

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7475

APPROVAL DATE: September 26, 2017

ITEM(S) QUOTED: PIANOS (Including Piano Labs & Dollies)

DATE BIDS RECEIVED: August 22, 2017

CONTRACT PERIOD: From October 09, 2017 through October 08, 2018

RENEWAL(S): No renewal option.

COMMENTS: An \* indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Gist Piano Company, Inc.		Net 15 from delivery

Willis Music Co.

ITEM NO. 1 - Lab. piano. 8 stations (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5630655-2012276)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Roland	27,895.0000*

**VENDOR REFERENCE NUMBER:** GLC-1C-8  
**RESPONSE ITEM PAYMENT TERMS:** Net 15 from delivery

**RESPONSE ITEM NOTES:** Includes 1 Roland HPI-50e Teacher's Piano and 8 Roland HP-504 student pianos. Price includes 1 Roland Lab Conferencing System and 9 Koss SB-45 headphones. Price also includes delivery, setup, wiring, technical support and FREE teacher trainings. Warranty (Pianos): 5yr Parts & Labor. Warranty (Conferencing System): 1yr Parts, 90 Days Labor. Warranty (Headphones): LIFETIME Replacement (s/h fee may apply per exchange). Warranty (Cables, Hardware): 1yr Parts, 90 Days Labor. FREE flash upgrades via website and USB port. Bid response meets all bid specifications. Available in Rosewood. For more information, visit:  
<http://www.gistpianocenter.com/pianos/roland/basic-piano-lab.php>

Willis Music Co.	Yamaha	33,449.8900
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**VENDOR REFERENCE NUMBER:** LC4 (see notes)  
**RESPONSE ITEM NOTES:** Includes: LC4 Lab (1 teacher unit, 8 student units w/headphones), 1 CVP705B Teacher Station, 8 CLP675B Student Stations, CM500 headphones included in LC4 kit, LC4 wireless kit (I pad required).

ITEM NO. 2 - Lab. piano. 16 stations (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5630655-2012277)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Roland	49,989.0000*

**VENDOR REFERENCE NUMBER:** GLC-1C-16  
**RESPONSE ITEM PAYMENT TERMS:** Net 15 from delivery

**RESPONSE ITEM NOTES:** Includes 1 Roland HPI-50e Teacher's Piano and 16 Roland HP-504 student pianos. Price includes 1 Roland Lab Conferencing System and 17 Koss SB-45 headsets. Price also includes delivery, setup, wiring, technical support and FREE teacher trainings. Warranty (Pianos): 5yr Parts and Labor. Warranty (Conferencing System): 1yr Parts, 90 Days Labor. Warranty (Headphones): Lifetime FREE Replacement (s/h fee may apply per exchange). Warranty (Cables, Hardware): 1yr Parts, 90 Days Labor. FREE flash upgrades via website and USB port. Bid Response meets all bid specifications. Available in rosewood. For more information, visit:  
<http://www.gistpianocenter.com/pianos/roland/expanded-piano-lab.php>

Willis Music Co.	Yamaha	61,019.8000
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**VENDOR REFERENCE NUMBER:** LC4 (see notes)  
**RESPONSE ITEM NOTES:** Includes: LC4 (includes 8 students, 1 teacher, LC4 expansion pack 8 students), CVP705B, CLP675B (16), CM500, LC4 wireless kit (I pad required)

ITEM NO. 3 - Piano. digital, advanced (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5630655-2012278)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Roland	4,896.0000*

**VENDOR REFERENCE NUMBER:** HPI-50e  
**RESPONSE ITEM PAYMENT TERMS:** Net 15 from delivery

**RESPONSE ITEM NOTES:** Warranty: 5yr Parts and Labor. Bid response meets all requested specifications. Price includes delivery. Available in Rosewood. For more information, visit:  
<http://www.gistpianocenter.com/pianos/roland/hpi-50e.php>

Note: \* indicates a pending award.

