

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7510

APPROVAL DATE: January 09, 2018

ITEM(S) QUOTED: INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)

DATE BIDS RECEIVED: November 15, 2017

CONTRACT PERIOD: From February 28, 2018 through February 27, 2019

RENEWAL(S): A one-year renewal at the option of both parties.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
ACE Educational Supplies	Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbol).	Net 30 days
Aves Audio Visual Systems, Inc	PRODUCT AVAILABLE 7-10 DAYS ARO.	NET 30 DAYS
Benchmark Education Company	N/A	Net 30 days, subject to credit approval . Finance charges on late payments.
BIO CORPORATION	no bid	no bid
Blick Art Materials		
Cascade School Supplies	Accepted as Specified.	NET 30 DAYS
Cynthia Lea, Inc.	I will be bidding on a Percentage Bid for Cot Sheets. The sheets can be shipped within 15 working days from bid being rewarded.	Net 30 Days
DrumFIT USA Corporation	Please contact: DrumFIT USA Corporation 201 W 5th Street Suite 1100 Marissa Sutton rfp@drum.fit (877) 322-3389 ext. 0	30 days
ERIC ARMIN INC.	See response notes for exceptions to the discount and credit card exclusions. Bid # 7510 must be referenced on all purchase orders. All orders must be a minimum of \$25 per bid terms. EAI Education online website address: www.eaieducation.com	Net 30 Days
ETA hand2mind	15% discount & free shipping on catalog items (w/exceptions, see attached paperwork). Reference JCPS#7510 on purchase orders. Catalog sent via FedEx. Exclusions from discount: Prof Dev, custom kits, special promo's, quotes, etc. Net 30 days.	Net 30 days. No discount on terms.
Follett School Solutions	Shipped F.O.B. Destination Shipping & Handling: No Charge	Net 30 Days
John R Green Co		Net 30
Kamico Instructional Media, Inc.	KAMICO offers free shipping on all orders with no minimum order. KAMICO accepts returns for full refund, credit, or exchange as long as items are returned in new condition. Any defective items are replaced immediately at no charge to the customer.	Net 90 ARO.
Kaplan Early Learning Company	1a. yes 1b. no 2.address shown on document 3. address shown on document 4. 10-14 days 5. see required vendor information	Net 30 days
Kentucky Mudworks, LLC	1a.Yes 1b.No, but woman-owned 2.KY Mudworks, LLC, 506 Baxter Ave, Louisville, KY 40204 502-915-7790 www.kymudworks.com info@kymudworks.com 3. Ky Mudworks, LLC 825 National Ave, Lexington, Ky 40502 4. 1-9 days ARO 5.Cancelled after 45 days or on request.	Payment terms are net 30 days.
KSS-Kentucky School Service	1 a. Yes 1 b. No 2.KSS-Kentucky School Service, P. O. Box 886, Elizabethtown, KY 42702 800-626-4405 3.same as above 4.Most orders will be delivered within 14 days 5.Backorders will only be cancelled at your request OR when an item is no longer available	You may take an additional 10% discount on any invoice paid within 20 days.

