

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7392

APPROVAL DATE: April 25, 2017

ITEM(S) QUOTED: AGENDA BOOKS
(Elementary, Middle & High School)

DATE BIDS RECEIVED: March 22, 2017

CONTRACT PERIOD: From June 1, 2017 through May 31, 2018,
with three (3) annual renewals at the option of both parties.

QUOTED DISCOUNT TERMS: All vendors quoted net terms.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.
Purchase orders will be issued.

AWARD OF BID: Award to Premier LLC/School Specialty, Inc.

The following prices are those quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

PART A

ELEMENTARY SCHOOL AGENDA BOOKS (8" X 10")

Quantity - approx. 18,000 student & 500 teacher editions
(JCPS NO. 4600548-2000753)

ITEM NO. 1 - ELEMENTARY SCHOOL AGENDA, STANDARD BOOK PLUS 24 PAGES (12 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE INDIVIDUAL SCHOOL AND 8 PAGES (4 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

PRICE PER COPY

<u>(a) Primary format</u>	\$ 2.05
<u>(b) Intermediate format</u>	2.05

ITEM NO. 2 - DISTRICT CUSTOM COVER

PRICE PER COPY

Base price for Items 1a & 1b include one custom cover surface.

ITEM NO. 3 - ADDITIONAL PAGE:

PRICE PER PAGE

<u>(a) Student handbook in student or teacher editions</u>	\$.03
<u>(b) Teacher handbook in teacher edition</u>	.03

ITEM NO. 4 - TEACHER EDITION

PRICE PER COPY	\$ 2.05
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PART A - Cont.

The following options were quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

THE FOLLOWING OPTIONS WILL BE AVAILABLE TO THE SCHOOLS:

1. Hall pass page on reinforced card stock.	\$.10 per page 2 per page
2. Clear vinyl pouch page.	\$.35 per book
3. Year-round calendar version, covering July 2017 - June 2018.	\$.45 per book
4. Plastic page marker (removable).	\$.10 per book
5. Agenda mate wall chart.	\$ 4.95 per chart
6. Basic company agenda (no handbook pages).	\$ 1.87 per book
7. Priority sticker.	\$.25 per package
8. Custom cover.	\$.00 flat rate 1 surface included at no cost.
9. Character education, 32-page insert.	\$.45 per book
10. Anti-Bullying, 32-page insert.	\$.45 per book
11. Creating Courage insert.	\$.45 per book
12. Lesson Plus, US Educator.	\$.45 per book
13. Making Character Count insert.	\$.45 per book
14. Reading Adventure Log insert.	\$.45 per book
15. Record Charts insert.	\$.45 per book
16. Safely Connected insert.	\$.45 per book
17. Sharing and Caring insert.	\$.45 per book

PART A - Cont.

The following options were quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

- | | |
|--|-----|
| 1. Faculty orientation/in-service by September 29, 2017. | Yes |
| 2. Implementation Guide. | Yes |
| 3. Monthly teacher e-mails. | Yes |
| 4. On-line interactive activities. | Yes |
| 5. Program binder. | Yes |
| 6. Client support. | Yes |

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Premier complies with all parts of bid specifications.

The following prices are those quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

PART B

MIDDLE SCHOOL AGENDA BOOKS (5" X 8")

Quantity - approx. 6,500 student & 200 teacher editions
(JCPS NO. 4600548-1733397)

ITEM NO. 1 - AGENDA BOOKS, 7" X 9" MIDDLE SCHOOL, 8 PAGES (4 SHEETS PRINTED BOTH SIDES)
SPECIFIC TO THE INDIVIDUAL SCHOOL OR THE DISTRICT, 24 PAGES (12 SHEETS PRINTED
BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

PRICE PER COPY \$ 1.96

ITEM NO. 2 - DISTRICT CUSTOM COVER

PRICE PER COPY Base price for item 1 includes one custom cover surface.

ITEM NO. 3 - ADDITIONAL PAGE:

PRICE PER PAGE

<u>(a) Student handbook in student or teacher editions</u>	\$.03
<u>(b) Teacher handbook in teacher edition</u>	.03

ITEM NO. 4 - TEACHER EDITION

PRICE PER COPY \$ 1.96

PART B - Cont.

The following options were quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

THE FOLLOWING OPTIONS WILL BE AVAILABLE TO THE SCHOOLS:

1. Hall pass page on reinforced card stock.	\$.10 per page
2. Clear vinyl pouch page.	\$.35 per book
3. Year-round calendar version, covering July 2017 - June 2018.	\$.45 per book
4. Plastic page marker (removable).	\$.10 per book
5. Agenda mate wall chart.	\$ 4.95 per chart
6. Basic company agenda (no handbook pages).	\$ 1.87 per book
7. Priority sticker.	\$.25 per package
8. Custom cover.	\$.00 flat rate
9. Character education, 32-page insert.	\$.45 per book
10. Conflict resolution, 32-page insert.	\$.45 per book

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

1. Faculty orientation/in-service by September 29, 2017.	Yes
2. Implementation Guide.	Yes
3. On-line interactive activities.	Yes
4. Program binder.	Yes
5. Client support.	Yes

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Premier complies with all parts of bid specifications.