ITEM NO. 4 - Piano, digital, basic (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012279)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Roland	2,500.0000*
<b>VENDOR REFERENCE NUMBER:</b> HP-504		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 15 from delivery		
<b>RESPONSE ITEM NOTES:</b> Warranty: 5yr Parts and Labor. Bid response meets all requested specifications. Price includes delivery. Available in Rosewood or Contemporary Black. For more information, visit <a href="http://www.gistpianocenter.com/pianos/roland/hp-504.php">http://www.gistpianocenter.com/pianos/roland/hp-504.php</a>		

ITEM NO. 5 - LOT CODE: - 5-6 - Piano, professional studio type (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-1706869)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Baldwin	5,455.0000*
<b>VENDOR REFERENCE NUMBER:</b> B-243		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 15 from delivery		
<b>RESPONSE ITEM NOTES:</b> Warranty: 10yr Parts & Labor. Bid response meets all requested specifications. Price includes delivery. Available in Ebony Satin or Walnut Satin. More info on this piano here: <a href="http://www.gistpianocenter.com/pianos/baldwin/b-243.php">http://www.gistpianocenter.com/pianos/baldwin/b-243.php</a>		

Willis Music Co.	Yamaha	9,799.0000
<b>VENDOR REFERENCE NUMBER:</b> U1 (see notes)		
<b>RESPONSE ITEM NOTES:</b> Polished Ebony professional upright w/bench.		

ITEM NO. 6 - LOT CODE: - 5-6 - Dolly/transporter for piano, professional studio type. DOLLY/TRANSPORTER MUST FIT ITEM NO. 5. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (4450241-1722442)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Jansen	314.0000*
<b>VENDOR REFERENCE NUMBER:</b> J4010		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 15 from delivery		
<b>RESPONSE ITEM NOTES:</b> Includes locking casters and FREE installation on piano. For more information, visit: <a href="http://www.pljansen.com/HeavyDutyUprightDolly.php">http://www.pljansen.com/HeavyDutyUprightDolly.php</a>		

Willis Music Co.	Schaaf	792.8000
<b>VENDOR REFERENCE NUMBER:</b> 4006 piano dolly		

ITEM NO. 7 - LOT CODE: - 7-8 - Piano, standard studio type (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012280)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Kingsburg	4,212.0000*
<b>VENDOR REFERENCE NUMBER:</b> KU-125		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 15 from delivery		
<b>RESPONSE ITEM NOTES:</b> Warranty: 12yr Parts and Labor. Bid response meets all requested specifications. Price includes delivery. Available in ebony polish.		

Willis Music Co.	Yamaha	9,799.0000
<b>VENDOR REFERENCE NUMBER:</b> U1 (see notes)		
<b>RESPONSE ITEM NOTES:</b> Polished ebony professional upright w/padded bench.		

Note: \* indicates a pending award.

ITEM NO. 8 - LOT CODE: - 7-8 - Dolly/transporter for piano, standard studio type. DOLLY/TRANSPORTER MUST FIT ITEM NO. 7. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (4450241-2012281)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Jansen	314.0000*
<b>VENDOR REFERENCE NUMBER:</b> J4010		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 15 from delivery		
<b>RESPONSE ITEM NOTES:</b> Includes locking casters and FREE installation on piano. For more information, visit: <a href="http://www.pljansen.com/HeavyDutyUprightDolly.php">http://www.pljansen.com/HeavyDutyUprightDolly.php</a>		
Willis Music Co.	Schaaf	792.8000
<b>VENDOR REFERENCE NUMBER:</b> 4006 piano dolly		

Note: \* indicates a pending award.

TOTAL BIDS - 5-6

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Gist Piano Company, Inc.	5,769.00	5,769.00
Willis Music Co.	10,591.80	
		<u>\$5,769.00</u>

TOTAL BIDS - 7-8

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Gist Piano Company, Inc.	4,526.00	4,526.00
Willis Music Co.	10,591.80	
		<u>\$4,526.00</u>

Note: \* indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Gist Piano Company, Inc.	95,575.00	95,575.00
Willis Music Co.	115,653.29	
		<u>95,575.00</u>

Note: \* Indicates a pending award.