Learning Resources		NET 30
Mark My Words LLC	we provide new and used books, discount 0-80% depending on item and quantity, quotes include shipping and are provided within 24-48 hours of request, items are also listed on our website (prices are before discount)	1% 10 net 30
Maxi Aids	Attachments include a shipping and exceptions document.	Net 30 Days. Return check fee is \$20.00.
MUSIC IN MOTION, INC	Catalog/Website discount = 0% + Free S&H* *excludes heavy/oversized/drop ship items \$25.00 minimum for PO's **PO's and Quote requests must reference Bid Number to receive bid discount.**	Net 30
NASCO	When placing your order, please reference quote #35239. Online Catalogs: <a href="http://www.enasco.com/printedcatalogs/default.html">http://www.enasco.com/printedcatalogs/default.html</a> Nasco does not provide installation, assembly, or removal of debris.	TERMS: Net 30 Days Delivery Apr. 3-5 Days ARO Free Shipping \$25.00 Minimum Order
National School Products	PLEASE REFERENCE BID #7510 ON PURCHASE ORDERS THANK YOU!	NET 30
Newmark Learning, LLC	N/A	Net 30 days, subject to credit approval . Finance charges on late payments.
Office Depot	For bid clarifications, please see attached "7510 Office Depot Bid Clarifications - JCPS"	Net 30 days from date of invoice.
Oriental Trading Company, Inc.	5% Discount on merchandise, excluding Fun Impressions/Custom Imprint. Free standard shipping on All orders. See attached Deviations	Purchase orders accepted 30 day billing terms
Quill		NET 30
Rainbow Book Company	Rainbow Book Company would like to submit a NO BID as we do not supply these products. Please keep us on your active vendor list.	
Really Good Stuff	See attached agreement	Net 30
Resources for Reading, Inc	Shipping is an additional 10% with Minimum shipping of \$10.00 Catalog is ONLINE ONLY at <a href="http://www.ABCSTUFF.COM">www.ABCSTUFF.COM</a>	NET 30
S&S Worldwide	Please reference bid# 75105 to receive special pricing.	Net 30 days
Saddleback Educational Publishing, Inc.	Please see the Terms letter	Net 30
Scholastic Inc.	Net 30 Days	Net 30 Days
School Outfitters LLC		
School Specialty Inc.	34% on Supply items and 25% on furniture. Free Freight all items. Please reference attached cover sheet for full terms and a list of all applicable catalogs.	Net 30
Tom Sexton & Associates		
U.S. Toy Co., Inc./Constructive Playthings	15% DISCOUNT OFF OF REGULAR ITEMS IN THE CATALOG. FREE ups SHIPPING ON ORDERS OF \$300 OR MORE AND FREE TRUCK SHIPPING ON ORDERS OF \$750 OR MORE. EXCLUDES OTHER CATALOGS, SALE FLYERS AND/OR CLEARANCE ITEMS.	Net30

Wood Etc. Corp.	1. Shipping cost will be prepaid and added to final invoice. 2. Installation is not included in price of items. 3. Bid pricing ranges from 5% to 35% off list prices dependent on manufacturer.	Net 30
Zaner Bloser	Catalog pricing is already discounted 25% off retail list price. No further discount is offered. FOB Shipping Point. Please add 9% to your purchase order to cover prepaid shipping costs. Delivery time is 7-10 days ARO.	Net 30

ITEM NO. 1 - ARTS & CRAFTS SUPPLIES (4600010-1722133)

AWARD NOTES: Rejections: ACE Ed., Cascade School Supplies, Maxi Aids, National School Prod., Office Depot and U.S. Toy Co. - shipping charges not acceptable. NASCO - multiple discounts not acceptable. Quill - additional charge for inside delivery not acceptable. Really Good Stuff and School Outfitters, LLC - inside delivery not provided.

CATEGORY NOTES: The items required include (but are not limited to) art tapes, beads, canvas, glazes, clay, collage materials, craft knives, craft materials, fabric crafts, glue guns, paint, paint brushes, scratch art, sculpting materials, yarn, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Depot	40.00 %
CATEGORY NOTES: Discount is 40% off of list pricing in our Office Depot Business Catalog	
Cascade School Supplies	35.00 %
CATEGORY NOTES: 35% discount off catalog pricing excluding Furniture and Capitol Equipment.	
School Specialty Inc.	34.00 % *
CATEGORY NOTES: Free Freight all items. Please reference attached cover sheet for full terms.	
ACE Educational Supplies	33.00 %
CATEGORY NOTES: Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbol). www.ACEeducational.com - website	
John R Green Co	30.00 % *
CATEGORY NOTES: Discount off Catalog Prices w/Free Shipping on all items. (Excludes Catalog Pages 694-915)	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
NASCO	20.00 %
CATEGORY NOTES: Please see attached Nasco Discount Terms.	
Quill	20.00 %
CATEGORY NOTES: VARIOUS DISCOUNTS OFFERED SEE COVER LETTER FOR DISCOUNTS AND EXCLUSIONS.	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES: see list of exclusions in attachment	
S&S Worldwide	18.00 % *
CATEGORY NOTES: Cannot be combined with sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight.	
ETA hand2mind	15.00 % *
CATEGORY NOTES: Free shipping on all catalog orders, w/exception of expedited delivery. Discounts are fixed for the term of the bid, contract or agreement. Some exclusions apply, see attached paperwork. Ref JCPS#7510 on PO's.	
U.S. Toy Co., Inc./Constructive Playthings	15.00 %
CATEGORY NOTES: MENTION 83FT300 FOR A 15% DISCOUNT OFF OF REGULAR ITEMS IN THE CONSTRUCTIVE PLAYTHINGS CATALOG. FREE UPS SHIPPING ON ORDERS OF \$300 OR MORE AND FREE TRUCK SHIPPING ON ORDERS OF \$750 OR MORE.	
Learning Resources	10.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:

Maxi Aids	10.00 %
CATEGORY NOTES:	
Kentucky Mudworks, LLC	8.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Please reference "Per Bid #7510" on your purchase orders.	
National School Products	5.00 %
CATEGORY NOTES: FREIGHT WILL ALSO BE WAIVED FOR ORDERS OVER \$300.00 WWW.NATIONALSCHOOLPRODUCTS.COM WWW.NSPTEACHERSTORE.COM	
Oriental Trading Company, Inc.	5.00 % *
CATEGORY NOTES:	
Really Good Stuff	3.00 %
CATEGORY NOTES: See attached agreement	
School Outfitters LLC	3.00 %
CATEGORY NOTES: Free Ground Shipping	
Aves Audio Visual Systems, Inc	.00 %
CATEGORY NOTES: NO BID	
Mark My Words LLC	.00 %
CATEGORY NOTES: no bid, we do not provide these items	
Rainbow Book Company	.00 %
CATEGORY NOTES: Rainbow Book Company would like to submit a NO BID as we do not supply these products. Please keep us on your active vendor list.	

ITEM NO. 2 - ARTS & CRAFTS EQUIPMENT (4600010-2013631)

AWARD NOTES: Rejections: ACE Ed., Blick Art Materials, Cascade School Supplies, Maxi Aids, National School Prod., Office Depot and U.S. Toy Co. - shipping charges not acceptable. NASCO - multiple discounts not acceptable. Quill - additional charge for inside delivery not acceptable. Really Good Stuff and School Outfitters, LLC - inside delivery not provided.

CATEGORY NOTES: The items required include (but are not limited to) button makers, drying racks, die cutters, kilns, paper roll racks, pottery wheels, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Depot	40.00 %
CATEGORY NOTES: Discount is 40% off of list pricing in our Office Depot Business Catalog	
Cascade School Supplies	35.00 %
CATEGORY NOTES: 35% discount off catalog pricing excluding Furniture and Capitol Equipment.	
School Specialty Inc.	34.00 % *
CATEGORY NOTES: Free Freight all items. Please reference attached cover sheet for full terms.	
ACE Educational Supplies	33.00 %

Note: \* indicates a pending award.

CATEGORY NOTES:	Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbol). <a href="http://www.ACEeducational.com">www.ACEeducational.com</a> - website	
John R Green Co		30.00 % *
CATEGORY NOTES:	Discount off Catalog Prices w/Free Shipping on all items. (Excludes Catalog Pages 694-915)	
Blick Art Materials		20.00 %
CATEGORY NOTES:	See uploaded cover letter for exclusions and terms	
KSS-Kentucky School Service		20.00 % *
CATEGORY NOTES:		
NASCO		20.00 %
CATEGORY NOTES:	Please see attached Nasco Discount Terms.	
Quill		20.00 %
CATEGORY NOTES:	VARIOUS DISCOUNTS OFFERED SEE COVER LETTER FOR DISCOUNTS AND EXCLUSIONS.	
Kaplan Early Learning Company		19.00 % *
CATEGORY NOTES:	see list of exclusions in attachment	
S&S Worldwide		18.00 % *
CATEGORY NOTES:	Cannot be combined with sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight.	
ETA hand2mind		15.00 % *
CATEGORY NOTES:	Free shipping on all catalog orders, w/exception of expedited delivery. Discounts are fixed for the term of the bid, contract or agreement. Some exclusions apply, see attached paperwork. Ref JCPS#7510 on PO's.	
U.S. Toy Co., Inc./Constructive Playthings		15.00 %
CATEGORY NOTES:	MENTION 83FT300 FOR A 15% DISCOUNT OFF OF REGULAR ITEMS IN THE CONSTRUCTIVE PLAYTHINGS CATALOG. FREE UPS SHIPPING ON ORDERS OF \$300 OR MORE AND FREE TRUCK SHIPPING ON ORDERS OF \$750 OR MORE.	
Kentucky Mudworks, LLC		10.00 % *
CATEGORY NOTES:	excludes pugmills.	
Learning Resources		10.00 % *
CATEGORY NOTES:		
Maxi Aids		10.00 %
CATEGORY NOTES:		
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Please reference "Per Bid #7510" on your purchase orders.	
National School Products		5.00 %
CATEGORY NOTES:	CURRENTLY NOT APPLICABLE, HOWEVER FREIGHT CANNOT BE WAIVED FOR SPECIAL ORDER ITEMS <a href="http://WWW.NATIONALSCHOOLPRODUCTS.COM">WWW.NATIONALSCHOOLPRODUCTS.COM</a> <a href="http://WWW.NSPTEACHERSTORE.COM">WWW.NSPTEACHERSTORE.COM</a>	
Really Good Stuff		3.00 %
CATEGORY NOTES:	See attached agreement	
School Outfitters LLC		3.00 %