The following prices are those quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

PART C

MIDDLE SCHOOL AGENDA BOOKS (8" X 10")

Quantity - approx. 15,000 student & 800 teacher editions
(JCPS NO. 4600548-1726850)

ITEM NO. 1 - MIDDLE SCHOOL AGENDA, STANDARD BOOK PLUS 8 PAGES (4 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE INDIVIDUAL SCHOOL AND 24 PAGES (12 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

PRICE PER COPY \$ 2.05

ITEM NO. 2 - DISTRICT CUSTOM COVER

PRICE PER COPY Base price for Item 1 includes one custom cover surface.

ITEM NO. 3 - ADDITIONAL PAGE:

PRICE PER PAGE

<u>(a) Student handbook in student or teacher editions</u>	\$.03
<u>(b) Teacher handbook in teacher edition</u>	.03

ITEM NO. 4 - TEACHER EDITION

PRICE PER COPY \$ 2.05

PART C - Cont.

The following options were quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

THE FOLLOWING OPTIONS WILL BE AVAILABLE TO THE SCHOOLS:

1. Hall pass page on reinforced card stock.	\$.10 per page 2 per page
2. Clear vinyl pouch page.	\$.35per book
3. Year-round calendar version, covering July 2017 - June 2018.	\$.45 per book
4. Plastic page marker (removable).	\$.10 per book
5. Agenda mate wall chart.	\$ 4.95 per chart
6. Basic company agenda (no handbook pages).	\$ 1.71 per book
7. Priority sticker.	\$.25 per package
8. Custom cover.	\$.00 flat rate 1 surface included at no cost.
9. Character education, 32-page insert.	\$.45 per book
10. Conflict resolution, 32-page insert.	\$.45 per book
11. 7 Habits Companion insert.	\$.45 per book
12. Building Integrity insert.	\$.45 per book
13. Creating Courage insert.	\$.45 per book
14. Destination Character insert.	\$.45 per book
15. Information Literacy insert.	\$.45 per book
16. Lesson Plans insert.	\$ 1.20 per book
17. Record Charts insert.	\$ 1.20 per book
18. Safely Connected insert.	\$.45 per book
19. Study Skills and Test Prep insert.	\$.45 per book

PART C - Cont.

The following options were quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

- | | |
|--|-----|
| 1. Faculty orientation/in-service by September 29, 2017. | Yes |
| 2. Implementation Guide. | Yes |
| 3. On-line interactive activities. | Yes |
| 4. Program binder. | Yes |
| 5. Client support. | Yes |

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Premier complies with all parts of bid specifications.

The following prices are those quoted by: PREMIER LLC/SCHOOL SPECIALTY, INC.

PART D

HIGH SCHOOL AGENDA BOOKS (5" X 8")

Quantity - approx. 10,000 student & 700 teacher editions
(JCPS NO. 4600548-1726849)

ITEM NO. 1 - STANDARD HIGH SCHOOL AGENDA. 152 PAGES PLUS 16 PAGES (8 SHEETS PRINTED ON BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL LOCATIONS. PRINTED IN COLOR BOTH SIDES. AGENDA BOOK SHALL COVER AUGUST 2013 - JULY 2014. 50-LB. OPAQUE OFFSET

PRICE PER COPY	\$	1.58
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ITEM NO. 2 - CUSTOM COVER

	<u>PRICE PER COPY</u>
1 - 2 color Laminated	\$.08/surface
3 - 4 color Laminated	.14/surface
1 - 4 color Laminated	.24/surface

ITEM NO. 3 - TEACHER EDITION

PRICE PER COPY	\$	1.58
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CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

- | | |
|---|-----|
| 1. Faculty orientation/in-service. | Yes |
| 2. Implementation Guide. | Yes |
| 3. Teacher and student instructional video. | Yes |
| 4. Newsletters. | Yes |
| 5. Monthly tip sheets and client support. | Yes |

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

- Premier complies with all parts of bid specifications.

The following prices are those quoted by: SDI Innovations, Inc.

