



Pearson

Address: Pearson Education
P.O. Box 6820
Chandler, AZ 85246
eForm:
Fax: 1-877-260-2530

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TELL_Fayette Co Public School_SY 16-17 - Fayette CO Public Schools Proposal

For the sole attention of Mrs. Nicola Jennings Muniz

The fees & terms quoted in this document are valid until 5/20/2017. Please contact your consultant to confirm your order.

Sales Consultant Details:

Measurement Specialist Laura Palomo
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210-339-5319

Customer Details:

Mrs. Nicola Jennings Muniz
00383046
Curriculum Coordinator
nicola.muniz@fayette.kyschools.us

Product	ISBN	Selling Term/UOM	Qty	Unit List Price	Total Price
TELL - 1 year Bundled Assessments – Diagnostic Test (2x year), Progress Monitoring (8x year)	9781402947056	12 Month	4,600	17.60	80,960.00
TELL Onsite Training – 2 half day trainings	6000522		1	3,500.00	3,500.00
TELL Onsite Training (2nd day consecutive) – 2 half day trainings	6000523		1	2,500.00	2,500.00

***All prices in this Document in USD**

Grand Total 86,960.00 USD

Terms & Conditions

Please submit a copy of this quotation, the District/School Purchase Order, and any other required documentation via one of the below:

eForm: https://pearsoncommunity.force.com/coco/s/Customer_Service_Support_Form
Fax: 1-877-260-2530
Mail: Pearson Education, P.O. Box 6820, Chandler, AZ 85246

For questions regarding your order please call Customer Service: 1-800-848-9500 Pricing calculations use multiple decimal places to determine the most accurate extended pricing but are represented in standard currency format.

This is a price quotation for the customer's convenience only, and not an offer to contract. All quotations are subject to review and final acceptance by a duly authorized representative of Pearson at its offices. Pearson reserves the right to correct typographical, computational or other errors.

Pearson's standard terms are net 30 days unless otherwise specified.

All pricing is in US Dollars unless otherwise specified.

Annual subscriptions and/or maintenance and support charges automatically renew on the anniversary date of the original purchase and will be invoiced accordingly, unless otherwise specified. If you wish to cancel, please let us know in writing prior



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to the date of renewal by emailing customerservice@pearson.com.

Fees for any renewals of product or support/maintenance subscriptions beyond the period covered by this pricing proposal will be at Pearson's then-current rates and, for products for which such fees are based on student count, the customer's then-current enrollment. All such renewal fees are due at the commencement of the new subscription period.

Implementation services provided by Pearson will be delivered to the customer based on established Pearson processes and billing procedures or through a Custom Scope of Work establishing milestones and/or billing schedule agreed upon by the customer. Changes, requested by the customer, to the original Scope of Work may result in additional costs.

S&H charges (where applicable) are shown on the quote. S&H rates quoted are for standard ground transportation and may not reflect account contracted rates. If expedited shipping is requested, actual charges may be higher. Travel related expenses associated with On-Site Training and Services are included in the listed price unless otherwise specified.

Quoted prices may not reflect contract pricing for some customers. Any applicable contract pricing will be applied to the final invoice. If you require contract pricing reflected on the quote, please work with your Account Manager or contact Customer Service.

All pricing in this quotation is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties that may apply; if the customer is tax exempt, evidence of such tax exemption must be provided.

Estimated tax may be provided solely for customer convenience. The amount indicated is only an estimate and is intended to be helpful for budgeting purposes. The actual amount of sales tax assessed at time of invoicing may be more or less. The customer is responsible for any such taxes or duties that may apply; if the customer is tax exempt, evidence of such tax exemption must be provided.

Certain Pearson products may have minimum requirements related to licensing, services, and/or pricing that are reflected in the attached quotation.

The breakdown of the fees set forth in this quotation is considered Pearson proprietary information and not subject to disclosure by the customer.