Note: \* indicates a pending award.

CATEGORY NOTES:	Free Ground Shipping	
Mark My Words LLC		.00 %
CATEGORY NOTES:	no bid, we do not provide these items	
Rainbow Book Company		.00 %
CATEGORY NOTES:	Rainbow Book Company would like to submit a NO BID as we do not supply these products. Please keep us on your active vendor list.	

ITEM NO. 3 - CLASSROOM AND OFFICE FURNISHINGS (4600130-1726254)

AWARD NOTES:	Rejections: ACE Ed., Cascade School Supplies, Maxi Aids, National School Prod., Office Depot, U.S. Toy Co. and Wood Etc. Corp. - shipping charges not acceptable. NASCO - multiple discounts not acceptable. Quill - additional charge for inside delivery not acceptable. Really Good Stuff and School Outfitters, LLC - inside delivery not provided. Cynthia Lea, Inc. - 0% discount not acceptable. Tom Sexton & Assoc. - items bid not applicable to category.	
CATEGORY NOTES:	The items required include (but are not limited to) activity tables, all easels, instructional carpets/rugs, book carts, utility carts, mobile file carts, and play furniture only (wooden/plastic). The percentage of discount will apply to all like items in this category from your catalog.	
<u>VENDOR NAME</u>		<u>PERCENTAGE OF DISCOUNT</u>
Office Depot		40.00 %
CATEGORY NOTES:	Discount is 40% off of list pricing in our Office Depot Business Catalog	
Cascade School Supplies		35.00 %
CATEGORY NOTES:	35% discount off catalog pricing excluding Furniture and Capitol Equipment.	
ACE Educational Supplies		33.00 %
CATEGORY NOTES:	Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbol). www.ACEeducational.com - website	
Wood Etc. Corp.		30.00 %
CATEGORY NOTES:	Product Lines: Angeles, Carpet for Kids, ChildBrite, Childs Play, ECR 4 Kids, Jonti Craft Whitney Brothers 1. Shipping cost will be prepaid and added to final invoice. 2. Installation is not included in price of items. 3. Bid pricing ranges from 5% to 35% off list prices dependent on manufacturer.	
School Specialty Inc.		25.00 % *
CATEGORY NOTES:	Free Freight all items. Please reference attached cover sheet for full terms.	
Kaplan Early Learning Company		19.00 % *
CATEGORY NOTES:	see list of exclusions in attachment	
S&S Worldwide		18.00 % *
CATEGORY NOTES:	Cannot be combined with sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight.	
ETA hand2mind		15.00 % *
CATEGORY NOTES:	Free shipping on all catalog orders, w/exception of expedited delivery. Discounts are fixed for the term of the bid, contract or agreement. Some exclusions apply, see attached paperwork. Ref JCPS#7510 on PO's.	
NASCO		15.00 %
CATEGORY NOTES:	Please see attached Nasco Discount Terms.	

Note: \* indicates a pending award.



