

CUSTOMER: **Gallatin County Schools**Date: **10/19/2017**

BUS BID OPTIONS for 2017-18		PRICING	MARK '1'	TOTAL
TYPE C BUSES				
<b>66 PASSENGER - TBB 340TS Model</b>				
Item# 61	HDC PROPANE: 30 passengers	\$ 99,058	1	\$ 99,058
OPTIONS				
<b>A/C</b> (in-dash air included in Type C only)				
52-72 PASS	<b>126,000 BTU system</b>	\$ 9,685	1	\$ 9,685
<b>Radio</b>				
	Panasonic AM/FM, CD Player, and Page (PA)	\$ 575	1	\$ 575
<b>Misc.</b>				
Type C	BusWise Perimeter View 360 Camera	\$ 1,940	1	\$ 1,940
Type C	BusWise WIFI Router	\$ 267	1	\$ 267
C or HDX	Cell Adaptor Outlet (12v Power Supply)	NO CHARGE	1	\$ -
Type C	Driver Cup Holder	NO CHARGE	1	\$ -
ALL	Exhaust Brake	NO CHARGE	1	\$ -
ALL	Towing Package - 5yr, 150K Mileage	\$ 1,551	1	\$ 1,551
<b>Storage</b> - all OEMs vary in size				
	Left box: 60" L x 20" H x 25" D (17.8 cubic feet)	\$ 814	1	\$ 814
	Right box: 100" L x 20" H x 25" D (29.7 cubic feet)	\$ 1,088	1	\$ 1,088
SEATING OPTIONS				
	Remove one (1) wheelchair position and add 2 standard seats (seat holds 2 passengers) <b>Remove Rear RH Side &amp; 2nd RH Side from Entry Door</b>	\$ (280)	2	\$ (560)
	Add one (1) track mounted seat in a designated wheelchair position (seat holds 2 passengers)	\$ 350	4	\$ 1,400
\$ 75,281.70 Customer Pays Per Bus Plus SEON Camera System		Bus Total Each	\$	115,818
\$ 40,536.30 Thomas Pays Per Bus Plus SEON Camera System		Quantity		1
		Sub TOTAL Each	\$	115,818
		LESS 35% REBATE	\$	40,536
		Order Total Each ( after rebate )	\$	75,282
		1 Camera Systems From Next Page	\$	2,911
		Total due to State by Customer	\$	78,193

**TOTAL SAVINGS Paid to State by Thomas Bus \$ 40,536**



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**SURVEILLANCE SYSTEMS**

Item	Product & Description	List Price	Mark '1'	Extended Price
TH4	SEON TH4 DVR camera system includes: 4 HD channel/ports, audio, security front cover with lock set, mounting bracket, power harness, 500GB hard drive, wiring bundle with diagnostic indicator/alarm button, and one HD1Q0xAN20 camera head (2.8mm, 3.6mm, or 6mm)	\$ 1,320	1	\$ 1,320

**SPECIFY CAMERA(S) LOCATION and mark qty below**

	LENS (MM)	LENGTH	COMMENTS
FRONT FACING REAR (sugg. 3.6 or 6mm)	3.6	20'	
OVER DRIVER TOWARD STEPWELL (sugg. 2.5/2.8/2.9mm)	2.5	20'	
MID-SHIP FACING REAR (sugg. 3.6mm)	3.6	50'	
REAR FACING FORWARD (sugg. 2.5/2.8/2.9mm)			
DRIVER/ROAD VIEW (sugg. 3.6 or 6mm)	3.6	20'	

**CAMERA ACCESSORIES**

Part #	Optional Product & Description	List Price	Qty	Extended Price
GPS4	GPS Antenna	\$ 135	1	\$ 135
CQMP4	Mounting post for driver/road view camera (3.6" or 6")	\$ 65	1	\$ 65
HD1Q0xAnyy	HD Dome Cam. head (2.8mm, 3.6mm, 6mm) for TH4	\$ 295	3	\$ 885

