

CUSTOMER: **Gallatin County Schools**Date: **10/17/2017**

| BUS BID OPTIONS for 2017-18            |  | PRICING    | MARK '1' | TOTAL      |
|--|--|------------|----------|------------|
| <b>TYPE D BUSES</b>                    |  |            |          |            |
| Item# 30                               | 78 RE: 240 hp, 3000PTS (TBB 140YS Model)                             | \$ 107,631 | <b>1</b> | \$ 107,631 |
| Item# 33                               | 84 RE: 280 hp, 3000PTS (TBB 141YS Model) - <b>Option to Consider</b> | \$ 110,973 |          | \$ -       |
| <b>OPTIONS</b>                         |  |            |          |            |
| <b>HP Upgrade</b>                      |  |            |          |            |
| Type D                                 | 240 hp to 260 hp   | \$ 950     | <b>1</b> | \$ 950     |
| <b>Radio</b>                           |  |            |          |            |
|  | Panasonic AM/FM, CD Player, and Page (PA)                            | \$ 675     | <b>1</b> | \$ 675     |
| <b>Misc.</b>                           |  |            |          |            |
| C or HDX                               | Cell Adaptor Outlet (12v Power Supply)                               | NO CHARGE  |          | \$ -       |
| ALL                                    | Exhaust Brake  | NO CHARGE  |          | \$ -       |
| <b>Storage - all OEMs vary in size</b> |  |            |          |            |
| REAR 78-84 P                           | Center Pass Thru 125" L x 23" H (129 cubic feet)                     | \$ 3,990   | <b>1</b> | \$ 3,990   |
|  | Gas Spring Cargo Door Opener for 125" (8 springs)                    | \$ 200     | <b>1</b> | \$ 200     |
| <b>Window Tint (non-lift equipped)</b> |  |            |          |            |
| Type D                                 | Tinted Side Windows - <b>Option to Consider</b>                      | \$ 800     |          | \$ -       |

Bus Total Each \$ **113,446**Quantity **2**Sub TOTAL Each \$ **226,892**LESS 35% REBATE \$ **79,412**

Order Total Each ( after rebate ) \$ **147,480**  
 2 Camera Systems From Next Page \$ **5,692**  
 Total due to State by Customer \$ **153,172**

**TOTAL SAVINGS Paid to State by Thomas Bus \$ 79,412**

CUSTOMER: **Gallatin County Schools**Date: **10/17/2017****SURVEILLANCE SYSTEMS**

| Item | Product & Description  | List Price | Mark '1' | Extended Price |
|------|--|------------|----------|----------------|
| TH4  | SEON TH4 DVR camera system includes: 4 HD channel/ports, audio, security front cover with lock set, mounting bracket, power harness, 500GB hard drive, wiring bundle with diagnostic indicator/alarm button, and one HD1Q0xAN20 camera head (2.8mm, 3.6mm, or 6mm) | \$ 1,320   | 1        | \$ 1,320       |

**SPECIFY CAMERA(S) LOCATION** and mark qty below

|   | LENS (MM) | LENGTH     | COMMENTS |
|---|-----------|------------|----------|
| FRONT FACING REAR (sugg. 3.6 or 6mm)              | 3.6       | 20'        |          |
| OVER DRIVER TOWARD STEPWELL (sugg. 2.5/2.8/2.9mm) | 2.5       | 20'        |          |
| MID-SHIP FACING REAR (sugg. 3.6mm)                | 3.6       | 50'        |          |
| REAR FACING FORWARD (sugg. 2.5/2.8/2.9mm)         | 2.5       | 30' OR 75' |          |
| DRIVER/ROAD VIEW (sugg. 3.6 or 6mm)               |           | 20'        |          |

**CAMERA ACCESSORIES**

| Part #     | Optional Product & Description                | List Price | Qty | Extended Price |
|------------|---|------------|-----|----------------|
| GPS4       | GPS Antenna                                   | \$ 135     | 1   | \$ 135         |
| HD1Q0xANyy | HD Dome Cam. head (2.8mm, 3.6mm, 6mm) for TH4 | \$ 295     | 3   | \$ 885         |

**INSTALLATION FEES**

|              | Optional Product & Description   | List Price | 1 | Extended Price |
|--------------|--|------------|---|----------------|
| New System   | New System Basic Install for TL4/DS2/TH4/TH6 (doesn't include removal of pre-existing systems) | \$ 299     | 1 | \$ 299         |
| Add'l Camera | Additional Camera head Installation (per camera head)  | \$ 69      | 3 | \$ 207         |

**Fleet Tracking - Seon vMax**

|           |   |                                 |
|-----------|---|---------------------------------|
| Compass   | The vMax Compass suite of products gives you the tools to manage the school transportation experience from start to finish and gain greater insight into your operations by providing: Route planning, driver dispatch, parent portal, field trip management and fleet maintenance. You'll be able to identify parts and labor savings opportunities and improve the efficiency of your maintenance operations. | Call for pricing                |
| Live Plus | Find a bus in an instant and easily track vehicle movement. Real-time fleet tracking and management system with live video streaming in one simple, web-based application. Get updates and critical alerts based on bus location, direction, speeds, stops, and alarms every 20 seconds.  | Subscription req'd & rates vary |

|         |   |                 |   |          |
|---------|---|-----------------|---|----------|
| FREIGHT | Ground S&H  |                 | 1 | \$ -     |
|         |   | Per System Cost |   | \$ 2,846 |
|         |   | Order Qty       | 2 |          |
|         |   | TOTAL           |   | \$ 5,692 |
| HDD-STB | SEON Reader Dock, Trackball, software VMAX View (req'd for new customers) | \$ 275          |   | \$ -     |
|         |   |                 |   | \$ 5,692 |