

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7583

APPROVAL DATE: August 28, 2018

ITEM(S) QUOTED: SPOKEN LANGUAGE INTERPRETING SERVICE.

DATE BIDS RECEIVED: July 18, 2018

CONTRACT PERIOD: From August 28, 2018 through June 30, 2019

RENEWALS: Two (2) annual renewals at the option of both parties.

COMMENTS: Awarded to multiple vendors to ensure adequate coverage.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Catholic Charities, Language Services	Catholic Charities supports its customers by applying for grant funding related to language access and shares cost savings with our customers. JCPS received assistance in 2018.	Net 30
Interpreters Unlimited	Full acceptance of sample contract and all terms and conditions articulated by JCPS.	Net 30 for invoicing
LanguageLine Solutions	LanguageLine Solutions is bidding over-the-phone and video remote interpretation, and written translation services. Please see attached proposal and required documents.	Rates as indicated below. LanguageLine operates on a NET30 payment term.
Translation Station		
Vocalink, Inc.	Vocalink accepts the Terms and Conditions and JCPS Services Contract	Net30

ITEM NO. 1 - Spoken Language Interpreting Service, onsite, per specifications attachment. Price per hour. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (4600649-2013779)

ITEM AWARD NOTES: Reject Translation Station and Interpreters Unlimited - did not submit adequate descriptive literature to evaluate.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Translation Station	Translation Station, Inc.	1.0000
VENDOR REFERENCE NUMBER: 1 RESPONSE ITEM PAYMENT TERMS: See attached On-Site Interpretation Rate Sheet RESPONSE ITEM NOTES: See attached On-Site Interpretation Rate Sheet		
Catholic Charities, Language Services	Catholic Charities of Louisville	40.0000*
VENDOR REFERENCE NUMBER: 40208-1 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: Two-hour minimum charge at the rate of \$40/hr and in 15 minute increments thereafter. Appointments that have been cancelled within less than 24-hour notice will be charged for half of the scheduled appointment duration, a minimum of 1 hour charge. No-show appointments will be charged half of the scheduled appointment duration, with a minimum of 1 hour charge as long as the interpreter is dismissed within 30 minutes from the scheduled start time. If the interpreter is asked to wait longer than 30 minutes, a fee will be charged equal to half of the scheduled duration of the appointment. See billing details for additional information.		
Vocalink, Inc.	N/A	41.0000*
VENDOR REFERENCE NUMBER: N/A RESPONSE ITEM PAYMENT TERMS: Net30 RESPONSE ITEM NOTES: All spoken languages (excludes ASL), all shifts. Subject to minimums and other terms stated in bid Specifications.		
Interpreters Unlimited	1	49.0000
VENDOR REFERENCE NUMBER: 1 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: Spanish Interpretation: \$49/hour Other Languages: \$65/hour		

ITEM NO. 2 - Spoken Language Interpreting Service, phone/conference call, per specifications attachment. Price per minute. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

ITEM AWARD NOTES: Reject Interpreters Unlimited and Translation Station - did not submit adequate descriptive literature to evaluate. Reject Catholic Charities Language Services - third party provider not acceptable.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Interpreters Unlimited	2	0.9000
VENDOR REFERENCE NUMBER: 2 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: All Languages: \$0.90/minute		
Vocalink, Inc.	N/A	0.9500*
VENDOR REFERENCE NUMBER: N/A RESPONSE ITEM PAYMENT TERMS: Net30 RESPONSE ITEM NOTES: Price per minute, all languages.		
Translation Station	Translation Station, Inc.	1.0000
VENDOR REFERENCE NUMBER: 2 RESPONSE ITEM PAYMENT TERMS: See attached Phone Interpretation Rate Sheet		

Note: * indicates a pending award.

RESPONSE ITEM NOTES: See attached Phone Interpretation Rate Sheet

LanguageLine Solutions	LanguageLine Solutions	1.0500*
VENDOR REFERENCE NUMBER: OPI		
RESPONSE ITEM PAYMENT TERMS: NET30		
RESPONSE ITEM NOTES: Price per minute for all languages. All fees waived.		

Catholic Charities, Language Services	Catholic Charities of Louisville	1.2500
VENDOR REFERENCE NUMBER: 40208-2		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: All scheduled calls are billed 30 minutes minimum and in 15 minute increments thereafter at a rate of \$1.25 per minute. Scheduled calls also require 24-hour notice of cancellation. Cancellations with less than 24 hours notice are charged a 15 minute late cancellation fee. Calls on demand will be billed in 15 minute increments (15 minute minimum) at a rate of \$1.50 per hour and will be handled by a 3rd party provider (LSA).		

ITEM NO. 3 - Spoken Language Interpreting Service, remote video interpreting, per specifications attachment. Price per minute, 1 - 1.0000 Each Purchase. Estimated Quantity - 1

ITEM AWARD NOTES: Reject Translation Station and Interpreters Unlimited - did not submit adequate descriptive literature to evaluate. Reject Vocalink, Inc. - does not supply enough video on demand per bid specifications. Reject Catholic Charities Language Services - third party provider not acceptable. Reject LanguageLine Solutions - alternate bids not acceptable. There were no other bids received for this item.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Translation Station	Translation Station, Inc.	1.0000
VENDOR REFERENCE NUMBER: 3		
RESPONSE ITEM PAYMENT TERMS: See attached Video Remote Interpretation Rate Sheet		
RESPONSE ITEM NOTES: See attached Video Remote Interpretation Rate Sheet		

Vocalink, Inc.	N/A	1.0900
VENDOR REFERENCE NUMBER: N/A		
RESPONSE ITEM PAYMENT TERMS: Net30		
RESPONSE ITEM NOTES: All Spoken Languages (excludes ASL). Requires JCPS to have appropriate equipment and internet access for usage. Min Tech Specs separately provided.		