**INSTALLATION FEES**

	Optional Product & Description	List Price		Extended Price
New System	New System Basic Install for TL4/DS2/TH4/TH6 (doesn't include removal of pre-existing systems)	\$ 299	1	\$ 299
Add'l Camera	Additional Camera head Installation (per camera head)	\$ 69	3	\$ 207

FREIGHT	Ground S&H			\$ -
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Per System Cost \$ 2,911

Order Qty 1

TOTAL \$ 2,911

HDD-STB	SEON Reader Dock, Trackball, software VMAX View (req'd for new customers)	\$ 275		\$ -
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**\$ 2,911**





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BUS BID OPTIONS for 2017-18		PRICING	MARK '1'	TOTAL
TYPE D BUSES				
Item# 29	78 FC: 260 hp, 3000PTS (TBB 1408S Model)	\$ 100,647	1	\$ 100,647
OPTIONS				
HDX	HP Upgrade			
	260 hp to 280 hp	\$ 1,050	1	\$ 1,050
Radio				
	Panasonic AM/FM, CD Player, and Page (PA)	\$ 675	1	\$ 675
Misc.				
Type C	BusWise Perimeter View 360 Camera	\$ 1,940	1	\$ 1,940
Type C	BusWise WIFI Router	\$ 267	1	\$ 267
C or HDX	Cell Adaptor Outlet (12v Power Supply)	NO CHARGE	1	\$ -
ALL	Exhaust Brake	NO CHARGE	1	\$ -
ALL	Towing Package - 5yr, 150K Mileage	\$ 1,551	1	\$ 1,551
Storage - all OEMs vary in size				
FC 78 PASS	Left box: 98" L x 22" H x 27" D (34 cubic feet)	\$ 1,112	1	\$ 1,112
	Right box: 98" L x 22" H x 27" D (34 cubic feet)	\$ 1,112	1	\$ 1,112
	Gas Spring Cargo Door Opener for FC boxes (2 springs)	\$ 75	2	\$ 150

\$ 70,527.60 Customer Pays Per Bus

\$ 37,976.40 Thomas Pays Per Bus

Bus Total Each \$ 108,504

Quantity **2**

Sub TOTAL Each \$ 217,008

LESS 35% REBATE **\$ 75,953**

Order Total Each ( after rebate ) \$ 141,055

2 Camera Systems From Next Page \$ 7,976

Total due to State by Customer \$ 149,031

**TOTAL SAVINGS Paid to State by Thomas Bus \$ 75,953**



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Date: **10/19/2017**

**SURVEILLANCE SYSTEMS**

Item	Product & Description	List Price	Mark '1'	Extended Price
TH6	SEON TH6 DVR camera system includes: 6 HD channel/ports, audio, security front cover with lock set, mounting bracket, power harness, 500GB hard drive, wiring bundle with diagnostic indicator/alarm button, and one HD3Q0xAN20 camera head (2.8mm, 3.6mm, or 6mm)	\$ 1,669	1	\$ 1,669

**SPECIFY CAMERA(S) LOCATION and mark qty below**

	LENS (MM)	LENGTH	COMMENTS
Stagger 5 cameras thru bus	2.5	Various	
DRIVER/ROAD VIEW (sugg. 3.6 or 6mm)	3.6	20'	

**CAMERA ACCESSORIES**

Part #	Optional Product & Description	List Price	Qty	Extended Price
GPS4	GPS Antenna	\$ 135	1	\$ 135
CQMP4	Mounting post for driver/road view camera (3.6" or 6")	\$ 65	1	\$ 65
HD1Q0xANyy	HD Dome Cam. head (2.8mm, 3.6mm, 6mm) for TH4	\$ 295	5	\$ 1,475