CATEGORY NOTES: MENTION 83FT300 FOR A 15% DISCOUNT OFF OF REGULAR ITEMS IN THE CONSTRUCTIVE PLAYTHINGS CATALOG. FREE UPS SHIPPING ON ORDERS OF \$300 OR MORE AND FREE TRUCK SHIPPING ON ORDERS OF \$750 OR MORE.

John R Green Co

10.00 % \*

CATEGORY NOTES: Discount off Catalog Prices w/Free Shipping on all items. (Excludes Catalog Pages 2-693)

KSS-Kentucky School Service

10.00 % \*

CATEGORY NOTES: Other items to be included in this category (but not limited to): Chalkboards, Bulletin Boards and White Boards larger than 30 in. x 40 in. Laminators. Classroom Carpets. Other furniture, such as, Chairs, Desks or Tables.

Learning Resources

10.00 % \*

CATEGORY NOTES:

Maxi Aids

10.00 %

CATEGORY NOTES:

Quill

10.00 %

CATEGORY NOTES: VARIOUS DISCOUNTS OFFERED SEE COVER LETTER FOR DISCOUNTS AND EXCLUSIONS.

Tom Sexton &amp; Associates

10.00 %

CATEGORY NOTES: Tom Sexton & Associates online catalog

Lakeshore Learning Materials

7.00 % \*

CATEGORY NOTES: Please reference "Per Bid #7510" on your purchase orders.

National School Products

5.00 %

CATEGORY NOTES: FREIGHT CHARGES CANNOT BE WAIVED FOR CARPET AND FURNITURE DELIVERY WWW.NATIONALSCHOOLPRODUCTS.COM WWW.NSPTEACHERSTORE.COM

Really Good Stuff

3.00 %

CATEGORY NOTES: See attached agreement

School Outfitters LLC

3.00 %

CATEGORY NOTES: Free Ground Shipping

Aves Audio Visual Systems, Inc

.00 %

CATEGORY NOTES: NO BID ON ITEM.

Cynthia Lea, Inc.

.00 %

CATEGORY NOTES: I will be bidding on a Percentage Bid for two items. The items are cot and mat sheets. Being the sole manufacturing of my product enables me to offer you a wholesale price. If the bid requests a cot or mat sheet and a separate blanket, my products are the cot or mat sheet with the blanket attached to the bottom sheet. I am a sole source for this style of product. If only the cot or mat sheet is requested, I wholesale price to you too. Samples have been presented to the departments needing the sheets. The sheets are USA Made.

Mark My Words LLC

.00 %

CATEGORY NOTES: no bid, we do not provide these items

Rainbow Book Company

.00 %

CATEGORY NOTES: Rainbow Book Company would like to submit a NO BID as we do not supply these products. Please keep us on your active vendor list.

ITEM NO. 4 - TEACHING AIDS & SUPPLIES (4600130-1722134)

