

September 28, 2017

Mr. Dillon Mears
Dayton High School
200 Greendevil Lane
Dayton, KY 41074

Dear Dillon,

Thank you for your interest in traveling with Gerber Tours. We're so excited to help you plan your Three Day New York City Tour. I have enclosed a Proposal for the Tentative Itinerary you requested.

Once you've had a chance to look it over, please call us so we can discuss any changes you may want to make; there are many ways to plan this trip based on budget, transportation, hotels and attractions and we are happy to make the appropriate adjustments so that the trip we plan is the best one for your group.

WHEN YOU'RE READY TO BOOK YOUR TOUR

When it comes time to book your trip, we will help you with everything you need to get it organized including:

- Promotional posters to generate interest and excitement for your trip.
- Customized Trip Brochures for Parents (see enclosed sample) which will help answer their most common questions. The back page of the brochure is reserved for your personal message to parents.
- Registration forms for each participant to make sign-ups easy (see enclosed sample).

PAYMENT SCHEDULE

We will work with you to determine an optimal deposit and payment schedule. Typically, a \$75 per person non-refundable deposit is sent to us 30 days after committing to your tour. The remaining payments will be conveniently scheduled.

I will be following up with you to discuss any details and to answer any questions you may have. In the meantime, if you'd like to contact me, please feel free to do so. You can reach me at 800-645-9145 x8916 or by email at gtruelson@gerbertours.com.

Again, we're looking forward to working with you and your group!

Warm Regards,

Genelle Truelson
Travel Account Executive

TOUR PROPOSAL

TOUR PRICING:

| | QUAD | TRIPLE | DOUBLE | SINGLE |
|-----------------|--------------|--------------|--------------|--------------|
| Student: | \$727 | \$755 | \$812 | \$981 |
| Adult: | \$742 | \$771 | \$827 | \$997 |

Ask about our



Cancellation Protection (CP) guarantees every participant trip payment protection in case they have to cancel their trip. Protect all your participants by including CP in your tour costs and receive a discount off the standard program price.

TOUR FEATURES:

Participants: Tour cost is based on 25 paying participants. A change in this number will affect the tour cost.

Tour Guide: Tour escorted by 1 professional Tour Guide for 3 days.
Gratuity for Tour Guide(s) included. Ask us for details.

Chaperones: 2 free chaperones roomed as follows:
0 in single, 0 in double, 2 in triple, 0 in quad

Hotel: 2 nights; Holiday Inn Hasbrouck Heights - Hasbrouck Heights, NJ

Transportation: 1 - 55 passenger coach included
Gratuity for Bus Driver(s) included.

Meals: 2 Breakfasts, 0 Lunch, 2 Dinners

Hotel Security: Nighttime security is not included but may be added for an additional cost. Ask us for details.

Admissions: Empire State Building, Statue of Liberty

Tour Inclusions: Gerber Tours baggage tags to help keep track of luggage.
24 hr access to Gerber Tours in case you need us.
"On-Tour" mobile app included for each participant! Access all your trip information in one place.
Drawstring Backpack for every participant!
Name Tags with Emergency Contact info for all participants!
Medical Insurance for all participants! Primary coverage for Accident (\$5,000), Illness (\$1,000) or Dental Injury (\$500) - terms apply.
All restaurant gratuities and hotel taxes are included.

Tour costs and itinerary items are accurate at this time and subject to availability and revision without notice, when owing to circumstances beyond the control of Gerber Tours, Inc.

Why Gerber Tours?

Trip Planning Tools

- * Customized materials to promote your trip to students and parents.
- * Online features to make managing your trip as easy as possible.
- * A knowledgeable team that is dedicated to making your travel experience the best it can be!

The Highest Standards

As an accredited and charter member of The Student and Youth Travel Association and recognized members of these leading travel associations, we promise you that we adhere to a strict set of ethical, financial and professional standards; a promise that we keep in everything we do.



Protection for Peace of Mind

We maintain a \$5 Million Comprehensive Tour Operators Professional Liability Insurance Policy.

Fundraising Ideas

Students who raise funds for their own trip are rewarded with a sense of pride from earning their tour themselves! Visit <http://www.gerbertours.com> for some of our favorite ideas.

TENTATIVE ITINERARY

Tour ID:32470

Previous Day

9:00 pm

Tuesday March 27, 2018

Depart from Dayton High School (200 Greendevil Lane, Dayton, KY 41074).

First Day

10:00 am

Wednesday March 28, 2018

Time for breakfast en route at your expense.

Arrival in New York City. Join your Tour Guide at the Hilton Garden Inn on 8th Avenue.

Visit Rockefeller Center and St. Patrick's Cathedral. Walk and window shop along Fifth Avenue, one of the most popular shopping streets in the world, and visit such icons as Saks Fifth Avenue, Trump Tower, Tiffany & Co, Gucci and the Apple Store.

Time for lunch at your expense.

2:00 pm

Visit and tour the Theatre District including Broadway and Times Square. Time for shopping and browsing.

5:15 pm

Dinner at Dallas BBQ (W. 42nd Street- Theatre District location).

7:20 pm

Admission to the Empire State Building Observatory.

9:00 pm

Check into your hotel:
Holiday Inn Hasbrouck Heights

Second Day

7:00 am

Thursday March 29, 2018

Buffet Breakfast at your hotel.

9:00 am

Boat ride to visit the Statue of Liberty & Ellis Island.

Time for lunch at your expense.

2:30 pm

View the 9/11 Memorial.

Tour of the Wall Street Area. Some of the sights you will see: Bowling Green, Trinity Church and Graveyard, Federal Hall National Monument, Federal Reserve Bank and the Old Custom's House.

5:30 pm

Shopping and browsing through Chinatown and Little Italy.

7:00 pm

Time for dinner (\$20 cash will be provided).

Third Day

8:00 am

Friday March 30, 2018

Buffet Breakfast at your hotel and check out.

10:00 am

Walk along the High Line, a public park on an historic freight rail line elevated above the streets on Manhattan's West Side.

11:30 am

Visit Central Park including Strawberry Fields, Bethesda Fountain and the Alice in Wonderland sculpture with time for lunch in the park at your expense.

2:00 pm

Tour of Upper Manhattan including Cathedral of St. John the Divine, Riverside Church, Grant's Tomb and Harlem.

4:00 pm

Departure for home.

Time for dinner en route at your expense.

TENTATIVE ITINERARY

Following Day

5:00 am

Saturday March 31, 2018

Approximate arrival back at school.

This itinerary is designed to remain flexible to compensate for traffic, crowds and weather conditions.