**INSTALLATION FEES**

	Optional Product & Description	List Price	1	Extended Price
New System	New System Basic Install for TL4/DS2/TH4/TH6 (doesn't include removal of pre-existing systems)	\$ 299	1	\$ 299
Add'l Camera	Additional Camera head Installation (per camera head)	\$ 69	5	\$ 345

FREIGHT	Ground S&H		1	\$ -
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Per System Cost \$ 3,988

Order Qty 2

TOTAL \$ 7,976

HDD-STB	SEON Reader Dock, Trackball, software VMAX View (req'd for new customers)	\$ 275		\$ -
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\$ 7,976





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BUS BID OPTIONS for 2017-18		PRICING	MARK '1'	TOTAL
TYPE C BUSES				
Item# 55	PROPANE, 339 hp, 2350PTS	\$ 93,525	1	\$ 93,525
Radio				
	Panasonic AM/FM, CD Player, and Page (PA)	\$ 575	1	\$ 575
Misc.				
Type C	BusWise Perimeter View 360 Camera	\$ 1,940	1	\$ 1,940
Type C	BusWise WIFI Router	\$ 267	1	\$ 267
C or HDX	Cell Adaptor Outlet (12v Power Supply)	NO CHARGE	1	\$ -
Type C	Driver Cup Holder	NO CHARGE	1	\$ -
ALL	Exhaust Brake	NO CHARGE	1	\$ -
ALL	Towing Package - 5yr, 150K Mileage	\$ 1,551	1	\$ 1,551
Storage - all OEMs vary in size				
Type C	Left box: 30" L x 20" H x 25" D (8.9 cubic feet)	\$ 402	1	\$ 402
	Right box: 60" L x 20" H x 25" D (17.8 cubic feet)	\$ 814	1	\$ 814
	Left box: 100" L x 20" H x 25" D (29.7 cubic feet)	\$ 1,088	1	\$ 1,088
	Right box: 100" L x 20" H x 25" D (29.7 cubic feet)	\$ 1,088	1	\$ 1,088

\$ 65,812.50 Customer Pays Per Bus Plus SEON Camera System

\$ 35,437.50 Thomas Pays Per Bus Plus SEON Camera System

Bus Total Each \$ 101,250

Quantity 2

Sub TOTAL Each \$ 202,500

LESS 35% REBATE \$ 70,875

Order Total Each ( after rebate ) \$ 131,625

2 Camera Systems From Next Page \$ 8,251

Total due to State by Customer \$ 139,876

**TOTAL SAVINGS Paid to State by Thomas Bus \$ 70,875**



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**SURVEILLANCE SYSTEMS**

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SPECIFY CAMERA(S) LOCATION and mark qty below	LENS (MM)	LENGTH	COMMENTS
Stagger 5 Cameras thru Bus	2.5	Various	
DRIVER/ROAD VIEW (sugg. 3.6 or 6mm)	3.6	20'	

**CAMERA ACCESSORIES**

Part #	Optional Product & Description	List Price	Qty	Extended Price
GPS4	GPS Antenna	\$ 135	1	\$ 135
CQMP4	Mounting post for driver/road view camera (3.6" or 6")	\$ 65	1	\$ 65
HD1Q0xANYy	HD Dome Cam. head (2.8mm, 3.6mm, 6mm) for TH4	\$ 295	5	\$ 1,475

**INSTALLATION FEES**

	Optional Product & Description	List Price		Extended Price
New System	New System Basic Install for TL4/DS2/TH4/TH6 (doesn't include removal of pre-existing systems)	\$ 299	1	\$ 299
Add'l Camera	Additional Camera head Installation (per camera head)	\$ 69	5	\$ 345
FREIGHT	Ground S&H			\$ -

Per System Cost \$ 3,988

Order Qty 2

TOTAL \$ 7,976

HDD-STB	SEON Reader Dock, Trackball, software VMAX View (req'd for new customers)	\$ 275	1	\$ 275
				\$ 8,251