AWARD NOTES: Rejections: ACE Ed., Cascade School Supplies, Maxi Aids, National School Prod., Office Depot, Resources for Reading, Scholastic and U.S. Toy Co. - shipping charges not acceptable. Aves, DrumFIT, Mark My Words and NASCO - multiple discounts not acceptable. Quill - additional charge for inside delivery not acceptable. Really Good Stuff and School Outfitters, LLC. - inside delivery not provided. Benchmark, Kamico, Music in Motion, Newmark, Saddleback and Zaner Bloser - 0% discount not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) bulletin board supplies, name plates, stamp sets, pocket charts, games, puzzles, globes, maps, flash cards, plastic storage bins, electronic teaching aids, instructional records, cassettes, compact discs, and manipulatives, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Depot	40.00 %
CATEGORY NOTES: Discount is 40% off of list pricing in our Office Depot Business Catalog	
Cascade School Supplies	35.00 %
CATEGORY NOTES: 35% discount off catalog pricing excluding Furniture and Capitol Equipment.	
School Specialty Inc.	34.00 % *
CATEGORY NOTES: Free Freight all items. Please reference attached cover sheet for full terms.	
ACE Educational Supplies	33.00 %
CATEGORY NOTES: Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbol). <a href="http://www.ACEeducational.com">www.ACEeducational.com</a> - website	
Aves Audio Visual Systems, Inc	30.00 %
CATEGORY NOTES: AVES PERCENTAGE DISCOUNTS VARY BETWEEN 6-30% DEPENDING ON THE MANUFACTURER.	
John R Green Co	30.00 % *
CATEGORY NOTES: Discount off Catalog Prices w/Free Shipping on all items. (Excludes Catalog Pages 694-915)	
Scholastic Inc.	25.00 %
CATEGORY NOTES: Scholastic Inc. is submitting the 2017 Teacher Resources Catalog at a 25% off catalog price. See Discount Schedule attached for additional information.	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
Quill	20.00 %
CATEGORY NOTES: VARIOUS DISCOUNTS OFFERED SEE COVER LETTER FOR DISCOUNTS AND EXCLUSIONS.	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES: see list of exclusions in attachment	
S&S Worldwide	18.00 % *
CATEGORY NOTES: Cannot be combined with sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight.	
ERIC ARMIN INC.	15.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:	Catalog discount does not apply to calculators & peripherals, all Texas Instruments & Vernier products, software, timers, stopwatches, furniture, carpets, Little Bits, Cubelets, Ozobots, Sphero, Sam Labs, Makey Makey or 5eBoard (order these items at catalog price). Discount cannot be combined with other offers including discounts through bids, quotes, web sale prices or EAI coupons. Credit card payment is not accepted on calculator or Vernier orders. Bid # 7510 must be referenced on all purchase orders. All orders must be a minimum of \$25 per bid terms. EAI Education online website address: <a href="http://www.eaieducation.com">www.eaieducation.com</a>	
ETA hand2mind		15.00 % *
CATEGORY NOTES:	Free shipping on all catalog orders, w/exception of expedited delivery. Discounts are fixed for the term of the bid, contract or agreement. Some exclusions apply, see attached paperwork. Ref JCPS#7510 on PO's.	
NASCO		15.00 %
CATEGORY NOTES:	Please see attached Nasco Discount Terms.	
U.S. Toy Co., Inc./Constructive Playthings		15.00 %
CATEGORY NOTES:	MENTION 83FT300 FOR A 15% DISCOUNT OFF OF REGULAR ITEMS IN THE CONSTRUCTIVE PLAYTHINGS CATALOG. FREE UPS SHIPPING ON ORDERS OF \$300 OR MORE AND FREE TRUCK SHIPPING ON ORDERS OF \$750 OR MORE.	
Learning Resources		10.00 % *
CATEGORY NOTES:		
Maxi Aids		10.00 %
CATEGORY NOTES:		
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Please reference "Per Bid #7510" on your purchase orders.	
Follett School Solutions		5.00 % *
CATEGORY NOTES:	Please see attached Proposal for product offers and discounts.	
National School Products		5.00 %
CATEGORY NOTES:	FREIGHT WILL ALSO BE WAIVED FOR ORDERS OVER \$300.00 <a href="http://WWW.NATIONALSCHOOLPRODUCTS.COM">WWW.NATIONALSCHOOLPRODUCTS.COM</a> <a href="http://WWW.NSPTEACHERSTORE.COM">WWW.NSPTEACHERSTORE.COM</a>	
Oriental Trading Company, Inc.		5.00 % *
CATEGORY NOTES:		
Really Good Stuff		3.00 %
CATEGORY NOTES:	See attached agreement	
School Outfitters LLC		3.00 %
CATEGORY NOTES:	Free Ground Shipping	
Benchmark Education Company		.00 %
CATEGORY NOTES:	All catalog prices and terms expire July 31 2018. School-wide offers accommodate up to 500 students per building.	
DrumFIT USA Corporation		.00 %
CATEGORY NOTES:	For games and electronic teaching aids as well as teaching aids not herein listed: DrumFIT USA offers discounts of up to 35% for district partnerships.	
Kamico Instructional Media, Inc.		.00 %
CATEGORY NOTES:	Though KAMICO Instructional Media, Inc. does not offer discounts per	

Note: \* indicates a pending award.

se, our everyday prices are competitive with other companies' discounted prices.

