
Determination and Finding
Energy Management Partner RFP

On July 25, 2018, Kentucky Municipal Energy Agency (KYMEA) solicited requests for proposals (RFP) to procure energy management services from qualified firms. KYMEA budgeted \$750,000 for these service for the first year. In response to the RFP, KYMEA received five proposals from five firms. Evaluations of the proposals were conducted utilizing the criteria established in the RFP as follows:

1. Projected net cost of services provided using the criteria and methodology set forth in the proposal and assumptions made by KyMEA;
2. Flexibility and optionality afforded to KyMEA under the proposal;
3. Uncertainties concerning performance and availability;
4. Implementation schedule with shadow settlements;
5. Uncertainties concerning commencement of the services required by May 1, 2019;
6. Creditworthiness;
7. Knowledge and experience of personnel managing account and bench strength;
8. Conflicts of interest;
9. Does Proposer keep its own book; and
10. Does Proposer take possession of power or is it strictly a broker.

The evaluation criteria were weighted in order of importance and each proposal received a final score that was discussed internally with KYMEA staff. Based upon the results and pursuant to Kentucky Model Procurement Code (KRS) 45A.370, KYMEA recommends that award should be given to Alliance for Cooperative Energy Services Power Marketing LLC (ACES).



Doug Buresh
President and CEO

9/27/2018

Date