PART A

ELEMENTARY SCHOOL AGENDA BOOKS (8" X 10")

Quantity - approx. 18,000 student & 500 teacher editions
(JCPS NO. 4600548-2000753)

ITEM NO. 1 - ELEMENTARY SCHOOL AGENDA, STANDARD BOOK PLUS 24 PAGES (12 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE INDIVIDUAL SCHOOL AND 8 PAGES (4 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

PRICE PER COPY

<u>(a) Primary forma</u>	\$ 1.97 (Engage)
<u>(b) Intermediate format</u>	1.97 (Create or Imagine)

ITEM NO. 2 - DISTRICT CUSTOM COVER

PRICE PER COPY	\$ 1.05
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ITEM NO. 3 - ADDITIONAL PAGE:

PRICE PER PAGE

<u>(a) Student handbook in student or teacher editions</u>	\$.20 per 8 pages
<u>(b) Teacher handbook in teacher edition</u>	N/A

ITEM NO. 4 - TEACHER EDITION

PRICE PER COPY	\$ 4.47
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PART A - Cont.

The following options were quoted by: SDI Innovations, Inc.

THE FOLLOWING OPTIONS WILL BE AVAILABLE TO THE SCHOOLS:

1. Hall pass page on reinforced card stock.	\$.20 per page
2. Clear vinyl pouch page.	\$.30 per book
3. Year-round calendar version, covering July 2017 - June 2018.	\$ N/A per book
4. Plastic page marker (removable). (Rulers)	\$.20 per book
5. Agenda mate wall chart. (Jumbo Dry Erase posters)	\$ 5.00 per chart
6. Basic company agenda (no handbook pages). (Convenience)	\$ 1.70 per book
7. Priority sticker.	\$.30 per book
8. Custom cover.	\$ N/A flat rate
9. Character education, 32-page insert.	\$.80 per book
10. Anti-Bullying, 32-page insert.	\$.80 per book
11. Creating Courage insert.	\$ N/A per book
12. Lesson Plans, US Educator.	\$ N/A per book
13. Making Character Count insert.	\$ N/A per book
14. Reading Adventure Log insert.	\$ N/A per book
15. Record Charts insert.	\$ N/A per book
16. Safely Connected insert.	\$ N/A per book
17. Sharing and Caring insert.	\$ N/A per book

PART A - Cont.

The following options were quoted by: SDI Innovations, Inc.

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

- | | |
|--|-----|
| 1. Faculty orientation/in-service by September 29, 2017. | Yes |
| 2. Implementation Guide. | No |
| 3. Monthly teacher e-mails. | No |
| 4. On-line interactive activities. | No |
| 5. Program binder. | No |
| 6. Client support. | Yes |

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Covers: Covers are to be selected from 1 of 3 standard cover options with school name and logo or district name and logo. Insides of the front and back cover are company standard.

Teacher Editions: Teachers will receive duplicate of the student agenda plus a Teacher Lesson Plan and Grade Book.

The following prices are those quoted by: SDI Innovations, Inc.

PART B

MIDDLE SCHOOL AGENDA BOOKS (5" X 8")

Quantity - approx. 6,500 student & 200 teacher editions
(JCPS NO. 4600548-1733397)

ITEM NO. 1 - AGENDA BOOKS, 7" X 9" MIDDLE SCHOOL, 8 PAGES (4 SHEETS PRINTED BOTH SIDES)
SPECIFIC TO THE INDIVIDUAL SCHOOL OR THE DISTRICT, 24 PAGES (12 SHEETS PRINTED
BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

PRICE PER COPY \$ 1.93 (Steamboat)

ITEM NO. 2 - DISTRICT CUSTOM COVER

PRICE PER COPY Full Color \$.75

ITEM NO. 3 - ADDITIONAL PAGE:

PRICE PER PAGE

(a) Student handbook in student or teacher editions \$.12 per 8 pages
(b) Teacher handbook in teacher edition N/A

ITEM NO. 4 - TEACHER EDITION

PRICE PER COPY \$ 4.43

PART B - Cont.

The following options were quoted by: SDI Innovations, Inc.

THE FOLLOWING OPTIONS WILL BE AVAILABLE TO THE SCHOOLS:

1. Hall pass page on reinforced card stock.	\$.10 per page
2. Clear vinyl pouch page. (Vinyl pockets)	\$.20 per book
3. Year-round calendar version, covering July 2017 - June 2018.	\$ N/A per book
4. Plastic page marker (removable).	\$.20 per book
5. Agenda mate wall chart.	\$ N/A per chart
6. Basic company agenda (no handbook pages). (Convenience)	\$ 1.59 per book
7. Priority sticker.	\$.20 per book
8. Custom cover.	\$ N/A flat rate
9. Character education, 32-page insert.	\$.48 per book
10. Conflict resolution, 32-page insert.	\$.48 per book

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

1. Faculty orientation/in-service by September 29, 2017.	Yes
2. Implementation Guide.	No
3. On-line interactive activities.	No
4. Program binder.	No
5. Client support.	Yes

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Covers: Covers are to be selected from 1 of 3 standard cover options with school name and logo or district name and logo. Insides of the front and back cover are company standard.

Teacher Editions: Teachers will receive duplicate of the student agenda plus a Teacher Lesson Plan and Grade Book.