Catholic Charities, Language Services	Catholic Charities of Louisville by LSA	1.8500
VENDOR REFERENCE NUMBER: 40208-3		
RESPONSE ITEM PAYMENT TERMS: net 30		
RESPONSE ITEM NOTES: ASL - \$2.50 per minute. All other languages \$1.85 per minute with a 15 minute minimum and in 15 minute increments thereafter. Requires 3rd party access codes.		

LanguageLine Solutions	LanguageLine Solutions	1.8500
VENDOR REFERENCE NUMBER: VRI		
RESPONSE ITEM PAYMENT TERMS: NET30		
RESPONSE ITEM NOTES: \$1.85/minute - Spanish \$1.95/minute - All other languages \$2.95/minute - American Sign Language All set-up fees are waived. Please see attached price sheet detailing VRI pricing and equipment options.		

Interpreters Unlimited	3	2.9500
VENDOR REFERENCE NUMBER: 3		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: VRI ASL: \$2.25/minute VRI Foreign Language: \$2.95/minute		

Note: * indicates a pending award.

ITEM NO. 4 - Business Letter Translation, font 12, 1 inch margins, per specifications attachment. Price per page. 1 - 1.0000
Each Purchase, Estimated Quantity - 1

ITEM AWARD NOTES: Reject Translation Station and Interpreters Unlimited - did not submit adequate descriptive literature to evaluate. Reject LanguageLine Solutions - minimum price not acceptable.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Translation Station	Translation Station, Inc.	1.0000

VENDOR REFERENCE NUMBER: 4

RESPONSE ITEM PAYMENT TERMS: See attached Translation Rate Sheet

RESPONSE ITEM NOTES: See attached Translation Rate Sheet

Interpreters Unlimited	4	37.5000
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VENDOR REFERENCE NUMBER: 4

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: Spanish: \$0.15/word, \$37.50/page (based on 250 word average) All Others: \$0.25/word, \$62.50/page (based on 250 word average)

Catholic Charities, Language Services	Catholic Charities of Louisville	45.0000*
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VENDOR REFERENCE NUMBER: 40208-4

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: Business letter translation at \$45 per page provided that a source document is provided electronically in a Microsoft Word format. Every document is different in relation to the amount and complexity of the text, white space and graphics. A quote will be provided and must be approved for each translated document. Two notarized hard-copies may be provided upon request.

Vocalink, Inc.	N/A	72.0000*
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VENDOR REFERENCE NUMBER: N/A

RESPONSE ITEM PAYMENT TERMS: Net30

RESPONSE ITEM NOTES: \$72/page is a minimum for translation of business letters. Every page will vary by # of words/images/white space etc. We will quote each document. Presumes a source document will be provided (i.e., Word, editable .pdf, Excel, InDesign - not scan of hard copy).

LanguageLine Solutions	LanguageLine Solutions	75.0000
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VENDOR REFERENCE NUMBER: Written Translation

RESPONSE ITEM PAYMENT TERMS: NET30

RESPONSE ITEM NOTES: Minimum project charge is \$100 per page. LanguageLine offers more competitive pricing per word in the attached document. This may result in reduced costs for JCPS as the per page rate does not account for word count.

ITEM NO. 5 - Legal Document Translation, 8 1/2" x 11", per specifications attachment. Price per page. 1 - 1.0000 Each
Purchase, Estimated Quantity - 1

ITEM AWARD NOTES: Reject Translation Station and Interpreters Unlimited - did not submit adequate descriptive literature to evaluate. Reject LanguageLine Solutions - minimum price not acceptable.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Translation Station	Translation Station, Inc.	1.0000

VENDOR REFERENCE NUMBER: 5

RESPONSE ITEM PAYMENT TERMS: See attached Translation Rate Sheet

RESPONSE ITEM NOTES: See attached Translation Rate Sheet

Interpreters Unlimited	5	37.5000
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Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: 5

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: Spanish: \$0.15/word, \$37.50/page, based on 250 word average All Others: \$0.25/word, \$62.50/page, based on 250 word average

Catholic Charities, Language Services	Catholic Charities of Louisville	55.0000*
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VENDOR REFERENCE NUMBER: 40208-5

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: Legal translation at \$55 per page. Every document is different in relation to the amount and complexity of the text, white space and graphics. A quote will be provided and must be approved for each translated document. Two notarized hard-copies may be provided upon request.

LanguageLine Solutions	LanguageLine Solutions	75.0000
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VENDOR REFERENCE NUMBER: Written Translation

RESPONSE ITEM PAYMENT TERMS: NET30

RESPONSE ITEM NOTES: Minimum project charge is \$100 per page. LanguageLine offers more competitive pricing per word in the attached document. This may result in reduced costs for JCPS as the per page rate does not account for word count.

Vocalink, Inc.	N/A	82.0000*
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VENDOR REFERENCE NUMBER: N/A

RESPONSE ITEM PAYMENT TERMS: Net30

RESPONSE ITEM NOTES: \$82/page is a minimum for translation of business letters. Every page will vary by # of words/images/white space etc. We will quote each document. Presumes a source document will be provided (i.e., Word, editable .pdf, Excel, InDesign - not scan of hard copy).

TOTAL BIDS -

VENDOR NAME

TOTAL (\$)

AWARDED TOTAL (\$)

Note: * indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Catholic Charities, Language Services	143.10	140.00
Interpreters Unlimited	127.85	
LanguageLine Solutions	152.90	1.05
Translation Station	5.00	
Vocalink, Inc.	197.04	195.95
		<u>337.00</u>

Note: * indicates a pending award.