

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3070

APPROVAL DATE: July 25, 2017

ITEM(S) QUOTED: AUDIO/VIDEO SYSTEM FOR STEWART AUDITORIUM

DATE PROPOSAL RECEIVED: June 15, 2017

CONTRACT PERIOD: From July 25, 2017 through December 31, 2017,
with five (5) annual maintenance contract renewal options.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.
Purchase orders will be issued.

RECOMMENDATION: Awarded to Strategic Communications as the best evaluated offeror
based on the evaluation criteria set forth in the Request for Proposal.

The following prices are those submitted by: STRATEGIC COMMUNICATIONS

AUDIO/VIDEO SYSTEM FOR STEWART AUDITORIUM

1. Turnkey installation, commissioning, training, and first year warranty
as per all specifications requirements. \$ 86,090.29

2. Additional Warranty Cost Per Year:
 - 1st Additional year \$ 1,500.00
 - 2nd Additional year \$ 3,500.00
 - 3rd Additional year \$ 5,000.00
 - 4th Additional year \$ 6,500.00
 - 5th Additional year \$ 7,500.00

The following prices are those submitted by: JUSTICE AV SOLUTIONS

AUDIO/VIDEO SYSTEM FOR STEWART AUDITORIUM

1. Turnkey installation, commissioning, training, and first year warranty
as per all specifications requirements. \$ 76,250.00

2. Additional Warranty Cost Per Year:
 - 1st Additional year \$ 3,050.00
 - 2nd Additional year \$ 3,050.00
 - 3rd Additional year \$ 3,050.00
 - 4th Additional year \$ 3,050.00
 - 5th Additional year \$ 3,050.00

The following prices are those submitted by: TRINITY VIDEO COMMUNICATIONS

AUDIO/VIDEO SYSTEM FOR STEWART AUDITORIUM

1. Turnkey installation, commissioning, training, and first year warranty
as per all specifications requirements. \$ 114,759.00

2. Additional Warranty Cost Per Year:
 - 1st Additional year \$ 11,275.00
 - 2nd Additional year \$ 11,850.00
 - 3rd Additional year \$ 12,445.00
 - 4th Additional year \$ 13,075.00
 - 5th Additional year \$ 13,725.00

BID REJECTION & REASON:

C-IT - for incomplete pricing.

The proposals are on file in the Purchasing/Bid Department.