The following prices are those quoted by: SDI Innovations, Inc.

PART C

MIDDLE SCHOOL AGENDA BOOKS (8" X 10")

Quantity - approx. 15,000 student & 800 teacher editions
(JCPS NO. 4600548-1726850)

ITEM NO. 1 - MIDDLE SCHOOL AGENDA, STANDARD BOOK PLUS 8 PAGES (4 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE INDIVIDUAL SCHOOL AND 24 PAGES (12 SHEETS PRINTED BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL DISTRICT

PRICE PER COPY \$ 2.15

ITEM NO. 2 - DISTRICT CUSTOM COVER

PRICE PER COPY \$ 1.05

ITEM NO. 3 - ADDITIONAL PAGE:

PRICE PER PAGE

<u>(a) Student handbook in student or teacher editions</u>	\$.20 per 8 pages
<u>(b) Teacher handbook in teacher edition</u>	.20 per 8 pages

ITEM NO. 4 - TEACHER EDITION

PRICE PER COPY \$ 4.65

PART C - Cont.

The following options were quoted by: SDI Innovations, Inc.

THE FOLLOWING OPTIONS WILL BE AVAILABLE TO THE SCHOOLS:

1. Hall pass page on reinforced card stock. (Printed on inside planner - std paper)	\$.20 per page
2. Clear vinyl pouch page. (Vinyl pockets)	\$.30 per book
3. Year-round calendar version, covering July 2017 - June 2018.	\$ N/A per book
4. Plastic page marker (removable). (Rulers)	\$.20 per book
5. Agenda mate wall chart. (Jumbo Dry Erase posters)	\$ N/A per chart
6. Basic company agenda (no handbook pages). (Convenience)	\$ 1.85 per book
7. Priority sticker.	\$.30 per book
8. Custom cover.	\$ N/A flat rate
9. Character education, 32-page insert.	\$.80 per book
10. Conflict resolution, 32-page insert.	\$.80 per book
11. 7 Habits Companion insert.	\$ N/A per book
12. Building Integrity insert.	\$ N/A per book
13. Creating Courage insert.	\$ N/A per book
14. Destination Character insert.	\$ N/A per book
15. Information Literacy insert.	\$ N/A per book
16. Lesson Plans insert.	\$ N/A per book
17. Record Charts insert.	\$ N/A per book
18. Safely Connected insert.	\$ N/A per book
19. Study Skills and Test Prep insert.	\$ N/A per book

PART C - Cont.

The following options were quoted by: SDI Innovations, Inc.

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

- | | |
|--|-----|
| 1. Faculty orientation/in-service by September 29, 2017. | Yes |
| 2. Implementation Guide. | No |
| 3. On-line interactive activities. | No |
| 4. Program binder. | No |
| 5. Client support. | Yes |

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Covers: Covers are to be selected from 1 of 3 standard cover options with school name and logo or district name and logo. Insides of the front and back cover are company standard.

Teacher Editions: Teachers will receive duplicate of the student agenda plus a Teacher Lesson Plan and Grade Book.

The following prices are those quoted by: SDI Innovations, Inc.

PART D

HIGH SCHOOL AGENDA BOOKS (5" X 8")

Quantity - approx. 10,000 student & 700 teacher editions
(JCPS NO. 4600548-1726849)

ITEM NO. 1 - STANDARD HIGH SCHOOL AGENDA, 152 PAGES PLUS 16 PAGES (8 SHEETS PRINTED ON BOTH SIDES) SPECIFIC TO THE JEFFERSON COUNTY PUBLIC SCHOOL LOCATIONS, PRINTED IN COLOR BOTH SIDES. AGENDA BOOK SHALL COVER AUGUST 2013 - JULY 2014. 50-LB. OPAQUE OFFSET

PRICE PER COPY \$ 1.67

ITEM NO. 2 - CUSTOM COVER

PRICE PER COPY \$.75

ITEM NO. 3 - TEACHER EDITION

PRICE PER COPY \$ 4.17

CAN YOUR COMPANY SUPPLY THESE SERVICES (WITHOUT ADDITIONAL COST) FOR THE FOLLOWING:

- | | |
|---|-----|
| 1. Faculty orientation/in-service. | Yes |
| 2. Implementation Guide. | No |
| 3. Teacher and student instructional video. | No |
| 4. Newsletters. | No |
| 5. Monthly tip sheets and client support. | Yes |

DEVIATIONS FROM REQUIRED SPECIFICATIONS:

Covers: Covers are to be selected from 1 of 3 standard cover options with school name and logo or district name and logo. Insides of the front and back cover are company standard.

Teacher Editions: Teachers will receive duplicate of the student agenda plus a Teacher Lesson Plan and Grade Book.

BID REJECTION & REASON:

SDI Innovations, Inc. – Incomplete Coverage.