Company Information

Pearson

Pearson—Transforming Learning

Today's world of education is one we never could have envisioned even a few short years ago. The transformation to models that are digital, mobile, and always accessible is gaining momentum. The need for students to adapt and compete in a global economy with new skills, technological savvy, and critical and collaborative thinking is escalating. But there's so much more we can do to help bridge the gap to a future that helps people succeed in whichever path they choose. Our goal is to reach the millions of students who don't have the chance to go to school, the many more who fall behind or drop out, and the adults who need additional skills to evolve in the workplace and get more out of life.

As the market leader in educational services in North America, we offer solutions in all subjects, for every age and level of student, from pre K-12 through higher education and professional life.

The true promise of personalized learning for every student can be achieved through the integration of powerful instructional resources, improved assessments and student data, effective school and educator improvement services, and a seamless technology platform where all of these resources come alive. From print materials to blended curriculum to completely digital and virtual courseware, Pearson provides content for a variety of devices to meet your teaching needs, technology requirements, and budgets.

We also provide premier consultative and professional development assistance to give teachers, leaders, and schools help in jumpstarting students' passion and drive for lifelong learning and success.

Our Priorities for Education At All Levels

Our highly integrated technology foundation can deliver instruction, assessment, services, and simplified classroom



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management to support new ways of teaching and learning.

- **Learning for Lifelong Success.** Current high school graduates will be expected to do 20 different skilled jobs over their lifetime. We must help young people prepare for success in higher education and the workforce and provide them with the flexible training and the tools they will need to teach themselves new skills. And we must help equip those already working who need additional training to enhance or change their careers. From school to college to careers and beyond, Pearson is focused on lifelong learning so that everyone can succeed, no matter the path they choose.
- **Results that Matter.** We work with our partners to solve customers' issues and then aim to define ourselves by how effective we are and by the impact we make. We do that by investing heavily in instructional design and by testing and measuring how effective our products and services are for people. Only then do we promise that we can help deliver strong outcomes

Pearson 12 Education

- **The Power of Data.** The world's reliance on all kinds of digital devices creates a torrent of data. We're already collecting, analyzing, and applying it to make better services and to change the way we offer education and information. And because access to students' educational data should be instantaneous, we can initiate immediate, targeted remediation. The potential is there for this data to improve schools, teachers, and education across the board, and is a key element in the way we will work to personalize learning for all.
- **Everywhere Learning.** Much of what we learn in our lives we don't learn in school. That "informal" part of our education is significant, but is generally disorganized and unsystematic. To really help people learn, we have to meet them where they are: in a book, a newspaper, a mobile device, a course at the community center, online, on a trip...anywhere. We are looking for different ways of reaching beyond the school building to give immediate, 24/7 access to content, and open up learning to everyone, everywhere.

Pearson's Financial Stability

Pearson has a history of investing and providing innovative pre-K–12 educational tools to help schools improve teaching and learning, while working with schools and districts to maximize investments in existing infrastructure. With 2014 sales of £2.974 billion, the North American education business is the biggest single part of Pearson plc, a public company based in London and listed on the London and New York stock exchanges (NYSE: PSO). The last five years of financial reports are available at

<https://www.pearson.com/investors/financial-information/five-year-record.html>.

Our Commitments to Pearson 12 Education

Pearson has the capacity, innovation, personalization, program team strength, and financial stability to meet Pearson 12 Education's deliverables for this program. We are committed to providing the necessary resources and services to achieve Pearson 12 Education's objectives and deliver quality instructional materials throughout this adoption cycle. Your success will be our success, achieved by working closely together, employing the best people, and using the best processes the industry has to offer.

No other education organization has Pearson's experience, market presence, range of top quality products, and long history of providing high-quality products and services. Backed by this powerful combination of resources, Pearson will be there in the future to help maintain your investment and assist with your needs.

Working with educational partners like Pearson 12 Education, Pearson helps build brighter futures through education. We believe in the power of learning to transform lives and prepare this generation of students for new challenges, opportunities, and a world as promising as their potential.