

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3075

APPROVAL DATE: October 10, 2017

ITEM(S) QUOTED: VISITOR MANAGEMENT SOFTWARE SOLUTION

DATE PROPOSAL RECEIVED: September 7, 2017

CONTRACT PERIOD: From October 10, 2017 through September 25, 2018,  
with five (5) annual renewals at the option of both parties.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.  
Purchase orders will be issued.

RECOMMENDATION: Awarded to IdentiSys, Inc. as the best evaluated offeror  
based on the evaluation criteria set forth in the Request for Proposal.

The following prices are those submitted by: BRIDGEWAY SOLUTIONS, INC.

VISITOR MANAGEMENT SOFTWARE SOLUTION

Annual district-wide subscription cost for basic Visitor Management Software System supporting 176+ locations.			
	\$	<u>87,120.00</u>	per year
hardware:	\$	439,120.00	one time purchase
	\$	2,495.00	each
Annual individual price for subscription to Sex Offender Registry.			
	\$	--	per year

The following prices are those submitted by: IDENTISYS, INC.

VISITOR MANAGEMENT SOFTWARE SOLUTION

Annual district-wide subscription cost for basic Visitor Management Software System supporting 176+ locations.	\$	<u>87,470.00</u>	per year
Annual individual price for subscription to Sex Offender Registry.	\$	<u>Included</u>	per year

The following prices are those submitted by: LOBBYGUARD SOLUTIONS, LLC

VISITOR MANAGEMENT SOFTWARE SOLUTION

Annual district-wide subscription cost for basic Visitor Management Software System supporting 176+ locations. \$ 88,000.00 per year  
500.00/location

Annual individual price for subscription to Sex Offender Registry. \$ Included per year

The following prices are those submitted by: RAPTOR TECHNOLOGIES, LLC

VISITOR MANAGEMENT SOFTWARE SOLUTION

Annual district-wide subscription cost for basic Visitor Management Software System supporting 176+ locations.	\$ <u>84,480.00</u> per year (assumes 176 locations)
Annual individual price for subscription to Sex Offender Registry.	\$ <u>Included</u> per year

The following prices are those submitted by: SUMMIT INDUSTRIES CORPORATION dba SCHOOL CHECK IN

VISITOR MANAGEMENT SOFTWARE SOLUTION

Annual district-wide subscription cost for basic Visitor Management Software System supporting 176+ locations. \$ 57,200.00 per year

Annual individual price for subscription to Sex Offender Registry. \$ 26,400.00 per year  
150.00 per individual site

The following prices are those submitted by: TOTAL ID SOLUTIONS, INC.

VISITOR MANAGEMENT SOFTWARE SOLUTION

Annual district-wide subscription cost for basic Visitor Management Software System supporting 176+ locations.

\$ 108,000.00 per year  
\* Unlimited Licenses

Annual individual price for subscription to Sex Offender Registry.

\$ 57,200.00 per year  
\* 325.00 per individual user

\*\*1/3 of first year contract fee paid with initial order.