialty Inc.	25.00 %
<p>CATEGORY NOTES:</p>	
Lakeshore Learning Materials	.00 %
<p>CATEGORY NOTES: NO BID</p>	

ITEM NO. 9 - COMPUTER CARTS, LAPTOP STORAGE WITH ELECTRICAL CHARGING CAPABILITIES AND (4600250-2009599)

AWARD NOTES: All bids rejected. Will be rebid at a later date with revised specifications.

CATEGORY NOTES: SURGE PROTECTION. DA-LITE.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Creative-image technologies	38.00 %
<p>CATEGORY NOTES: Per Da-Lite Charging Carts are being discontinued effective 12/1/18. Substitution is Spectrum Brand SIM32 Charging Cart - Specs are attached to Bid</p>	
CDW-G	35.00 %
<p>CATEGORY NOTES: Aver E36C- 36 unit charging cart part # CHRGEE36C \$995 Tripp Lite 36 AC Charging Cart part #CSC36AC \$995 This has been a popular cart in JCPS.</p>	

Hurst Office Suppliers, Inc.	25.21 %
CATEGORY NOTES:	
School Specialty Inc.	25.20 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 10 - COMPUTER WORKSTATIONS, TABLES, CARTS-CLASSROOM TYPE. BALT. (4600250-2013467)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	47.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	45.51 %
CATEGORY NOTES:	
School Specialty Inc.	45.30 %
CATEGORY NOTES:	
Creative-image technologies	37.00 %
CATEGORY NOTES: MooreCo/Balt Manufacturer Catalog attached	
CDW-G	35.00 %
CATEGORY NOTES: CDW has the entire Balt/Moore Co catalogue available	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 11 - COMPUTER WORKSTATIONS, TABLES, CARTS-CLASSROOM TYPE. BRETTFORD. (4600250-1727823)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	40.00 %
CATEGORY NOTES:	
CDW-G	35.00 %
CATEGORY NOTES: Bretford 36 Chrome Cart part # CDWCHROME36- \$1,295 Juice Mobile Power ( USB-C) : JMPSK12CC- \$1,325 Juice Mobile Power ( Lightening) : JMPSK12AL- \$ 1,325 Core M 36 Cart: CORE36MSBP-CTTZ \$1,595 Cube X 36 Cart : TCOEX36 #1,395 Ever Cart (45): T45C \$1,795 Cube Toploader 40: TL40PAC \$1,895 Cube Toploader Mini (26 device):TVTLM26 \$975 Cube Cart(32): TVC32PAC-CK \$995 Cube Cart Mini(20): TVCM20PAC-RED \$895	
Hurst Office Suppliers, Inc.	30.01 %
CATEGORY NOTES:	
Staples Advantage	26.00 %
CATEGORY NOTES:	

Note: \* indicates a pending award.

CATEGORY NOTES: NO BID

ITEM NO. 12 - COMPUTER WORKSTATIONS, TABLES, CARTS-CLASSROOM TYPE. TIFFANY/MAYLINE. (4600250-1727824)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	50.01 % *
CATEGORY NOTES:	
Staples Advantage	50.00 %
CATEGORY NOTES:	
School Specialty Inc.	44.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 13 - DISPLAY CASES. WADDELL (GHENT MFG.). (4600250-1720042)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	41.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	40.01 %
CATEGORY NOTES:	
School Specialty Inc.	38.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 14 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. ALLSTEEL. (4600250-1729473)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	54.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	51.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 15 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. HON. (4600250-1727822)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	58.51 % *
CATEGORY NOTES:	
Munson Business Interiors	57.35 %
CATEGORY NOTES:	
School Specialty Inc.	51.00 %
CATEGORY NOTES:	
Staples Advantage	50.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 16 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. KIMBALL. (4600250-2013468)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	54.13 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 17 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL. KRUEGER INTERNATIONAL/KI. (4600250-1727821)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	52.30 % *
CATEGORY NOTES:	
School Specialty Inc.	48.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 18 - FURNITURE, CLASSROOM, OFFICE MODULAR. WAVEWORKS/RENEGADE ONLY. NATIONAL. (4600250-2010813)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	57.50 % *

Note: \* indicates a pending award.



CATEGORY NOTES:

Munson Business Interiors	56.96 %
---------------------------	---------

CATEGORY NOTES:

Lakeshore Learning Materials	.00 %
------------------------------	-------

CATEGORY NOTES: NO BID

ITEM NO. 19 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, (EXCLUDING WAVEWORKS/RENEGADE), NATIONAL.  
(4600250-1717556)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Staples Advantage	57.50 % *
CATEGORY NOTES:	
Munson Business Interiors	56.96 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 20 - FURNITURE, CLASSROOM TYPE, ARTCO-BELL, (4600250-2013469)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Tom Sexton & Associates	37.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 21 - PORTABLE PARTITION PANELS, COMMERCIAL GRADE, SCREENFLEX, (4600250-1733150)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	25.01 % *
CATEGORY NOTES:	
Staples Advantage	25.00 %
CATEGORY NOTES:	
School Specialty Inc.	13.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	

ITEM NO. 22 - SEATING, PORTABLE. CLARIN. (4600250-1731507)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	42.01 % *
CATEGORY NOTES:	
School Specialty Inc.	41.00 %
CATEGORY NOTES:	
Tom Sexton & Associates	35.00 %
CATEGORY NOTES:	
Lakeshore Learning Materials	.00 %
CATEGORY NOTES: NO BID	
Staples Advantage	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 23 - EARLY CHILDHOOD CLASSROOM FURNITURE, WOODEN. (4600250-2013470)

AWARD NOTES:	Awarded to all vendors to ensure adequate coverage.
CATEGORY NOTES:	(MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE)
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	25.01 % *
CATEGORY NOTES:	
Staples Advantage	25.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: excluding sale prices	
Tom Sexton & Associates	10.00 % *
CATEGORY NOTES: Jonti Craft	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Discount not applicable to sale items.	
School Outfitters LLC	2.00 % *
CATEGORY NOTES: Sprogs	

ITEM NO. 24 - EARLY CHILDHOOD CLASSROOM FURNITURE, NON-WOODEN. (4600250-2013471)

AWARD NOTES:	Awarded to all vendors to ensure adequate coverage.
CATEGORY NOTES:	(MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE)
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Creative-image technologies	37.00 % *

CATEGORY NOTES: MooreCo/Balt Manufacturer Catalog attached	
Tom Sexton & Associates	37.00 % *
CATEGORY NOTES: Artco Bell	
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	25.01 % *
CATEGORY NOTES:	
Staples Advantage	25.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: excluding sale prices	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Discount not applicable to sale items.	
School Outfitters LLC	2.00 % *
CATEGORY NOTES: Sprogs	