Mark My Words LLC	.00 %
CATEGORY NOTES:	0-80% discount depending on item and quantity requested, prices include shipping
MUSIC IN MOTION, INC	.00 %
CATEGORY NOTES:	Free Shipping & Handling* *heavy/oversized/drop ship items DO NOT qualify for Free S&H
Newmark Learning, LLC	.00 %
CATEGORY NOTES:	Electronic teaching aids, and instructional records.
Rainbow Book Company	.00 %
CATEGORY NOTES:	Rainbow Book Company would like to submit a NO BID as we do not supply these products. Please keep us on your active vendor list.
Resources for Reading, Inc	.00 %
CATEGORY NOTES:	Catalog prices already discounted up to 48% off List Shipping is an additional 10% with minimum shipping of \$10.00
Saddleback Educational Publishing, Inc.	.00 %
CATEGORY NOTES:	Please see the attached forms and price list
Zaner Bloser	.00 %
CATEGORY NOTES:	Catalog prices are already discounted 25% off retail list prices.

ITEM NO. 5 - PLAY AND RECESS AIDS (4600130-2013632)

AWARD NOTES: Rejections: ACE Ed., Cascade School Supplies, Maxi Aids, National School Prod. and U.S. Toy Co. - shipping charges not acceptable. DrumFIT and NASCO - multiple discounts not acceptable. Quill - additional charge for inside delivery not acceptable. Really Good Stuff and School Outfitters, LLC - inside delivery not provided.

CATEGORY NOTES: The items required include (but are not limited to) playground balls, jump ropes, riding toys, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Cascade School Supplies	35.00 %
CATEGORY NOTES:	35% discount off catalog pricing excluding Furniture and Capitol Equipment.
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	Free Freight all items. Please reference attached cover sheet for full terms.
ACE Educational Supplies	33.00 %
CATEGORY NOTES:	Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbol). www.ACEeducational.com - website
John R Green Co	30.00 % *
CATEGORY NOTES:	Discount off Catalog Prices w/Free Shipping on all items. (Excludes Catalog pages 694-704 & 706-915)
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
Quill	20.00 %
CATEGORY NOTES:	VARIOUS DISCOUNTS OFFERED SEE COVER LETTER FOR

Note: \* indicates a pending award.

## DISCOUNTS AND EXCLUSIONS.

Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES:	please see list of exclusions in attachment
S&S Worldwide	18.00 % *
CATEGORY NOTES:	Discount is off of the current list pricing. Cannot be combined with sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight.
ETA hand2mind	15.00 % *
CATEGORY NOTES:	Free shipping on all catalog orders, w/exception of expedited delivery. Discounts are fixed for the term of the bid, contract or agreement. Some exclusions apply, see attached paperwork. Ref JCPS#7510 on PO's.
U.S. Toy Co., Inc./Constructive Playthings	15.00 %
CATEGORY NOTES:	MENTION 83FT300 FOR A 15% DISCOUNT OFF OF REGULAR ITEMS IN THE CONSTRUCTIVE PLAYTHINGS CATALOG. FREE UPS SHIPPING ON ORDERS OF \$300 OR MORE AND FREE TRUCK SHIPPING ON ORDERS OF \$750 OR MORE.
Learning Resources	10.00 % *
CATEGORY NOTES:	
Maxi Aids	10.00 %
CATEGORY NOTES:	
NASCO	10.00 %
CATEGORY NOTES:	Please see attached Nasco Discount Terms.
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Please reference "Per Bid #7510" on your purchase orders.
National School Products	5.00 %
CATEGORY NOTES:	FREIGHT WILL ALSO BE WAIVED FOR ORDERS OVER \$300.00 WWW.NATIONALSCHOOLPRODUCTS.COM WWW.NSPTEACHERSTORE.COM
Really Good Stuff	3.00 %
CATEGORY NOTES:	See attached agreement
School Outfitters LLC	3.00 %
CATEGORY NOTES:	Free Ground Shipping
Aves Audio Visual Systems, Inc	.00 %
CATEGORY NOTES:	NO BID
BIO CORPORATION	.00 %
CATEGORY NOTES:	no bid
DrumFIT USA Corporation	.00 %
CATEGORY NOTES:	Playground balls, along with other play/recess/physical education instructional aids: DrumFIT USA offers a discount of up to 35% for district partnerships
Mark My Words LLC	.00 %
CATEGORY NOTES:	no bid, we do not provide these items
Rainbow Book Company	.00 %
CATEGORY NOTES:	Rainbow Book Company would like to submit a NO BID as we do not supply these products. Please keep us on your active vendor list.