

May 1, 2018

Gallatin County Upper Elementary  
Shonda Dunn  
50 Paw Print Path  
Warsaw, KY 41095

Dear Principal Dunn:

Leader.org and FranklinCovey are proud to be your continuing partners in support of your commitment to develop great leaders in your school. You are modeling how The Leader in Me<sup>®</sup> can make a positive, transformative impact in the lives of students, staff, and your surrounding community. We commend you for all your efforts.

In acknowledgment of your progress, we are pleased to offer your school the opportunity to receive a supplemental grant to bolster your implementation efforts. This opportunity has been made possible by the generosity of Panda Cares Foundation. The services included in the grant offer are detailed in the attached Exhibit. These services include advanced coaching to help your school achieve the Leader in Me Lighthouse Milestone.

By electing to receive the supplemental grant, you agree to make your best effort to achieve the Lighthouse Milestone during the 2018-2019 school year or to achieve substantial progress thereto as part of a comprehensive plan developed with your Leader in Me Coach. By accepting this grant, you also reaffirm your continued commitment to fulfill all requirements outlined in your original grant agreement, including annual reporting.

Congratulations! We look forward seeing the positive growth at your school, and we remain your committed partner.

All our best,



Rory Christensen  
Operations Manager

Accepted and agreed this \_\_\_\_ day of \_\_\_\_\_, 2018.

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

(Must be signed by a duly authorized representative of the school)

**EXHIBIT A**  
**Grant Components**

Services will take place during the 2018-2019 school year or the summer preceding the school year. School will work with FranklinCovey to schedule the services and carefully manage the costs, particularly the variable travel costs.

2018 - 2019		
Coaching Day: 2018-2019		
	Quantity	Total
Coach Day	1	\$2,500.00
Travel Budget	1	\$650.00
<b>Subtotal</b>		<b>\$3,150.00</b>

## EXHIBIT B

### Lighthouse Milestone Criteria



SEE Core Paradigms	Paradigm of Leadership		Paradigm of Potential		Paradigm of Change		Paradigm of Motivation		Paradigm of Education	
	NOT THIS	BUT THIS	NOT THIS	BUT THIS	NOT THIS	BUT THIS	NOT THIS	BUT THIS	NOT THIS	BUT THIS
	Leadership is for the few.	<b>Everyone can be a leader.</b>	A few people are gifted.	<b>Everyone has genius.</b>	To improve schools the system needs to change.	<b>All change starts with me.</b>	Educators control and direct student learning.	<b>Educators empower students to lead their own learning.</b>	Help students achieve academically.	<b>Develop the whole person.</b>
DO Highly Effective Practices	Teach Leadership Principles		Create a Leadership Culture		Align Academic Systems					
	<b>Professional Learning</b> <ul style="list-style-type: none"> <li>Ongoing Staff Learning</li> <li>New Staff Learning</li> <li>Principal Learning and Modeling</li> </ul> <b>Student Learning</b> <ul style="list-style-type: none"> <li>Direct Lessons</li> <li>Integrated Approaches</li> <li>Modeling</li> </ul> <b>Family Learning</b> <ul style="list-style-type: none"> <li>Family Communication</li> <li>7 Habits Training for Families</li> <li>Student Teaching at Home</li> </ul>		<b>Leadership Environment</b> <ul style="list-style-type: none"> <li>Physical Environment (See)</li> <li>Common Language (Hear)</li> <li>Emotional Environment (Feel)</li> </ul> <b>Shared Leadership</b> <ul style="list-style-type: none"> <li>Student Leadership Roles</li> <li>Student Input Systems</li> <li>Active Lighthouse Teams</li> </ul> <b>Leadership Events</b> <ul style="list-style-type: none"> <li>Schoolwide Events</li> <li>Classroom Events</li> <li>Family &amp; Community Events</li> </ul>		<b>Student-Led Academics</b> <ul style="list-style-type: none"> <li>Individual Goals</li> <li>Leadership Notebooks</li> <li>Student-Led Conferences</li> </ul> <b>Aligning School Goals</b> <ul style="list-style-type: none"> <li>Setting School and Classroom Goals</li> <li>Goal and Data Tracking</li> <li>Staff Collaboration Around Every Student</li> </ul> <b>Empowering Instruction</b> <ul style="list-style-type: none"> <li>Teacher Planning and Reflection</li> <li>Collaborative Protocols</li> <li>Student-Led Learning</li> </ul>					
GET Measurable Results	Leadership		Culture		Academics					

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