

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7591

APPROVAL DATE: August 28, 2018

ITEM(S) QUOTED: CAFETERIA GRAPHIC DESIGN & INSTALLATION SERVICES .

DATE BIDS RECEIVED: August 13, 2018

CONTRACT PERIOD: From August 28, 2018 through August 01, 2019

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: Awarded to Descon (dba Young & Kenady Inc.)

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Descon (dba of Young & Kenady Inc)	Per Specifications page and Required Vendor Info page, Descon will provide 5% discount off list prices in current catalog. Descon current catalog is located at this website address: http://www.desconinc.com/pdf/Product_Pages/Descon_Cafe_Catalog_Vol3.pdf	Net 30 Days

ITEM NO. 1 - LOT CODE: - 1-7 - Cost per square foot of custom graphic on a substrate. Minimum 4.5 mil. matte finish overlay laminate laid on a 3 mm black PVC substrate. Price per square foot. 1 - 1.0000 Sq. Foot Purchase. Estimated Quantity - 1 (4600649-2012292)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Descon (dba of Young & Kenady Inc)	Descon	45.0000*
VENDOR REFERENCE NUMBER: CUSN		
RESPONSE ITEM PAYMENT TERMS: Net 30 Days		

RESPONSE ITEM NOTES: Descon digitally prints all graphics on white calendared vinyl film, placed on a black PVC substrate, and laminated with a 4.5mil matte finish laminate. Also, Descon will custom manufacture and cut each sign to a size that is specific for the space where it will be located. That offers the customer an unlimited selection of size choices versus being limited to specific sizes of the manufacturer. Price includes basic hardware to mount graphic to wall or to ceiling.

ITEM NO. 2 - LOT CODE: - 1-7 - Cost per square foot of custom graphic on banner material. Must be scrim vinyl material 13 oz. per square yard with semi-gloss finish, must meet NFPA #7-01 flame retardant standard, shall be full color digitally printed graphic in two parts with front and back assembled with banner tape adhesive to create double sided banner. Price per square foot. 1 - 1.0000 Sq. Foot Purchase. Estimated Quantity - 1

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Descon (dba of Young & Kenady Inc)	Descon	30.0000*
VENDOR REFERENCE NUMBER: CG-Banner		
RESPONSE ITEM PAYMENT TERMS: Net 30 Days		

RESPONSE ITEM NOTES: Descon manufactures banners to be double sided with digital printing directly onto both sides of the banner. We then hand assemble the banners for highest quality. We use 13oz scrim banner material which meets NFPA #701 standards and is supplied to us by FDC Graphic Films

ITEM NO. 3 - LOT CODE: - 1-7 - Cost per square foot of custom graphic on adhesive material. Must be digitally printed graphic on vinyl specifically designed to permanently adhere to textured surfaces (such as masonry), while producing a seamless look, minimum 4.5 mil. matte finish overlay laminate. Price per square foot. 1 - 1.0000 Sq. Foot Purchase. Estimated Quantity - 1

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Descon (dba of Young & Kenady Inc)	Descon	32.5000*
VENDOR REFERENCE NUMBER: CG-Adhesive		
RESPONSE ITEM PAYMENT TERMS: Net 30 Days		

RESPONSE ITEM NOTES: Our custom graphic on adhesive material is digitally printed and then laminated for protections from damage in the school environment.

ITEM NO. 4 - LOT CODE: - 1-7 - Cost per square foot of custom designed awnings. Must be digitally printed graphic on scrim vinyl material which is custom fitted/wrapped onto welded framework. Shall be full color printing in two parts with front and back assembled with adhesive to create double sided awning. Price per square foot. 1 - 1.0000 Sq. Foot Purchase. Estimated Quantity - 1

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Descon (dba of Young & Kenady Inc)	Descon	65.0000*
VENDOR REFERENCE NUMBER: CG-Awning		
RESPONSE ITEM NOTES: Net 30 Days		

ITEM NO. 5 - LOT CODE: - 1-7 - Labor cost for design fee. Price per hour. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
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Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: Artwork
RESPONSE ITEM PAYMENT TERMS: Net 30 Days

ITEM NO. 6 - LOT CODE: - 1-7 - Labor cost for on-site installation. Price per hour. Please respond to the following in the
VENDOR RESPONSE ITEM NOTES field: List percentage over invoice price for additional supplies and materials. 1 - 1.0000 Each
Purchase, Estimated Quantity - 1

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Descon (dba of Young & Kenady Inc)	Descon	60.0000*

VENDOR REFERENCE NUMBER: Installation
RESPONSE ITEM PAYMENT TERMS: Net 30 days

RESPONSE ITEM NOTES: Per request to list the percentage over invoice price for additional supplies and materials, Descon will offer 0% over invoice on our standard pricing for any unique supplies and custom materials or finishings necessary to complete a design installation.

ITEM NO. 7 - LOT CODE: - 1-7 - Price for development of print ready graphics fee. Price per hour. 1 - 1.0000 Each Purchase,
Estimated Quantity - 1

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Descon (dba of Young & Kenady Inc)	Descon	75.0000*

VENDOR REFERENCE NUMBER: CG-Artwork
RESPONSE ITEM PAYMENT TERMS: Net 30 Days

RESPONSE ITEM NOTES: Price is offered as a per hour rate. Descon defines print ready graphics as follows: logos, graphics, or designs to be used by JCPS for the purposes of marketing within small formats commonly consisting of brochures, magazines, stationary, newsletters, flyers (11x17" and smaller), and other promotional materials. Descon will not offer print ready graphics of artwork it has previously created and on which it holds copyright. This includes any designs that we manufacture or install, including at customer locations associated with this bid. Descon will retain copyright to all designs unless they are completed specifically for this line item #7 and/or if Descon and JCPS agree that usage of graphics will not consist of large format applications that Descon manufactures

TOTAL BIDS - 1-7

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Descon (dba of Young & Kenady Inc)	367.50	<u>367.50</u>
		\$367.50

Note: * indicates a pending award.

TOTAL BIDS

VENDOR NAME

TOTAL (\$)

AWARDED TOTAL (\$)

Descon (dba of Young & Kenady Inc)

367.50

367.50

367.50

Note: * indicates a pending award.